EXECUTIVE SEARCH
RESEARCH

The #1 Research Company to Executive Search Firms

① $1650 REFERRAL FEE + REPEAT FACTOR

Financial upside from the referrals provided directly to ESR (equal to 10% of our project fee), which results in us conducting our short-list service. This includes the repeat revenue stream from the leads you generate. If you are a preferred partner you will also get the same 10% fee generated on also the indirect introductions made.

*Example: Our fee for semi-search is $16,5K which means your referal fee is **$1650 per project**, while for full search You get $4K.*

② $500 FOR 2ND DEGREE REFERRAL FEE + REPEAT FACTOR

Financial upside (percentage based fee) from all deals generated by other affiliates you recruit to the ESR referral program (as well as their networks business.)

Example: When you introduce us to another consultant who is linked to a job to be filled for their client we will give him/her $500 for this 2nd degree introduction and for every project generated though this connection, while our preferred partners receives $1650.

③ FREE REFERRAL OF YOUR BUSINESS

Financial upside on referrals from ESR resulting in increased business for your company, of which we dont take any fee. The same goes for being part of our referral program; which also has no fee.

Example: Our clients often need additional services beyond our short list service and we always seek to recommend one of our preferred partners/affiliates. We do this free of charge.

ALL YOU NEED TO DO IS INTRODUCE US AND WE WILL DO THE REST

ABOUT ESR

- **ESR** is a global research company, which has provided top talent to 50 leading executive search firms since 1997. ESR has successfully comleted over 3,500 hard-to-fill positions of specialist and managers with a 93% hiring ration.

- **ESR** focuses strictly on the top candidates (passive) not looking for a new job, who have to be approached individually.

- **ESR** has 19 Senior Research Consultants. They are divided into domestic and international industry practice groups.