



Phenomenati – Capabilities Statement

Company Name: Phenomenati

Headquarters: Boston, MA

Founded: 2017

NAICS Codes: 541512 (Computer Systems Design Services), 541513 (Computer Facilities Management Services), 541611 (Administrative Management and General Management Consulting)

Core Competencies

- Fractional cybersecurity and technology leadership (vCISO, vCTO, vCAIO, vCIO) to govern enterprise risk, cloud strategy, and GenAI deployment.
 - Development of **cybersecurity strategy, design, and implementation**, tailored to SMBs through Fortune 500 organizations.
 - Security operations center (SOC) enhancement and maturity planning for large-scale, conflict-prone federal and private networks.
 - Privacy & compliance advisory services (ISO 27001, SOC 2, GDPR, HIPAA), including risk assessments, business impact analysis (BIA), and policy/program design.
 - Executive-facing risk communication services: translating technical complexity into governance-ready insight, board materials, stakeholder messaging.
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Past Performance

- Many decades of combined due diligence experience for private and public companies.
 - Supported U.S. federal agencies on Security Operations Center design, scaling, and operational resilience for highly contested networks.
 - Enabled multiple private sector clients to achieve ISO 27001, 27701, FedRAMP, and Cyber Essentials certifications while aligning IT strategy with business objectives.
 - Delivered fractional executive leadership (CISO/DPO/CIO/CTO) services to professional services firms, facilitating IT transformation and cybersecurity governance.
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Differentiators

- **Depth of executive-level expertise:** Leadership team with over 200 combined years of IT, cybersecurity, privacy, AI, governance, and risk management experience.

- **Order-from-chaos methodology:** Proven ability to simplify complex cybersecurity challenges into actionable business-led solutions.
 - **Flexible and scalable fractional service model:** Rapid ramp-up without overhead, optimized for SMBs, F100s, and government engagements alike.
 - **Holistic solution coverage:** From frameworks and threat modeling to board-level communication and regulatory compliance readiness.
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Leadership Credentials

- **Scott Foote** – Retired Product Executive (>40 yrs), Certified CISO (CISSP, CISM, CCSP, CCSA), Certified DPO (CDPSE, IDPP, CIPM), Certified CAIO (IAIP, AAIA, AIGP), Certified Risk Professional (CRISC, IRMP, GRCP), Certified Auditor (CISA, ISO 27001, AAIA), cybersecurity thought leader.
 - **Joel D. Jacobs** – Former MITRE CSO/CIO, CIO Hall of Fame, Federal 100 Award winner.
 - **Steve Foote** – Fractional CTO, retired Technical Director, with deep experience in secure enterprise software design and development, has led multiple government ITAs and outbriefed congress on behalf of DoD leadership.
 - **Mark Dunning** – Former Global IT Head at L.E.K. Consulting; led global IT growth, ISO 27001 certification, and hybrid team transformation.
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Suitable for Government Engagement

- Most staff previously cleared Top Secret, have held SCI billets, tickets, SAP/SAR, etc.
 - Experience supporting federal-grade security operations and resilience planning.
 - Capability to support compliance-driven initiatives: ISO 27001, SOC 2, NIST, GDPR/HIPAA.
 - Agile fractional executive deployment—fits government budgeting and contract flexibilities.
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Contact Information

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Registered as a Small Business (NAICS codes above)