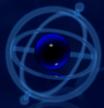


Enterprise Risks of Generative AI Services

for the Board of Directors and Executive Leadership



Scott Foote, Phenomenati Consulting

Generative AI is *Everywhere*

Images

Image Synthesis

Source Code Generation
(e.g., GitHub Copilot)

Financial Modeling

Content Generation
(e.g., Adobe Firefly,
Microsoft 365 Copilot)

Search
(e.g., Microsoft Bing)

Text / Content

Deep Fakes

Creative Design

Sentiment Analysis

Collaboration
(e.g., Slack, Salesforce w/ Einstein GPT)

Data "Augmentation"

Virtual Assistants and Chatbots

Language Translation

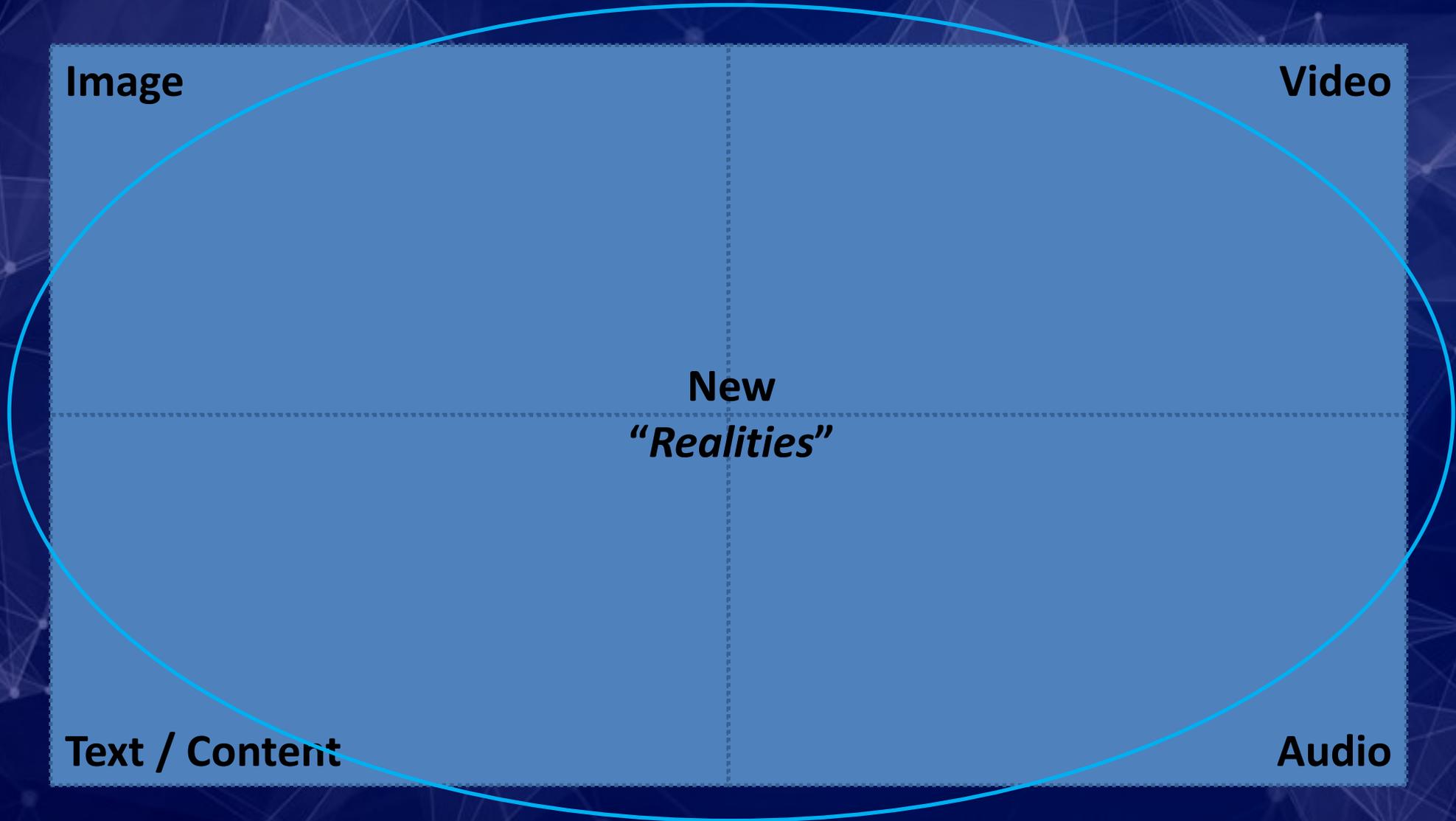
Video

Video Synthesis

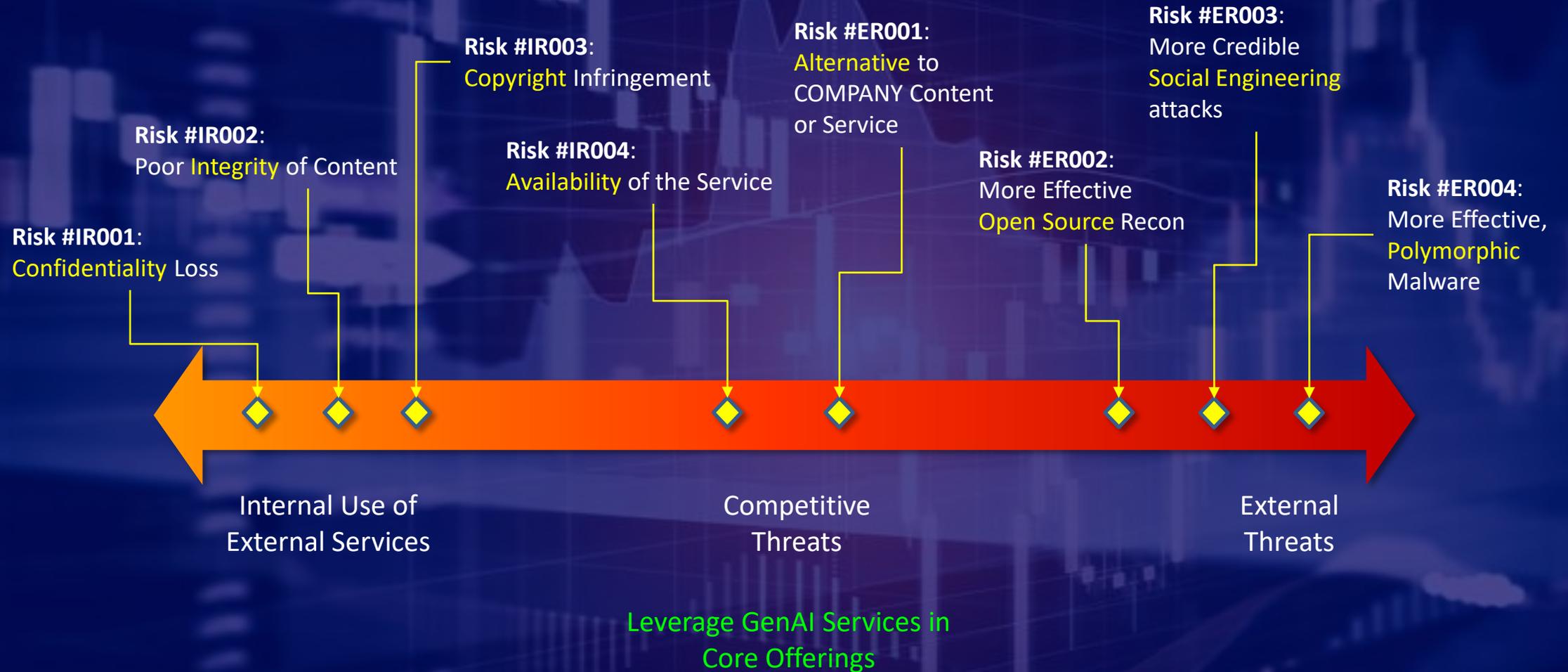
Audio Synthesis

Voice

Fear, Uncertainty, Doubt – *Reality, Truth, Trust*



Spectrum of Risk Scenarios – for GenAI



Risk Scenarios – Connecting the Dots

Threat

Vulnerability

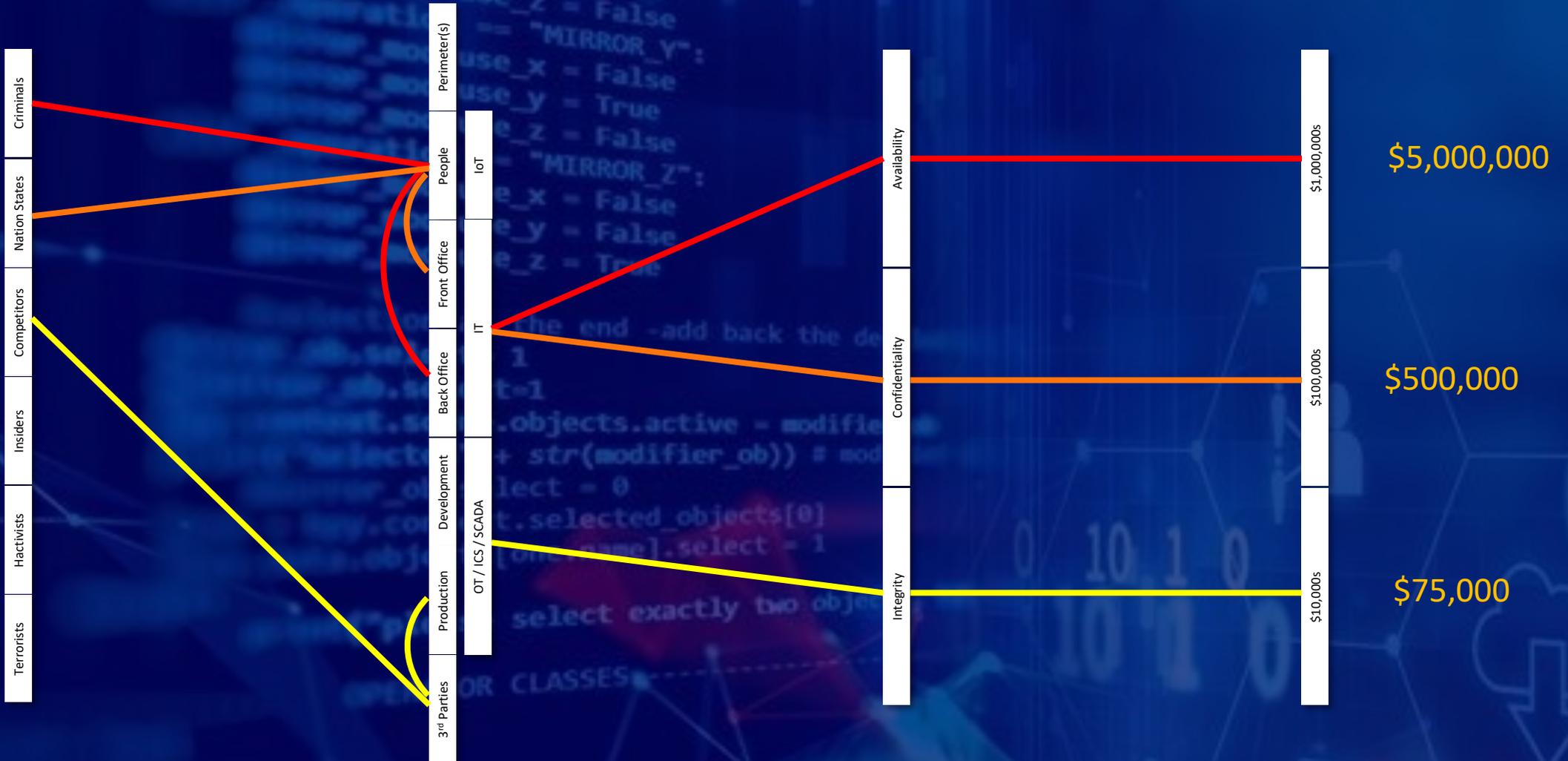
Consequence

Risk (\$)

Scenario #1

Scenario #2

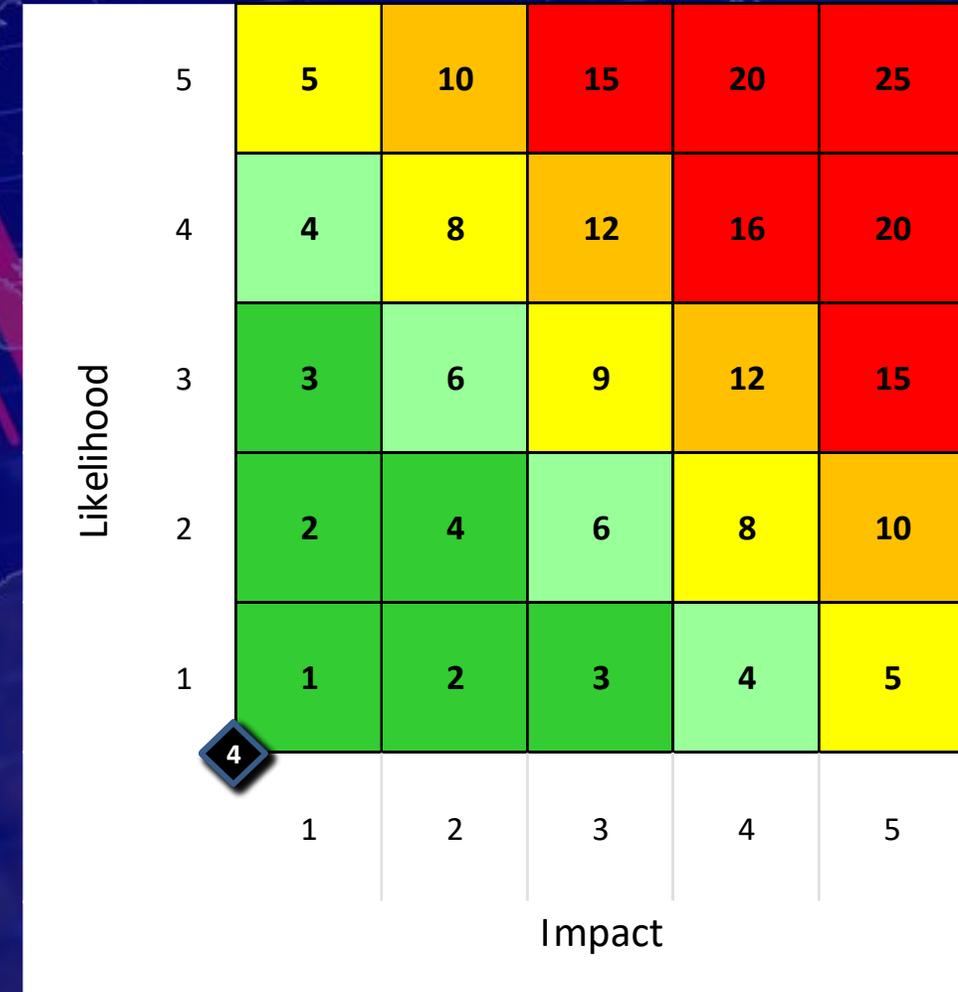
Scenario #3



Assessment (Qualitative) of Risk Scenarios



Risk ID	Description	Likelihood	Impact
1 IR001	Loss of Confidentiality of Content provided TO Gen AI service(s)	4	3
2 IR002	Poor Integrity of Content received FROM Gen AI service(s)	3	5
3 IR003	Content received FROM Gen AI service(s) may violate Copyrights	2	3
1 ER001	Gen AI service(s) selected as an alternative to COMPANY Service(s)	4	5
4 IR004	New COMPANY Offering/Service becomes critically dependent on Availability of Gen AI service	4	4
2 ER002	Threat actors use Gen AI to exploit open source intel for Reconnaissance on your staff, business, customers	4	3
3 ER003	Social Engineering attacks (phishing, smishing, vishing, live, etc.) are becoming much more effective	3	4
4 ER004	Malware is being rapidly refactored and enhanced (e.g., polymorphic improvements)	5	5



Cyber Risk Landscape

Scenario IR001 – Matrix of Potential Controls

Loss of **Confidentiality** of Content provided TO Gen AI service(s)

IR001 Control Matrix	Preventative	Detective	Corrective
Administrative	Third Party Risk Management (TPRM) Acceptable Use Policy (of ChatGPT or other Generative AI services) Training Procedure on use of Gen AI services	TBD	HR Disciplinary Procedure
Technical	Block Access to ChatGPT	Monitor Access to ChatGPT	TBD
Physical	<not relevant>	<not relevant>	<not relevant>

Scenario IR002 – Matrix of Potential Controls

Poor **Integrity** of Content received FROM Gen AI service(s)

IR002 Control Matrix	Preventative	Detective	Corrective
Administrative	<p>Third Party Risk Management (TPRM)</p> <p>Acceptable Use Policy (of ChatGPT or other Generative AI services)</p> <p>Training Procedure on use of Gen AI services</p>	<p>New Review Processes</p>	<p>Add Citation of Source</p> <p>HR Disciplinary Procedure</p>
Technical	<p>Block Access to ChatGPT</p>	<p>Monitor Access to ChatGPT</p> <p>Scan products for possible AI generated content</p>	<p>TBD</p>
Physical	<p><not relevant></p>	<p><not relevant></p>	<p><not relevant></p>

Scenario IR003 – Matrix of Potential Controls

Content received FROM Gen AI service(s) may violate **Copyrights**

IR003 Control Matrix	Preventative	Detective	Corrective
Administrative	<p>Third Party Risk Management (TPRM)</p> <p>Acceptable Use Policy (of ChatGPT or other Generative AI services)</p> <p>Training Procedure on use of Gen AI services</p>	<p>New Review Processes</p>	<p>Add Citation of Source</p> <p>HR Disciplinary Procedure</p>
Technical	<p>Block Access to ChatGPT</p>	<p>Monitor Access to ChatGPT</p> <p>Scan products for possible plagiarism</p>	<p>TBD</p>
Physical	<p><not relevant></p>	<p><not relevant></p>	<p><not relevant></p>

Scenario **ER001** – Matrix of Potential Controls

Gen AI service(s) selected as **Competition** to COMPANY Service

ER001 Control Matrix	Preventative	Detective	Corrective
Administrative	TBD	Perform Market Research to quantify the frequency and demographics of lost business	Adapt Pricing strategy Legal action to address COMPANY Copyright violations
Technical	Launch COMPANY Branded Alternative Service to ChatGPT	Aggressive DRM Program to detect unauthorized use of COMPANY Content by Competitive Gen AI services	TBD
Physical	<not relevant>	<not relevant>	<not relevant>

Scenario IR004 – Matrix of Potential Controls

New COMPANY Offering/Service becomes critically dependent on **Availability** of Gen AI service

IR004 Control Matrix	Preventative	Detective	Corrective
Administrative	<p>Third Party Risk Management (TPRM)</p> <p>Alternative Providers of core GenAI Service(s)</p> <p>Service Level Agreements (SLA) For Generative AI services</p>	Service Monitoring & Reporting Processes	<p>Contractual Remedies for missed SLAs</p> <p>Failback to manual (Real Intelligence) content generation</p> <p>Insurance coverage to address Operational outages</p>
Technical	<p>Deploy Gen AI service(s) on “internal” infrastructure with redundant capacity, high-availability, plan for Resiliency, etc.</p>	Monitor Availability of the ChatGPT or GenAI service	<p>Automated Failover between Gen AI Service(s) or Service Providers</p> <p>Automated Restoration of internally hosted Gen AI Service(s)</p>
Physical	<not relevant>	<not relevant>	<not relevant>

Scenario **ER002** – Matrix of Potential Controls

Gen AI service(s) Enables More Effective **Open Source Reconnaissance** on the COMPANY

ER002 Control Matrix	Preventative	Detective	Corrective
Administrative	Update Social Media Policy Update Security Awareness Training w/ OPSEC	Regular Surface Web scanning Regular Dark Web scanning	Scrub Social Media Disciplinary Action for Policy Violations
Technical	Poison Open Source information about the COMPANY (Dis-Information, Deception)	Select/Deploy Surface Web scanning services Select/Deploy Dark Web scanning services	Select/Deploy Scrub Social Media services
Physical	<not relevant>	<not relevant>	<not relevant>

Scenario **ER003** – Matrix of Potential Controls

Gen AI service(s) Enables More Credible **Social Engineering Attacks** on the COMPANY

ER003 Control Matrix	Preventative	Detective	Corrective
Administrative	Update Security Awareness Alerts & Training Institute Authentication Protocols (e.g., Challenge-Response) Institute Two-Party Authorization Protocols (e.g., requires multiple approvals)	Institute Authentication Protocols (e.g., Challenge-Response) Establish Dis-Information, Deception protocols	Encourage Aggressive Reporting behaviors by staff Increase Threat Sharing w/ ISACs & Authorities
Technical	Increase sophistication of email Security Gateways MFA for everything. Accelerate frequency of credential rotation Invest in greater Network Segmentation	Monitor for use of Dis-Information, Deception seeds (e.g., fake links and credentials leading to honeypot, honeynet, sandbox environment) Monitor for contextually anomalous behavior	Aggressive System, Account Isolation
Physical	<not relevant>	<not relevant>	<not relevant>

Scenario **ER004** – Matrix of Potential Controls

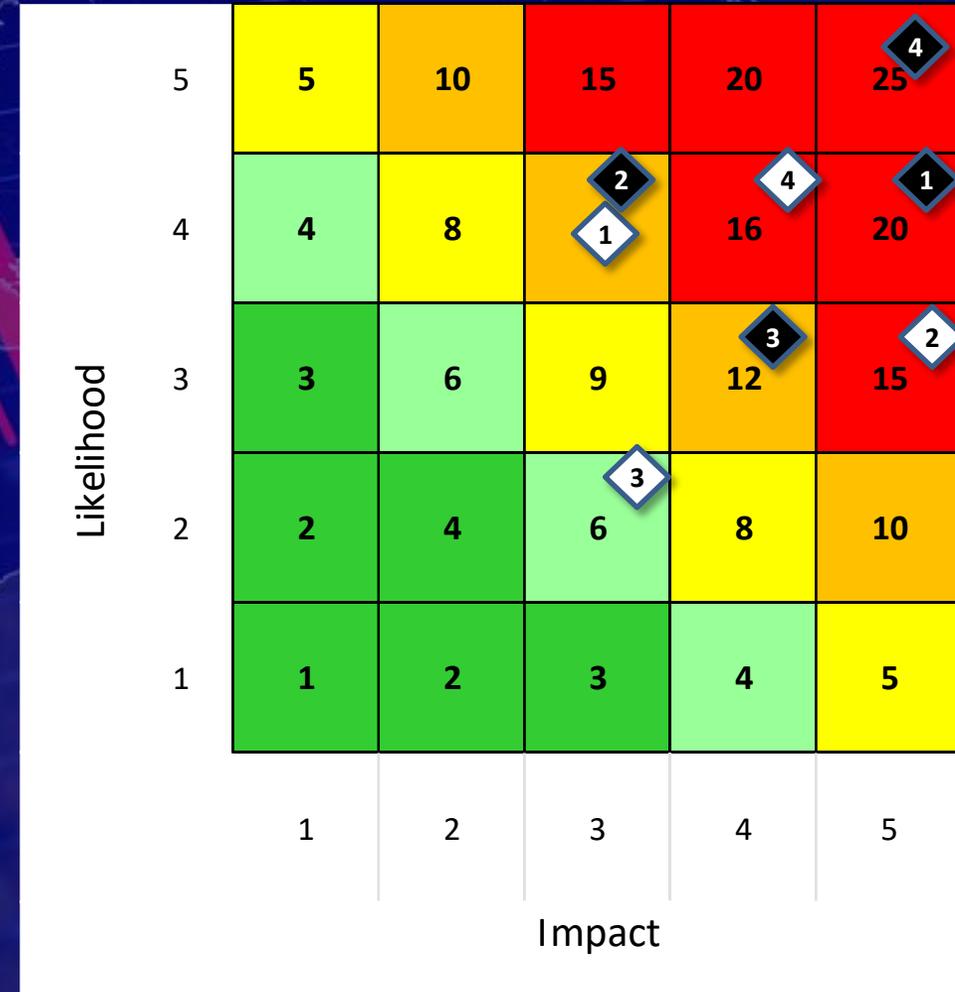
Gen AI service(s) Enables More Effective **Malware Attacks** on the COMPANY

ER004 Control Matrix	Preventative	Detective	Corrective
Administrative	Update Security Awareness Alerts & Training Increase Vulnerability Scanning & Patch Management discipline	Fortify the Security Operations Center (SOC) capabilities	Increase Threat Sharing w/ ISACs & Authorities
Technical	Strict Enforcement of Least Privilege & Privileged Access Management services	Employ Gen AI services that collect & curate Threat Intelligence Continuous updates to Threat Intel feeding EDR/MDR/NDR/XDR Invest in UEBA services	More Aggressive Automatic Enforcement of Quarantine & Isolation Policies
Physical	<not relevant>	<not relevant>	<not relevant>

Assessment of Risk Scenarios – *Before* Controls



Risk ID	Description	Likelihood	Impact
1 IR001	Loss of Confidentiality of Content provided TO Gen AI service(s)	4	3
2 IR002	Poor Integrity of Content received FROM Gen AI service(s)	3	5
3 IR003	Content received FROM Gen AI service(s) may violate Copyrights	2	3
1 ER001	Gen AI service(s) selected as an alternative to COMPANY Service(s)	4	5
4 IR004	New COMPANY Offering/Service becomes critically dependent on Availability of Gen AI service	4	4
2 ER002	Threat actors use Gen AI to exploit open source intel for Reconnaissance on your staff, business, customers	4	3
3 ER003	Social Engineering attacks (phishing, smishing, vishing, live, etc.) are becoming much more effective	3	4
4 ER004	Malware is being rapidly refactored and enhanced (e.g., polymorphic improvements)	5	5

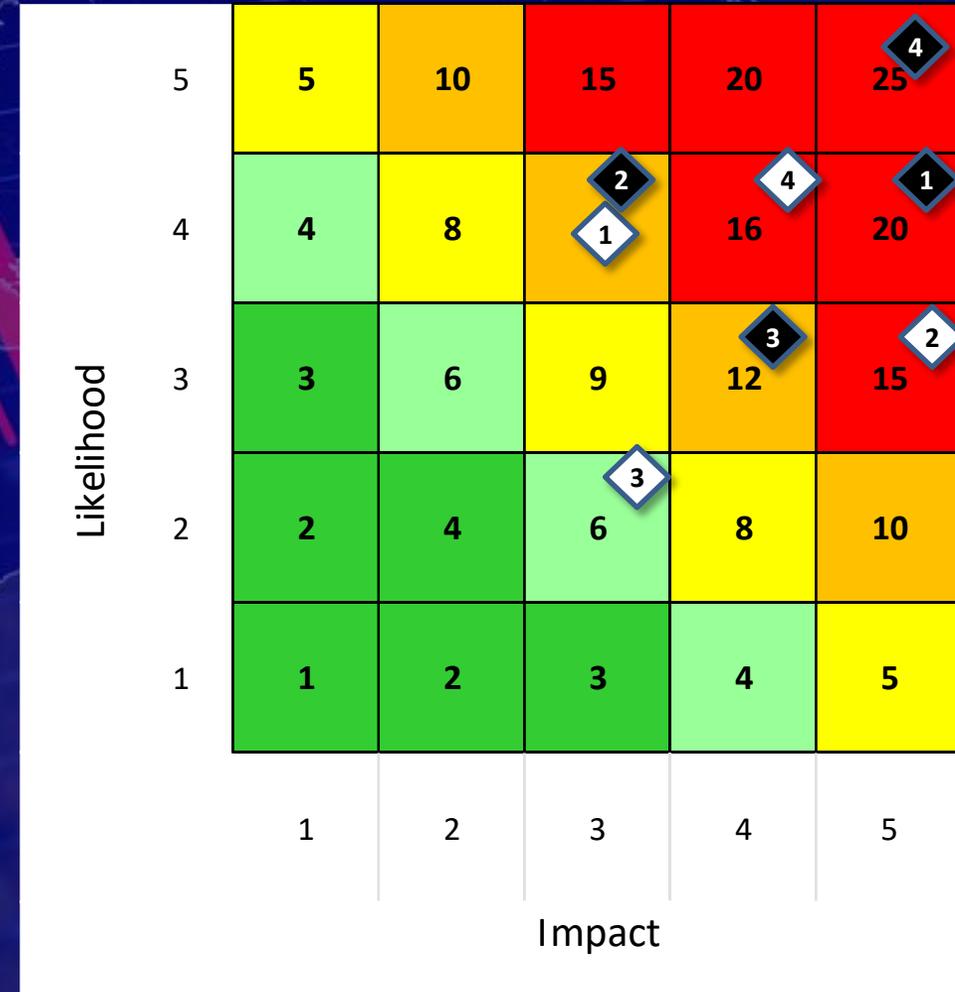


Cyber Risk Landscape

Assessment of Risk Scenarios – *After* Controls

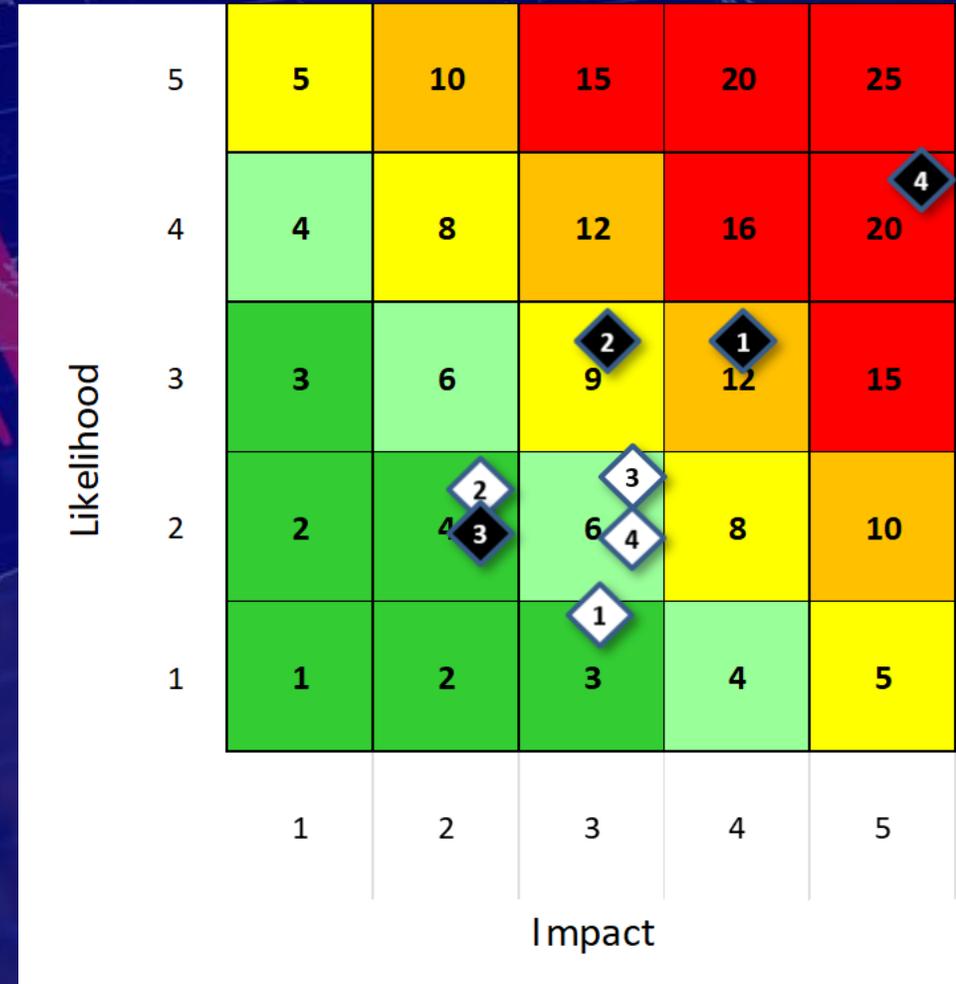
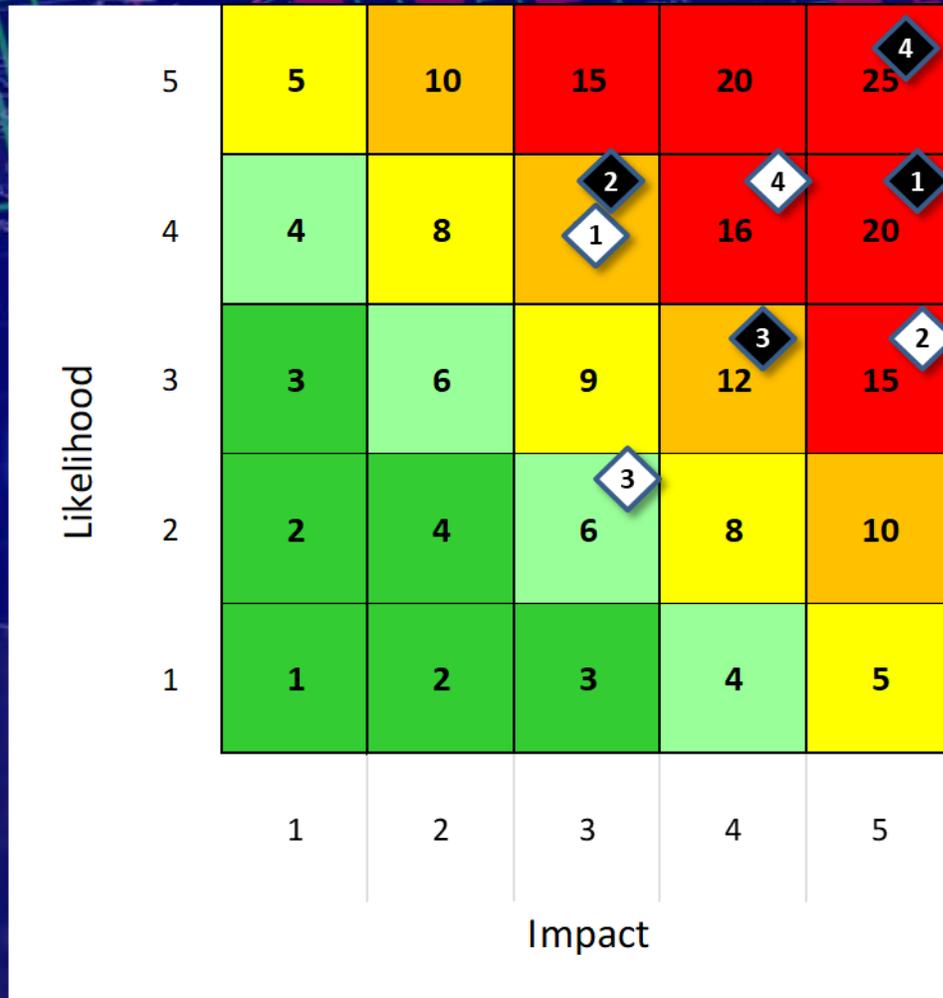


Risk ID	Description	Likelihood	Impact
1 IR001	Loss of Confidentiality of Content provided TO Gen AI service(s)	4 → 1	3
2 IR002	Poor Integrity of Content received FROM Gen AI service(s)	3 → 2	5 → 2
3 IR003	Content received FROM Gen AI service(s) may violate Copyrights	2	3
1 ER001	Gen AI service(s) selected as an alternative to COMPANY Service(s)	4 → 3	5 → 4
4 IR004	New COMPANY Offering/Service becomes critically dependent on Availability of Gen AI service	4 → 2	4 → 3
2 ER002	Threat actors use Gen AI to exploit open source intel for Reconnaissance on your staff, business, customers	4 → 3	3
3 ER003	Social Engineering attacks (phishing, smishing, vishing, live, etc.) are becoming much more effective	3 → 2	4 → 2
4 ER004	Malware is being rapidly refactored and enhanced (e.g., polymorphic improvements)	5 → 4	5



Cyber Risk Landscape

Cyber Risk Landscape – *Before* and *After* New Controls

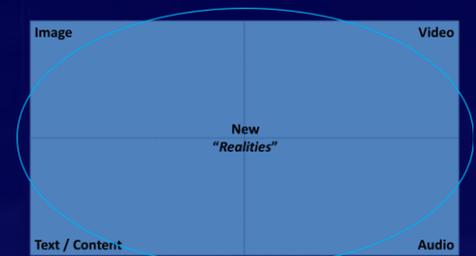


Summary

Summary – Gen AI is **not** a “Game Changer”

Acknowledge the Patterns... Extinguish the FUD

- AI is not new.
- What IS new is the recent **access** to and **adoption** of Generative AI by everyday users.
- Rapid (“*rabid*”) adoption of new **3rd party services** is not new. Update your **TPRM** efforts.
- Technology as an **accelerator** and/or market **disruptor** is not new. Adapt.
- **Competition** is not new.
- Any Technology has both **Legitimate** and **Malicious** applications.



Information is Power

- Dis / Mis-Information has always been a Threat.
- Humans are Vulnerable to Trusting too quickly.
- Gen AI only exacerbates and exploits this.



Bring Order to the Chaos

- Develop **Risk Scenarios** → Internal, External, Competitive
- **Assess** the Risk Scenarios
- Develop Recommended **Control Matrices** to Inform **Decision Making**
- Communicate using a simple **Risk Landscape**

Risk ID	Description	Likelihood	Impact
1	IR001 Loss of Confidentiality of Content provided TO Gen AI service(s)	4 → 1	3
2	IR002 Poor Integrity of Content received FROM Gen AI service(s)	3 → 2	5 → 2
3	IR003 Content received FROM Gen AI service(s) may violate Copyrights	2	3
4	ER001 Gen AI service(s) selected as an alternative to COMPANY Service(s)	4 → 3	5 → 4
5	IR004 New COMPANY Offering/Service becomes critically dependent on Availability of Gen AI service	4 → 2	4 → 3
6	ER002 Threat actors use Gen AI to exploit open source intel for Reconnaissance on your staff, business, customers	4 → 3	3
7	ER003 Social Engineering attacks (phishing, smishing, vishing, etc.) are becoming much more effective	3 → 2	4 → 2
8	ER004 Malware is being rapidly refactored and enhanced (e.g., polymorphic improvements)	5 → 4	5

Risk ID	Control Matrix	Prevention	Detection	Corrective
1	Administrative	Third Party Risk Management (TPRM)		Add Clauses of Source
		Acceptable Use Policy (of ChatGPT or other Generative AI services)	Post Review Process	HR Disciplinary Procedures
2	Technical	Training Procedure on use of Gen AI services		
		Block Access to ChatGPT	Monitor Access to ChatGPT	TBD
3	Physical	Not relevant	Not relevant	Not relevant

