

# Annual Report 2018 January 1, 2018 through December 31, 2018

Submitted by: Frances L. McCullough, Ed.D. President, Solano County Library Foundation

## Annual Report 2018

## **Our Mission**

The mission of the Solano County Library Foundation (SCLF) is to support the programs of the Solano County Library and the literacy and lifelong learning needs of the community it serves. Since its establishment in December 1994, the Foundation has raised more than \$4 million.

## **Board of Directors**

Frances L. McCullough, Ed. D, President, Billie Cohen, Vice President, Lynn Recknagel, Treasurer, Sharon Boatright, CPA, Assistant Treasurer, Bonnie Hamilton, MD, Secretary, Verneal Brumfield, Member at Large and Beth Shedden, Immediate Past President

June Branch, Dar Bruley, Manuel Lawrence, Catherine Ritch, MPA, Ravi Shankar, BSEE, MBA, Vera Smith, Jan Stevens, Kelly Towey, Ash Varma, MD and Ex Officio member Bonnie Katz, Director of Library Services

## Staff

Office Administrator Colleen Porter

## **Report for 2018**

We are delighted to share highlights of our many 2018 accomplishments. Literacy and lifelong learning through Solano County Library, was enhanced with the dedication of our volunteer Board of Directors, a part-time staff and with numerous generous supporters.

#### Some Highlights of 2018:

- Co-sponsored the Eleventh Annual Solano County Women's History Luncheon (WHL) and raised over \$15,000 (The best WHL ever, both program and income)
- Presented an *inaugural Poetry Reading Reception* that was made possible because each SCLF Board member made a significant contribution.
- Increased our overall visibility as an organization, more so than observed in any recent years.
- Revamped the antiquated website and now have a new user-friendly, beautiful new website. www.solanolibraryfoundation.org
- Increased SCLF memberships and in October had nearly reached the projected financial goals for 2018.
- Wrote and received funding for numerous and sometimes complex grants.
- Presented the Eighteenth Annual Authors Luncheon and exceeded the projected financial and attendance goals. This project included searches to identify six outstanding authors who then committed to volunteer their professional talents in support of literacy.
- Increased the SCLF Board with qualified and gifted new members who are already making significant contributions.
- Received a Matching Grant offer of \$15,000 from a member of our board! And met the match, thus adding \$30,000 to our 2018 income!

#### Solano County Library Literacy Programs we supported in 2018

#### • Reach Out and Read Handed out 19,730 Books

Reach Out and Read gives young children a foundation for success by incorporating books into pediatric care and encouraging families to read aloud together. At every Well Child Visit from birth through a child's fifth year, doctors and nurse practitioners provide tips and techniques for reading with young children, the life-long benefits for doing so, along with an age and culturally appropriate book to take home. Currently, there are 68 medical providers participating in Reach Out and Read at 13 local clinics in Solano County. Combined, the clinics performed over 15,000 Well Child Visits in 2018.



A practitioner provides tips and techniques for reading with young children to parents.

#### • Students had 6,866 Sessions with Tutor.com

Tutor.com Learning Suite combines live online tutoring, homework help, and test preparation with highly qualified tutors in a variety of subjects from algebra, calculus and statistics to English, chemistry and physics. Every session is one-to-one and personalized to the student's subject and questions. Students access this free site using their Solano County Library card via the Solano County Library website. SCLF and major donors fund the sessions.

#### • 2,736 Children Participated in Solano Kids Read

Solano Kids Read is a free, countywide reading project that encourages reading for entertainment, inspiration and delight. Working closely with the schools, the Solano Kids Read (SKR) program brings authors and kids together to discuss writing and reading and to encourage a free-ranging conversation. Authors sign books for the kids. Meeting an author is a significant piece of the program, which is funded by the Solano County Library Foundation.

#### • Adult Literacy

This literacy program served 368 adult students in 2018, including one on one tutoring; group tutoring and independent learning opportunities while waiting for a tutor. Total number of instructional hours received by students: 11,278 Literacy Tutor/Volunteers: 219 Total Volunteer Hours provided: 14,023

## **Events that Fund our Mission**

Our events not only raise funds to support Library projects and programs but encourage literacy and stimulate a love of reading.

#### • Eleventh Annual Solano County Women's History Month Luncheon

Jennifer Barton, Chief of Staff for Assemblymember Jim Frazier (California State Assembly District 11), was awarded *Woman of the Year*. Award winning journalist, Pati Navalta Poblete was Keynote Speaker and Genea Brice, Poet Laureate of Vallejo provided our poetry. Proceeds support women's programs and materials for the collection at the Solano County Library and the Solano County Library Foundation. This event was attended by 265 guests.



Jennifer Barton is congratulated by SCLF Board members. From left to right, Billie Cohen, Jennifer Barton, Frances McCullough and Verneal Brumfield.

#### **Matching Grant Check Presentation**

**Ash B. Varma, MD,** a member of the Solano County Library Foundation Board, offered a matching grant of \$15,000. Fellow SCLF Board members and supporters met the match. On December 31, 2018, the total was \$30,000!



From left to right, Bonnie Katz, Cherelyn Hunt, Frances McCullough and Ash Varma

#### • Fentons Creamery Selected SCLF as Sundae of the Month Recipient

Fentons Creamery in Vacaville, CA, selected Solano County Library Foundation to receive 25% of each Oreo ice cream sundae sold during the month of May. This event raised \$1,440!



President Frances McCullough receiving funds from Fentons Creamery

#### Inaugural Poetry Reception

This poetry event was held with the intention of beginning a new, small spring fundraiser with anticipation of growing the event annually. The inaugural event profit was \$2,366. Board member, Billie Cohen does a final check of the room and refreshments.



#### • Giving Tuesday – Give Local Solano



This promotion raised \$375 in just one day!

## • Eighteenth Annual Authors Luncheon

Our 2018 Authors Luncheon was attended by 350 people and SCLF raised \$46,000!

Our authors: Robin Burcell who writes with Clive Cussler, Martha Conway, author of *The Underground River*, Gonzalo Guzman, a renowned chef and author, Todd Parr, author and illustrator of many best-selling children's books, Pati Poblete, a local journalist who was twice nominated for a Pulitzer Prize and Joseph Rodota, a writer and political consultant who wrote the best-selling book *Watergate*. Our Reach Out and Read speaker was Dr. Judy Yang, a pediatrician at Northbay Center for Primary Care and a champion for the Reach Out and Read program. She has trained her colleagues in clinics throughout the county and has begun a new chapter in her advocacy work by volunteering to be the Medical Director for Reach Out and Read in Solano County. Suzanne Bruce, a local poet and author was our outstanding Mistress of Ceremonies.





Full house for our 18th Annual Authors Luncheon!

#### Our Goals for 2019

- Sponsor the Twelfth Annual Women's History Luncheon in celebration of National Women's History Month
- Present the Nineteenth Annual Authors Luncheon
- Increase visitors to the new SCLF website
- Increase the membership of the Foundation
- Collaborate with other non-profits
- Increase our Board of Directors for maximum impact and diversity
- Increase our visibility in the community and spread the story of our mission

#### **Our Supporters**

Thank you for your generosity and belief in our work. Every donation made to the Solano County Library Foundation makes a difference. Following is a list of supporters who contributed \$500 or more in 2018.

Margot R. Acquistapace Jennifer Barton **Benevity Community Impact Fund** Marv Beutner Sharon Boatright, CPA **Constance Boulware** Dar & Bob Bruley Verneal Brumfield **Gregory Chan** Lucien Chan & Joanna Gonsalves Steven & Georgia Chun Billie Cohen **Birgitta Corsello** Arletta Cortright Ann Cousineau George & Bernadette Curry Dana Dean Fenton's Creamery First Northern Bank Assembleymember Jim Frazier Friends of the Vacaville Library **Diane Garland-Hearn** Garaventa/S.E.G. Trucking Genentech David & Deborah Gilliam Green Valley Book Club **Chef Peter Halikas** Bonnie Hamilton, MD Lee & Kalo Heldt Betty and Donny Homer Steve & Nancy Hopkins Kaiser Permanente Kinder Morgan Foundation Barbara J. Lane Steve & Teresa Lavell Manuel Lawrence Leo & Frances McCullough Meyer Corporation Jim & Deb Moehrke Stephen Murphy

Northbay Healthcare Marv Nourot & Peter Orr Suzanne Olawski Potrero Hills Landfill Desiree Ramos Lynn Recknagel Reynolds Law, LLP The Robby Poblete Foundation Rotary Club of Fairfield-Suisun Tim & Cinde Roye Safeway-Vons Foundation Marilee Scholl Gerald & Beth Shedden Sheldon Gas Company The Skoll Foundation Solano County Office of Education Soroptimist International of Central Solano Soroptimist International of Vacaville State Farm Companies Foundation Jan Stevens Sutter Health Valley Area Svar Foundation Brent Terrill - Edward Jones Chuck Timm Kelly Towey Dr. Randolph Thomas **Travis Credit Union** Travis Spouses Club – First Five Solano United Way of the Bay Area Vacaville Sunrise Rotary Club Valero Benicia Refinery Ash B. Varma, MD Joselita Villanueva Isabelle J. Voit Westamerica Bank Lori Wilson The Wiseman Company Yin's McDonald's Karen Young

## **Our Financial Well-Being**

Prepared from the books and records of Solano Country Library Foundation. December 31, 2018

#### Assets

\$113,359 in restricted funds securely held for Solano County Library programs <u>\$140,515</u> unrestricted (bank accounts and investments) \$253,874

- Liabilities: None
- Revenue

\$ 46,987 Grants and Memorials <u>\$107,402</u> Fundraising, Events, Membership \$154,389

#### • Disbursements and Expenses

\$ 74,457 to Solano County Programs and Memorial Funds <u>\$ 52,144</u> Operating Expenses \$126,601

• Total Net Revenue \$27,788

