FUTURE PARTNERS

AO INFINITE

Potential Income: \$2,317,405

Potential Income: \$4,376,114

Potential Income: \$460,593

EKEULINE R

Potential Income: \$2,150,530

Potential Income: \$375,169

Potential Income \$434,415



REGIONAL PRODUCER

QUALIFICATION

Personally recruitand code one new agent or make 10 sales in a month and train and code one new agent.

EXPECTATIONS

- Minimum 10 sales per month
- Actively recruit, code and add at least 1 new agent per month
- Lead by example in training Opportunity Unlimited
- Always have 5 agents coded

COMPENSATION

All of your personal recruits can be coded to you.

You will receive:

- 25% up to 25% of what your agents receive on their 1st \$15,000 ALP; and 4.2% thereafter.
- 125% up to 125% of what your agents' <u>World's Greatest Bonus</u> in their first three months, 25% thereafter.
- 16.7% up to 16.7% of what your agents receive in monthly vested renewals.

PLUS PERSONAL PRODUCTION COMPENSATION PLAN.

PROJECTED EARNINGS

What you earn annually with your 5:

• 1 Sale per Week per Agent: \$93,769

• 2 Sales per Week per Agent: \$231,112

3 Sales per Week per Agent: \$375,169

^{*}Earnings estimates do not include renewals, based on having your 5.

^{*}Please note, Globe Life may still be using the title of SA (Regional Producer).

COEXECUTIVE PRODUCER

QUALIFICATION

Have a total of five coded agents, mentor one of your associates to achieve their Regional Producer contract, and achieve a minimum of 10 sales in a month.

EXPECTATIONS

- Minimum 10 sales per month
- Actively recruit, code, and add a minimum of 1 new agent per month
- Lead by example in training Opportunity Unlimited
- Always have 5 agents coded

COMPENSATION

All of your personal recruits can be coded to you.

You will receive:

- 35% up to 35% of what your agents receive on their 1st \$15,000 ALP; and 12.5% thereafter.
- 135% up to 135% of your direct coded agents' <u>World's Greatest Bonus</u> in their first three months, 50% thereafter.
- 50% up to 50% of your indirect coded agents' World's Greatest Bonus.
- 33% up to 33% of what your agents receive in monthly vested renewals.

PLUS PERSONAL PRODUCTION COMPENSATION PLAN.

PROJECTED EARNINGS

What you earn annually with your 5:

• 1 Sale per Week per Agent: \$110,264

• 2 Sales per Week per Agent: \$289,634

3 Sales per Week per Agent: \$434,415

^{*}Earnings estimates do not include renewals, based on having your 5.

^{*}Please note, Globe Life may still be using the title of GA (CoExecutive Producer).

EXECUTIVE PRODUCER

QUALIFICATION

Have a total of five directly coded agents, mentor one of your associates to achieve their CoExecutive Producer contract, and achieve a minimum of 10 sales in a month.

EXPECTATIONS

- Personally be a qualified MGA Business Builder with a minimum per month of \$10K in F6 Net,
 \$20K Net or 2 codes in previous month.
- Add/Net 1 MGA Business Builder per year to your organization.

COMPENSATION

All recruits are coded directly to your hierarchy.

You will receive:

- 50% up to 50% of what your directly coded agents receive on their 1st \$15,000 ALP;
 and 25% thereafter.
- \$250 Executive Producers earn \$250 per Personal Recruit from their Recruiting Agents within their first 90 days of tenure.
- Executive Producers earn up to 180% of direct producers' <u>World's Greatest Bonus</u> in their first 4 months, up to 120% in months 5-11, up to 60% thereafter.
- Executive Producers earn up to 120% of indirect producers' World's Greatest Bonus in their first 4 months, up to 90% in months 5-11, up to 60% thereafter.
- 15% up to 15% <u>Growth Bonus</u> on Executive Producer production.
- 100% of what your directly coded agents receive in monthly vested renewals.

PLUS PERSONAL PRODUCTION COMPENSATION PLAN.

PROJECTED EARNINGS

What you earn annually with your 5:

• 1 Sale per Week per Agent: \$109,729

2 Sales per Week per Agent: \$280,462

3 Sales per Week per Agent: \$460,593

^{*}Earnings estimates do not include renewals, based on having your 5.

^{*}Please note, Globe Life may still be using the title of MGA (Executive Producer).

CHIEF EXECUTIVE PRODUCER

QUALIFICATION

Have a total of five directly coded agents and mentor one of your associates to achieve their Executive Producer contract.

EXPECTATIONS

- Personally be an Executive Producer with a minimum per month of \$10K in F6 Net, \$20K Net or 2 codes in previous month.
- Maintain 1 to 5 Executive Producers.
- Add/Net 1 Executive Producer per year to your organization.

COMPENSATION

80% Chief Executive Producer Contract.

You will receive:

- 66.7% up to 66.7% of what your 1st line Executive Producers receive in comissions.
- 105% up to 105% of what your 1st line Executive Producers receive on their Leadership Bonus.
- 15% up to 15% Growth Bonus on Chief Executive Producer Production.
- 50% up to 50% of what your Executive Producers receive in monthly vested renewals.

PLUS PERSONAL PRODUCTION COMPENSATION PLAN.

PLUS EXECUTIVE PRODUCER COMPENSATION PLAN.

PROJECTED EARNINGS

What you earn annually with your 5, based on having 5 Executive Producers with their 5:

• 1 Sale per Week per Agent: \$443,078

• 2 Sales per Week per Agent: \$1,267,436

• 3 Sales per Week per Agent: \$2,150,530

^{*}Earnings estimates do not include renewals, based on having your 5.

^{*}Please note, Globe Life may still be using the title of RGA (Chief Executive Producer).



QUALIFICATION

Mentor 6 Executive Producers hitting minimums.

EXPECTATIONS

- Personally be an Executive Producer with a minimum per month of \$10K in F6 Net, \$20K Net or 2 codes in previous month.
- Maintain a minimum of 6 Executive Producers.
- Add/Net 1 Executive Producer per year to your organization.

COMPENSATION

80% Chief Executive Producer Contract on your five PLUS 82.5% AO Partner Contract on each additional Executive Producer. Your Executive Producership needs to be hitting minimums (10K in F6 Net, 20K Net or 2 codes in the previous month) and have a Minimum of 6 direct Executive Producers hitting minimums.

You will receive:

- 100% up to 100% of your 1st line Executive Producers' comissions.
- 110% up to 110% of what your Executive Producers receive on their <u>Leadership Bonus</u>.
- 15% up to 15% <u>Growth Bonus</u> on Partner Production.
- 75% up to 75% of what your Executive Producers receive in monthly vested renewals.

PLUS PERSONAL PRODUCTION COMPENSATION PLAN.

PLUS EXECUTIVE PRODUCER COMPENSATION PLAN.

PLUS CHIEF EXECUTIVE PRODUCER COMPENSATION PLAN.

PROJECTED EARNINGS

What you earn annually with your 5, based on having 6 Executive Producers with their 5:

• 1 Sale per Week per Agent: \$452,710

2 Sales per Week per Agent: \$1,350,756

• 3 Sales per Week per Agent: \$2,317,405

^{*}Earnings estimates do not include renewals, based on having your 5.

SENIOR PARTNER

QUALIFICATION

Mentor 11 Executive Producers hitting minimums.

EXPECTATIONS

- Personally be an Executive Producer with a minimum per month of \$10K in F6 Net, \$20K Net or 2 codes in previous month.
- Add/Net 1 Executive Producer per year to your organization.
- Maintain a minimum of 11 direct Executive Producers hitting minimums.

COMPENSATION

80% Chief Executive Producer Contract PLUS 82.5% AO Partner Contract on your next five PLUS AO Senior Partner contract on each additional Executive Producer. Your Executive Producership needs to be hitting minimums (10K in F6 Net, 20K Net or 2 codes in the previous month) and maintain a Minimum of 11 direct Executive Producers hitting minimums.

You will receive:

- 133% up to 133% of what your 1st line Executive Producers receive on 1st year comissions.
- 117.5% up to 117.5% of what your Executive Producers receive on their <u>Leadership Bonus</u>.
- 15% up to 15% <u>Growth Bonus</u> on Senior Partner Production.
- 100% up to 100% of what your Executive Producers receive in monthly vested renewals.

PLUS PERSONAL PRODUCTION COMPENSATION PLAN.

PLUS EXECUTIVE PRODUCER COMPENSATION PLAN.

PLUS CHIEF EXECUTIVE PRODUCER COMPENSATION PLAN.

BBUS PARTNER COMPENSATION PLAN.

PROJECTED EARNINGS

What you earn annually with your 5, based on having 11 Executive Producers with their 5:

- 1 Sale per Week per Agent: \$872,846
- 2 Sales per Week per Agent: \$2,561,633
- 3 Sales per Week per Agent: \$4,376,114

^{*}Earnings estimates do not include renewals, based on having your 5.

YOU ARE CORDIALLY INVITED TO THE FUTURE PARTNERS OF AO MEETING!



WHERE ZOOM ID: **993 185 8207**

> WHEN FRIDAYS **1-1:45PM EST**

