# **ALAN SCHELL**

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## **Professional Profile**

Extensive and diverse marketing management, advertising, event management and graphic design skills and apply my skills in a challenging and rewarding career with a result oriented company.

Demonstrated ability to increase sales revenue through the development and implementation of tactical and strategic marketing plans utilizing limited budgets through guerrilla marketing, co-op advertising, digital advertising and social media tactics.

Extensive Marketing Management experience including digital and traditional marketing and advertising. Summary of Professional Assets -

- Digital and traditional advertising (PPC, Google Ads, KPI's, OTT).
- Extensive knowledge of the principles and practices of marketing, market research, digital and print advertising, and print production.
- Franchise marketing, sales, retention and management.
- Sponsorship negotiation, sales, execution, and fulfillment.
- Graphic design Digital and print (Adobe CC 2025 & MS Office).
- Special event management sales, planning and coordination.
- Field marketing, sales, merchandising and product management.
- Management of marketing budgets exceeding \$3,000,000 annually.
- B2B and B2C sales and marketing management experience.
- Restaurant Marketing (Culver's, Firehouse Subs, The Compound).
- Marketing collateral design and production.
- Multi media purchasing, production, and implementation.
- Multi unit retail marketing management.
- Multi Unit restaurant marketing (5280 Marketing contract).
- NASCAR and Indy Car sponsorship sales and fulfillment.
- Colorado Real Estate License Active 2024.

#### Professional Experience —

2010 - Current	Proprietor / CEO 5280 Marketing Castle Rock, CO		
2021 - 2024	REALTOR Coldwell Banker Littleton, CO		
2023-2024	Regional Marketing Manager - (Remote) AAMCO Transmission & Total Care Care		
2006 - 2010	Territory Sales & Market Manager (Remote) i-wireless - A Kroger Company Denver, CO		
2004 - 2006	Director of Sales and Marketing Pikes Peak International Hill Climb Colorado Springs, CO		
2002 - 2004	Marketing and Advertising Manager Colorado Powersports Boulder, CO		
1999 - 2002	Director of Marketing Las Vegas Motor Sports Group Las Vegas, NV		

#### Education ——

Bachelor of Arts Degree in Business Administration and Marketing Colorado Real Estate License 2021 (Active 2024)

### Computer Experience —

Adobe Illustrator Adobe Photoshop Adobe InDesign Adobe Acrobat Pro		MS PowerPoint MS Publisher MS Excel MS Word	
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