

Career Challenge: Build Stronger Relationships

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Clichés often have some basis in truth, and the old adage “it’s all about who you know” is no exception. At a time when 85% of all jobs are filled through connections and employees with friends at work are more likely to be engaged in their careers, strong professional relationships are key in getting your foot in the door and a leg up the ladder.

Whether you’re a recent college graduate with just a handful of off-campus contacts or a seasoned professional looking to elevate your decades-old relationships, it’s time you strengthen the quality of your network.

“A new adage might look like this:
‘It’s not who you know,
but it’s whom you get to know that is important!’”

- David Rawles

Relationships = Network
Adding Relationships = Building a Network
Staying Connected to Relationships = Building a Strong Network