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## Corporate Structure

Small Business

## Why Choose Boxer Advisors

- Over 25 years of training, coaching & consulting experience.
- Team of 50+ coaches, trainers, consultants, instructional designers, and technical producers.
- Over 75 off-the-shelf training offerings
- Customized solutions for unique business needs.
- Proven impact with quantifiable results.
- 80% repeat business.

## Boxer Advisors Results

Formal ROI study found: “75% of individuals served said there were improvements in managers’ productivity, work group productivity, project completion team communications and service quality. Converting ONLY the tangible benefits to monetary value, results showed that the programs delivered a formal ROI of 70%, equaling approximately \$500,000 in dollars saved and/or productivity improvements after two years.”

Call us today to discuss how we can help you **Translate Insights into Action**

# CORPORATE CAPABILITY STATEMENT

## ACCELERATING PERFORMANCE, GROWTH, AND LEADERSHIP IMPACT

Boxer Advisors understands that today's corporate leaders are operating in high-velocity, high-stakes environments where performance expectations are rising while complexity, uncertainty, and pace continue to accelerate. Executives are being asked to deliver growth, strengthen execution, and build resilient organizations—often simultaneously—while navigating market disruption, workforce challenges, capital constraints, and increased stakeholder scrutiny.

Our work is designed around those realities. We partner with organizations to strengthen leadership effectiveness, strategic decision-making, and execution discipline; improve collaboration and alignment across teams and functions; and equip leaders to drive transformation without losing momentum or performance. Whether companies are scaling for growth, integrating acquisitions, developing next-generation leaders, or navigating significant change, our approach aligns leadership capability with business strategy and measurable results.

## EXPERTISE

Boxer Advisors partners with corporations across industries to deliver customized workforce development training, executive coaching, and consulting aligned to business strategy and performance goals. We help our clients to find the best solutions at competitive rates to address their most pressing people and organizational needs to help them achieve desired outcomes with measurable, lasting results. Our capabilities include:

### Core Competency Training

- Communication Skills
- Project Management
- Customer Service
- Emotional Intelligence and Resilience
- Hybrid Work Skills
- Influencing Without Authority
- Trust and Collaboration
- Data Analytics Training
- Presentation & Facilitation Skills
- Risk Framework Skills Training

### Coaching/ Leadership Development

- Front-line Management Development
- Mid-Level Leadership Academies
- Executive Leadership Development
- Executive Coaching
- Team Coaching
- New Executive Onboarding Coaching
- Difficult Conversations & Conflict Resolution
- Strategic Decision-Making During Times of Change

### Change Management Training and Consulting

- Strategic Planning
- Thriving Through Change training
- Leadership Transition
- Stakeholder Engagement & Collaboration
- Team Building Services
- Communications Consulting
- Competency-Based Workforce Planning
- Career Coaching
- Strategic HR Business Partnering

### Employee Engagement Support

- Performance Management Training and Consulting
- Engagement and Retention Training
- Mentoring Training and Consulting
- Transition & Career Readiness
- Action Learning Coaching
- Pulse Surveys
- Mid-to-Late Career Transition & Leadership Legacy Planning
- Individual Assessment Tools

## PAST PERFORMANCE

Our extensive client base includes globally recognized corporations, prominent worldwide organization and more than 50 Federal Agencies such as:

- Arcfield
- BAE Systems
- Centers for Medicare & Medicaid Services
- Constellation Energy
- Commodity Futures Trading Commission
- Defense Logistics Agency
- Eagle Bank
- Element Financial Corporation
- Environmental Protection Agency
- Hilton Worldwide Holdings LLC
- Inter-American Development Bank
- International Baccalaureate Organization
- Marriot International
- Military Sealift Command
- Pan American Health Organization
- Social Security Administration
- Sodexo Worldwide
- U.S. Coast Guard
- U.S. Department of Defense
- U.S. Department of Energy
- U.S. Department of Health and Human Services
- U.S. Intelligence Community
- U.S. Patent and Trademark Office
- Washington Metro Area Transit Authority (WMATA)
- World Bank
- World Health Organization
- W.R. Grace