

We are a strategic consulting that connects
global companies to Brazil and Latin America
— and Brazilian companies to the world —
with tailor-made solutions for entry,
expansion, and representation.

WE ARE B2GLOCAL

Ervino Schnarndorf

CEO _____

 /Ervino Schnarndorf



Senior executive in Supply Chain, Procurement, and Planning, with a solid international background and a strong focus on accelerating business value through smart, collaborative, and results-driven operations.

Distinguished track record in leading multinational corporations across the Americas, Europe, and Asia, driving transformations that integrate strategy, technology, processes, and — most importantly — people.

An expert in strategic negotiations with global companies and international suppliers, he leads complex contracts and structures end-to-end operations. He has extensive experience in multicultural projects focused on cost reduction, CAPEX/OPEX optimization, logistics efficiency, and scale gains — always aligned with profitability goals and sustainable growth.

Graduated in Mechanical Engineering (UFRGS), an MBA in Foreign Trade (ESPM), and a Board of Directors certification from FIA Business School.

HISTORIC



Supply Chain
Mgr



Supply Chain,
Planning,
Procurement
Director



Supply Chain,
Planning,
Procurement
Director



Supply Chain,
Operations,
Planning Director



Supply Chain,
Operations,
Planning,
Distribution
Direcotr



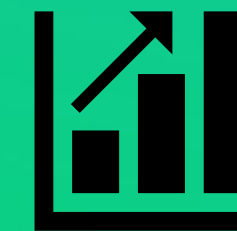
We are a one-stop shop for those looking to enter or grow in a structured, viable, and secure way



Institutional and
commercial relations



Legal, regulatory, and
tax structuring



Management of incentives,
fundraising, and operational
implementation



Partner curation and
operations with or without
PMO



GLOBAL

PROJECT PLAN



SOUTH AMERICA

PROJECT PLAN



BRASIL

PROJECT PLAN





Our exclusive express diagnostic methodology enables fast and accurate decision-making

1. Understanding the Vision

- What are the entrepreneur's goals?

2. Multidimensional Analysis

- We cross-reference the company's profile with the local regulatory and market environment.

3. Fit & Alternatives

- We suggest the most suitable models (subsidiary, JV, representation, light operation)

4. Requirements & Investment

- We outline what's needed to move forward: licenses, timelines, taxes, structure

5. Maturity Level

- We assess how ready the company is to execute

**DIAGNOSTIC
METHODOLOGY**

Based on the diagnostic,
we shape the project
according to the client's
needs and current stage

Direct
Implementation
with GOWLD
PMO

Commercial
and
Operational
Representation

Joint Ventures
and Strategic
Alliances

Light Operation
with plug-and-
play services

All models include a PMO and a certified partner network, when needed.



GOWLD Service Library

GO WORLD CONSULTING

Activated according to the client’s strategy, industry, and location

Area	Examples
Commercial	Sales channels, go-to-market strategy, local representation
Administrative & Financial	Accounting, payroll, controlling, contracts
Production & Engineering	Plant layout, factory setup, operational processes
Legal & Tax	Legal incorporation, taxation, incentives
Regulation & Compliance	Certifications, licenses, industry-specific registrations
Governmental (GRaaS)	Access to public policies, advocacy, public calls for proposals
Funding	Projects with Finep, BNDES, banks, national and multilateral funds
ESG & Data Intelligence	Reports, indicators, traceability, regulatory risks



OBRIGADO

