

MORTGAGE MATTERS

THE GUIDE THE MARKET



Your Loans Matter

**ME BANK
CASH BACK
OFFERS**

REFINANCES FROM
MONDAY 15
FEBRUARY 2021.

ME INTRODUCES A
\$2,000 CASH BACK
ON ELIGIBLE
REFINANCES

REF ME BANK*

**DIRECTOR
VEE R-BYRNE**

NATIONAL AUSTRALIA BANK

**Clients do have options to split Loans:
Monday 15 February 2021.
Multiple splits**

**It is possible to split a single loan account into three or more new
accounts using the loan**

**These will facilitate the structure of some loans which will suit
clients' needs.**

REF: NAB*



REVIEW YOUR CURRENT RATES:

\$2,000 cashback when you switch your home loan. For refinancers - before 31 March 2021 with loan funded by 30 June 2021. Minimum refinance amount \$250,000
REF CBA*

An Elegant Spin:

First Home Loan Deposit Scheme Update :The federal government recently announced they will reissue unused guarantees from the 2019/2020 FY tranche of the First Home Loan Deposit Scheme (FHLDS) in the coming days

REF CBA*

This Month's Spotlight

STEPS IN PROPERTY HUNTING

1.Appointment To Discuss Your Goals & Objectives

2.Apply for conditional Pre-Approval so that you can shop within your budget

3.Research your market -short list the suburbs

4.Customise and get property reports

Choose A loan That Suits Your Needs

1.Principle & Interest

2.Interest Only

3.Standard Variable Rate (Flexibility with features)

4.Fixed Rate (Know your repayments-Locked for 1-5 Yrs)

Business & Commercial Lending

Paramount Mortgage



Land Bank
Development Funding
Incomplete Construction
Residual Stock
Rural Securities
Urgent Settlements

Discuss Facts & Figures and The Latest Market Updates
with Vee R-Byrne
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ACTION

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***Book Your "Coffee Chat" Today "Let's Enjoy A Cup of Coffee:
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