





More Thoughts from Brian J. Roush...

How much is enough? When businesses first start out - clients can't come through the process fast enough... we always want more!! We organized the budgets, we transfer funds in and out - we spend parts of the day trying to figure out how to get more... so we can spend more!!

I can't tell you how many times I said to myself, if I just had 2 more clients... I could do this.... I will get this.... I can manage the process better for this.....

Making investments as a business, (i.e website, networking groups, BNI, Chambers, and even upgrading equipment), need to yield a solid ROI. A ROI, that ONLY you can design - what is important to you? What are your priorities? What are you wanting to gain out of this "purchase/investment"?

Return on investment (ROI) is the ratio of a profit or loss made in a fiscal year expressed in terms of an investment. It is expressed in terms of a percentage of increase or decrease in the value of the investment during the year in question. For example, if you invested \$100 in a share of stock and its value rises to \$110 by the end of the fiscal year, the return on the investment is a healthy 10%, assuming no dividends were paid.

I have come to the conclusion that owning a Business is very much like owning a house? You are never done!! There is ALWAYS something on the back back burner that needs, fixed, removed, altered or even replaced!

In closing, Enjoy what is left for the summer - as many of us (and our children) navigate during these confusing and life-alternating times. #beSAFE

Seems COVID- is still having an impact - as you have noticed through social media conversations - we have moved all of our meetings ONLINE - increasing to nearly 30 per month!!

Tuesday, Wednesday, & Thursday (10 & 2pm)

NorthWest Ohio (i.e. Toledo & Findlay) NorthEast Ohio (i.e. Cleveland & Akron) SouthEast Michigan (i.e. Detroit & Ann Arbor)

REMEMBER....

→ webNETWORKING | Tuesday, Wednesday & Thursday @10a & 2p

Additional Monthly Networking

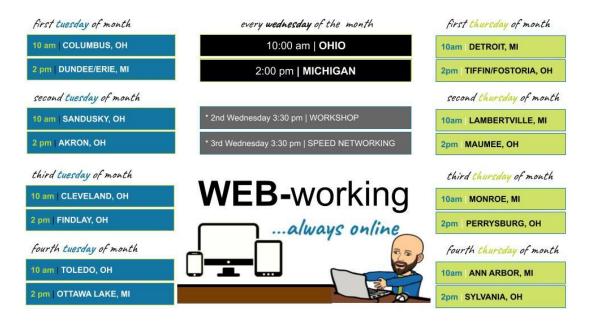
- → business development | 2nd Wednesday of each month @3:30
- → SPEED webWORKING | 3rd Wednesday of each month @3:30

Staying Connected Newest Members



Leagalshield | Michael Derouin Ohio Business Consultants | Financial Consultant *US HEALTH Group | Nick Davis





Remember we have several events popping up:

With Quarantine still being our reality - we have expanded on online activity!! Pick an event that works with you & your NEW schedule!



Development Workshop - online

Workshop

@ 3:30pm

2nd

Wednesday of each month

Join

US

LIVE:

_https://us04web.zoom.us/j/4194104737



Speed Networking - online

SPEED

webWORKING @ 3:30pm

3rd
 Wednesday
 of
 each
 month

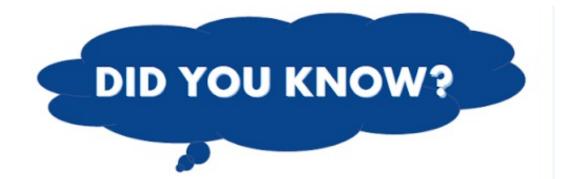
■ Join us:



90 minutes includes:

- Several Presentations by leading people in their industries
- Convicted and served 15+ years for a crime he didn't commit - learn how he protected himself.....
- ENHANCED Speed Networking

Join Us For These Events



BEST Business Bets

Track down all your

social media

accounts

Make sure each account is

complete

and

on

brand

 Identify your best

posts

 Branding is strategic.

Marketing

is tactical.

 Track results over time

**Calculate
 your
 return
 on
 investment
 *

Understand

the audience for

each network



Utilizing our Our APP can have you easily:

See what is going on in the community, engage with members **directly** (phone, email, & website), and be reminded about our many events!

 DOWNLOAD on
 GOOGLE
 PLAY
 or
 APP
 STORE







Be a Guest on Our podCAST

Summer Season has started.! You can catch Connecting Communities, with Brian & (our summer co-host) Brandi, weekly as we host a circulation of guests and a format that is informative, engaging & conversational.

We are focused on uncovering the latest trends and resources available for small business owners, also focusing more on the latest and greatest rather than more generalized tips and techniques for running a business.

More importantly, we need to, but how do we talk about race and culture in America?

Racism is still an issue in this country. Brian & Brandi navigate through this by having constructive and informative conversations to move forward and heal, with a handful of guests on a weekly basis. Join us! June's Guests Included:

Our 60 minute podcast will cover HOT TOLEDO TOPICS - offering knowledge and a safe space to be an entrepreneur! Pick a segment that interests you the most - we have a variety or Generally Specific Topics, on our weekly PODcast! ...listen here



FUNDRAISING Opportunities!

Are you a Non Profit or Organization, looking to increase your funds) - in a organized fashion?

Let's talk about setting up some FUNDRAISERS for Non Profits & other organizations!



Looking for something else? Bored with what you are doing?

Look no further Connecting Connections and more is offering FRANCHISES for a low monthly royalty fee Brian handles the back end - you take care of the front! Teamwork makes YOUR Dream Work! Now You Can Be YOUR own Boss!!

For more information visit: https://ConnectingConnectionsAndMore.com

Reach Out To Brian



Join Us At A NETWORKING Event



The APP Is Here

DOWNLOAD on GOOGLE PLAY or APP **STORE** ∎ see what is going on in the community (Findlay, Maumee, Sylvania, Toledo) engage with members of

Staying Connected, through (phone, email, website) view #smallLOCAL specials and promotions reminded about our (weekly, monthly, & quarterly)

events



DIGITAL BILLBOARD ADVERTISING

We

 have
 a
 variety
 of
 displays
 in
 high
 traffic
 areas.

 We

 can
 offer
 advertisers
 a

variety of digital billboards helping both local businesses and national brands reach their audiences. Our inhouse creative design team offers graphic design services to create simple and effective ads to WOW

your audience.



NEWSLETTER & WEBSITE ADVERTISING

 Brings more visitors to your website/CTA

 Be personal and relevant

 Measure how it

is

performing

- Build relationships and loyalty
- Environmentfriendly marketing



ORGANIC SOCIAL MEDIA

- Top of Mind Advertising (app, newsletter & website)
 Social Media, Mentioning & Advertising
- Logo

displayed on episodes

 Easy advertising, viewed on a variety of platforms

more information







Just a phone call away

Contact Di: e-mail: asmithrealtor81418@gmail.com cell (419) 304-5623

Born and raised here in Toledo, Ohio. I am a family girl with a husband and two boys. My passion is real estate and I am here to serve you.

Real estate transactions are still able to be conducted in many markets with new safety measures put into place. Regardless of location, RE/MAX agents are ready to support you however they can. To learn more, contact a local RE/MAX professional who can help.



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We bring the NETWORK - off & online - to you,

Brian J. Roush

Founder

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