

**Renewing the Charity Donations Process** 

## Problem - Covid has eliminated the use of Cash

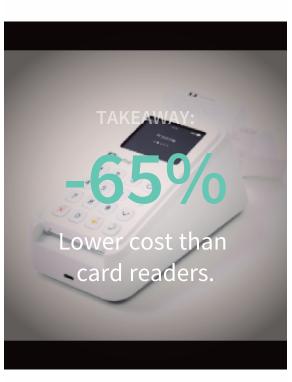


- Charities severely impacted
   UK Charities lost £6.4bn of cash donation income during Covid
- People carry far less cash
   Fear over use of cash sees ATM withdrawals down £35Bn
- Cash use has already fallen by 20%
   Royal Mint predicts further drastic decline in 2022

## Problem - Charities paying too much for current solutions

Cost of receiving £25,000 of donations via Evershare compared to Contactless Card Readers / Just Giving





**Connect With Gen Z** 

# Mobiles, mobiles, Everywhere

Charities need to connect with the next generation of donors - GEN Z

They expect:

Super Fast Donations
Instant and seamless
Mobile friendly tech







# Problem - Charities are still posting out mailshots and asking for donations via Postal Orders!

Gen Z will not engage with this type of marketing

I enclos		290.60 Other: £
	que/charity voucher/postal order made payable to <b>Crisis</b> my card using the details below:	Title First name
☐ Visa	☐ MasterCard ☐ Other:	Address
Card no.	Expiry date	Postcode
Cardholder's na	ame Date	As someone who cares about people experiencing homelessness, we'd really like to keep in contact with you in the future. Please tel us how you'd like us to contact you for fundraising, donation, campaigning or volunteering opportunities:
giftaid it	Please tick the appropriate box:  I am a UK taxpayer*  I am not a UK taxpayer	Please enter your email address to be contacted via email
	Please make every pound you give worth 25% more to Crisis by ticking this Gift Aid declaration.	Please enter your phone number to be contacted via phone
	r and I would like Crisis to treat this donation and any donations I and have made in the past 4 years as Gift Aid donations, until I notify	You may hear from us by post unless you tick the box below.
I understand that if	h this declaration, Crisis can reclaim 25p of tax on every £1 that I give.  I pay less Income Tax and/or Capital Gains Tax than the amount of Gift Aid donations in that tax year, it is my responsibility to pay any difference.	☐ Please only use my address for administering my donation or claiming Gift Aid.
Please remember to write your full name and home address to allow us to claim Gift Aid.		You can change your preferences by emailing
CC21/PI/IS-10	001/ICN/159	mydetails@crisis.org.uk or by calling 08000 38 48 38 You can see our privacy statement at www.crisis.org.uk/privacy

Sent by a Large UK charity in Christmas 2021

## **Solution - QR Cashless Donations**

Scan the QR below to see how easy it is to donate - or click here to see demo

### Cheaper •

Evershare is up to 45% cheaper than using credit card readers and any other donation platforms.

### Faster •

Connecting to the user's mobile / desktop banking app means full donation / gift aid / receipt <40 secs.

### Easier •

No need for a card reader, or technical integration, or inputting card details and no maintenance.



### Data

Charities get full donor data including name of donor, email, amount, and time of donation.

### Instant

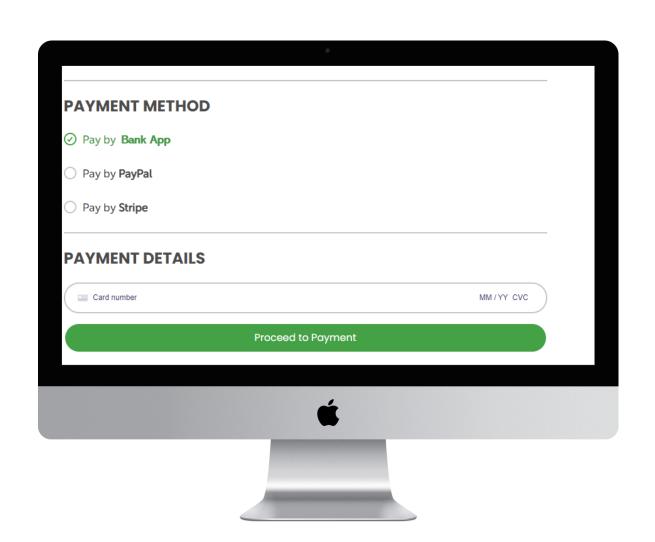
Donors can donate up to £10,000 directly and *instantly* to charity.

### Automation

Automated Gift Aid process (generating declarations, claims and all reports by HMRC).

## Solution - Pay By Bank embedded button

Built API to insert a Pay By Bank button into charity websites



Currently

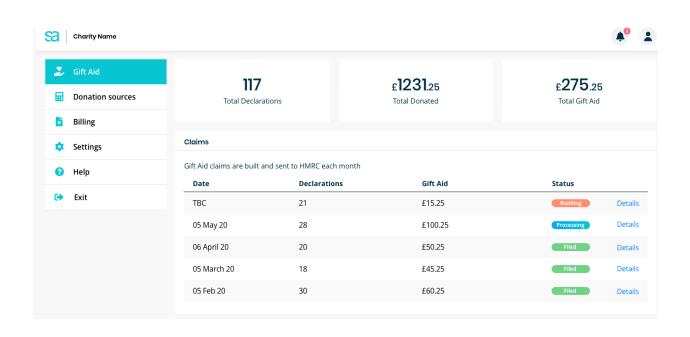
Charities (Merchants) are only able to use existing payment options which incur fees of minimum 1.4% + 20p per transaction

Pay By Bank App

Charities receive instant donation at least 45% cheaper than existing payment providers

## Fully Automated Gift Aid

£500,000,000 left unclaimed by charities every year - Evershare charges 5% to reclaim Gift Aid



- Matches a donor to their donation
- Creates a Gift Aid declaration
- Sends a claim to HMRC
- GDPR requirements and HMRC auditing
- Keeps a record of all declarations and claims











































# 97% of all banks and building societies in the UK are connected to our open banking donations service



## The Benefits for Charities

Evershare increases engagement with at least 18 fewer touch points for the donor

Our system is cheaper, faster and easier to use than our competitors



### **#1: Increase**

- Donations
- Engagement



**#2: Connect** 

- Get donor data instantly
- Less Clicks More Cash



#3: Save

- 45% cheaper
- Less time on admin

## **Simple Pricing**

0.5% + 5p per donation - lowest cost solution in the UK

	Evershare
Dynamic QR Code	YES
Processing / Transaction fee	0.5% + 5p
Monthly fees	FREE
Automated Gift Aid / fee	YES 5%

Just Giving	Enthuse	Paypal	Visa /Stripe
NO	NO	NO	NO
1.9% +20p	1.4% +20p	1.4% +20p	1.4% +20p
£15 to £39	£35	No	No
Yes 5%	Yes 5%	No	No

## Team & Advisory

Executive experience in Finance, Charity, Legal, Technology & Marketing



**Tim Hegarty**Founder / Head of Product

Tech entrepreneur with over 30 years experience in startups and business development. Charity Trustee and fundraiser.



Danielle Mason

Philanthropy Advisor

Over 10+ years experience in Charity with successful track record with AgeUK, Concern, Client Earth



**Ashton Clapp** 

Head of Engineering

Highly experienced in technical development, business development and operations



**Richard Woods** 

Advisor

Director at KPMG Law

Experienced M&A lawyer focused on fast-growing businesses.



**David Saint** 

**Charity Consultant** 

David brings unparalleled knowledge of and connections in the UK charity sector.



**Stuart Harrison** 

Investor

Founder, supporter and director of high tech companies for over 30 years. Expertise across software, FinTech, cloud services and the reseller channel.

## **Data & Security**

## All donations go directly & immediately to your charity bank account

We do not have access to or hold onto your donor's

money at any stage of the donations process

All Data Stored in AWS servers in London

## All donations made via our FCA regulated payment provider

Moneyhub Financial Technology Limited is authorised and regulated by the Financial Conduct Authority (FCA).

Moneyhub Financial Technology is a registered AISP (Account Information Service Provider) and PISP (Payment Initiation Service Provider), reference no. 809360 at fca.org.uk/register.











### Scan this QR code to donate directly to TGC's account & help us keep our vital work going for local communities & disadvantaged children. You can donate a set amount or decide how much you'd like to donate. Every penny counts & we appreciate it all! Thank you



The Garden Classroom



### On Branded Material

Have volunteers wear a scannable T Shirt or send as a flyer in the post

### **Embed into TV Ad**

Show the unique QR code on the donate page so donors can scan or click to make an immediate donation

### In Store

Enable Brands to partner with Charities to allow customers to donate in store quickly and safely

### Put into email

Have the QR embedded into every member of staff's email with a "scan now to donate" Call To Action

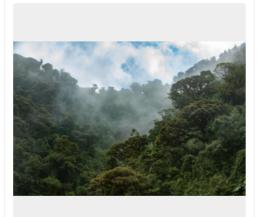
### Share on Social

Reach your supporters via Twitter, Facebook, Instagram or Linkedin



### RAINFOREST CONCERN

Registered Charity No. 1028947 Please select your donation below.



#### One-off Donation

Rainforest Concern has helped to protect over 5 million acres of rainforest since the charity was founded 27 years ago.

Your donation will support our work and help preserve threatened forest habitats and the

DONATE £10.0

Or specify an amount

## Summary

### Ease of Use

Our Dynamic Unique QR codes are faster, easier and 45% cheaper than Card Readers and donation sites like Just Giving

### **Full Donor Data**

Charity gets full donor data in real time.

You are notified of every donation.

Download data into your CRM

### Secure

We never touch your money!

All donations and HMRC repayments go direct and immediately to your Charity bank account

### Simple

No app or technical integration required.

Just register and get your QR code and start fundraising immediately.



## **Contact: Tim Hegarty Founder**

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- ( www.evershare.io
- ( @evershareio
- @evershare.io

Evershare is the trading name of Blockchain Ventures Ltd., Reg. No. 11090204 Registered office: Henleaze Business Centre, 13 Harbury Road, Bristol BS9 4PN

<=== Scan the QR to see how easy it is to Donate!</pre>















