Good Morning Member Leadership,

We had some big moves following Veteran's Day!

- ●District 5 went from 6<sup>th</sup> place right into FIRST PLACE jumping over 10 percentage points to 62.78% and is the First District to reach 60%. Kudos: Unit 4 (Globe), Unit 28 (Clifton), Unit 32 (Safford) and Unit 95 (Solomon) and especially Leslie and Lydia for their enthusiasm and leadership (Facebook post attached).
- ●District 12 is in 2<sup>nd</sup> and is so close to 60%! Congratulations Guadalupe Unit 124 at 106.90%.
- ●Amazingly, **Districts 2 and 8** are tied for 3<sup>rd</sup> place at 58.62%.
- •Nearly tied for 4<sup>th</sup> place are **District 3** (58.12%) and **District 7** (58.11%).
- •Closing fast are **District 11** (57.69%) and **District 6** (56.34%).

Nearly half of Units are over the 60% mark, but some of our Units are really dragging down the District (and overall Department) percentages. District leaders, please stay in touch with these Units and let's see if we can't (gently) get them moving!

On December 9<sup>th</sup>, another set of "Renew Now" emails will go out. So important to get email addresses correctly into the system for these to be most effective. America 250 renewal Post cards are also still available through Department. Please offer these to your Units, especially those that are struggling. \$2.50 for 25 cards.

Meanwhile, thank you for all you are doing to encourage our organization's growth. I know that much of what you are doing isn't immediately evident in the "numbers". It is your daily commitment and encouragement that creates a strong and thriving organization. We are getting better everyday because of your efforts and for that I am grateful.

Enjoy Thanksgiving and all we have to be thankful for—so very, very much.

Marge

Marge Christianson
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