YULEE ARONSEN -Courtroom Force Multiplier | VANTAGE 利 EDGE

Investigative Analyst | Trial & Jury Strategy Consultant

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FOCUS

I support litigation teams by bridging legal investigation and trial strategy—from case prep to courtroom execution.

Core capabilities:

- Legal investigations
- Jury profiling + voir dire strategy
- Witness prep + narrative analysis
- Trial-day support + emotional containment

Open to collaborative, project-based, and mentorship-aligned roles-including no/low-cost contributions in exchange for endorsements, referrals, and growth-aligned opportunities.

POSITIONING

I'm not just an investigator—I'm a courtroom force multiplier.

At **VANTAGE** 利 **EDGE**, I operate at the convergence of field intelligence, story engineering, and courtroom psychology.

Whether it's jury profiling, witness prep, narrative reframing, or fieldwork—I deliver insight where strategy meets resistance.

CULTURAL FLUENCY

I've successfully worked with clients from a wide range of ethnic and cultural backgrounds.

My ability to build rapport across cultural and linguistic divides has been field-tested and proven-particularly during my years in real estate, where earning client trust was critical to closing high-stakes transactions.

I'm adept at navigating identity-coded communication, nonverbal cues, and culturally specific expectations around conflict, authority, and trust.

I bring cultural nuance, emotional intelligence, and real-world experience into every case—especially when working with non-native English speakers or clients from high-context communication cultures.

BACKGROUND

20 + Years | Real Estate Negotiation | Conflict Mediation | 200+ Transactions

Principal Broker (OR + WA) | Over 40 -5+ Zillow Reviews

As a solo operator and principal broker, I built a high-trust, high-stakes residential real estate firm serving primarily first-time

homebuyers—clients who required education, containment, and sharp strategy in one of the most emotionally volatile markets.

- → Closed complex, competitive deals where pacing, buyer psychology, and broker diplomacy determined outcome
- → Served as the sole coordinator across lenders, escrow, inspectors, and contractors—balancing emotional regulation with operational command

10+ Years | Fortune 500 Campaign Strategy | Talent Development | 100+ Campaigns

Creative Director | Model | Youth Talent Manager | Nike, Amazon, Toyota, Gap

I've collaborated on over 100 commercial campaigns across editorial, tech, wellness, and outdoor sectors. Managed campaign bookings—aligning people, performance, and story under extreme scrutiny.

- → Produced campaigns in high-stakes visual ecosystems with zero tolerance for error
- → Managed lead talent (including infant & youth) on sets requiring poise, emotional regulation, and timed delivery
- → Directed brand-aligned storytelling under scrutiny—perfect training for exhibit strategy, courtroom aesthetics, & emotional narrative arc

- → Guided clients as a coach, educator, and negotiator—preserving long-term outcomes under short-term pressure
- → Oversaw multiple custom home builds, managing vendors, budgets, and shifting client vision
- → Mentored two new brokers, offering ethical guidance, strategic insight, and emotional containment coaching

THE EDGE DEPLOYMENT

I don't rattle. I read what's unspoken. My edge wasn't earned in a classroom. It was forged in the field, across roles most wouldn't connect—until the pattern emerged.

- → <u>The Hats I Don</u> maps how I got here
- → The Dandelion Dossier narrates my edge

I'm honing my edge across litigation investigations, jury selection, witness prep, and trial-day execution—where strategy must evolve under pressure

With a foundation in branding, creative direction, and AI prompt engineering, I design story-driven demonstratives and courtroom exhibits that adapt to case theory, juror cognition, and evolving strategy

Whether observing or assisting, I reinforce clarity under scrutiny—and support outcomes with precision in motion.

CIVIL LITIGATION SUPPORT

Strategic Insight | Behavioral Framing | Client Stabilization

My background bridges investigative work with litigation-adjacent support, particularly where human behavior impacts legal outcomes. I offer attorneys a unique lens for reading people, reframing complexity, and reinforcing strategy under pressure—especially in high-emotion or high-stakes cases.

CIVIL LITIGATORS OFTEN FACE:

- Emotionally reactive or inconsistent plaintiffs
- Defendants who appear credible but feel off
- Jurors who need more than facts to stay engaged
- Gaps between strategy and human clarity

WHERE I ADD VALUE:

| Client Containment & Prep

I help emotionally charged or trauma-impacted clients show up clear, grounded, and jury-ready—without derailing your strategy.

| Behavioral Analysis

I detect subtle tells, suppression gaps, and inconsistencies across deposition behavior, affidavits, and live interviews that might otherwise go unnoticed.

| Narrative Reframing

I help shape the emotional logic of the case—whether it's clarifying motive, surfacing injustice, or structuring recovery into a coherent arc.

| Jury Profiling & Voir Dire Support

I observe juror body language, tone, and response behavior for signs of bias or disengagement—helping you refine questions and make clean, confident strikes.

| Mediation & Leverage Prep

I support strategy during pre-trial phases by helping assess how clients will hold up under scrutiny and how their story frames leverage in negotiation.