



IN THE CITY COMMUNITY ABILITY INITIATIVE

ANNUAL REPORT

2020

KEY STRATEGIC PRIORITIES

Over the last year, Concord in the City Community Ability Initiative has developed a five-year strategic plan to help us work towards our goals of community integration, employment training and supportive housing.

Our plan is based on the pillars of organizational strength, innovation, and advocacy. These pillars will guide us as we work towards key goals in our plan.

1

Development And Integration Into The Community

With a focus on quality participant experience, Concord's person centred daily program offers individuals consistent weekly support, developing social, life and job skills while engaging with the community. This includes our volunteering at Scotia Bank Marathon, Santa Claus Parade, Sher Foods, Cake Stars and others.

2

Training And Assistance For Future Employment

Attaining paid employment has been goal for all participants. Unfortunately, preconceived notions about hiring adults with intellectual disabilities is a major hurdle for our participants. To remedy this, we created a job shadowing program called Higher Ground. We train participants before their first day of work and job shadow until they are confident to work independently. Companies that participated in this program include: Greater Toronto Airport Authority, Metro, Revera, RCT and others. Further job skills are attained by working at our own coffee shop. Participants staff the coffee shop to gain valuable and transferable job skills.

3

Housing and Supports

Concord's long term goal is to create permanent supportive housing for adults with special needs while also supplying rich and meaningful daily programming. There are 100,000 adults with intellectual disabilities in Ontario and of these, 14,000 are on waiting lists for supportive housing. This means a wait list of over 20 years. Concord has the staffing, programming and retrofitting ready but is lacking the capital to purchase a property. We are reaching out to various levels of government for grants and funding solutions and had our first presentation with Peel Regional Housing services just after our fiscal year end.



CONCORD IN THE CITY NUMBER CRUNCH -2020

Donors - 164

Volunteers - 8

Participants working in the community - 15

Participants working at the Coffee Shop - 14

EXPENSES - \$6,783.37

Fundraising 1,218.52

Coffee Shop Supplies 113

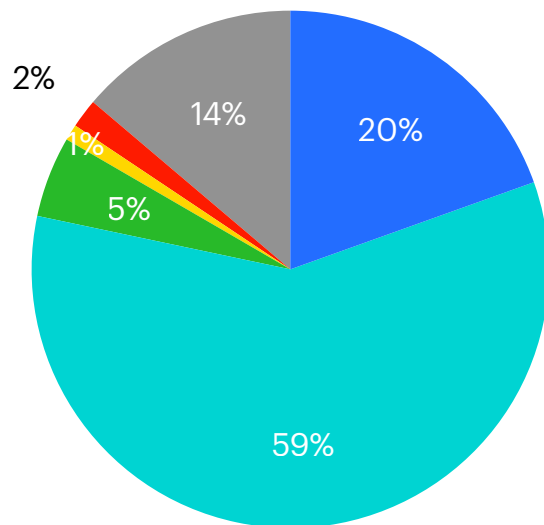
Office expenses 860.41

Programming expenses 315

Bank charges 77.47

Payroll 4,198.97

Fundraising Payroll Programming
bank charges Coffee Shop Supplies Office Expenses



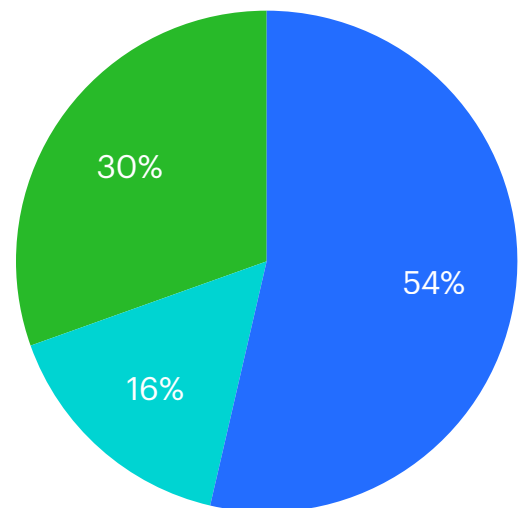
NET INCOME - \$21,964

Fundraising 3,513

Donations 11,830

Grants 6,720

Donation Fundraiser Grants



Concord has been using a mixture of Donations and fundraising to support our 5 year goals. Recently we have been applying to municipal, private, and federal grants to accelerate our time lines.

FINANCIAL REPORT

2020-2021

Concord in the City works to ensure that the public and donated funds are used to provide the best possible programming and support to individuals in our care.

Concord is preparing to beat our previous net income and build upon our programming with new revenue streams through grants and expanding our online presence to promote donations.

Our prudent financial management has allowed our Board or Directors to have a balanced budget and a surplus in our first year, while still giving the support our participants need. The surplus is being put towards our long term goals of housing and job creation.

Ongoing support from our donors, individuals in the community, and our volunteers make our program rich and diverse. Our staff use these supports to bring out the best in each individual at Concord. We are very thankful for all the support and know how crucial all components are to make a successful and safe program for participants, staff, and the community at large.

For 2020-2021, total revenue was \$21,964, of which approximately 16% was from individuals and small business via fundraising. 55% through our donation drive with a crowd sourced platform. Lastly, 30% came from grants from the federal government.

For austerity, during the difficult Covid 19 pandemic and lock downs, Concord currently has part time staff to keep our operating budget minimal and channel funds to directly support our participants and long term projects.

Financial results of Concord in the City are prepared by staff and are fairly presented in accordance with the Generally Accepted Accounting Principles. These financial results have been audited by our external auditors at TG CPA Professional Corporation.

Audited financial statements, the Auditor's Report, and notes to financial statements are available upon request through Concord in the City office at 3407 Lake Shore Blvd. W.

We would like to thank you for your continuing support of Concord in the City, especially during these difficult times. Without your support, Concord could not supply the social, life and job skills, giving adults with special needs the skills and confidence to be successful.

Many thanks,

Karen Ray

Chris Skinner

Pamela Troake

Jodie Campbell



MESSAGE FROM THE CEO AND COO

With our first year behind us, it has given us time for pause, to reflect on all the generosity and feeling of community that has surrounded Concord in the City. We are lucky to have such dedicated volunteers, strong staff, and an engaged board to elicit the best from our participants. We are consistently impressed with the Long Branch small business's that give us opportunities to work directly with them and make donations even during the pandemic.

Looking forward

In our 6 years of Concord in the City we have never experienced anything like the past 15 months. We are incredibly proud of the resiliency our participants and staff have shown as everyone adapted to virtual programming.

With the vaccine rollout, we are looking ahead. We are anxiously waiting for the time when our participants can reunite at the program. We know that routines will need to be

re-created but at the same time, COVID-19 allows us to examine our programming for new ideas and activities.

Prior to the pandemic our Concord Coffee Shop was lined up for catering opportunities. We are excited to launch these opportunities at local businesses and schools.

We are also looking to expand our programming into the region of Peel, specifically the City of Brampton. We had a productive meeting with the Region of Peel Housing Services and Councillors Santos and Vicente in Ward 1 and 5.

Our 2021 fall will include the re-launch of our Coffee and Cake for Concord where we will continue our partnership with Applewood School to build upon their social enterprises.

STORIES

Concord is always looking for ways to support our community and gain job skills. This year we started a pay what you can leaf collection program and several times a year we clean our streets and parks. We also grocery shop and have curb side pick up for our local residents. Volunteering is a big component of our program, this includes the Scotia Bank Marathon, Santa Claus Parade, Cake Stars, and others.



Our busiest program is our coffee shop. Concord sells coffee and hot beverages on Lake Shore Blvd. W. This gives our participants a chance to engage with the community, learn job skills, and build confidence. We are expanding this program with the support of our donors, adding tasty new treats and longer store hours. We use only compostable lids, cups, stir sticks, and sleeves from Greenmunch, a Canadian company, and our coffee is roasted in Barry's Bay, Ontario by Madawaska Coffee.



TOP TIER DONORS TO CONCORD IN THE CITY

Grace Rotatore - Byndis Blondal - Lee Failes - Srecko Lucky Milidrag - Milena Milidrag - Masha Milidrag - Paulette Laforest - Excalibur Trophy and Awards - Helen and Charles Annis - Electra Utilities - Alexandra Campbell - Mandesh Dosanjh - Karen Black - Patti Chmelyk - Nolan Kaptyn - Chris Skinner - Job Pronk - Caroline Finlay - Paul Finlay - Sean Williamson - Keith Troake - Jesse Campbell - Darryl Taylor - Ken Paulson - Janet Abramson - Karen Dalton - Ryan Spooner - Elizabeth Whitman - Jazel Barillas - Donna Heughan - Caitlin Vance - Jason Perdue - Andrea Howland - Borislav Gortchov - Anita Phillippe - Jodie Campbell - Sean Roberts - Kathy Doherty - Carol-Ann Smith - Chris Stonelake - Lori Latchman - Amanda Burns - Cate Sandilands - Michael Zampini - Rob Hossack - Erin Neil - Jeff Dahl - Sandra Shaw - Ted Suida - Christian Pavlovec - Jo-Ann Howland

Thank you very much for your support.

BOARD OF DIRECTORS

Pamela Troake was a teacher for 30 years with the Toronto Board of Education. Volunteered with the Cancer Society for 10 years and 7 years volunteering through the Victorian Order of Nurses supporting Seniors in Peel Manor.

Karen L Ray is a Registered Nurse with experience in leading teams, managing initiatives and implementing evidence based practice. She has held numerous positions in the clinical, educational and research realms, and has a strong desire to improve services for people with disabilities.

Chris Skinner is an experienced business leader with a history of delivering results that are focused on improving efficiency with fiscal accountability. He has held roles in various industries within organizations such as Loblaw Companies Limited, Target Canada, and Molson Coors Canada.

Jodie Campbell is an educator with over ten years' experience working in camps, outdoor learning, and alternative education programs. She has been a volunteer and staff member at Concord in the City.