



TELADOC™

Today's health care doesn't feel so good.

INCREASING COSTS

Employer-sponsored family health coverage reached \$16,834 this year, up 3%.¹



FEWER PHYSICIANS

By 2025 U.S. insured population growth will out pace physician supply, creating a shortage of 159,300 physicians.²



QUALITY OF CARE

13% of all office visits, and 20% of all trips to the ER require a follow-up visit.³



INDEPENDENT STUDY BY RAND



1. Kaiser Family Foundation: 2014 Employer Health Benefits Survey
2. AMA Physician Masterfile (January 2007); AAMC CWS GME Analysis March 2009
3. Independent study by Rand of 300,000 Teladoc participants analyzing 2 years of claims data, conducting a 30-day episode of care analysis.

Teladoc[®] is making it better!



\$717 SAVINGS PER CONSULT

Teladoc is a low-cost alternative for health care.



24/7/365 ACCESS TO A DOCTOR

34% of Teladoc consults occur on holidays and weekends.³ • Teladoc consults have an 10 minute median call back time.*



92% CONSULT RESOLUTION



Only 6% of Teladoc consults result in a follow-up visit.³

Feel better fast . . .

It's simple. Teladoc provides access to U.S. board-certified physicians who can resolve most non-emergency medical issues via phone or online video.

**Talk to a doctor
24/7/365, anywhere**

<10 MINUTE
MEDIAN CALL BACK TIME

HOW IT WORKS



STEP 1: CONTACT TELADOC 24/7/365

Access to Teladoc's nationwide network of board certified physicians is available via phone, video or mobile app.



STEP 2: TALK WITH A PHYSICIAN

A physician will review the patient's medical history and contact them within minutes.



STEP 3: RESOLVE THE ISSUE

A physician will diagnose and prescribe medication, if medically necessary, electronically to the pharmacy of choice.



TELADOC PHYSICIANS ARE:

U.S. board-certified in internal medicine, family practice, emergency medicine or pediatrics • State-licensed • U.S. residents who average 20 years of experience.

... when you need care!

Teladoc is a convenient alternative to urgent care or ER visits. U.S. board-certified physicians are available anytime, anywhere, and can resolve many non-emergency medical issues.



DIAGNOSE, TREAT & PRESCRIBE

Teladoc physicians can prescribe medication, when medically necessary for a wide range of conditions.*

SOME CONDITIONS WE TREAT INCLUDE:

GENERAL HEALTH

Talk to a doctor within minutes.

Cold & Flu systems

Bronchitis

Allergies

Pink eye

Urinary tract infection

Respiratory infection

Sinus problems

Ear infection

And more!

DERMATOLOGY

A specialist at your fingertips.

Skin Infection

Acne

Skin rash

Abrasions

Moles/Warts

And more!

BEHAVIORAL HEALTH

Counseling on your terms.

Stress/Anxiety

Depression

Addiction

Domestic Abuse

Grief Counseling

And more!

* Teladoc physicians do not prescribe substances controlled by the DEA, non-therapeutic, and/or certain other drugs which may be harmful because of potential for abuse.

... with proven results ...

With Teladoc, it costs less to feel better. Teladoc significantly lowers costs and improves access to care by providing an alternative to urgent care or ER usage.

Delivering a member experience that delights

95%
SATISFACTION

92%
RESOLUTION



INDEPENDENT STUDY BY VERACITY ANALYTICS

Dr. Niteesh Choudhry of Harvard Medical School concludes:

"Teladoc resolves patient issues faster with increased savings, by redirecting care from ER and office visits."

- Dr. Niteesh Choudhry

AVERAGE COST PER EPISODE*



ER Visit
\$2,661



Office Visit
\$191



\$673

+

\$44

=

\$717

Average claims savings
per episode of care

Average productivity
savings

Total savings
per consult

*Episode of care: Includes initial encounter and any subsequent utilization of follow-up office visits, hospitalization, or ER utilization, resulting from initial encounter within a 30 day window for same and related diagnoses.

Data is from research from Niteesh Choudhry of Veracity Analytics, using claims data from the nation's largest home improvement retailer.

... that's Teladoc!

Teladoc is the first, largest and fastest growing provider of telehealth medical consultations, serving millions of members nationwide.

**Driving utilization
and generating ROI**

400%
PROVEN ROI

2014
298,000
CONSULTS

500,000 estimated
for 2015

Want to achieve an ROI of 400%? Teladoc's proven formula for ROI is:

- ✓ EXECUTIVE SUPPORT
- ✓ TARGETED COMMUNICATIONS
- ✓ DIGITAL OUTREACH
- ✓ \$0 MEMBER CONTRIBUTION PLAN DESIGN

2002
FOUNDED

1st & largest provider
of telehealth medical
consults in the U.S.

100%
CERTIFIED

U.S. board-certified
physicians credentialed
to NCQA standards

Put it to work for you!



Select a telehealth partner who can scale and drive long-term value.



WHEN SELECTING A PARTNER LOOK FOR:

- NCQA-certified credentialing process
- A scalable network that aligns incentives and ensures quality
- 3rd party-validated cost savings and ROI
- Integration with health plans and other industry players
- Effective resolution and member satisfaction
- True utilization and engagement, not just enrollment
- Multiple ways for member to interact (mobile, phone and video)

YOU DESERVE BETTER. TELADOC.

Teladoc, Inc

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Learn more!

Find out how you can save with Teladoc.

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