SARA PROGRAM 2026-27

SARA members will receive the following alpine rental pricing:

22% off of gross wholesale

SARA Program Fee:

Dynastar agrees to pay the SARA program fee of 2.72% for rental orders (**RN order types**).

The 2026-27 program fee will be reconciled after April 1st, 2027.

Payment terms are 100% 2-25-27

The program fee will be forfeited if SARA members are past due as of March 15th , 2027.

SKIS

ITEM #	MODEL	DIMENSION / RADIUS	SIZES	WHSLE	SARA NET
DRPX502	M-CROSS 78 XP10	124-78-110 R14m	148-156-164-172-178	$355.00	$276.90
DRPX501	M-CROSS W 78 XP10	124-78-110 R13m	148-156-164	$355.00	$276.90
DRPQE01	M-MENACE 90 XP11	118-90-108 R19m	130-140-150-160-170-180	$321.00	$250.38
DRPSP01	M-MENACE 80 XP10	110-80-103 R17m	138-148-158-168-178	$256.00	$199.68
DRPJC03	M-MENACE TEAM XP7	108-76-100 R11m	128-140	$205.00	$159.90
DRPJC04	M-MENACE TEAM KID4	108-76-100 R11m	104-110-116-122-128-140	$189.00	$147.42
DRPWE02	M-MENACE TEAM TEAM4	104-72-96 R4m	70-80-92	$172.00	$134.16

BOOTS

ITEM #	MODEL	FLEX / LAST	SIZES	WHSLE	SARA NET
LBO2540	SHADOW RTL MV GW	100 / 100	24.5 - 31.5 HALF SIZES	$260.00	$202.80
LBO2550	SHADOW RTL W MV GW	80 / 100	23.5 - 27.5 HALF SIZES	$260.00	$202.80
LBO6550	CONCEPT RTL GW_BOA	90 / 102	24.5 - 29.5 HALF SIZES	$229.00	$178.62
LBO6570	CONCEPT W RTL GW_BOA	70 / 102	22.5 - 27.5 HALF SIZES	$229.00	$178.62
LBO6560	CONCEPT RTL	90 / 102	22.5 - 29.5 HALF SIZES	$198.00	$154.44
#REF!	#REF!	#REF!	#REF!	#REF!	#REF!
LBP5400	RSJ 60 RTL _VIBRANT BLUE	60 / JR	19.5 - 26.5 HALF SIZES	$121.00	$94.38
LBP5410	RSJ 50 RTL_VIBRANT BLUE	50 / JR	17.5 - 21.5 HALF SIZES	$104.00	$81.12
LBP5520	STARLET 60 RTL	60 / JR	19.5 - 26.5 HALF SIZES	$121.00	$94.38
LBP5500	STARLET 50 RTL	50 / JR	17.5 - 21.5 HALF SIZES	$104.00	$81.12

BINDINGS

ITEM #	MODEL	DIN RANGE	BRAKE WIDTH	WHSLE	SARA NET
FCLRS03	SPX 12 METRIX GW B110 BLACK	3.5-12	110 mm	$169.00	$131.82
FCLRS04	SPX 12 METRIX GW B100 BLACK	3.5-12	100 mm	$169.00	$131.82
FCLRS05	SPX 12 METRIX GW B90 BLACK	3.5-12	90 mm	$169.00	$131.82
FCMRS02	SPX 12 METRIX GW B80 BLACK	3.5-12	80 mm	$169.00	$131.82
FCPRS02	SPX 12 KONECT GW RENT SYS B100 BLACK	3.5-12	100 mm	$169.00	$131.82
FCPRS03	SPX 12 KONECT GW RENT SYS B90 BLACK	3.5-12	90 mm	$169.00	$131.82
FCPRN01	NX 12 KONECT GW RENT SYS B110 BLACK	3.5-12	110 mm	$151.00	$117.78
FCPRN02	NX 12 KONECT GW RENT SYS B100 BLACK	3.5-12	100 mm	$151.00	$117.78
FCPRN03	NX 12 KONECT GW RENT SYS B90 BLACK	3.5-12	90 mm	$151.00	$117.78
FCIR006	XPRESS 10 GW RENT SYS B93 BLACK	3-10	93 mm	$115.00	$89.70
FCIR007	XPRESS 10 GW RENT SYS B83 BLACK	3-10	83 mm	$115.00	$89.70
FCJR001	XPRESS 7 GW RENT SYS B83 BLACK	2-7	83 mm	$104.00	$81.12
FCKKK03	KID 4 GW RENT SYS B76 BLACK	.75-4.5	76 mm	$78.00	$60.84
FCJR006	NX 9 GW FLASH B83	2.5-9.5	83 mm	$85.00	$66.30
FCJR005	NX 9 GW RTL B83 BLACK	2.5-9.5	83 mm	$89.00	$69.42
FCJR007	NX 7 GW RTL B83 BLACK	2-7	83 mm	$84.00	$65.52
FCLWO05	HT RADICAL 10 D82 RTL BLACK	4-10	82 mm	$409.00	$319.02
FCLWO06	HT RADICAL 10 D92 RTL BLACK	4-10	92 mm	$409.00	$319.02
FCLWO07	HT RADICAL 10 D100 RTL BLACK	4-10	100 mm	$409.00	$319.02

DYNASTAR | LANGE | LOOK

1413 Center Drive
PO Box 981060
Park City, UT 84098
435-252-3300

DENNIS GASPARI
Vice President, Sales and Marketing

MATT FARNESS
North American Category Director

NINA WRIGHT
Marketing Manager

NICK CASTAGNOLI
Brand Marketing Director

MARJIE MCKONE
Marketing Service Director

LISA RUSSELL
Director of Logistics

MATT BEERS
Team and Community Manager

SHAWN GAISFORD
Junior Program Director-Race

PATRICK NOBLE
Product Coordinator

ISAAC GUERTIN
Customer Relations Supervisor

LEE TUCKER
Credit Manager

U.S. SALES FORCE

NEW ENGLAND

Bill Levins
ME, NH, MA, RI, CT, VT
48 Bennett Lane
Stowe, VT 05672
802-253-6226 ph
802-249-8772 cell
blevins@dynastar.com

ATLANTIC

Keith Bowen
AL, DE, DC, FL, GA, KY, MD, MS, NC, SC, TN, WV, NY, NJ, PA
769 Harness Creek View Dr.
Annapolis, MD 21403
410-267-0564 ph
443-994-3886 cell
410-267-8049 fax
kbowen@dynastar.com

EASTERN GREAT LAKES

Eric Smith
IN, Southern MI, OH
2698 River Rd.
Petoskey, MI 49770
231-838-1987 cell
esmith@dynastar.com

WESTERN GREAT LAKES

Chip Camillo
IL, IA, KS, MN, MO, NE, ND, SD, Upper MI, WI
5828 Pembroke Court
Madison, WI 53711
608-770-6374 cell
ccamillo@dynastar.com

COLORADO

Ed Green
CO
Mail: P.O. Box 4648
Eagle, CO 81631-4648
Shipping: 0113 Ringneck
Eagle ,CO 81631
970-376-2187 cell
egreen@dynastar.com

INTERMOUNTAIN

David Marsland
Southern ID, MT, UT, WY
1131 Station Loop Rd
Park City, UT 84098
801-557-9798 ph
dmarsland@dynastar.com

SOUTHWEST

Keith Naylor
AZ, AR, LA, OK, NM, TX
5610 San Francisco NE
Albuquerque, NM 87109
505-263-6714 cell
505-856-5548 fax
knaylor@dynastar.com

CALIFORNIA / NEVADA

John Segal
CA, NV
PO Box 5101
Tahoe City, CA 96145
610.608.4602
jsegal@dynastar.com

PACIFIC NORTHWEST

Sean Vill
AK, WA, OR, Northern ID
Mail: 64682 Cook Ave,PO Box 52
Bend, OR 97703-9033
Shipping: 64955 Collins, Rd.Bend, OR 97703
206-953-7407 cell
svill@dynastar.com