

SMITH

SARA Winter Sales Program 2025 / 2026

Standard Booking Program

- *In-line Goggles*: 10% discount for in-line orders written by March 1st, 2025 (minimum \$5k order).
- *In-line Helmets*: 12% discount for in-line orders written by March 1st, 2025 (minimum \$5k order).
- Standard pre-book discounts apply after March 1st, 2025 (applies to reorders)

Deadlines

- *In-line Orders*: March 1st, 2025
- *Low Nets*: March 1st, 2025
- *Show Specials*: available January 30th - February 3rd, 2025

Payment Terms

- January 10th, 2026, terms will apply to orders if submitted by March 1st, 2025, and shipped by November 1st, 2025
- All orders shipped after November 1st, 2025, receive Net 60 day terms

Re-Order Terms

Reorder discount matches in-line preseason discount of 10% for goggles and 12% for helmets (must submit qualifying PB order)

Freight

- Free freight (ground) on first two pre-season shipments of \$5k (wholesale) per category, shipped to a single location before December 1st, 2025
- Free freight for helmet re-orders of 12+ units per location
- Free freight for goggle re-orders of 24+ units per location

Revisions / Cancellations

- Revisions/cancellations require 60-day notice
- Call-Before-Ship not offered
- All Show Specials must be booked during Buying Group Show window (January 30th – February 3rd)
- All Low Nets available on pre-book only and must be submitted by order deadline
- Last pre-book delivery-date allowable is 2/1/26
- Discount eligibility requires on-time payment / accounts must be in good credit standing

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