26/27 Buying Group Winter Sales Program

Standard Pre-Book Program

- *In-line Goggles*: 10% discount for in-line orders written by March 1st, 2026 (minimum $6k order).
- *In-line Helmets*: 12% discount for in-line orders written by March 1st, 2026 (minimum $6k order).

Deadlines

- *In-line Orders*: March 1st, 2026
- *Low Nets*: March 1st, 2026

Payment Terms

- January 10th, 2026, terms will apply to orders if submitted by March 1st, 2026, and shipped by November 1st, 2026
- All orders shipped after November 1st, 2026, receive Net 60 day terms

Re-Orders

Reorder discount matches in-line preseason discount of 10% for goggles and 12% for helmets - must submit qualifying pre-book order.

Freight

- Free freight (ground) on first two pre-season shipments of $6k (wholesale) per category, shipped to a single location before December 1st, 2026
- Free freight for helmet re-orders of 12+ units per location
- Free freight for goggle re-orders of 24+ units per location

Revisions / Cancellations

- Revisions/cancellations require 60-day notice
- Call-Before-Ship not offered
- All Low Nets available on pre-book only and must be submitted by order deadline
- Last pre-book delivery-date allowable is 2/1/27
- Discount eligibility requires on-time payment / accounts must be in good credit standing.

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