

25-26 Alpina XC Ski Packages



Models	Category	Item Code	MSRP	MAP	Wholesale	Net @ 30%	Comments/Margin
Action JR							
Energy JR PM Start	Touring Ski PM Binding	SM6021	\$200.00	\$169.99	\$118.00	\$82.60	JR Pkg
T5 JR	Touring Boot	59841K	\$110.00	\$89.99	\$66.00	\$46.20	
Energy JR	Pole	PA3221	\$65.00	\$39.99	\$28.00	\$19.60	margin
				\$299.99	\$212.00	\$148.40	51%
Action Touring							
Energy PM NIS Tour Auto	Touring Ski PM Binding	SM6001	\$260.00	\$229.99	\$158.00	\$110.60	Adult Pkg
T5/T5 Eve	Touring Boot	54321K	\$120.00	\$99.99	\$69.00	\$48.30	
Energy SR	Pole	PA3231	\$70.00	\$44.99	\$31.00	\$21.70	margin
				\$369.99	\$258.00	\$180.60	51%
Touring							
				\$369.99			
Control 60 PM TA	Touring Ski PM Binding	SM5951	\$310.00	\$269.99	\$186.00	\$130.20	Adult Set up Pkg
T10/T10 Eve	Touring Boot	53571B/55881B	\$140.00	\$119.99	\$83.00	\$58.10	
Control	Pole	PA3251	\$75.00	\$49.99	\$34.50	\$24.15	margin
				\$439.99	\$303.50	\$212.45	52%
Tour Metal Edge							
Control 64E, no wax, FLAT	Touring Ski PM Binding	SM5971	\$310.00	\$269.99	\$186.00	\$130.20	Tour E Pkg
T 30/T30 Eve	Touring Boot	53551B/55861B	\$180.00	\$159.99	\$110.00	\$77.00	
Control	Pole	PA3251	\$75.00	\$49.99	\$34.50	\$24.15	
Tour Auto & plate	binding & plate	10200196	\$70.00	\$49.99	\$34.00	\$23.80	margin
				\$529.99	\$364.50	\$255.15	52%
BC NNN							
Discovery 68E, no wax, FLAT	BC ski	SM5941	\$320.00	\$279.99	\$195.00	\$136.50	BC Pkg
Snowfield BC	BC boot	50222K	\$200.00	\$159.99	\$110.00	\$77.00	
Discovery Pole	BC pole	PA3241	\$80.00	\$54.99	\$38.00	\$26.60	
BC Auto	BC binding	10200176	\$140.00	\$109.99	\$75.00	\$52.50	margin
				\$599.99	\$418.00	\$292.60	51%
BC XP							
PIONEER 80E, no wax, FLAT	BC ski	SM5921	\$375.00	\$329.99	\$230.00	\$161.00	BC XP Pkg
Pioneer Light XP	BC boot	54371	\$425.00	\$399.99	\$242.00	\$169.40	
Discovery Pole	BC pole	PA3241	\$80.00	\$54.99	\$38.00	\$26.60	
XP Binding	BC binding	10200398	\$250.00	\$199.99	\$138.00	\$96.60	margin
				\$899.99	\$648.00	\$453.60	50%

T/C's: Packages Include(skis/bindings/boots/poles)
 6 packages are available
 Pick 2 sets (example: 1 JR and 1 adult Touring Package qualifies) 2 packages needed
 24 sets total to qualify 24 package sets = 30% off
 12 sets with one package is allowed = 25%
 Deadline: Feb 15th
 Payment = 1/5/26