

elan™

Always Good Times

 **alpina**

ROTFELLA®

**2025/26 ELAN SPORTS USA
PRICE LIST & TERMS**

2025/26 ELAN SPORTS USA

TERMS & CONDITIONS

MINIMUM ORDER:

\$5,000

PRESEASON DISCOUNTS:

Based on \$ volume at WHOLESALE

PRESEASON ORDER DEADLINES

Orders received by 2/1/2025	SHIP DATE:	7/1/2025
Orders received by 3/1/2025	SHIP DATE:	8/1/2025
Orders received by 3/15/2025	SHIP DATE:	9/15/2025
Orders received after 3/15/2025	SHIP DATE:	11/1/2025

Bump Program Deadline: 3/1/2025

PRESEASON ORDER PAYMENT TERMS

City Shops	DUE:	12/5/2025
Area Shops	DUE:	1/5/2026
2nd Ship Orders	DUE:	NET 60 FROM SHIP DATE

RENTAL & DEMO ORDER DEADLINE

Due 4/1/2025	SHIP DATE:	11/1/2025
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RENTAL & DEMO ORDER PAYMENT TERMS

Orders Received by 4/1/2025	DUE:	3/5/2026
Orders Received after 4/1/2025	DUE:	NET 90 FROM SHIP DATE

RENTAL DISCOUNTS:*

Based on quantity volume

DEMO DISCOUNTS: *

Limited to 30% of PS order quantities
30% discount on PRESEASON demo order
25% discount on REORDERS

***FREIGHT INCENTIVES NOT APPLICABLE TO RENTAL & DEMO**

PAYMENT TERMS AND CONDITIONS

Late payment results in 5% loss of discount.

Interest of 1% per month on overdue accounts unless prohibited by state law

ANTICIPATION:

.5% PER MONTH - 3 MONTHS MAXIMUM (On Net Price - After QTY Discount. Shipping Excluded)

FREIGHT

FOB: Lebanon, NH
FOB: Merrimack, NH

REORDERS:

Net 30 days
Same as earned preseason discount
***Promo Reorders at 25%**
FOB Lebanon, NH
FOB Merrimack, NH

RETURNS:

Returns must be authorized prior to shipping. There is a 10% restocking fee for non defective product.

WARRANTY:

Elan RETAIL products are warrantied against manufacturer defects in materials & workmanship for a period of 2 YEARS from purchase.

Elan RENTAL & RETAIL products used for RENTAL are warrantied against manufacturer defects in materials & workmanship for a period of 1 YEAR.

Costs incurred for warranty returns are the responsibility of the customer.

Normal wear and tear, damage caused by abuse, striking skis together, striking tails on hard surfaces, rock, tree, rail, box, or other impact are not covered under Elan's warranty policy. For more warranty information, please visit elanskis.com/us_en/warranty.

Alpina/Rottfella products are warrantied against manufacturer defects in materials and workmanship for a period of 2 years from purchase.

CANCELLATIONS/MODIFICATIONS:

Order cancellations or modifications must be submitted no later than 30 days after order is confirmed by Elan USA.

Prepack orders may not be modified after May 1.

MAP POLICY

Tier 1:	March 1st	25% OFF MAP
Tier 2:	April 1st	35% OFF MAP
Tier 3:	September 15th	MAP EXPIRES on non-caryover products

* Models with 2 year graphic cycle remain at MAP for 2 years

Please review our updated Retailer Agreement for full details

2025-2026 ELAN USA MARGIN BUMP PROGRAM

Alpine & XC Dealer				
		17%	22%	25%
Step 1	Volume Discount (established by total WS \$)	\$5000 - \$14,999	\$15,000- \$29,999	\$30,000 +
Step 2	3% Bump (3% additional discount) Order Deadline: 3/1	If 2 of 4 options are met	Options	
			Playmaker	1 3 models
			Wingman/Wildcat	2 3 models total
			Alpine Boots	3 2 Models
			10% Increase in Net Preseason \$	4 OVER 24/25
Step 3	FREE FREIGHT IF:	ORDERS PLACED BY 2/7/25 AND	10% Increase in Net Preseason \$	ON PRESEASON ORDERS ONLY

Alpine Only Dealer				
		17%	22%	25%
Step 1	Volume Discount (established by total \$)	\$5000 - \$14,999	\$15,000- \$29,999	\$30,000 +
Step 2	3% Bump (3% additional discount) Order Deadline: 3/1	If 2 of 4 options are met	Options	
			Playmaker	1 3 models
			Wingman/Wildcat	2 3 models total
			Alpine Boots	3 2 models
			10% Increase in Net Preseason \$	4 OVER 24/25
Step 3	FREE FREIGHT IF:	ORDERS PLACED BY 2/7/25 AND	10% Increase in Net Preseason \$	ON PRESEASON ORDERS ONLY

XC Only Dealer				
		10%	20%	25%
Step 1	Volume Discount (established by total \$)	\$2500 - \$4,999	\$5,000- \$9,999	\$10,000 +
Step 2	3% Bump (3% additional discount) Order Deadline: 3/1	If 2 of 4 options are met	Options	
			XC Skis	1 2 models total
			XC Boots	2 2 models total
			Rottefella	3 2 models total
			Early Write 1/15	4 Early Write 1/15
Step 3	FREE FREIGHT IF:	ORDERS PLACED BY 2/7/25 AND	10% Increase in Net Preseason \$	ON PRESEASON ORDERS ONLY

*Free freight only applies to Preseason Orders and does not include Reorders, Rental, or Demo orders

2025-2026 ELAN USA PRICE LIST



CATEGORY	MODEL	BINDING	ART CODE	NEW/CO	MSRP	MAP	WS	17%	22%	25%	MARGIN
WINGMAN	WINGMAN 86 BLACK EDITION	EMX 12.0 GW FUS. X	ABTLXB25	NEW	\$1,350.00	\$1,099.99	\$740.00	\$614.20	\$577.20	\$555.00	50%
	WINGMAN 86 TI	EMX 12.0 GW FUS. X	ABWLXE25	NEW	\$1,050.00	\$899.99	\$605.00	\$502.15	\$471.90	\$453.75	50%
	WINGMAN 86 TI	ELX 11.0 GW SHIFT X	ABWMEG25	NEW	\$950.00	\$799.99	\$538.00	\$446.54	\$419.64	\$403.50	50%
	WINGMAN 83 TI	ELX 11.0 GW SHIFT X	ABWLXP25	NEW	\$900.00	\$749.99	\$504.00	\$418.32	\$393.12	\$378.00	50%
	WINGMAN 83 C	EL 10.0 GW SHIFT X	ABXLXS25	NEW	\$850.00	\$699.99	\$471.00	\$390.93	\$367.38	\$353.25	50%
	WINGMAN 80 TI	EL 10.0 GW SHIFT X	ABYLXV25	NEW	\$800.00	\$649.99	\$436.00	\$361.88	\$340.08	\$327.00	50%
	WINGMAN 78 C	EL 10.0 GW SHIFT X	ABVLYX25	NEW	\$750.00	\$599.99	\$402.00	\$333.66	\$313.56	\$301.50	50%
	WINGMN 86 BLACK EDITION	FLAT	ABTLXH25	NEW	\$950.00	\$799.99	\$538.00	\$446.54	\$419.64	\$403.50	50%
	WINGMAN 86 TI	FLAT	ABPLYB25	NEW	\$750.00	\$599.99	\$402.00	\$333.66	\$313.56	\$301.50	50%
WILDCAT	WINGMAN 83 TI	FLAT	ABRLYE25	NEW	\$625.00	\$499.99	\$335.00	\$278.05	\$261.30	\$251.25	50%
	WILDCAT 83 BLACK EDITION	ELX 11.0 GW SHIFT X	ACRLYP25	NEW	\$1,150.00	\$999.99	\$673.00	\$558.59	\$524.94	\$504.75	50%
	WILDCAT 86 TI	ELX 11.0 GW SHIFT X	ACRLXL25	NEW	\$950.00	\$799.99	\$538.00	\$446.54	\$419.64	\$403.50	50%
	WILDCAT 83 TI	EL 9.0 GW SHIFT X	ACSLYH25	NEW	\$900.00	\$749.99	\$504.00	\$418.32	\$393.12	\$378.00	50%
	WILDCAT 83 C	EL 9.0 GW SHIFT X	ACTLYY25	NEW	\$850.00	\$699.99	\$471.00	\$390.93	\$367.38	\$353.25	50%
	WILDCAT 80 TI	EL 9.0 GW SHIFT X	ACULYS25	NEW	\$800.00	\$649.99	\$436.00	\$361.88	\$340.08	\$327.00	50%
	WILDCAT 78 C	EL 9.0 GW SHIFT X	ACULYV25	NEW	\$750.00	\$599.99	\$402.00	\$333.66	\$313.56	\$301.50	50%
	WILDCAT 83 TI	FLAT	ACPLYL25	NEW	\$625.00	\$499.99	\$335.00	\$278.05	\$261.30	\$251.25	50%
RIPSTICK	RIPSTICK 108	FLAT	ADAKYV24	C/O	\$1,000.00	\$849.99	\$572.00	\$474.76	\$446.16	\$429.00	50%
	RIPSTICK 102	FLAT	ADBKYS24	C/O	\$950.00	\$799.99	\$538.00	\$446.54	\$419.64	\$403.50	50%
	RIPSTICK 96	FLAT	ADCKYE24	C/O	\$900.00	\$749.99	\$504.00	\$418.32	\$393.12	\$378.00	50%
	RIPSTICK 88	FLAT	ADDKYP24	C/O	\$850.00	\$699.99	\$471.00	\$390.93	\$367.38	\$353.25	50%
RIPSTICK W	RIPSTICK 106W	FLAT	ADFLCD24	C/O	\$950.00	\$799.99	\$538.00	\$446.54	\$419.64	\$403.50	50%
	RIPSTICK 100W	FLAT	ADFLCG24	C/O	\$900.00	\$749.99	\$504.00	\$418.32	\$393.12	\$378.00	50%
	RIPSTICK 94 W	FLAT	ADFLCK24	C/O	\$850.00	\$699.99	\$471.00	\$390.93	\$367.38	\$353.25	50%
	RIPSTICK 88 W	FLAT	ADFLCN24	C/O	\$800.00	\$649.99	\$436.00	\$361.88	\$340.08	\$327.00	50%
RIPSTICK BLACK EDITION	RIPSTICK 102 BLACK EDITION	FLAT	ADBLFH24	C/O	\$1,100.00	\$949.99	\$630.00	\$522.90	\$491.40	\$472.50	50%
	RIPSTICK 96 BLACK EDITION	FLAT	ADCLFA24	C/O	\$1,050.00	\$899.99	\$605.00	\$502.15	\$471.90	\$453.75	50%
	RIPSTICK 94 W BLACK EDITION	FLAT	ADELFN24	C/O	\$950.00	\$799.99	\$538.00	\$446.54	\$419.64	\$403.50	50%
PLAYMAKER	PLAYMAKER 111	FLAT	AEALTZ25	NEW	\$950.00	\$799.99	\$538.00	\$446.54	\$419.64	\$403.50	50%
	PLAYMAKER 101	FLAT	AEBLZW25	NEW	\$850.00	\$699.99	\$471.00	\$390.93	\$367.38	\$353.25	50%
	PLAYMAKER 91	FLAT	AECMAB25	NEW	\$750.00	\$599.99	\$402.00	\$333.66	\$313.56	\$301.50	50%
	PLAYMAKER 87	FLAT	AEDMJF25	NEW	\$550.00	\$449.99	\$300.00	\$249.00	\$234.00	\$225.00	50%
	PLAYMAKER 87 RNT	EL 10 GW SHIFT X	AEDMJV25	NEW	\$750.00	\$599.99	\$402.00	\$333.66	\$313.56	\$301.50	50%
PRIMETIME	PRIMETIME 55+ BLACK EDITION	EMX 12.0 GW FUS. X	ABBLUT25	NEW	\$1,349.00	\$1,099.99	\$740.00	\$614.20	\$577.20	\$555.00	50%
	PRIMETIME 44+	EMX 12.0 GW FUS. X	ABCLUZ25	NEW	\$1,100.00	\$949.99	\$630.00	\$522.90	\$491.40	\$472.50	50%
	PRIMETIME 33	EMX 11.0 GW SHIFT X	ABDLVJ25	NEW	\$850.00	\$699.99	\$471.00	\$390.93	\$367.38	\$353.25	50%
	PRIMETIME 22 BLUE	EL 10.0 GW SHIFT X	ABELVM25	NEW	\$750.00	\$599.99	\$402.00	\$333.66	\$313.56	\$301.50	50%
	PRIMETIME 22 BLACK	EL 10.0 GW SHIFT X	ABELVR25	NEW	\$750.00	\$599.99	\$402.00	\$333.66	\$313.56	\$301.50	50%
PRIMETIME W	PRIMETIME No 5 W BLACK EDITION	ELX 11.0 GW SHIFT X	ACBLVV25	NEW	\$1,050.00	\$899.99	\$605.00	\$502.15	\$471.90	\$453.75	50%
	PRIMETIME No 4+ W	ELX 11.0 GW SHIFT X	ACCLWP25	NEW	\$950.00	\$799.99	\$538.00	\$446.54	\$419.64	\$403.50	50%
	PRIMETIME No 3 W	EL 9.0 GW SHIFT X	ACDLWS25	NEW	\$850.00	\$699.99	\$471.00	\$390.93	\$367.38	\$353.25	50%
	PRIMETIME No 2 W WHITE	EL 9.0 GW SHIFT X	ACELVW25	NEW	\$750.00	\$599.99	\$402.00	\$333.66	\$313.56	\$301.50	50%
	PRIMETIME No 2 W BLACK	EL 9.0 GW SHIFT X	ACELWV25	NEW	\$750.00	\$599.99	\$402.00	\$333.66	\$313.56	\$301.50	50%
ELEMENT	ELEMENT 78 RS TI	EL 10.0 GW SHIFT X	ABGLRH25	NEW	\$700.00	\$549.99	\$370.00	\$307.10	\$288.60	\$277.50	50%
	ELEMENT 78	EL 10.0 GW SHIFT X	ABHLZH25	NEW	\$625.00	\$499.99	\$335.00	\$278.05	\$261.30	\$251.25	50%
	ELEMENT 74 RS	EL 9.0 GW SHIFT X	ABILRJ25	NEW	\$550.00	\$449.99	\$300.00	\$249.00	\$234.00	\$225.00	50%
	ELEMENT 74 BLACK	EL 9.0 GW SHIFT X	ABJLZJ25	NEW	\$500.00	\$399.99	\$269.00	\$223.27	\$209.82	\$201.75	50%
	ELEMENT 74 BLUE	EL 9.0 GW SHIFT X	ABJLZK25	NEW	\$500.00	\$399.99	\$269.00	\$223.27	\$209.82	\$201.75	50%
ELEMENT W	ELEMENT 78 RS TI W	EL 9.0 GW SHIFT X	ACGLZL25	NEW	\$700.00	\$549.99	\$370.00	\$307.10	\$288.60	\$277.50	50%
	ELEMENT 78 W	EL 9.0 GW SHIFT X	ACHLZM25	NEW	\$625.00	\$499.99	\$335.00	\$278.05	\$261.30	\$251.25	50%
	ELEMENT 74 RS W BLACK	EL 9.0 GW SHIFT X	ACILZQ25	NEW	\$550.00	\$449.99	\$300.00	\$249.00	\$234.00	\$225.00	50%
	ELEMENT 74 RS W WHITE	EL 9.0 GW SHIFT X	ACILZS25	NEW	\$550.00	\$449.99	\$300.00	\$249.00	\$234.00	\$225.00	50%
	ELEMENT 74 W BLACK	EL 9.0 GW SHIFT X	ACKLPZ25	NEW	\$500.00	\$399.99	\$269.00	\$223.27	\$209.82	\$201.75	50%
RIPSTICK TOUR	ELEMENT 74 W BLUE	EL 9.0 GW SHIFT X	ACKLZR25	NEW	\$500.00	\$399.99	\$269.00	\$223.27	\$209.82	\$201.75	50%
	RIPSTICK TOUR 104 - GLEN PLAKE	FLAT	ADGKW824	C/O	\$1,000.00	\$849.99	\$572.00	\$474.76	\$446.16	\$429.00	50%
	RIPSTICK TOUR 94	FLAT	ADHLVW25	NEW	\$950.00	\$799.99	\$538.00	\$446.54	\$419.64	\$403.50	50%
	RIPSTICK TOUR 88	FLAT	ADKLWH25	NEW	\$900.00	\$749.99	\$504.00	\$418.32	\$393.12	\$378.00	50%
	RIPSTICK TOUR 94 W	FLAT	ADHLVZ25	NEW	\$950.00	\$799.99	\$538.00	\$446.54	\$419.64	\$403.50	50%
VOYAGER (SOLD AS KIT ONLY)	RIPSTICK TOUR 88 W	FLAT	ADKLWL25	NEW	\$900.00	\$749.99	\$504.00	\$418.32	\$393.12	\$378.00	50%
	VOYAGER BLACK	EMX 12.0 GW FUS. X	AARLHT24	C/O	\$2,050.00	\$1,899.99	\$1,325.00	\$1,099.75	\$1,033.50	\$993.75	48%
	VOYAGER ROD	OS	CG227622	C/O	\$169.99	\$169.99	\$110.00	\$91.30	\$85.80	\$82.50	51%
	VOYAGER 1 PAIR SKI BAG 34L	34L	CG212020	C/O	\$249.99	\$249.99	\$165.00	\$136.95	\$128.70	\$123.75	50%
PRECISION	ACE SLX FUSION X	EMX 12.0 GW FUS. X	AAKLBN24	C/O	\$1,500.00	\$1,499.99	\$990.00	\$821.70	\$772.20	\$742.50	50%
	ACE SCX FUSION X	EMX 12.0 GW FUS. X	AAJLBL24	C/O	\$1,500.00	\$1,499.99	\$990.00	\$821.70	\$772.20	\$742.50	50%
	ACE GSX FUSION X	EMX 12.0 GW FUS. X	AAJLBK24	C/O	\$1,500.00	\$1,499.99	\$990.00	\$821.70	\$772.20	\$742.50	50%
	ACE SPEED MAGIC PS	ELX 11.0 GW SHIFT	AALLLZ25	C/O	\$1,350.00	\$1,199.99	\$806.00	\$668.98	\$628.68	\$604.50	50%
JUNIOR PERFORMANCE	RC ACE JRS 4.5 (110-120)	EL 4.5 GW CA JRS	AELLIW24	C/O	\$400.00	\$349.99	\$235.00	\$195.05	\$183.30	\$176.25	50%
	RC ACE JRS 7.5 (130-160)	EL 7.5 GW CA JRS	AELLIW24	C/O	\$430.00	\$379.99	\$255.00	\$211.65	\$198.90	\$191.25	50%
	RC MAGIC JRS 4.5 (110-120)	EL 4.5 GW CA JRS	AEMLJX24	C/O	\$400.00	\$349.99	\$235.00	\$195.05	\$183.30	\$176.25	50%
	RC MAGIC JRS 7.5 (130-160)	EL 7.5 GW CA JRS	AEMLJX24	C/O	\$430.00	\$379.99	\$255.00	\$211.65	\$198.90	\$191.25	50%
	RC WINGMAN JRS 4.5 (110-120)	EL 4.5 GW CA JRS	AENMAN25	NEW	\$400.00	\$349.99	\$235.00	\$195.05	\$183.30	\$176.25	50%
	RC WINGMAN JRS 7.5 (130-160)	EL 7.5 GW CA JRS	AENMAN25	NEW	\$430.00	\$379.99	\$255.00	\$211.65	\$198.90	\$191.25	50%
TWEENER	RIPSTICK T 80	FLAT	ADLLTG25	NEW	\$400.00	\$329.99	\$222.00	\$184.26	\$173.16	\$166.50	50%
	PLAYMAKER 81 T (121)	EL 4.5 GW CA JRS	AEEMCE25	NEW	\$420.00	\$349.99	\$235.00	\$195.05	\$183.30	\$176.25	50%
	PLAYMAKER 81 T (131-141)	EL 7.5 GW CA JRS	AEEMCE25	NEW	\$450.00	\$399.99	\$269.00	\$223.27	\$209.82	\$201.75	50%
	PLAYMAKER 81 T (151-161)	EL 10.0 GW SHIFT X	AEELZY25	NEW	\$550.00	\$499.99	\$335.00	\$278.05	\$261.30	\$251.25	50%
KIDS U-FLEX	PLAYMAKER UFLEX JRS (95-115)	EL 4.5 GW CA JRS	AEGMAD25	NEW	\$350.00	\$299.99	\$198.00	\$164.34	\$154.44	\$148.50	50%
	JETT JRS 4.5 (70-130)	EL 4.5 GW CA JRS	AFDMAF25	NEW	\$300.00	\$249.99	\$146.00	\$121.18	\$113.88	\$109.50	56%
	JETT JRS 7.5 (140-150)	EL 7.5 GW CA JRS	AFDMAF25	NEW	\$330.00	\$279.99	\$162.00	\$134.46	\$126.36	\$121.50	57%
	STARR JRS 4.5 (70-130)	EL 4.5 GW CA JRS	AFDLWD24	C/O	\$300.00	\$249.99	\$146.00	\$121.18	\$113.88	\$109.50	56%
	STARR JRS 7.5 (140-150)	EL 7.5 GW CA JRS	AFDLWD24	C/O	\$330.00	\$279.99	\$162.00	\$134.46	\$126.36	\$121.50	57%
	SKY JRS 4.5 (70-130)	EL 4.5 GW CA JRS	AFFMAK25	NEW	\$300.00	\$249.99	\$146.00	\$121.18	\$113.88	\$109.50	56%
	SKY JRS 7.5 (140-150)	EL 7.5 GW CA JRS	AFFMAK25	NEW	\$330.00	\$279.99	\$162.00	\$134.46	\$126.36	\$121.50	57%
	MAXX JRS BLUE 4.5 (70-130)	EL 4.5 GW CA JRS	AFDMAH25	NEW	\$300.00	\$249.99	\$146.00	\$121.18	\$113.88	\$109.50	56%
	MAXX JRS BLUE 7.5 (140-150)	EL 7.5 GW CA JRS	AFDMAH25	NEW	\$330.00	\$279.99	\$162.00	\$134.46	\$126.36	\$121.50	57%
	MAXX JRS BLK RED 4.5 (70-130)	EL 4.5 GW CA JRS	AFDLXD24	C/O	\$300.00	\$249.99	\$146.00	\$121.18	\$113.88	\$109.50	56%
	MAXX JRS BLK RED 7.5 (140-150)	EL 7.5 GW CA JRS	AFDLXD24	C/O	\$330.00	\$279.99	\$162.00	\$134.46	\$126.36	\$121.50	57%

CATEGORY	MODEL	BINDING	ART CODE	NEW/CO	MSRP	MAP	WS	17%	22%	25%	MARGIN
BOOTS	EZY 2	20 - 22.5	RBJA4924	C/O	\$190.00	\$159.99	\$107.00	\$88.81	\$83.46	\$80.25	50%
	EZY 1	17 - 19.5	RBJA4824	C/O	\$180.00	\$149.99	\$100.00	\$83.00	\$78.00	\$75.00	50%
	EZY XS	15 - 16.5	RBJA2624	C/O	\$170.00	\$139.99	\$93.00	\$77.19	\$72.54	\$69.75	50%
	BLOOM 2	20 - 22.5	RBJB5124	C/O	\$190.00	\$159.99	\$107.00	\$88.81	\$83.46	\$80.25	50%
	BLOOM 1	17 - 19.5	RBJB5024	C/O	\$180.00	\$149.99	\$100.00	\$83.00	\$78.00	\$75.00	50%
	BLOOM XS	15 - 16.5	RBJB2724	C/O	\$170.00	\$139.99	\$93.00	\$77.19	\$72.54	\$69.75	50%
POLES	RIPSTICK ROD GREEN	110-135	CD144424	C/O	\$85.00	\$69.99	\$45.00	\$37.35	\$35.10	\$33.75	52%
	RIPSTICK ROD MAROON	110-135	CD144624	C/O	\$85.00	\$69.99	\$45.00	\$37.35	\$35.10	\$33.75	52%
	SPEEDROD BLACK	110-135	CD532023	C/O	\$75.00	\$54.99	\$33.00	\$27.39	\$25.74	\$24.75	55%
	SPEEDROD GREEN	110-135	CD531623	C/O	\$75.00	\$54.99	\$33.00	\$27.39	\$25.74	\$24.75	55%
	SPEEDROD GREY	110-135	CD531524	C/O	\$75.00	\$54.99	\$33.00	\$27.39	\$25.74	\$24.75	55%
	SPEEDROD W CORAL	110-135	CD532423	C/O	\$75.00	\$54.99	\$33.00	\$27.39	\$25.74	\$24.75	55%
	HOTROD GREEN	110-135	CD632925	NEW	\$65.00	\$39.99	\$24.00	\$19.92	\$18.72	\$18.00	55%
	HOTROD BLACK	110-135	CD633023	C/O	\$65.00	\$39.99	\$24.00	\$19.92	\$18.72	\$18.00	55%
	HOTROD WHITE	110-135	CD633625	NEW	\$65.00	\$39.99	\$24.00	\$19.92	\$18.72	\$18.00	55%
	HOTROD BLUE	110-135	CD633225	NEW	\$65.00	\$39.99	\$24.00	\$19.92	\$18.72	\$18.00	55%
	HOTROD PREPACK - 25 PR + BOX	110-130	CD633123	C/O	\$1,200.00	\$999.99	\$605.00	\$502.15	\$471.90	\$453.75	55%
	ROCKROD JR BLACK	75-110	CD834323	C/O	\$50.00	\$34.99	\$21.00	\$17.43	\$16.38	\$15.75	55%
	ROCKROD JR GREEN	75-110	CD834023	C/O	\$50.00	\$34.99	\$21.00	\$17.43	\$16.38	\$15.75	55%
	ROCKROD JR PINK	75-110	CD834623	C/O	\$50.00	\$34.99	\$21.00	\$17.43	\$16.38	\$15.75	55%
BINDINGS	ATTACK 14 MN PINK W/O BRAKE [A]	BRAKE INCLUDED	DD020524000	C/O	\$325.00	\$269.99	\$175.00	\$145.25	\$136.50	\$131.25	51%
	ATTACK 14 AT W/O BRAKE [A]	BRAKE INCLUDED	DD010521000	C/O	\$325.00	\$269.99	\$175.00	\$145.25	\$136.50	\$131.25	51%
	85 MM BRAKE	BRAKE IN BOX	DD010221000	C/O							
	95 MM BRAKE	BRAKE IN BOX	DD010321000	C/O							
	110 MM BRAKE	BRAKE IN BOX	DD010421000	C/O							
	ATTACK 11 LYT GW BLACK (A BRAKE)	BRAKE INCLUDED	DD121124000	C/O	\$240.00	\$189.99	\$125.00	\$103.75	\$97.50	\$93.75	51%
	85 MM BRAKE	BRAKE IN BOX	DD120824000	C/O							
	95 MM BRAKE	BRAKE IN BOX	DD120924000	C/O							
	110 MM BRAKE	BRAKE IN BOX	DD121024000	C/O							
	ATTACK 14 MN DEMO (F BRAKE)	BRAKE INCLUDED	DD011221000	C/O			\$205.00	\$170.15	\$159.90	\$153.75	
	ATTACK LYT 11 GW DEMO (F BRAKE)	BRAKE INCLUDED	DD121324000	C/O			\$176.00	\$146.08	\$137.28	\$132.00	
	EL 10 GW	BRAKE INCLUDED	DB697619000	C/O	\$170.00	\$149.99	\$100.00	\$83.00	\$78.00	\$75.00	50%
	EL 7.5 GW	BRAKE INCLUDED	DB829522000	C/O	\$160.00	\$129.99	\$87.00	\$72.21	\$67.86	\$65.25	50%
	EL 4.5 GW	BRAKE INCLUDED	DB929822000	C/O	\$130.00	\$119.99	\$80.00	\$66.40	\$62.40	\$60.00	50%
BRAKES	POWER BRAKE2 RACE PRO 85 (A)		DF163034	C/O	\$39.99		\$25.00				
	POWER BRAKE2 RACE PRO 95 (A)		DF163035	C/O	\$39.99		\$25.00				
	POWER BRAKE2 RACE PRO 110 (A)		DF163036	C/O	\$39.99		\$25.00				
	POWER BRAKE2 RACE PRO 130 (A)		DF163037	C/O	\$39.99		\$25.00				
	POWERRAIL BRAKE2 LD 85 [F]		DF163050	C/O	\$39.99		\$25.00				
	POWERRAIL BRAKE2 LD 95 [F]		DF163051	C/O	\$39.99		\$25.00				
	POWERRAIL BRAKE2 LD 110 [F]		DF163052	C/O	\$39.99		\$25.00				
	POWERRAIL BRAKE2 LD 130 [F]		DF163053	C/O	\$39.99		\$25.00				
TOURING BINDINGS	ALMONTE 12 PT W/O BRAKE [M]	BRAKE INCLUDED	DD001024000	C/O	\$750.00	\$599.99	\$436.00	\$361.88	\$340.08	\$327.00	45%
	ALMONTE 10 PT DEMO W/O BRAKE [M]	BRAKE INCLUDED	DD001624000	C/O			\$520.00	\$431.60	\$405.60	\$390.00	
	90 MM BRAKE		DF163161000	C/O							
	105 MM BRAKE		DF163162000	C/O							
	120 MM BRAKE		DF163163000	C/O							
SKINS	TRIM TO FIT CLIMB SKINS	147, 157, 167, 177	DTS34524	C/O	\$249.99	\$249.99	\$200.00	\$166.00	\$156.00	\$150.00	40%
HELMETS	EON PETROL	56, 60	CE322022	C/O	\$129.99	\$109.99	\$69.00	\$57.27	\$53.82	\$51.75	53%
	EON BLACK	56, 60	CE322422	C/O	\$129.99	\$109.99	\$69.00	\$57.27	\$53.82	\$51.75	53%
	EON WHITE	56, 60	CE322622	C/O	\$129.99	\$109.99	\$69.00	\$57.27	\$53.82	\$51.75	53%
	IMPULSE BLACK	56, 60	CE201620	C/O	\$109.99	\$89.99	\$56.00	\$46.48	\$43.68	\$42.00	53%
	IMPULSE WHITE	53, 56	CE302620	C/O	\$109.99	\$89.99	\$56.00	\$46.48	\$43.68	\$42.00	53%
	IMPULSE MAROON	53, 56	CE302820	C/O	\$109.99	\$89.99	\$56.00	\$46.48	\$43.68	\$42.00	53%
	TWIST JR GREEN	49, 53	CE403020	C/O	\$79.99	\$69.99	\$44.00	\$36.52	\$34.32	\$33.00	53%
	TWIST JR PINK	49, 53	CE403220	C/O	\$79.99	\$69.99	\$44.00	\$36.52	\$34.32	\$33.00	53%
	TWIST JR WHITE	49, 53	CE403420	C/O	\$79.99	\$69.99	\$44.00	\$36.52	\$34.32	\$33.00	53%
	TWIST JR BLUE	49, 53	CE403620	C/O	\$79.99	\$69.99	\$44.00	\$36.52	\$34.32	\$33.00	53%
MISC	TWIST JR BLACK	49, 53	CE504420	C/O	\$79.99	\$69.99	\$44.00	\$36.52	\$34.32	\$33.00	53%
	ATTACK 92W MOUNTING TEMPLATE	59-108 mm	DE164707000				\$125.00				
	ATTACK 92FAT MOUNTING TEMPLATE	104-154 mm	DE120011000				\$125.00				
	ATTACK DEMO MOUNTING TEMPLATE	OS	DE163009000				\$125.00				
	ALMONTE MOUNTING TEMPLATE	OS	DE163156000				\$135.00				

2025-2026 ELAN USA RENTAL PRICE LIST

					25-99 PRS	100-299 PRS	300+ PRS
CATEGORY	DESCRIPTION	BINDING/SIZE	ART CODE	WS	17%	22%	25%
PERFORMANCE SKIS	RIPSTICK 88 RNT	ELX 11 GW SHIFT	ADDMAQ25	\$550.00	\$456.50	\$429.00	\$412.50
	RIPSTICK 88 W RNT	ELX 11 GW SHIFT	ADFMAT25	\$550.00	\$456.50	\$429.00	\$412.50
	PLAYMAKER 87 RNT PS EL10 WB GW	EL 10 GW SHIFT	AEDMJV25	\$402.00	\$333.66	\$313.56	\$301.50
	ELEMENT 78 TI RS	EL 10.0 GW SHIFT X	ABGLRH25	\$370.00	\$307.10	\$288.60	\$277.50
	ELEMENT 78 TI RS W	EL 9.0 GW SHIFT X	ACGLZL25	\$370.00	\$307.10	\$288.60	\$277.50
FLEET SKIS	ELEMENT 76 TRACK	ESP 10 GW TRACK PM	AGDKRS23	\$285.00	\$236.55	\$222.30	\$213.75
	ELEMENT 76 RS TRACK	ESP 10 GW TRACK PM	AGCKML23	\$292.00	\$242.36	\$227.76	\$219.00
	EXPLORE PRO QS 130-150	EL 7.5 GW SHIFT	AGKJUQ22	\$175.00	\$145.25	\$136.50	\$131.25
	EXPLORE PRO QS 70-120	EL 4.5 GW SHIFT	AGKJUQ22	\$154.00	\$127.82	\$120.12	\$115.50
	FREELINE TRACK ESP	ESP 10 GW TRACK PM	AGHLM24	\$310.00	\$257.30	\$241.80	\$232.50
ALPINE BOOTS	DSS G ORANGE	23.5-25.5	3X11G	\$178.00	\$147.74	\$138.84	\$133.50
	DSS O PURPLE	26.5-28.5	3X100	\$178.00	\$147.74	\$138.84	\$133.50
	DSS V BLUE	29.5-31.5	3X10V	\$178.00	\$147.74	\$138.84	\$133.50
	DSS 1 GREEN	32.5-34.5	3X091	\$185.00	\$153.55	\$144.30	\$138.75
	DSS JUNIOR G ORANGE	25.5-26.5	3591G	\$115.00	\$95.45	\$89.70	\$86.25
	DSS JUNIOR C YELLOW	22.5-24.5	3J91C	\$115.00	\$95.45	\$89.70	\$86.25
	DSS JUNIOR M BLACK	19.5-21.5	3K29M	\$95.00	\$78.85	\$74.10	\$71.25
	DSS JUNIOR F PURPLE	16.5-18.5	3K29F	\$95.00	\$78.85	\$74.10	\$71.25
	DSS KID Z RED	14.5-15.5	3K28Z	\$88.00	\$73.04	\$68.64	\$66.00
	EON R	14.5-21.5	3K081	\$74.00	\$61.42	\$57.72	\$55.50
UFLEX BOOTS	EXPLORE 2	20.5-22.5	RBJR5324	\$109.00	\$90.47	\$85.02	\$81.75
	EXPLORE 1	16.5-19.5	RBJR5224	\$101.00	\$83.83	\$78.78	\$75.75
SKI BINDINGS	ATTACK2 14 MN DEMO w/o brake		DD011221000	\$205.00	\$170.15	\$159.90	\$153.75
	ATTACK LYT 11 GW DEMO (F BRAKE)		DD011321000	\$176.00	\$146.08	\$137.28	\$132.00
	POWERRAIL BRAKE2 LD 85 [F]		DF163050	\$25.00			
	POWERRAIL BRAKE2 LD 95 [F]		DF163051	\$25.00			
	POWERRAIL BRAKE2 LD 110 [F]		DF163052	\$25.00			
	POWERRAIL BRAKE2 LD 130 [F]		DF163053	\$25.00			
	ALMONTE 10 PT DEMO W/O BRAKE [M]		DD001624000	\$520.00	\$431.60	\$405.60	\$390.00
	TOUR BRAKE 90 [M]		DF163161000				
	TOUR BRAKE 105 [M]		DF163162000				
	TOUR BRAKE 120 [M]		DF163163000				
FLEET SNOWBOARDS	EXPLORE PLUS R WIDE	135-170	BRD80618	\$215.00	\$178.45	\$167.70	\$161.25
	EXPLORE R	135-160	BRC80418	\$210.00	\$174.30	\$163.80	\$157.50
	EXPLORE JUNIOR	105-125	BRE80818	\$175.00	\$145.25	\$136.50	\$131.25
	EXPLORE JUNIOR U FLEX	75-95	BRE81018	\$145.00	\$120.35	\$113.10	\$108.75
FLEET SB BINDINGS	RENTAL FASTEC	S/M - L/XL	CA969022	\$165.00	\$136.95	\$128.70	\$123.75
	RENTAL ACC BASIC	S/M - L/XL	CA963016	\$140.00	\$116.20	\$109.20	\$105.00
	RENTAL ACC JUNIOR	S	CA963216	\$117.00	\$97.11	\$91.26	\$87.75
	RADON MICRO	XS	CA862216	\$70.00	\$58.10	\$54.60	\$52.50
FLEET SB BOOTS	GAMMA BOA R1 BOOT	2-15	571287	\$185.00	\$153.55	\$144.30	\$138.75
	RENTAL BOOT	2-15	KR965616	\$155.00	\$128.65	\$120.90	\$116.25
HELMETS	SPECTOR RENTAL HELMET	XS/S-M-L	CE583818	\$47.00	\$39.01	\$36.66	\$35.25
	TWIST JR BLACK	XS-S	CE504420	\$40.00	\$33.20	\$31.20	\$30.00
POLES	RENTAL ROD	110-135	CD945424	\$30.00	\$24.90	\$23.40	\$22.50

2025-2026 ELAN USA PROMO PRICE LIST

							Before 2/7/25	2/7/25- 4/1/25	After 4/1/25	
CATEGORY	DESCRIPTION	BINDING	ART CODE	NEW/CO	MAP	WS	32%	30%	25%	MARGIN
MENS SKIS	PRIMETIME 22 BLUE	EL 10.0 GW SHIFT X	ABELVM25	NEW	\$599.99	\$402.00	\$273.36	\$281.40	\$301.50	54%
	PRIMETIME 22 BLACK	EL 10.0 GW SHIFT X	ABELVR25	NEW	\$599.99	\$402.00	\$273.36	\$281.40	\$301.50	54%
	ELEMENT 74 RS	EL 9.0 GW SHIFT X	ABILRJ25	NEW	\$449.99	\$300.00	\$204.00	\$210.00	\$225.00	55%
	ELEMENT 74 BLACK	EL 9.0 GW SHIFT X	ABJLZJ25	NEW	\$399.99	\$269.00	\$182.92	\$188.30	\$201.75	54%
	ELEMENT 74 BLUE	EL 9.0 GW SHIFT X	ABJLZK25	NEW	\$399.99	\$269.00	\$182.92	\$188.30	\$201.75	54%
WOMENS SKIS	PRIMETIME No 2 W WHITE	EL 9.0 GW SHIFT X	ACELWV25	NEW	\$599.99	\$402.00	\$273.36	\$281.40	\$301.50	54%
	PRIMETIME No 2 W BLACK	EL 9.0 GW SHIFT X	ACELWY25	NEW	\$599.99	\$402.00	\$273.36	\$281.40	\$301.50	54%
	ELEMENT 74 RS W BLACK	EL 9.0 GW SHIFT X	ACILZQ25	NEW	\$449.99	\$300.00	\$204.00	\$210.00	\$225.00	55%
	ELEMENT 74 RS W WHITE	EL 9.0 GW SHIFT X	ACILZS25	NEW	\$449.99	\$300.00	\$204.00	\$210.00	\$225.00	55%
	ELEMENT 74 W BLACK	EL 9.0 GW SHIFT X	ACKLZP25	NEW	\$399.99	\$269.00	\$182.92	\$188.30	\$201.75	54%
	ELEMENT 74 W BLUE	EL 9.0 GW SHIFT X	ACKLZR25	NEW	\$399.99	\$269.00	\$182.92	\$188.30	\$201.75	54%
TWEENER SKIS	PLAYMAKER 81 T (121)	EL 4.5 GW CA JRS	AEEMCE25	NEW	\$349.99	\$235.00	\$159.80	\$164.50	\$176.25	54%
	PLAYMAKER 81 T (131-141)	EL 7.5 GW CA JRS	AEEMCE25	NEW	\$399.99	\$269.00	\$182.92	\$188.30	\$201.75	54%
	PLAYMAKER 81 T (151-161)	EL 10.0 GW SHIFT X	AEELZY25	NEW	\$499.99	\$335.00	\$227.80	\$234.50	\$251.25	54%
JUNIOR SKIS	FORMULA RED QS (140-150)	EL 7.5 GW CA JRS	AFHJYC22	C/O	\$279.99	\$162.00	\$110.16	\$113.40	\$121.50	61%
	FORMULA RED QS (70-130)	EL 4.5 GW CA JRS	AFHJYC22	C/O	\$249.99	\$146.00	\$99.28	\$102.20	\$109.50	60%
	PINBALL TEAM QS (140-150)	EL 7.5 GW CA JRS	AFMJYE22	C/O	\$279.99	\$162.00	\$110.16	\$113.40	\$121.50	61%
	PINBALL TEAM QS (70-130)	EL 4.5 GW CA JRS	AFMJYE22	C/O	\$249.99	\$146.00	\$99.28	\$102.20	\$109.50	60%
	LIL MAGIC QS (140-150)	EL 7.5 GW CA JRS	AFMJYA22	C/O	\$279.99	\$162.00	\$110.16	\$113.40	\$121.50	61%
	LIL MAGIC QS (70-130)	EL 4.5 GW CA JRS	AFMJYA22	C/O	\$249.99	\$146.00	\$99.28	\$102.20	\$109.50	60%
ADULT BOOTS	X5	25.5-31.5	3X061	C/O	\$229.99	\$142.00	\$96.56	\$99.40	\$106.50	58%
	X5 EVE	22.5-27.5	3Y031	C/O	\$229.99	\$142.00	\$96.56	\$99.40	\$106.50	58%
JUNIOR BOOTS	J4 BLACK	22.5-26.5	3J321	C/O	\$169.99	\$105.00	\$71.40	\$73.50	\$78.75	58%
	J4 WHITE	22.5-26.5	3J322	C/O	\$169.99	\$105.00	\$71.40	\$73.50	\$78.75	58%
	J3 BLACK	22.5-26.5	3J311	C/O	\$159.99	\$99.00	\$67.32	\$69.30	\$74.25	58%
	J3 WHITE	22.5-26.5	3J312	C/O	\$159.99	\$99.00	\$67.32	\$69.30	\$74.25	58%
	J2 BLACK	17.5-21.5	3K091	C/O	\$129.99	\$80.00	\$54.40	\$56.00	\$60.00	58%
	J2 WHITE	17.5-21.5	3K092	C/O	\$129.99	\$80.00	\$54.40	\$56.00	\$60.00	58%
	EON BLACK/WHITE	14.5-21.5	3K071	C/O	\$119.99	\$74.00	\$50.32	\$51.80	\$55.50	58%
	EON WHITE/PINK	14.5-21.5	3K072	C/O	\$119.99	\$74.00	\$50.32	\$51.80	\$55.50	58%

2025-2026 ALPINA NORDIC PRICE LIST



	DESCRIPTION	ART CODE	NEW/CO	MSRP	MAP	WS	10%	20%	25%	MARGIN
PERFORMANCE	SKATE X	54461	NEW	\$1,050.00	\$999.99	\$785.00	\$706.50	\$628.00	\$588.75	41%
	ELITE 3.0 SKATE	54041	C/O	\$1,000.00	\$949.99	\$745.00	\$670.50	\$596.00	\$558.75	41%
	ELITE 3.0 SKATE (1/2 SIZE)	54047	C/O	\$1,000.00	\$949.99	\$745.00	\$670.50	\$596.00	\$558.75	41%
	ELITE 3.0 CLASSIC	54051	C/O	\$900.00	\$799.99	\$558.00	\$502.20	\$446.40	\$418.50	48%
	ELITE 3.0 CLASSIC (1/2 SIZE)	54057	C/O	\$900.00	\$799.99	\$558.00	\$502.20	\$446.40	\$418.50	48%
	PRO SKATE	53A11	C/O	\$650.00	\$599.99	\$418.00	\$376.20	\$334.40	\$313.50	48%
	PRO SKATE (1/2 SIZES)	53A17	C/O	\$650.00	\$599.99	\$418.00	\$376.20	\$334.40	\$313.50	48%
	PRO CLASSIC	54031	C/O	\$450.00	\$399.99	\$275.00	\$247.50	\$220.00	\$206.25	48%
	PRO CLASSIC (1/2 SIZES)	54037	C/O	\$450.00	\$399.99	\$275.00	\$247.50	\$220.00	\$206.25	48%
	PRO DUATHLON	53A21	C/O	\$650.00	\$599.99	\$418.00	\$376.20	\$334.40	\$313.50	48%
	COMP SKATE	54101	C/O	\$550.00	\$499.99	\$349.00	\$314.10	\$279.20	\$261.75	48%
	COMP CLASSIC	54111	C/O	\$400.00	\$349.99	\$242.00	\$217.80	\$193.60	\$181.50	48%
	RACE SKATE	53741K	C/O	\$330.00	\$279.99	\$195.00	\$175.50	\$156.00	\$146.25	48%
	RACE COMBI	53761K	C/O	\$300.00	\$249.99	\$174.00	\$156.60	\$139.20	\$130.50	48%
	RACE CLASSIC	53651K	C/O	\$270.00	\$219.99	\$153.00	\$137.70	\$122.40	\$114.75	48%
TOURING	T 40	53541K	C/O	\$200.00	\$179.99	\$125.00	\$112.50	\$100.00	\$93.75	48%
	T 30	53551B	C/O	\$180.00	\$159.99	\$110.00	\$99.00	\$88.00	\$82.50	48%
	T 15	53561K	C/O	\$160.00	\$139.99	\$97.00	\$87.30	\$77.60	\$72.75	48%
	T 10	53571B	C/O	\$140.00	\$119.99	\$83.00	\$74.70	\$66.40	\$62.25	48%
	T 5	54321K	NEW	\$120.00	\$99.99	\$69.00	\$62.10	\$55.20	\$51.75	48%
	T 30 EVE	55861B	C/O	\$180.00	\$159.99	\$110.00	\$99.00	\$88.00	\$82.50	48%
	T 15 EVE	55871K	C/O	\$160.00	\$139.99	\$97.00	\$87.30	\$77.60	\$72.75	48%
	T 10 EVE	55881B	C/O	\$140.00	\$119.99	\$83.00	\$74.70	\$66.40	\$62.25	48%
	ADVENTURER 75MM	52431K	C/O	\$120.00	\$99.99	\$69.00	\$62.10	\$55.20	\$51.75	48%
JUNIOR	RACING COMBI JR	59861K	NEW	\$200.00	\$169.99	\$118.00	\$106.20	\$94.40	\$88.50	48%
	TJ	59591K	C/O	\$120.00	\$99.99	\$73.00	\$65.70	\$58.40	\$54.75	45%
	T 5 JR	59841K	C/O	\$110.00	\$89.99	\$66.00	\$59.40	\$52.80	\$49.50	45%
	T KID	59601K	C/O	\$105.00	\$84.99	\$62.00	\$55.80	\$49.60	\$46.50	45%
BACKCOUNTRY	PIONEER TECH (XPLORE)	539M1	C/O	\$575.00	\$529.99	\$370.00	\$333.00	\$296.00	\$277.50	48%
	PIONEER PRO (XPLORE)	539L1	C/O	\$545.00	\$499.99	\$346.00	\$311.40	\$276.80	\$259.50	48%
	ALASKA XP (XPLORE)	53971	C/O	\$475.00	\$399.99	\$275.00	\$247.50	\$220.00	\$206.25	48%
	PIONEER LIGHT (XPLORE)	54371	NEW	\$425.00	\$349.99	\$242.00	\$217.80	\$193.60	\$181.50	48%
	DISCOVERER FREE	539U1	C/O	\$375.00	\$329.99	\$230.00	\$207.00	\$184.00	\$172.50	48%
	TOURER PRO	539S1	C/O	\$295.00	\$249.99	\$174.00	\$156.60	\$139.20	\$130.50	48%
	TOURER VITAL	539T1	C/O	\$275.00	\$229.99	\$160.00	\$144.00	\$128.00	\$120.00	48%
	TOURER FREE	539Y1	C/O	\$265.00	\$219.99	\$153.00	\$137.70	\$122.40	\$114.75	48%
	ALASKA	50062	C/O	\$375.00	\$329.99	\$230.00	\$207.00	\$184.00	\$172.50	48%
	OUTLANDER	51701	C/O	\$245.00	\$199.99	\$138.00	\$124.20	\$110.40	\$103.50	48%
	OUTLANDER EVE	55491	C/O	\$245.00	\$199.99	\$138.00	\$124.20	\$110.40	\$103.50	48%
	SNOWFIELD	50222K	C/O	\$200.00	\$159.99	\$110.00	\$99.00	\$88.00	\$82.50	48%
	ALASKA 75MM	50082	C/O	\$375.00	\$329.99	\$230.00	\$207.00	\$184.00	\$172.50	48%
	TOURER FREE 75MM	53A31	C/O	\$265.00	\$219.99	\$153.00	\$137.70	\$122.40	\$114.75	48%
ACCESSORIES	OVERBOOT BC	50B62K	C/O	\$100.00	\$69.99	\$48.00	\$43.20	\$38.40	\$36.00	49%
	OVERBOOT RACING	51032K	C/O	\$100.00	\$69.99	\$48.00	\$43.20	\$38.40	\$36.00	49%
	OVERBOOT TOURING	50B43K	C/O	\$80.00	\$49.99	\$33.00	\$29.70	\$26.40	\$24.75	50%
	OVERBOOT JR	59A32K	C/O	\$70.00	\$39.99	\$25.00	\$22.50	\$20.00	\$18.75	53%
WINTER TREK	XT ACTION	53792K	NEW	\$180.00	\$149.99	\$99.00	\$89.10	\$79.20	\$74.25	50%
SUMMER	PRO SK SUMMER	53491	C/O	\$500.00	\$469.99	\$325.00	\$292.50	\$260.00	\$243.75	48%
	PRO CL SUMMER	53481	C/O	\$320.00	\$289.99	\$200.00	\$180.00	\$160.00	\$150.00	48%
	RACE SK SUMMER	53501B	C/O	\$320.00	\$289.99	\$200.00	\$180.00	\$160.00	\$150.00	48%
	RACE AS SUMMER	53511B	C/O	\$260.00	\$229.99	\$160.00	\$144.00	\$128.00	\$120.00	48%
	RACE CL SUMMER	53521B	NEW	\$230.00	\$199.99	\$147.00	\$132.30	\$117.60	\$110.25	45%
XC SKIS	ENERGY NIS PM TA	SM6001	NEW	\$260.00	\$229.99	\$158.00	\$142.20	\$126.40	\$118.50	48%
	ENERGY JR. NIS PM START	SM6021	NEW	\$210.00	\$169.99	\$118.00	\$106.20	\$94.40	\$88.50	48%
	PIONEER 80E FLAT	SM5921	NEW	\$375.00	\$329.99	\$230.00	\$207.00	\$184.00	\$172.50	48%
	DISCOVERY 68E FLAT	SM5941	NEW	\$320.00	\$279.99	\$195.00	\$175.50	\$156.00	\$146.25	48%
	DISCOVERY 68 FLAT	SM5931	NEW	\$300.00	\$249.99	\$172.00	\$154.80	\$137.60	\$129.00	48%
	CONTROL 60 PM TA	SM5951	NEW	\$310.00	\$269.99	\$186.00	\$167.40	\$148.80	\$139.50	48%
	CONTROL 60E FLAT	SM5961	NEW	\$310.00	\$269.99	\$186.00	\$167.40	\$148.80	\$139.50	48%
	CONTROL 64E FLAT	SM5971	NEW	\$310.00	\$269.99	\$186.00	\$167.40	\$148.80	\$139.50	48%
POLES	PIONEER CLAMP	PA3261	NEW	\$100.00	\$79.99	\$55.00	\$49.50	\$44.00	\$41.25	48%
	DISCOVERY RED	PA3241	NEW	\$80.00	\$54.99	\$38.00	\$34.20	\$30.40	\$28.50	48%
	CONTROL BLACK/RED	PA3251	NEW	\$75.00	\$49.99	\$34.50	\$31.05	\$27.60	\$25.88	48%
	SNOWFIELD	PA3281	NEW	\$75.00	\$49.99	\$34.50	\$31.05	\$27.60	\$25.88	48%
	ENERGY ADULT	PA3231	NEW	\$70.00	\$44.99	\$31.00	\$27.90	\$24.80	\$23.25	48%
	ENERGY JR	PA3221	NEW	\$65.00	\$39.99	\$28.00	\$25.20	\$22.40	\$21.00	47%

XC BINDINGS										
										ROJTEFELLA
RACE	SKATE X MOVE TUNE	10200430	NEW	\$220.00	\$199.99	\$105.00	\$94.50	\$84.00	\$78.75	61%
	MOVE RACE Kit for NIS 3.0 & NIS 2.0	10200380	C/O	\$200.00	\$169.99	\$110.00	\$99.00	\$88.00	\$82.50	51%
	MOVE RACE Kit for NIS 1.0	10200379	C/O	\$200.00	\$169.99	\$110.00	\$99.00	\$88.00	\$82.50	51%
	MOVE RACE Kit for RMP	10200377	C/O	\$200.00	\$169.99	\$110.00	\$99.00	\$88.00	\$82.50	51%
	MOVE TUNE Skate Kit NIS 1.0	10200384	C/O	\$200.00	\$169.99	\$110.00	\$99.00	\$88.00	\$82.50	51%
	MOVE TUNE Skate Kit RMP	10200382	C/O	\$200.00	\$169.99	\$110.00	\$99.00	\$88.00	\$82.50	51%
	MOVE SWITCH Kit for NIS 3&2	10200363	C/O	\$200.00	\$169.99	\$110.00	\$99.00	\$88.00	\$82.50	51%
	MOVE SWITCH Kit for NIS 1.0	10200352	C/O	\$200.00	\$169.99	\$110.00	\$99.00	\$88.00	\$82.50	51%
	MOVE SWITCH Kit for RMP	10200353	C/O	\$200.00	\$169.99	\$110.00	\$99.00	\$88.00	\$82.50	51%
	XCELERATOR PRO SKATE	10200327	C/O	\$150.00	\$119.99	\$78.00	\$70.20	\$62.40	\$58.50	51%
	XCELERATOR PRO CLASSIC	10200321	C/O	\$150.00	\$119.99	\$78.00	\$70.20	\$62.40	\$58.50	51%
	XCELERATOR SKATE 2.0	10200330	C/O	\$120.00	\$89.99	\$60.00	\$54.00	\$48.00	\$45.00	50%
	XCELERATOR CLASSIC 2.0	10200332	C/O	\$120.00	\$89.99	\$60.00	\$54.00	\$48.00	\$45.00	50%
PERFORMANCE	XCELERATOR JR SKATE	10200187	C/O	\$95.00	\$64.99	\$46.00	\$41.40	\$36.80	\$34.50	47%
	XCELERATOR JR CLASSIC	10200189	C/O	\$95.00	\$64.99	\$46.00	\$41.40	\$36.80	\$34.50	47%
	PERFORMANCE SKATE	10200336	C/O	\$100.00	\$69.99	\$47.00	\$42.30	\$37.60	\$35.25	50%
	PERFORMANCE CLASSIC	10200339	C/O	\$100.00	\$69.99	\$47.00	\$42.30	\$37.60	\$35.25	50%
TOURING	SPORT SKATE	10200402	C/O	\$90.00	\$69.99	\$47.00	\$42.30	\$37.60	\$35.25	50%
	SPORT CLASSIC	10200403	C/O	\$90.00	\$69.99	\$47.00	\$42.30	\$37.60	\$35.25	50%
	TOURING AUTO BLACK	10200196	C/O	\$70.00	\$49.99	\$34.00	\$30.60	\$27.20	\$25.50	49%
	BASIC BLACK/WHITE	10200316	C/O	\$60.00	\$39.99	\$27.00	\$24.30	\$21.60	\$20.25	49%
BACKCOUNTRY	START JR	10200242	C/O	\$65.00	\$44.99	\$30.00	\$27.00	\$24.00	\$22.50	50%
	TOUR 75MM	702120	C/O	\$50.00	\$29.99	\$20.00	\$18.00	\$16.00	\$15.00	50%
	XPLORE BC BINDING	10200398	C/O	\$250.00	\$199.99	\$138.00	\$124.20	\$110.40	\$103.50	48%
	BC MAGNUM	10200180	C/O	\$150.00	\$119.99	\$81.00	\$72.90	\$64.80	\$60.75	49%
	BC MANUAL	10200178	C/O	\$140.00	\$109.99	\$75.00	\$67.50	\$60.00	\$56.25	49%
	BC AUTO	10200176	C/O	\$140.00	\$109.99	\$75.00	\$67.50	\$60.00	\$56.25	49%
	SUPER TELE 75MM W/ CABLE LONG	10100074	C/O	\$210.00	\$179.99	\$122.00	\$109.80	\$97.60	\$91.50	49%
	SUPER TELE 75MM W/ CABLE SHORT	10100075	C/O	\$210.00	\$179.99	\$122.00	\$109.80	\$97.60	\$91.50	49%
MOUNTING PLATES	SUPER TELE 75MM	10200159	C/O	\$130.00	\$99.99	\$68.00	\$61.20	\$54.40	\$51.00	49%
	RMP MOVE INTERFACE (Salomon/Atomic)	40800063	C/O	\$25.00	\$16.99	\$12.00	\$10.80	\$9.60	\$9.00	47%
	TOURING AUTO PLATE (20PR/BOX)	40200016	C/O	\$25.00	\$16.99	\$12.00	\$10.80	\$9.60	\$9.00	47%
	START MOUNTING PLATE < 125cm	40800022	C/O	\$20.00	\$11.99	\$8.00	\$7.20	\$6.40	\$6.00	50%
SUMMER	START MOUNTING PLATE > 125cm	40800029	C/O	\$20.00	\$11.99	\$8.00	\$7.20	\$6.40	\$6.00	50%
	ROLLERSKI SKATE	10200309	C/O	\$85.00	\$79.99	\$52.00	\$46.80	\$41.60	\$39.00	51%
PARTS	ROLLERSKI CLASSIC	10200310	C/O	\$85.00	\$79.99	\$52.00	\$46.80	\$41.60	\$39.00	51%
	XP GREASE TUBE	40800076	C/O	\$15.00	\$9.99	\$5.50	NO DISCOUNT EARNED ON PARTS			100%
	XPLORE BC HARD FLEXOR	10200399	C/O	\$15.00	\$9.99	\$5.50				100%
	XPLORE BC ANTI-ICE PLATE	10200400	C/O	\$15.00	\$9.99	\$5.50				100%
	XPLORE BC LEASH	10200401	C/O	\$25.00	\$19.99	\$12.00				100%
	Xcelerator SK Flexor Hard	40800004	C/O	\$20.00	\$14.99	\$10.00				100%
	Xcelerator SK Flexor Med	40800013	C/O	\$20.00	\$14.99	\$10.00				100%
	Xcelerator SK Flexor Soft	40800015	C/O	\$20.00	\$14.99	\$10.00				100%
	Xcelerator CL Flexor Med	40800003	C/O	\$20.00	\$14.99	\$10.00				100%
	Xcelerator CL Flexor Soft	40800014	C/O	\$20.00	\$14.99	\$10.00				100%
	Xcelerator CL Flexor Hard	40800016	C/O	\$20.00	\$14.99	\$10.00				100%
	Heel plate Xcelerator Pro Sk white	20200665	C/O	\$15.00	\$9.99	\$6.00				100%
	Heel plate Xcelerator Pro Cl white	20200666	C/O	\$15.00	\$9.99	\$6.00				100%
	Heel plate black - Xcelerator 2.0	20200667	C/O	\$15.00	\$9.99	\$6.00				100%
	Heel plate white - Touring Auto	20200652	C/O	\$15.00	\$9.99	\$6.00				100%
	Heel plate black - Touring Auto	20200606	C/O	\$15.00	\$9.99	\$6.00				100%
	Template Universal Complete Inserts	10200144	C/O			\$135.00	\$121.50	\$108.00	\$101.25	
	Template Insert Xcelerator plate	40800023	C/O			\$60.00	NO DISCOUNT EARNED ON PARTS			
	Template Insert Start/Basic	40800024	C/O			\$60.00				
	Template Insert BC Auto/Man/Magnum	40800025	C/O			\$60.00				
	Template Insert Rollerski	40800055	C/O			\$60.00				



2025-2026 ALPINA ALPINE PRICE LIST

CATEGORY	DESCRIPTION	SIZE	NEW/CO	ART CODE	MSRP	MAP	WS	17%	22%	25%	MARGIN
MEN	XTRACK 70 Black/Grey	25.5-32.5	C/O	3X041	\$350.00	\$299.99	\$185.00	\$153.55	\$144.30	\$138.75	54%
	XTRACK 60 Black/Red	25.5-32.5	C/O	3X051	\$300.00	\$249.99	\$154.00	\$127.82	\$120.12	\$115.50	54%
	XTRACK 60 Black/White	25.5-32.5	C/O	3X052	\$300.00	\$249.99	\$154.00	\$127.82	\$120.12	\$115.50	54%
	R4 BLACK	25.5-32.5	C/O	3M821	\$225.00	\$199.99	\$123.00	\$102.09	\$95.94	\$92.25	54%
WOMEN	ENYO 105	22.5-27.5	C/O	3Y141	\$500.00	\$449.99	\$278.00	\$230.74	\$216.84	\$208.50	54%
	ENYO 95	22.5-27.5	C/O	3Y121	\$450.00	\$399.99	\$247.00	\$205.01	\$192.66	\$185.25	54%
	ENYO 85 BLACK/GOLD	22.5-27.5	C/O	3Y111	\$400.00	\$349.99	\$216.00	\$179.28	\$168.48	\$162.00	54%
	ENYO 85 WHITE/ANTHRACITE	22.5-27.5	C/O	3Y112	\$400.00	\$349.99	\$216.00	\$179.28	\$168.48	\$162.00	54%
	ERIS 65 BLACK	22.5-27.5	NEW	3Y152	\$320.00	\$269.99	\$167.00	\$138.61	\$130.26	\$125.25	54%
	ERIS 65 WHITE	22.5-27.5	NEW	3Y151	\$320.00	\$269.99	\$167.00	\$138.61	\$130.26	\$125.25	54%
	RUBY 60 White	22.5-27.5	NEW	3L432	\$275.00	\$239.99	\$148.00	\$122.84	\$115.44	\$111.00	54%
	R4 WHITE	22.5-27.5	C/O	3M832	\$225.00	\$199.99	\$123.00	\$102.09	\$95.94	\$92.25	54%
JUNIOR	DUO 4 GIRL	22.5-27.5	NEW	3F681	\$200.00	\$169.99	\$105.00	\$87.15	\$81.90	\$78.75	54%
	DUO 4	22.5-27.5	NEW	3F641	\$200.00	\$169.99	\$105.00	\$87.15	\$81.90	\$78.75	54%
	DUO 3 GIRL	22.5-27.5	NEW	3F691	\$190.00	\$159.99	\$99.00	\$82.17	\$77.22	\$74.25	54%
	DUO 3	22.5-27.5	NEW	3F651	\$190.00	\$159.99	\$99.00	\$82.17	\$77.22	\$74.25	54%
	DUO 2 GIRL	16.5-21.5	NEW	3K421	\$160.00	\$129.99	\$80.00	\$66.40	\$62.40	\$60.00	54%
	DUO 2	16.5-21.5	NEW	3K381	\$160.00	\$129.99	\$80.00	\$66.40	\$62.40	\$60.00	54%
	DUO 1 GIRL	15.5-22.0	NEW	3K431	\$150.00	\$119.99	\$74.00	\$61.42	\$57.72	\$55.50	54%
	DUO 1	15.5-22.0	NEW	3K391	\$150.00	\$119.99	\$74.00	\$61.42	\$57.72	\$55.50	54%
	EON BLACK/WHITE	22.5-27.5	C/O	3K231	\$170.00	\$139.99	\$86.00	\$71.38	\$67.08	\$64.50	54%
	EON BLACK/WHITE	14.5-21.5	C/O	3K071	\$150.00	\$119.99	\$74.00	\$61.42	\$57.72	\$55.50	54%
	EON WHITE/PINK	14.5-21.5	C/O	3K072	\$150.00	\$119.99	\$74.00	\$61.42	\$57.72	\$55.50	54%
ACCESSORIES	IN-TEMP BATTERY	NA	C/O	J12252		\$99.99	\$70.00	\$58.10	\$54.60	\$52.50	47%
	GRIP WALK PACKAGE MEN	25.0-31.5	C/O	2M051		\$34.99	\$20.00	\$16.60	\$15.60	\$15.00	57%
	GRIP WALK PACKAGE WOMEN/JR	22.0-27.5	C/O	2A721		\$34.99	\$20.00	\$16.60	\$15.60	\$15.00	57%

* Priced with Alpine Sole

ELAN USA SALES REP DIRECTORY		
Pacific Northwest	Eastern Great Lakes	New England
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