

2025 REALTIST WEEK APRIL 6TH – APRIL 12TH



BUILDING BLACK
WEALTH TOUR
2025
PRINCE GEORGE'S
COUNTY REALTIST®





OUR TEAM



Melanie Gamble

President



Patricia Long

Vice President



Charisse Scott

1st VP | Treasurer



Co-Chair



Tracy Goins

Co-Chair

PRINCE GEORGE'S COUNTY REALTIST®

Welcome to the 2025 Building Black Wealth Tour Program & Resource Guide.

Today you receive this invitation to making history as it pertains to changing the mindset in building wealth in our communities.

We are so grateful to our Sponsors for their Financial Support; our Community Partners for their Time and Resources; our Esteemed Panelist here to share their WEALTH OF KNOWLEDGE with all of us today, and last but not least, our Prince George's County Realtist Members and Volunteers, who answered the call of our Board President, Melanie Gamble to press toward the mark of achieving Democracy in Housing, and trusted OUR TEAM & OUR COMMUNITY to do this together.

When you look back after today, you'll realize, I have a book of resources to CONNECT & TAKE ACTION in improving my life and the life of others, and that you are connected to a community of change makers, which makes you a change maker and that you were part of a historic event that made the Guiness Book of World records participating in one of the 100 cities of the 2025 National Building Black Wealth Tour, a goal of the National Association of Real Estate Brokers, President, Dr. Courtney Johnson Rose.

It's A Great Time To Be A Realtist is what Dr. Johsnon Roses Always says. So welcome to the journey, you are now officially a part of the movement!

Prince George's County Realtist Building Black Wealth Tour 2025





Ebenezer A.M.E Church, 7707 Allentown Road, Fort Washington, Maryland 20744 Reid Temple A.M.E. Church, 11400 Glenn Dale Blvd., Glenn Dale, MD 20769



ADVOCACY DAY

Zoom Town Hall - State of Housing in Black America



FINANCIAL FELLOWSHIP DAY

Support Black Book 2025 Businesses



BUILD BLACK WEALTH DAY

Community & Client Day of Empowerment











YOUR VOICE | YOUR VOTE | YOUR VISION JOIN US LIVE: LATEST HOUSING HOT TOPICS STATE LEGISLATIVE UPDATES FAIR HOUSING & YOUR RIGHTS







► YouTube

Prince George's Realtist - NAREB - TV @princegeorgescountyrealtists



The NAREB State of Housing in Black America report shows there are over 2 MILLION MORTGAGE READY Black Americans.

The Prince George's County Realtist are dedicated to reaching over 1,000 residents through this tour, offering education and guidance on building wealth through real estate. Our mission is to equip the community with the tools and knowledge needed to strengthen, grow, and preserve the resources we have — and those we aspire to achieve."

A DAY OF EMPOWERMENT WORKSHOPS | CONNECTIONS | RESOURCES



REGISTER for the COMMUNITY DAY in Prince George's County at www.PGRealtist.com













4.12.25 COMMUNITY DAY AGENDA

9:00 AM REGISTRATION | CHECK IN

9:30 AM WELCOME | WORKSHOPS

10:00 AM EXHIBITS | ENGAGEMENT

10:45 AM ACKNOWLEDGEMENTS

I I:00 AM EMPOWERMENT HOUR LIVE

12:00 PM COMMUNITY CONNECTION(Q&A)

12:30 PM EDUCATION SESSIONS

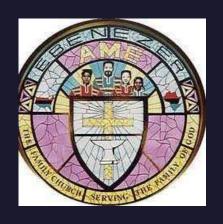
ONE-ON-ONES

EXHIBITS | ENGAGEMENT

2:00 PM TAKE ACTION TO IMPROVE



ONE EVENT TWO LOCATIONS







BUILDING BLACK WEALTH OF KNOWLEDGE CONTRIBUTORS



MODERATOR

NAREB SITE HOST

SPIRITUAL HEALTH

HOST SPONSOR

MENTAL HEALTH

PHYSICAL HEALTH HOME FINANCE HEALTH

TRUSTS/WILLS/ESTATE HEALTH TAX HEALTH

FINANCIAL PLAN HEALTH

COMMUNITY HEALTH OWNERSHIP / TITLE

REID TEMPLE A.M.E.

EBENEZER A.M.E. CHURCH

WINTER HARRIS - HOST

JOE CLAIR - HOST

CHARISSE / ARLANCIA / ERICK

MELANIE / PAT / TRACY

REV DR. MARK E WHITLOCK

KENNETH BROWN

ALETA JOHNSON / CITI

MIKE LETT / US BANK

ALICIA JEFFERSON

LINDSAY LONG, MSP

DR. BARBARA HUTCHINSON

SHIRVAN JOSEPH

BONITA COE

ZANEILIA HARRIS

ETHEL MITCHELL

CHERYL IVERY

PHILLIP ROY

PATRICIA ROSIER

HOPE BROWN

TAYVON JACKSON

PATRICIA WARE - HISTORIAN DEREK SMITH - HISTORIAN

MONZELLA OWINGS

CERISSA O'NEAL

COMMUNITY PARTNERS























PRINCE GEORGE'S REALTIST VOLUNTEERS

Collier Leslie Sharon **Tayviah** Mills Chris (Cassandra) Williams Annalisa Carter Denise Thrash Leslie Collier Delores Thompson Sharee Body Audrey Farley Michael Carolina Christine Olfus Pamela Nelson-Chandler Leisel **Taylor** Samantha Johnson Zina Dixon

Samantha Johnson
Zina Dixon
Michelle Shackelford
Ernestine Williams-Tillman
Kayren Jan'ice Benjamin
Paulla Parker

Delores Johnson Angela Williams Samantha Johnson

Christopher Smith



SPECIAL THANKS



KISHA BROADY, REID TEMPLE

COURTNEY COLEMAN, REID TEMPLE

KENNETH BROWN, EBENEZER AME

DR. ANTWAN BROWN, OFFICE OF GOVERNOR WES MOORE

DR. WILLIE JOLLEY | WINTER HARRIS | JOE CLAIRE

JON MOODY, VISUAL SUITE

REGGIE, CULTIVATED DESIGN

TIA SMITH, TALENTED SOL

FAMILIES, FRIENDS, LEGISLATORS, LEADERS

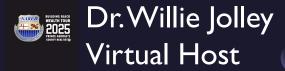




CELEBRITY HOSTS







Rich Is Good, Wealthy Is Better!

If you ask people if they want to be rich, almost everyone will say yes! But when you ask what rich; means to them, the typical answer is often a number – like a million dollars or \$10 million dollars. Ask about wealth, and that number usually grows, but the definition often remains unclear. Most people associate wealth with the size of homes and luxury cars, but the real difference goes far deeper.

The Willie Jolley Wealthy Ways Show is the #1 self-help and wealth-building show in America. For over two decades, Dr. Willie Jolley has interviewed some of the world's top wealth creators, asking them the tough questions and listening closely to their answers. Now, he's written a powerful book that answers the critical question: What's the difference between being rich and being wealthy?

Dr. Jolley's new book, Rich is Good, Wealthy Is Better! is a must-read for everyone in your family – and every student in school. It's packed with life-changing insights to help you build not just wealth, but generational wealth.

Don't miss out on the opportunity to transform your financial future. Get your copy today and start your journey to true wealth! Go to williejolley.com/wealthy or scan the QR code.

About Dr.Willie Jolley

Dr. Willie Jolley is a Hall of Fame speaker, singer, best-selling author, and host of the #I Rated Sirius XM Radio self-help show and iHeart podcast in America. He has been named "One of the Outstanding Five Speakers in the World" by Toastmasters International and is the recipient of the Cavett Award – the highest award in the speaking industry.

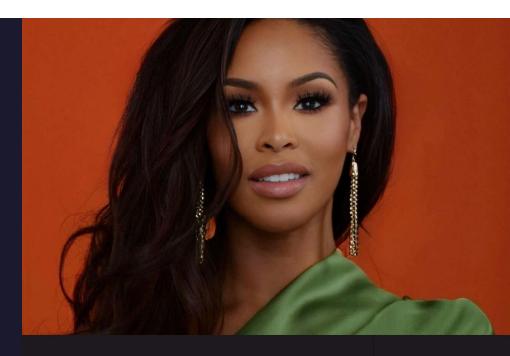
"A Must-Read for Everyone In Your Family!" RICH IS GOOD. **WEALTHY IS** BETTER! DR. WILLIE JOLLEY





Winter Harris Host, Reid Temple A.M.E.

- Winter is an author, transformational speaker, entrepreneur, transition coach, and media personality. She captivates her global audience with her quick-witted commentary and delivers a powerful message of hope and healing rooted in truth, wisdom, transparency, and authenticity.
- Winter is a prolific writer, with 9 published books to her credit and a contributing writer for the YouVersion Bible App. She is deeply involved in her community, having founded a thriving mentorship and support community for women, all while providing professional consulting services for entrepreneurs and women in business. Winter has been seen on media outlets such as OWN-TV, Bravo TV, All Blck Network, New York Times, Huffington Post and many more.
- Winter holds an MBA from Liberty University and is currently pursuing her Doctorate in Business Administration. Despite her many accomplishments, Winter's greatest joy comes from being a devoted mother to her four children.





Joe Claire Host, Ebenezer A.M.E.

- Joe Clair, host, comedian, radio veteran, on-air personality, entertainer and realtor is no stranger when it comes to Washington, D.C. This native of Seat Pleasant, MD is the current host of "Joe Clair Morning Show" on Facebook and Fox5DC's DMV Zone entertaining viewers near and far with current entertainment news and topics making nation buzz across the news cycle.
- He is a proud graduate of Morgan State University with a Bachelor of Science degree in Psychology and a member of Kappa Alpha Psi Fraternity, Inc. It was in college that Joe found his passion for comedy, music and communications. Joe Clair is a multifaceted entertainer with a career spanning two decades. You can call him Joe, Cleezy or Mr. Clair.
- Whatever you call him, it is undeniable that Joe Clair is 100%. Whether he is on-air, doing stand-up comedy, hosting, acting or community service, Joe Clair definitely gets it in.





YOUR HEALTH IS YOUR WEALTH







"IF YOUR KNOWLEDGE WERE YOUR WEALTH, THEN IT WOULD BE WELL-EARNED." ERYKAH BADU (On and On, 1996)

SPIRITUAL HEALTH

Rev. Drs. Grainger and Jo Ann Browning Senior Pastor and Co-Pastor, Ebenezer A.M.E. Church

Rev. Dr. Grainger Browning, Jr. and Rev. Dr. Jo Ann Browning made history as the first co-pastors ever ordained in the African Methodist Episcopal Church—a groundbreaking appointment that continues to inspire clergy couples and faith communities across the globe. Together, they have led Ebenezer A.M.E. Church in Fort Washington, Maryland for over 40 years, transforming a 17-member congregation into a vibrant ministry of more than 8,000 members committed to spiritual growth, social justice, and community service.

Pastor Grainger, a former educator and community organizer, accepted his call to preach in 1979 and became pastor of Ebenezer in 1983. Pastor Jo Ann, a dynamic preacher, author, and women's ministry leader, joined him in ministry, eventually being appointed as Co-Pastor in 1998 by Bishop Vinton R. Anderson—a historic and unprecedented move in the denomination. Their dual leadership has not only broken barriers but also uplifted generations through global preaching, teaching, and over \$5 million in scholarships, along with millions more in community outreach.

Both are graduates of Howard University's School of Divinity and have earned honorary doctorates from A.M.E. University in Liberia. They have preached and taught internationally—from South Africa to Israel—and are committed to developing spiritual leaders, strengthening families, and building bridges across faith, race, and gender lines.

Rev. Drs. Grainger and Jo Ann Browning are devoted parents and grandparents and continue to humbly serve as vessels for God's transformative power, always giving God the glory.





SPIRITUAL HEALTH

The Reverend Dr. Mark E. Whitlock Jr. is committed to serving God, family, the AME. Church, and the community. He and his wife are beyond thrilled to be in Glenn Dale, Maryland, serving Reid Temple AME. Church (RTAME). Prior to his historic July 2019 appointment to RTAME, Rev. Whitlock served as pastor of Christ Our Redeemer AME Church (COR Church) in Irvine, California beginning in August 1998. Over the course of his ministerial and nonprofit career, Pastor Whitlock raised more than \$1.2 billion for the Kingdom of God through individual donors, as well as through corporate, federal, and institutional grants.

Rev. Whitlock's vision for Reid Temple is based on Hebrews 10: 23-25. God has called for Reid to become the Beloved Community under Pastor Whitlock's watch. To fulfill this vision, Pastor Whitlock is following the AME mission, as well as the tenets of evangelism, discipleship, stewardship and social justice. Using the successful blueprint of COR Church and its Community Development Corporation, Pastor Whitlock is partnering with Reid Temple's five 501c3 corporations to take Reid Temple AME Church to the next level.

Rev. Whitlock has been happily married to the Reverend Hermia Shegog Whitlock for 35 years. They have three adult sons and two grandchildren.

Rev. Whitlock has a bachelor of arts degree in religion from the University of La Verne, a master of business degree from the University of Southern California, and earned his M.Div. and D.Min. degrees from the Payne Theological Seminary.





MENTAL HEALTH

Alicia Jefferson, LCSW-C, CMS is a dedicated advocate for justice, family empowerment, and community transformation. She is the owner of a clinical mental health practice (Akoma from the Heart Mental Health Consulting Services, LLC) and a recognized trauma expert, life coach, parenting strategist, certified Scrum Master, and adjunct professor at a Historically Black College and University (HBCU).

With a background in Criminal Justice, she served as a Detective in the Sex Crimes and Victim Services Unit for the Brooklyn District Attorney's Office in New York. She later became the Program Manager of the Sex Abuse Services Unit for Prince George's County Department of Social Services, where she worked to protect and support survivors of abuse.

With over a decade of experience at the District of Columbia Child and Family Services Agency, Alicia has trained and supervised 100's of student in the field of social work, facilitated family group conferences, addressing the complex needs of families. She is passionate about breaking cycles of generational childhood trauma, particularly within the BIPOC community, and has developed programs to empower individuals and families through value-based healing and resilience.

As a sought-after speaker, she sheds light on critical issues such as the mental health impact on caregivers and the rising crisis of loneliness and isolation. Her work focuses on generational trauma and the power of creating new values to establish a living legacy that supports business ownership, financial literacy, overcoming scarcity mindsets, and homeownership.

Through her expertise and lived experience, Alicia inspires communities to reclaim their choices, build a legacy, and create thriving futures.



Alicia Jefferson, LCSW-C, CSM Akoma from the heart Mental Health Consulting Services, LLC 1296 Cronson Blvd. Suite 4161 Crofton, Maryland 21114 (240)534-4818 Contact4traumanotdrama@gmail.com



MENTAL HEALTH

Lindsay Lee Long is a multifaceted creative professional and licensed mental health practitioner based in Brooklyn, NY. She holds a Bachelor of Fine Arts in Illustration from the School of Visual Arts and a Master of Professional Studies in Art Therapy and Creativity Development from Pratt Institute. She is also trained in Creativity Coaching, integrating both clinical expertise and creative insight into her work.

With a deep commitment to access, equity, and emotional wellness, Lindsay specializes in fostering healing, growth, and connection through the transformative power of art. Her practice is rooted in trauma-informed, anti-oppressive, and multicultural frameworks, ensuring that clients feel centered, respected, and supported throughout their therapeutic journey.

Drawing from her diverse background in the arts, education, and mental health, Lindsay designs and facilitates dynamic workshops and sessions tailored for youth, adults, and organizations. Each offering is crafted to inspire self-expression, build emotional resilience, and promote both personal and professional development.

At the heart of her work is a passion for creating inclusive, affirming spaces where creativity becomes a catalyst for healing and empowerment.





Lindsay Long
lindsayleelong@gmail.com



Chesapeake PHYSICAL HEALTH



Barbara Hutchinson MD PhD FACC President Chesapeake Cardiac Care Medical Director Flourish Research, Bowie Past President and Past Chair of the Board Association of Black Cardiologists 16900 Science Drive, Suite 200, Bowie MD 20715 410-573-9805 office | 410-573-9806 fax

www.ccardiac.com

Dr. Barbara Hutchinson is the President and managing partner of Chesapeake Cardiac Care, providing cardiovascular and sleep care in Bowie Maryland, who treats patients from all over the world. She is one of the few doctors in the United States who is board certified in both cardiovascular disease and sleep medicine. She was born in Trinidad & Tobago, she earned her Bachelor of Science in Chemistry at the University of the West Indies, Ph.D. in Cardiovascular Pharmacology from Howard University in Washington, D.C and M.D. and Cardiology Fellowship from the University of Maryland in Baltimore, Maryland.

She is a fellow of the American College of Cardiology (FACC), a Diplomate of the American Board of Internal medicine, member of the Academy of Cardiovascular Sleep Medicine, American Academy of a Sleep Medicine, Past President and current Chair of the board of the Association of Black Cardiologist and she currently sits on several medical advisory and non-profit boards.

Among her many awards and recognitions, Dr. Hutchinson is one of the Top 50 Women to watch in Maryland, Top 100 Women in Maryland 2014, 2016, and 2020, Brava Award winner, an Enterprising Woman of the Year Award Winner, member of the Board of Women President Organization, (WPO) ,the Enterprising Women Advisory Board, and Black Women Business Owners Collective (BOW).

Away from the office, Dr. Hutchinson is an excellent cook specializing in preparing healthy meals that taste well and do not compromise cardiovascular risk factors. She is also a musician and being from Trinidad, the home of the steelpan, this is one of the instruments that she plays as part of a band.

To know and meet Dr. Hutchinson and her staff at Chesapeake Cardiac Care is to experience outstanding evidence based cardiovascular medical care with confidence, warmth, and efficiency.



PHYSICAL HEALTH

Bonita Coe, MD, MBA is a practicing Internal Medicine/primary care physician experienced with taking care of adult patients in outpatient (in-person and virtual), nursing home and hospital settings. She has practiced in private practice and group practice settings, including academic practices teaching medical students and residents. She has also served on a medical school admission committee as well. She has spent her career seeing patients in the specialty of Internal Medicine for over 20 years and has worked in academic settings teaching medical students and medical residents with direct patient care in clinical medical school faculty positions.

She has done numerous speaking engagements (in person, radio, webinars) for laypersons, colleagues and corporate audiences over the course of her career about various topics, including informing audiences about preventive health, chronic disease management and most recently, COVID 19. She has written many health and wellness articles in print and online for public facing professional, community and hospital platforms. Since October 2023, she has been writing a monthly health newsletter posted on her website, besthealthforyourlife.com, on various health related topics and she published her first book in November 2024, How To Help Your Doctor Help You: A Guide For Men and Women to Manage Health Proactively, a practical guide designed to empower individuals to better manage their health, build stronger patient-doctor relationships, and enhance their overall well-being.

She received a BA in Human Biology from Stanford University, her medical degree from the Howard University College of Medicine and an MBA from Baldwin Wallace College in Ohio. Dr. Coe currently does wellness, lifestyle management and chronic disease management consultations, health and wellness writing and speaking engagements. Book order, contact and consultation information can be obtained through her website, <u>besthealthforyourlife.com</u>.





FitzGerald Financial Group



Shirvan Joseph, Loan Officer / Diversity Manager Office: 240-335-0170 Email: Shirvan.Joseph@fitzgeraldfinancial.net 600 Jefferson Plaza, Suite 400, Rockville, MD 20852

HOME FINANCIAL HEALTH



Shirvan Joseph leverages his **38 years** in the mortgage industry to empower individuals and families, especially in minority communities, to achieve homeownership.

Guiding Your Path:

- •Loan Pro with Diverse Options: Shirvan's experience spans VA loans, drawing from his U.S. Marine service, as well as Conventional, USDA, and Government loans, ensuring clients find the perfect fit.
- •Consistent Excellence: Over 25 performance awards recognize Shirvan's dedication to exceptional service, both as a loan officer and leader.
- •Securing Your Future: Shirvan finds immense satisfaction in facilitating clients' biggest investment, helping them build financial security for themselves and their families.
- •Champion for the Community: Shirvan's passion extends beyond the industry. He serves as an Executive Board Member for Second Story, a non-profit supporting homeless and at-risk teens in Fairfax County and is a member of the Knights of Columbus.
- •Knowledge is Power: Shirvan has shared his expertise with organizations like Howard University, The Afro, The Washington Informer, fraternities, sororities, and real estate entities.

Shirvan's dedication, in-depth knowledge, and commitment to empowering others make him a trusted advisor for your homeownership journey.



FINANCIAL HEALTH



Zaneilia Harris is President of Harris & Harris Wealth Management Group, LLC. Her passion is working with executive and professional women who are going through major life transitions, such as marriage, divorce, and widowhood, and need financial guidance to achieve their personal goals. Because of her passion, she is re-launching her teleconference series, Heels of Success, into a podcast.

This podcast is love story to her daughter. She wants her daughter to look back and be proud of who her mother is and personally aspire to achieve greater. Sharing these positive money stories is Zaneilia's way to combat the negativity in the media around women, specifically black women, and their finances. Making change one money conversation at a time. #SmartWomen #SmartMoney Zaneilia is a shoe lover, appreciates quality, and recognizes the power of words and compound interest. She's the author of the book, Finance 'n Stilettos - Money Matters for the Well-Heeled Woman, former member of the CNBC Financial Advisor Council, a financial educator, blogger, and CERTIFIED FINANCIAL PLANNER® who is passionate about finances and sharing her expertise with other women so they can become financially savvy.

Connections and relationships are very important, that's why she enjoys getting to know and understand her clients and spending time with family and friends. That's why she celebrates who she is – a wife, mother, experienced professional and entrepreneur – because it helps her connect to the needs, hopes and expectations of her clients.

She brings a wealth of knowledge gained from her more than 25 years of experience in the financial and accounting industry. Her expertise has been featured in prominent publications and media outlets such as the Wall Street Journal, CNBC, US News & World Report, Forbes, Today Money, Women's Day, Essence, Black Enterprise, Women's Wear Daily, and PBS. She resides in a Maryland suburb just outside of Washington, DC, with her husband and daughter.



FINANCIAL HEALTH



World System Builder National Financial Literacy Campaign Largo Financial Center

Mission: Largo Financial Center, in tandem with World System Builder and World Financial Group, is a diverse community of caring professionals and everyday educated neighbors, helping people build a solid financial foundation. As licensed professionals, we are qualified to bridge financial education and financial services to help serve the community, guiding them toward financial security and peace of mind.

Phillip Roy is a native Washingtonian, business owner, experienced minister, and financial professional with a rich background in leadership, service, and financial guidance. Over the course of 25 years, he successfully built and ran a trucking business, cultivating a reputation for integrity, innovation, and a commitment to excellence. His work in ministry emphasizes compassion, understanding, and a deep commitment to service, offering counsel to those seeking spiritual and emotional support. As a licensed financial professional with a focus on holistic personal financial planning, he guides clients through financial decisions with integrity, helping them build secure futures through thoughtful planning and strategy. Now retired from business ownership, Phillip passionately enjoys giving back to the community, sharing his knowledge and experiences in both ministry and finance, and continuing to support others in achieving their personal and financial goals.



ESTATE HEALTH



Attorney Ethel Mitchell
Wills and Trusts LLC
8403 Colesville Road, Suite 1100
Silver Spring, MD 20910
www.willsandtrusts.net | emitchell@willsandtrusts.net
844-952-WILL(9455) (main office)

Attorney Ethel Mitchell, a graduate of Fisk University and Columbia Law School, served as law clerk to Chief Judge Almeric Christian of the U.S. District Court for the U.S. Virgin Islands. After her clerkship she remained in St. Thomas, practicing law for several years.

Attorney Mitchell was one of the first women members of the Rotary Club II and a founding member of the Delta Sigma Theta Chapter in St. Thomas. She was an avid sailor and raced in the Rolex Regatta for four years. She was a strong supporter of Kids And The Sea (KATS), a program that taught young people how to sail. She still enjoys watching sail boat races.

Attorney Mitchell spent nine months in Ghana and attended the Post-Call Course at the University of Ghana Law School and passed the Bar Exam to become eligible for admission to the Ghana Bar.

Returning from Ghana in 1999, Attorney Mitchell served as Director of Administration and Executive in Charge of Production for the Congressional Black Caucus Foundation's (CBCF) Annual Legislative Conferences for 2000, 2001 and 2002.

Attorney Ethel Mitchell is the founder of Wills and Trusts LLC, an estate planning firm practicing law in the District of Columbia, Maryland and northern Virginia. For over ten years, Attorney Mitchell has served her community by broadcasting her weekly groundbreaking radio program "Law Talk With Ethel Mitchell" which airs every Saturday morning 8:30-10 AM ET over Radio One, WOL 1450 AM and 95.9 FM, www.willsandtrusts.net/podcasts, www.willsandtrusts.net. She also makes presentations at churches, fraternal organizations and to private groups.

Attorney Mitchell has two children, who are both lawyers. Her son, Ronald Scott Mitchell works with her in the family law firm, Wills and Trusts, LLC.

ESTATE HEALTH



Born in Bryan, Texas to a military family, Patricia Rosier, grew up in Denison, Houston and Lubbock, Texas. During her sophomore year in high school her father was transferred to Denver, Colorado. She received her Juris Doctorate from the University of Denver College of Law, (the only black woman in her class) and B.S. from Colorado State University. Patricia was admitted to the Colorado Bar in 1980. She is the managing partner at the Law Offices of Rosier & Denver Colorado Bar in 1980. She is the managing partner at the Law Offices of Rosier amp; Associates and has over forty (40) years of legal experience including over thirty (30) years of real estate experience. This experience includes the implementation and development of housing policies, assessment of current and future real estate needs (both ownership and rental) and affordable housing in local communities. She is a legal pioneer and trailblazer and has helped pave the way for other African American women in-house counsel.

Patricia has served in leadership for many bar organizations, including the National Bar Association (NBA), where she served as its 71 st President. During her Presidency, Attorney Rosier was honored to speak before 300,000 people and over 5 million viewers worldwide at the 50 th Anniversary of the March on Washington. She is also the Co-Founder of the National Bar Association Small Firms/Solo Practitioners' Division, which recently celebrated its 27 th Anniversary and is currently Chair Emeritus.

Attorney Rosier started her own title company in 1998. At that time, it is believed that she was one of the first African-American female owners of a title company in the State of Maryland. She is also the Principal Broker and President of PAM Enterprises Realty, a real estate brokerage firm serving Maryland and the District of Columbia.

Patricia Rosier has also served on the Board of the Prince George's County Bar Association, Vice President of the Washington Bar Association, and member of the J. Franklyn Bourne Bar Association, GWAC, the American Bar Association, District of Columbia Bar Association, Maryland State Bar Association and the American Constitution Society. She is a member of the National Association of Realtors, the Prince George's County Association of Realtors, the National Association of Real Estate Brokers and the African American Real Estate Professionals.

Attorney Rosier is a member of Reid Temple AME Church in Glenn Dale, Maryland, Delta Sigma Theta Sorority, Incorporated, Jack & Delta Sigma Theta Sorority, Incorporated, Jack & Delta Sigma Theta Society Incorporated, and International Womens Forum. She is married to Michael Rosier, NBA Past President (they are the first and only couple to have served as Presidents of the National Bar Association), has three adult children and five grandchildren. Her hobbies include golf, writing and collecting vintage films.



Cheryl Ivery: Empowering Others and Building Black Wealth

Cheryl Ivery is an accomplished attorney, entrepreneur, and advocate for the underserved. A proud African-American woman and single mother from Brooklyn, New York, Cheryl's journey to success is a testament to resilience, determination, and an unwavering commitment to personal and professional growth. Cheryl's story began in the heart of Brooklyn, where she attended an inner-city high school and graduated at the remarkable age of 16. With a thirst for knowledge and a passion for business, she simultaneously earned an Associate Degree in Business Administration. At just 16 years old, Cheryl knew that building a foundation for success would require more than just a classroom education, so she enlisted in the U.S. Army, determined to lay the groundwork for her future.

Alongside her military service, Cheryl worked for JP Morgan on Wall Street, studying under the President of Financial Investment and Growth for International Markets. Her dedication and determination paid off when, at the age of 18, she obtained her Series 7 certification. As she gained invaluable experience, Cheryl went on to serve as Assistant Comptroller for Ferrari Express, a subsidiary of the prestigious Ferrari brand. Despite her early accomplishments, Cheryl's commitment to education remained steadfast. She returned to school, completing her Bachelor's Degree in Business Administration/Law from Lehman College in New York. She then pursued an MBA from Oswego College in New York, a Juris Doctorate from Charleston School of Law in South Carolina, and an LL.M. in Taxation from Boston University School of Law. These academic achievements paved the way for Cheryl to serve as a Criminal Judge for the state of North Carolina from 2020 to 2024, where she dedicated herself to ensuring justice for all.

In her quest to give back and support others, Cheryl founded Mada Penny House, a non-profit organization named after her mother. This organization focuses on providing housing and resources for homeless individuals, with a particular emphasis on veterans. Inspired by her mother's selflessness and compassion for others, even when she had little to give, Cheryl is committed to continuing that legacy of care.

Cheryl's entrepreneurial spirit led her to establish Barrister Tax Service, a successful tax preparation firm, as well as Ivery Federal Law Group, a law practice that represents clients in a variety of areas including U.S. Tax Court, IRS matters, Veteran Benefits Administration, immigration claims, and military law. With her wealth of knowledge and experience, Cheryl has become a trusted advisor to her clients, ensuring that they receive the legal representation and resources they need to succeed.

Now, Cheryl is speaking at the 100-City Building Black Wealth Tour, a platform that highlights her journey and the powerful impact of financial literacy, entrepreneurship, and self-determination. Cheryl's story is a beacon of hope and an example of what's possible when you commit to personal growth, invest in your education, and work tirelessly to create opportunities for others.

Cheryl's life and career demonstrate that no matter where you start, you can build a foundation for success and pave the way for future generations. Her message to the next generation is clear: "Build your foundation, never stop learning, and always pay it forward."



TAX HEALTH



Hope Brown, MSA, is a QuickBooks ProAdvisor Bookkeeper, Tax Practitioner, and Business Financial Consultant. As the founder of **The Tax Minded Bookkeeper**®, she is dedicated to helping small businesses increase their productivity and reach their financial goals. With a deep passion for supporting entrepreneurs, Hope provides expert services in bookkeeping, tax strategy, and comprehensive financial management.

In addition to her consulting work, Hope hosts the **Beyond the Receipts** podcast, where she shares essential insights on bookkeeping, tax strategies, and financial resources to help small business owners stay compliant and grow their businesses.

Hope and her firm were recently recognized as a "<u>Top 25 Up-N-Coming QuickBooks ProAdvisor Award Recipient for 2025</u>" by *Insightful Accountant*, a testament to her dedication and work in the accounting and small business financial management space.



TITLE OWNERSHIP HEALTH

Monzella Saunders-Owings is the President, attorney and part-owner of Integrity Title & Escrow Company, LLC. and Integrity Title Commercial, LLC. Integrity Title is a full service title insurance firm specializing in commercial real estate nationwide. As President, she directly oversees all operations in Maryland, Washington DC and Virginia but also serves as the head and lead counsel for the Commercial Division of Integrity Title Commercial, LLC.

Monzella has an impeccable reputation in the commercial real estate industry and is recognized for her many accomplishments with getting complicated deals done; in particular, the closing of the Water Street Towers, which was the second air rights acquisition in the history of Baltimore City and the acquisition of Exelon corporate headquarters at the Baltimore Inner Harbor. Monzella has closed a variety of commercial real estate transactions, both locally and nationally, including municipal bond-financed transactions; LIHTC transactions; FHA and Fannie Mae commercial loan closings; affordable housing and new market tax credit deals. Her clients include builders, law firms, developers, hotel chains, commercial lenders, faith-based institutions, and municipal and state housing organizations. She graduated from the University of Maryland College Park with a B.A. in Government and Politics in 1988 and earned her J.D. from George Washington University National Law Center in May 1992. Monzella resides with her husband in Baltimore County, Maryland.





Monzella Saunders Owings
President

mowings@integritytitlellc.com
monzella@integritytitlecommercialllc.com



TITLE OWNERSHIP HEALTH



Cerissa O'Neal, Esq. is a Maryland Real Estate Attorney, founder of Milestone Title and C.M. O'Neal & Company, with over 20 years of experience helping clients protect, preserve, and pass on their wealth through real estate and estate planning. A Howard University and Catholic University Law alumna, Cerissa is a sought-after speaker, real estate educator, and founding member of The BOW Collective. She volunteers with nonprofit housing and credit counseling agencies and is launching a YouTube channel and podcast to share real estate and wealth-building knowledge.

At the heart of her work is a powerful mission: to help individuals and families protect it, preserve it, and pass it on—their money, their real estate, and their wealth—for generations to come.

Cerissa M. O'Neal, Esq.

Founder & CEO
Milestone Title, LLC | C.M. O'Neal & Company, PC
301-459-0400 | coneal@milestonetitlellc.com | www.MilestoneTitleLLC.com
9500 Medical Center Drive, Suite 320, Largo, MD 20774



BUSINESS OWNERSHIP HEALTH



Eric Chennault
The Franchise Steward
Phone/Text: (404) 281-7764
eric@franchisesteward.com

Stewardship is defined as "the careful and responsible management of something entrusted to one's care". As the CEO of The Franchise Steward, Eric can't think of many things more important than carefully assisting others in their pursuit of business ownership through the franchise model.

With 30+ years of corporate experience in a variety of industries, including 7 years of experience within the franchise space as both a franchisee and franchise consultant, Eric considers himself to be uniquely qualified to assist aspiring franchisees in realizing their dream of business ownership. Whether helping aspiring owners in navigating through the many steps along the franchise journey (e.g. candidate discovery, franchisor introduction(s), interview prep coaching, financing conversations, etc.), Eric's primary professional objective and personal orientation is to serve as the principal advocate and guide for every candidate as they make perhaps one of the biggest financial decisions of their lives.

Eric is a native of Atlanta, Georgia, and is a graduate of both Howard University (B.S.) and the University of Chicago (MBA). He is married to wife Lori of 27 years and has two adult children, Malik and Anaya. His interests include spending time with family, traveling, watching and actively participating in sporting activities, and motivating young people.



COMMUNITY HEALTH





Derrick J. Smith

Real Estate Investor, VP of Sales, Corporate Trainer Derrick J. Smith is a Real Estate Investor with over two decades of industry experience.

Previously, he was a RE/MAX Broker in Bowie, MD having one of the top producing real estate brokerages in the Maryland and Washington, D.C Metropolitan Area. Derrick has also served as the President of Prince George's County National Association of Real Estate Brokers ("PGNAREB") whose mission is to promote Democracy in Housing.

Derrick also is a former Vice President and Corporate Trainer for a Financial Education Services Company. In this role, he was responsible for a national sales team which produces over \$30M in annual revenue while also traveling across the country to train other sales professionals.

With a focus on Real Estate, Credit Education and Financial Literacy, Derrick is committed to changing the mindset of communities nationwide. He is a proven leader with years of experience to share.

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COMMUNITY HEALTH HISTORIAN

"Building Strategic Relationships - Creating Extraordinary Results"

Patricia Funderburk Ware is President and Chief Executive Officer of The Ware Development Group, Inc. (WDG), a corporation specializing in networking and relationship building in the areas of media and entertainment, health advocacy, community revitalization, and youth entrepreneurial development. Through WDG she has also provided leadership training for future leaders in the US, Africa, South America, Asia and Europe.

Dr. Ware brings a diverse professional background to her corporation. As an actress, she performed with the National Players Classical Acting Company on a cross-country and world tour; the Kennedy Center, D.C. Black Repertory Theatre Company and other noted theatres. She has also performed in radio and television commercials, industrial films, and in an Academy Award nominated film; and was the first statewide actress-in-residence for the North Carolina public school system. As an arts administrator, she founded and directed a statewide non-profit organization that became a national model to preserve the cultural and artistic heritage of racial and ethnic minorities. She also served as the first Director of Community Outreach for the North Carolina State Arts Council.

As Co-founder and Executive Director of the Southeast Raleigh Community Development Corporation (CDC) that became a national model, she developed projects to stimulate resident led economic, education, health and family growth and stability in economically depressed and underserved minority communities. She used her skills as a licensed real estate broker to further assist the residents. To be more effective in her service, she moved into one of these communities with her daughter, Eboni, where they lived for four years. This is where she first became an advocate for positive youth development issues.

Dr. Ware has served as a political appointee, consultant, and/or a board/committee member in six U.S. Presidential Administrations: Presidents Jimmy Carter (National Endowment for the Arts); Ronald Reagan (National Endowment for the Arts); George H.W. Bush (Director of the Office of Adolescent Pregnancy Programs, U.S. Department of Health and Human Services); Bill Clinton (Collaborative Working Group on HIV/AIDS and Women - U.S. Department of Health and Human Services); George W. Bush (Executive Director of the US Presidential Advisory Council on HIV/AIDS and Special Assistant to the Assistant Secretary for Health); Barack Obama (White House Office of Public Engagement- Committee on African Affairs); Donald Trump(Advisor on African Affairs, Housing and Urban Development, and more).

(WE HAD TO CONTINUE TO THE NEXT PAGE IT'S JUST SO GOOD!)



Patricia F. Ware
President and CEO
The Ware Development Group, Inc
5249 Duke St.
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Alexandria, VA 22304
patware1@aol.com

703-470-8266

COMMUNITY HEALTH HISTORIAN



In addition, she has been appointed as a Goodwill Ambassador for the United Nations Education Science and Culture Organization (UNESCO) Center for Peace; Advisor to the African Youth Corps and the Pan African Youth Union; Community Ambassador for the Korean Churches for Community Development (KCCD); and Advisor to the National Coalition of Pastors Spouses (NCSP). She has worked as an instructor of English Conversation in South Korea and has participated as a Student Ambassador in International Living in Sweden. Dr. Ware has facilitated training, provided consultation, and appeared as a speaker throughout the U.S. and internationally. This Includes the African Union (AU) in Addis Ababa, Ethiopia as one of the AU's keynote speakers at it's first "Day of the African Youth" celebration; the British House of Lords in London, England; France's government youth agency in Paris; and several universities in China. She has also been interviewed on a number of national and international radio and TV outlets throughout her career.

Dr. Ware has received numerous awards for her work in the arts, economic and community development and in the health arena. Among those are: The Order of the Long Leaf Pine, North Carolina's highest community service award; the National Campaign to Prevent Teen Pregnancy Honoree Award; the Twentieth Year Outstanding Alumni Award from her alma mater, Hampton University; the African Diaspora Development Award from African Leadership Magazine; the Spirit of Leadership Award from the Youth Leadership Foundation; the U.S. Presidential Lifetime Achievement Award; Honored Guest at the 200th Anniversary of the End of the British Slave Trade Celebration in London, England.

Dr. Ware specializes in connecting her enormous array of contacts to people, agencies and corporations with products and/or services needed by those in her global network.

Dr. Ware has a BA degree in Speech and Drama from Hampton University; a Master of Fine Arts degree in Theater from The Catholic University of America; an Honorary Doctorate of Letters from Aspen College; and credits towards a Doctorate of Public Administration degree at the University of Southern California. She and her husband, Dr. Bradley Ware, a Family Practice physician, live in the greater Washington, DC area. Her daughter, Eboni, is a graduate of Hampton University and is an award-winning inductee into the Gospel Music Hall of Fame as a Promotions Executive in the gospel music recording industry. Dr. Ware is also the proud grandmother of two lovely granddaughters, Leylah and Zoe.

Dr. Ware is a charter member of the Mid-Atlantic Community Building Lions Club where she continues to serve!

HOST SPONSOR

Aleta Johnson, Vice President
She / Her / Hers
Strategic Markets Business Development
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T 203.451.2531
aleta.johnson@citi.com





Aleta Johnson Vice President Strategic Markets at Citi

Aleta is a dedicated community development professional with over 15+ years of experience. Throughout my banking career, I have focused on community lending at five of the top banks US Bank, Wells Fargo, Chase, Bank of America and now at Citi. Her experience has allowed her to foster sustainable growth and collaborate within diverse communities. She is passionate about creating inclusive spaces and empowering individuals she encounters. Aleta excels in designing and implementing community programs that address social, economic, and environmental challenges. With a proven track record of stakeholder engagement and partnership building, Aleta is committed to driving meaningful impact while building wealth through home ownership.

Passionate about creating inclusive spaces, Aleta has led community initiatives that address social, economic, and environmental challenges. In addition to professional endeavors, Aleta actively participates with her sorority, she is a Lifetime Silver Star Member of Alpha Kappa Alpha Sorority Incorporated and Immediate Past Vice President of The Links Incorporated Arlington (VA)Chapter. She serves as a member of Alfred Street Baptist Church located in Alexandria VA. Outside of work, Aleta values family and believes in the importance of nurturing supportive relationships. She enjoys spending time with her husband Lenier and their daughter Alexandria. The highlight of each evening is her Grand Dog lvy.

Aleta completed her degree Bachelor of Art in Accounting and Master Business Administration with emphasis on Management from Lindenwood University.

Aleta is committed to finding ways to grow the communities she serves. She is always that voice at the table pushing the envelope so others can succeed.







ALETA JOHNSON, CITI

TITLE SPONSOR

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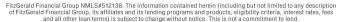
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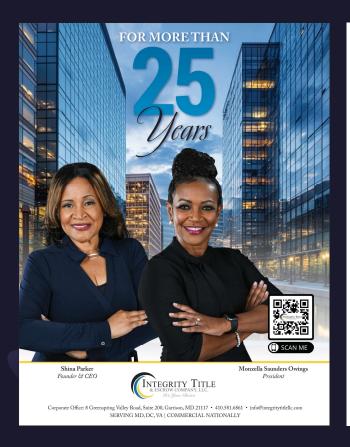
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Mignonne Gray, Lead Operations Manager Caring Transitions of Washington, DC North

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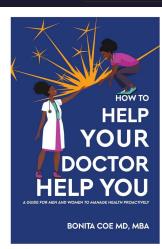




BBWT 2025 - Ebenezer AME & REID TEMPLE AME







This self-help book gives detailed information about how to proactively help you care for yourself and also help your physician/provider care for you in a more substantial way.

It is a practical guide designed to empower individuals to better manage their health, build stronger patient-doctor relationships, and enhance their overall well-being.

Having worked with countless patients, I've seen how overwhelming it can be for people to juggle chronic illnesses, busy schedules, and the pursuit of a better quality of life. This book simplifies the path to better health with actionable advice on managing chronic conditions, improving mental wellness, and even reducing the need for medications when appropriate. Packed with lists. charts. and checklists, it's a hands-on resource for anyone looking to take control of their health journey.

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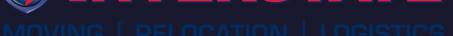
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COMMUNITY RESOURCES



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HUD Housing Counseling

Presented in Collaboration with Wells Fargo & NAREB

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COMMUNITY RESOURCES

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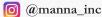


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Over the last four decades, Manna's commitment to helping low- to moderate-income persons acquire quality housing has resulted in over 1,900 units of affordable housing. Based on a study completed in 2015, we have helped our buyers collectively accumulate over \$160 million in home equity. Manna began in 1982 to renovate and sell homes to formerly homeless families graduating from transitional housing, as well as to serve low-to-moderate income households searching for affordable homes. The vision was to help families end intergenerational poverty.

In 1982, cheap property was plentiful in the District of Columbia, but mortgage interest rates were 18% and few banks were lending money to low-income people. So, Rev. Jim Dickerson and his wife Grace mortgaged their home and friends loaned MANNA seed money to renovate and sell its first home to a lower-income, formerly homeless family. Proceeds from that sale helped finance subsequent homes, recycling money into future projects. This fund exists to this day.

Today, low-to-moderate income households purchasing a home in the Washington DC region face tougher challenges than in the 1980s when Manna began its work. As more and more people move into the region, many are cost burdened and face an expensive housing market, rapid home price appreciation, and a cumbersome mortgage and down payment system.

Manna offers an array of housing communities and comprehensive housing services. In addition to homebuyer education, and homeownership development addressing the limited supply of affordable units in the region, Manna's work expanded to create new and preserve existing affordable rental housing. Manna's mission and work is needed now more than ever to retain low- and moderate-income workers, and build more inclusive, healthy communities.

<u>Manna's Mission:</u> is to offer and advocate for quality, equitable, safe and sustainable housing by preserving and creating affordable for-sale and rental housing and provide pathways for long-term homeownership.

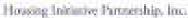
<u>Manna's Vision:</u> Our community trusts Manna as committed developers and stewards of affordable for-sale and rental housing by being consistently people-centric, creating, and effective in our work to narrow the racial wealth gap and stabilize neighborhoods.

COMMUNITY RESOURCES



Marching Technology Engineers (a): [MIT] Servetings innovative affectable Associaty, co-desired pairs bloombooks, and equips progets to policine shall becoming and filterated goals.





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Stephanie Prange Proestel Executive Director

Stephanie is only the third executive director in HIP's 35-year history and was the third employee hired by HIP's founder, Mosi Harrington. She is responsible for the overall strategic direction of the organization and identifying funding streams. Stephanie has nearly 35 years of community development and housing policy experience. She created the single-family acquisition rehab program called "HIP Homes" in 1998 and is passionate about integrating innovative green building materials and energy-efficient practices across HIP's housing development activity. Stephanie leads HIP's multifamily development team and supervises HIP's CORES-certified Resident Services programs located in its apartment communities across the state of Maryland.

Stephanie was the project manager for HIP's Mount Rainier Artists' Apartments in 2003, which received seven design awards for its innovation and green features. Stephanie has also provided development consulting services to tenant organizations in the District of Columbia to help them purchase, renovate, and convert their buildings into condominiums and limited equity cooperatives. Prior to joining HIP in 1997, Stephanie was a Research Director for Enterprise Community Partners. In this role, she researched best practices in the areas of finance, development, supportive housing, community planning, safety, and organizational development. Stephanie earned a B.A. degree from Saint Olaf College, and a Master of Real Estate from Johns Hopkins University.



Mary Hunter, Esq. Director of Housing Counseling & Services

Mary has 25 years' experience working with nonprofit housing and legal services providers, including representing tenants in New York City and migrant workers in rural Arkansas. Since joining HIP in 2008, Mary has forged collaborations with key government and community leaders to significantly expand HIP's geographic and programmatic footprint. She facilitated the opening of two new offices to serve Montgomery County, MD residents; and she expanded HIP's successful 22-year-old Housing Counseling Program, launching innovative new programs such as a Home Sharing program, a stand-alone Financial Empowerment Center and a Housing Stabilization Program which helps households that are experiencing homelessness secure and maintain rental housing.

Mary has served in leadership roles in several regional and state organizations, including serving as twoterm Board President for Economic Action Maryland. Mary holds a B.A. degree in Philosophy from Northwestern University and a J.D. degree from Northeastern University School of Law. She is a licensed Maryland attorney, and is fluent in English, Spanish and Portuguese.



Housing Initiative Partnership, Inc. | www.HIPhomes.org 6525 Belcres Rd., Ste. 555 | Hyattsville, MD 20782 | p: (301) 699-3835 12900 Middlebrook Rd., Suite 1500 | Germantown, MD 20874 | p: (301) 916-5946

COMMUNITY RESOURCES







As Chief Operations Officer at HomeFree-USA, Milan Griffin is committed to amplifying the company's mission -- to create new homebuyers, sustainable homeowners, develop affordable homes, and revitalize communities. She does this by driving greater production across the company, strengthening partnerships, and increasing community engagement.

In response to the low Black homeownership rate, the widening wealth gap, and the swift wave of gentrification in cities nationwide, Milan has led multiple campaigns to show marginalized communities how to become a homeowner; to teach homeowners how to prevent foreclosure; and to help emerging real estate developers grow their business.

Seeing the dire need to financially educate and uplift people at a younger age, Milan co-founded the Center for Financial Advancement (CFA), a national financial preparation, talent development and recruitment program at Historically Black Colleges and Universities (HBCUs). With access to more than 80,000 students, CFA positions them to be future leaders in the mortgage and financial services industry and homeowners earlier in life.

Milan has a Bachelor of Arts from Spelman College and a Master of Arts from Tufts University. She holds Certificates in Executive Education from Stanford University, Columbia University, Georgetown University and the Kellogg School of Management at Northwestern University.

She travels the country giving lectures on topics including: Buy Your Home Using Other People's Money, Simple Steps to Move from Renting to Owning, How to Have Money For Life and Secrets to Never Be Broke.



YOUTH EDUCATION RESOURCES

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Barrington & Charless Scott, a Husband and Wife duo, serve their communities, through volunteeinm, and have established Communitudia in an effort to apply their professional experience, gifts and talents in the areas of Real Estate, Business, Community & Youth Development, to leverage their influence and successfully redevelop communities suffering with depression, abuse, lack of vision, access, or desire to progress from a brick and mortar perspective, but more importantly, as it exists within the spirit of the people living within those communities. Named the Maryland Parent Teacher Association, Family of the Year in 2018, for their dynamic efforts, and selfless commitment to youth and families within their communities, The Scott's are dedicated, to helping people address and successfully overcome the everyday challenges, that impact, compact, and often times distract their ability to live, create a leager, and thrive, instead they just survive.





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WHY

- Teaching about money and community funding
- Supporting small business growth and community development
- Helping people buy homes and keep them affordable
- Building wealth and educating the community
- Making education fair and giving students more support
- Growing food and creating community gardens
- Partnering to share resources

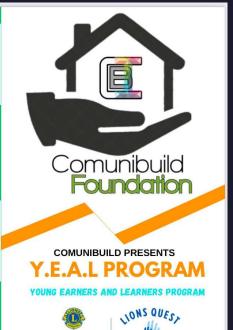








2221 Broadbirch Drive Silver Spring, MD 20904



FOUNDATION



YOUTH EDUCATION RESOURCES



INNOVATIVE SOLUTION



Solutions with our Network

Core Services

Partnerships allow us to help you reach your goals



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Math Thru Music



LEGISLATIVE RESOURCES

Delegate Marvin E. Holmes Jr. Marvin.holmes@house.state.md.us 364 Taylor House Office Building 6 Bladen Street Annapolis, MD 21401

M: (443) 875-4322

E: delholmes.mj@gmail.com



Meet Our Guest Panelist

Delegate Marvin E. Holmes, Jr. **Legislative District 23**

> HOW DO YOU GET INVOLVED? PLEASE CONTACT:

Email: marvin.holmes@house.state.md.us

Office:

(301) 858-3310



has been a member of the

over 20 years. He currently

define him as the "guru" of

his election to the General

of the Economic Development Corporation. In addition, he

served as advisor to the

Diversity Committee of the

Greenbelt City Council and

President, Watkins Park

Homeowners's Association. He is an accomplished business owner who works passionately

around the clock for his clients



Legislative District 23 | Prince George's County O:(410) 841-3310

LEGISLATIVE RESOURCES





Delegate Kym Taylor
District 23, Prince George's County
Kym.taylor@house.state.md.us
410-841-3331

To learn more about Delegate Taylor and to sign up

for our Newsletter please click here.

Kym D. Taylor

Maryland House of Delegates - District 23

Selected as one of Maryland's Top 100 Women by *The Daily Record*, Delegate Kym Taylor is equal part business owner, politically engaged activist, and community leader. For over 30 years, Delegate Taylor and her family have made their home in Prince George's County. She and her husband Steve cofounded their business, Family Choice Healthcare, almost 30 years ago. From its base in New Carrollton, the company has grown to a network of agencies throughout the northeast: Maryland, Washington, D.C., Pennsylvania, and New Jersey. With 800 clients and over 700 employees, Kym serves as the Vice President – Marketing and Strategic Solutions, and Vice President of the Board of Directors.

Kym is a driven community leader. As a former staffer for former Maryland State Senator, Paul Pinsky, she handled many constituent issues of importance. This exposure fueled her understanding and insight concerning Maryland's education system, senior citizens, and housing issues.

As a result, Kym was compelled to seek a seat in the Maryland House of Delegates and in November 2022, she won that great honor. Today, Delegate Taylor serves on the House Judiciary Committee, the Public Safety Subcommittee, and the Family and Juvenile Law Subcommittee. As the Member at-Large for the Women's Caucus, Kym also serves as the Vice Chair for the Prince George's Delegation Education Committee.



WEALTH TOUR 2025 PRINCE GEORGE'S COUNTY REALTHST®

Laurie Benner | (she/her)

As Associate Vice President of Housing and Community Development for the National Fair Housing Alliance (NFHA), Laurie Benner is responsible for developing and managing national programs and partnerships designed to provide equitable access to fair and affordable housing opportunities. Laurie has decades of experience working in the housing and nonprofit space including recent work with the Maryland REALTORS® association and managing housing redevelopment in Baltimore City. Laurie holds a bachelor's in Legal Studies, a master's in Nonprofit and Association Management, and an MBA. She is a trained mediator and experienced facilitator. Laurie also serves on several nonprofit boards and committees. She lives near Baltimore, Maryland.



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BLACK BOOK BUSINESS RESOURCES













Restaurant & Lounge









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IMAN, A LOCAL TO PRINCE GEORGES COUNTY, MARYLAND. GROWING UP IN LARGO, GRADUATING FROM CENTRAL HIGH SCHOOL, RECEIVED HIS BACHELOR'S IN ACCOUNTING FROM BOWIE STATE UNIVERSITY. HAS HAD A SUCCESSFUL CAREER AS AN FEDERAL ACCOUNTANT WITH THE NATIONAL AERONAUTICS AND SPACE ADMINISTRATION. AS AN ADVID GOLFER IN THE DMV. HIS VISION IS TO CREATE A INDOOR GOLF EXPERIENCE THAT ALLOWS SPACE FOR A DIVERSE COMMUNITY OF COLFERS. AS WELL AS PROVIDING ACCESS TO JOINOR GOLFERS INTERESTED A CAREER IN THE GOLF INDUSTRY.

MEET THE OWNER







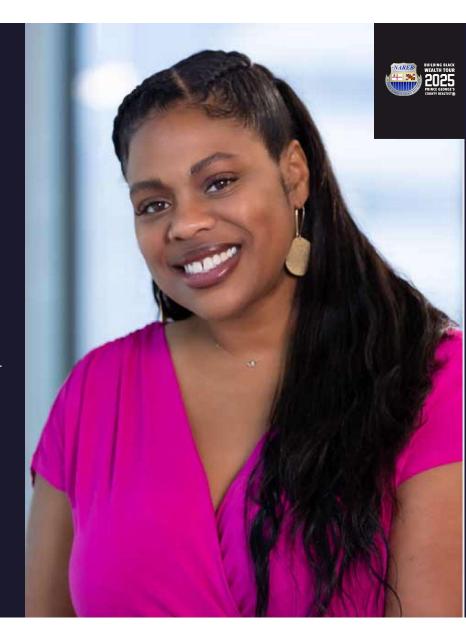
BUSINESS RESOURCES GINGER'S ROOTS

Ginger Mair is the founder and lead herbalist at *Ginger's Roots*, a herbal medicine and herb supply company that's been healing hearts and homes since 2019. A trained clinical herbalist, passionate educator, and herbal product creator, Ginger empowers her community through private consultations and hands-on workshops, teaching community members how to craft natural remedies for everyday health concerns.

With nearly 100,000 customers served across the U.S. and Canada, Ginger's Roots is a trusted name in herbal care. But when she's not blending potent plant medicine, Ginger is shaping the narrative as a chief communications strategist for a health communications consulting firm, where she designs impactful public awareness campaigns around the nation's most pressing health issues.

A proud graduate of Maryland University of Integrative Health with a Master of Science in Clinical Herbalism, Ginger also holds a bachelor's degree in marketing from Howard University. When she's not tending to her herbal creations or changing the world one campaign at a time, she's busy being the mom of two amazing girls.

You can connect with Ginger at www.gingersroots.com or reach her by email at ginger@gingersroots.com.



Grocery Outlet of Calverton | Owner/Operators: Thomas and Sharon Procida | Store Opened: July 11, 2024

Thomas and Sharon are the new owner-operators of the Grocery Outlet of Calverton, located at

11705 Beltsville Drive, Beltsville MD 20705.

Tom is a native of Long Island, New York, he has approximately 25 years in the retail field and 10 years in field. He has lived and worked in different parts of the United States such as New York City, Miami Florida North Carolina as well as two years in the beautiful island of Bermuda where he met and married his wife has a passion for people and enjoys working in retail as well as customer interactions.

Sharon is a native of Bermuda. She has travelled extensively throughout the world and has also live in the such as New York City, Charlotte North Carolina, Texas, Maryland and Pennsylvania. She has three years management experience and 20+ years of office management experience. She is also a trained nurse and had the pleasure of birthing three out of four of her grandbabies.

Tom and Sharon worked and trained under the guidance of Dane and Natalie Sanford at their Easton Sto Pennsylvania.

Beyond their Professional lives:

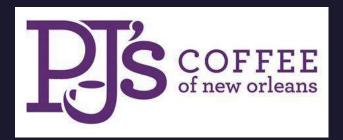
Tom is a huge Buffalo Bills football fan, GO BILLS!!! He enjoys listening to Journey and Steve Perry, is an fan and a New York Yankees fan.

Sharon is very family-orientated, is an avid crafter and enjoys working with her hands. She enjoys listening to all genre music with her favorite artist being Charlie Wilson and most recently BTS an international acclaimed Kpop band. She loves to cook and bake, and her favorite food is cake. She is also an Eagles Fan!!!

Both enjoy travelling, which includes taking cruises, road trips, beach outings and football games. Both are avid foodies and love finding new places to visit and food to try. They are currently mourning the loss of their beloved pet chihuahua named Royal.

Tom and Sharon are excited to bring their knowledge and values to the new store and to their community. They have an appreciation for the area demographics, being a diverse and blended community and look forward to building relationships with the surrounding businesses, schools, churches and other community entities.







Celebrating 45 Years!

PJ's Coffee of New Orleans was founded in 1978 by Phyllis Jordan, a pioneer in the coffee industry who embraced high-quality beans, superior roasting methods, and a pure passion for the art of coffeemaking. Her dedication to coffee quality remains the foundation of our roasting methods, which is done blocks from the famous French Quarter in New Orleans.



Your hosts, husband and wife team, Kevin Alexander and Lisa Brown Alexander, graciously invite you to visit Wellspring Manor & Spa for a rejuvenating experience at their luxury property. They look forward to engaging with you in conversation on everything from art and music to food and travel. Ardent believers in high-touch, sophisticated service, it is their passion to provide a place for people to unwind and recharge to be the best versions of themselves.

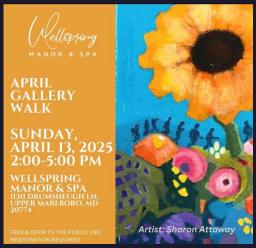
Lisa Brown Alexander

Lisa has demonstrated success as an entrepreneur and business leader. In 2011, Lisa was named one of Washington DC's Top 25 Minority Business Leaders by the *Washington Business Journal*. In July of 2012, *Washington SmartCEO Magazine* recognized Lisa as a 2012 Brava! Award winner. The Brava! Awards celebrate the distinguished achievements of 25 of Greater Washington's women business leaders. In March of 2016, she was named to the list Power50 Women awarded by Walker's Legacy. She has served as President & CEO of a human resources management consulting firm since 2000 and prior to that served in a variety of executive level positions. She has also serves as Associate Producer of the Lake Arbor Jazz Festival since its inception in 2010 and serves on the Board of Directors of the DC Chamber of Commerce, the Prince Georges Cultural Arts Foundation and the Baltimore Symphony Orchestra. Lisa served as the inaugural chairperson of the Upper Marlboro Arts Council from 2021-2023.

Kevin Alexander

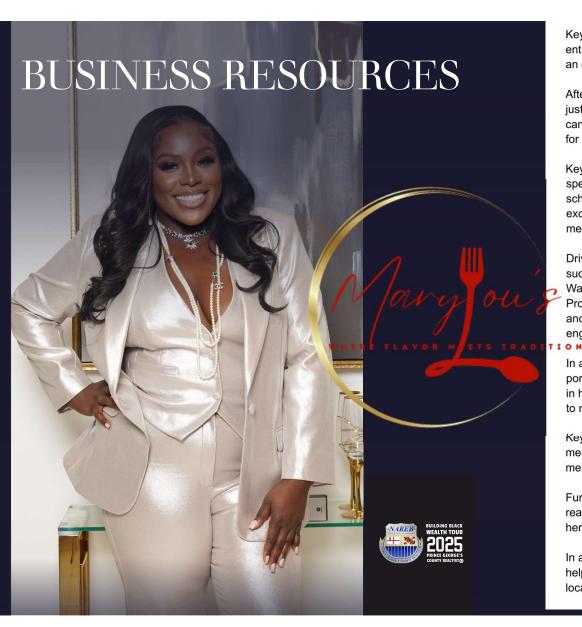
Kevin brings a strong background in commercial and specialty insurance including over 30 years in surety bond underwriting. In 2018, he retired from his role as a Managing Director of Construction Services with a major insurance company where he brought strong financial and business management acumen to the partnership along with a solid understanding of the construction and related trade industries. Kevin has served as an active community leader in and around Prince George's County for more than 30 years, including his work on the board of directors of the Lake Arbor Foundation, the Prince George's Cultural Arts Foundation where he has served as President since 2011. Kevin also served with the Maryland National Capital Area Parks & Recreation Advisory Board from 2014-2017. Since 2010, Kevin has served as the creator and executive producer of the Lake Arbor Jazz Festival, one of the region's premier cultural events. He also serves on the advisory board of the Wammie Music Awards of Washington, DC.







Monthly Sunday Gallery Walks



Keyanna A. Morant hails from Prince George's County, MD, where she has demonstrated an entrepreneurial spirit and a profound commitment to positively impacting the lives of others from an early age.

After graduating from Suitland High School, Keyanna initially pursued a degree in criminal justice at Coppin State University. However, following the tragic passing of her stepfather from cancer, she underwent a significant transformation, redirecting her focus towards her passion for working with children.

Keyanna embarked on a journey of education and professional development, attending a specialized school to obtain the necessary credentials in early childhood education and school-age children. This foundation propelled her career in the childcare industry, where she excelled and eventually rose to the position of director, overseeing a team of over 20 staff members and caring for 140 students.

Driven by her desire to make a lasting difference, Keyanna ventured into entrepreneurship, successfully establishing three childcare centers: Rising Stars Early Learning Center in Washington, DC, Inspiring Kidz in Fort Washington, MD, and the Inspiring Kidz STREAM Program. The STREAM Program integrates Science, Technology, Reading, Engineering, Arts, and Mathematics (STREAM) into the curriculum, providing children with a comprehensive and engaging educational experience that fosters creativity and critical thinking.

In addition to her accomplishments in the childcare sector, Keyanna expanded her business portfolio with various ventures. She founded Karons Driving School in Temple Hills, MD, named in honor of her son, which offers comprehensive driving lessons and empowers aspiring drivers to navigate the roads safely and confidently.

Keyanna also established Marylous, a restaurant located in Fort Washington, MD, named in memory of her late grandmother. The restaurant combines her love for cooking with cherished memories, creating a warm and inviting space for family gatherings and delicious meals.

Furthermore, Keyanna is a licensed realtor in Maryland, leveraging her expertise in the local real estate market to assist clients in buying, selling, and investing in properties, drawing upon her firsthand experience as a successful real estate investor herself.

In addition to her business ventures, Keyanna is the founder of KM CONSULTING, where she helps businesses start or scale, and serves as a managing partner for DREAM CDC, with three locations opening in Prince George's County.

NAREB BUILDING BLACK WEALTH TOUR 2025
PRINCE GEORGE'S COUNTY REALTISTIC

Team Mix + Mingle

Mix and Mingle Coffee Lounge (M + M) is a Clinton, Maryland-based community coffee shop offering a casual dining and creative experience, commercial & shared use kitchen, catering, community event space and alternative retail options for entrepreneurs.

M + M is a minority-women-owned business. It was founded by three friends. The founders have over 20 years of food/beverage, the entertainment industry and community outreach experience. After years of operating an events business, working in the service/hospitality industry, the federal government and non-profit sectors, the co-founders decided to merge their skills and knowledge and fill a void in the community – the need for a gathering place to eat, drink and connect. They put their heads together and mapped out a plan to merge their dreams with a community need. As true lovers of java, they decided on a coffee lounge to offer food and drinks, merchandise, art, networking and entertainment at one location within the community.









SoBe Restaurant and Lounge surpasses the ordinary in Prince George's County through superior customer service and a distinguished and inspired menu. We only use the freshest ingredients and employ cutting edge cooking techniques to give you a one of a kind dining experience.

Located in the heart of Prince George's County, we offer refined dinner and brunch menus featuring fresh seafood and a fusion of Latin, Asian, American, and Italian fare. We serve fresh fish daily and our chef complements our entrées with locally grown, seasonal vegetables.

Our weekly Saturday Brunch features a sumptuous a la carte menu, which includes Fried Chicken and Waffles, Lobster Omelet, Shrimp and Grits, and more! On Sundays, we feature a delicious Bottomless Brunch Buffet featuring Scrambled Eggs, Bacon, Cajun Shrimp & Grits, Fried Whiting, Macaroni & Cheese, Smoked Turkey Collard Greens, and more!

Come and join us for Happy Hour every Tuesday – Friday. We offer a carefully chosen array of cocktails and food specials to be enjoyed in our chic South Beach inspired lounge. If you are not able to dine in with us, we offer fast, convenient carry out service.

SoBe Restaurant and Lounge offers an atmosphere that is always sexy and sophisticated. Whether you are having a relaxed dinner in our elegant dining room or mingling in our stylish lounge, SoBe will satisfy all senses and exceed your expectations. From the aroma of fresh, flavorful food to the sound of contemporary music, SoBe promotes the mutual enjoyment of fine dining, social interaction, and making personal connections. Our food, service, and ambiance are unparalleled, making us the hottest reservation in town.

MICHAEL INTERIOR DESIGN

BBWT 2025 MEDIA RESOURCES









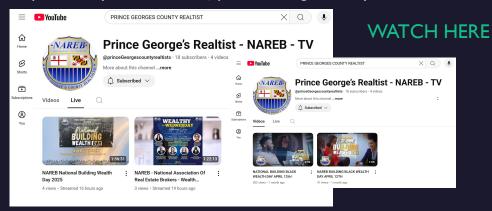




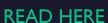
BBWT 2025 MEDIA RESOURCES



https://www.youtube.com/@princeGeorgescountyrealtists/streams



https://www.washingtoninformer.com/nareb-black-wealth-tour-prince-georges/





https://whur.com/news/getting-keeping-and-growing-black-wealth/



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