







HG HERLI GROUP

Thinking Ahead - Moving Forward

## Strategic Solutions

#### Partnerships creating success

Hellmann Worldwide Logistics and Herli Group have been working closely in partnership since day one.

Incorporating best practice and leveraging from strength in relationships and shared proven ability across a diverse range of skills had delivered proved benefits to Hellmann Customers ultimately delivering quantified value as a result.

#### The benefits include:

- Single point of contact to assist streamline procedures and information needed in up front project design, including tender, implementation and project execution.
- Reaction time with situational project management.
- International Freight analysis, shipping line evaluations delivering on time cost effective solutions.
- Contractual arrangements and monitoring.
- Identifying the best partners in sourcing 3rd party services to leverage from the strengths of each partner to deliver on our promise.
- Through the combined knowledge of the capital equipment and best transportation methods available including safe handling to deliver our product on time and as needed on site.



## Case Study

#### Situation:

Renewable Energy in Australia and in particular Northern Queensland has seen a massive sudden demand following government incentives to improve energy in Australia and provide more solar power to existing grid systems in place.

#### Solution:

Integrated Solutions to our customers through partnerships with Townsville port Authorities, Stevedores, warehouse and storage service providers and our own in house handling yard in Townsville.

Strategic partnership with Herli Group has supported and facilitated the overall shipping line negotiations, contractual arrangements and ongoing monitoring of our contractual service agreements.

Estimated Cost savings delivered: + AU\$ 900k



## Products and Services & Industry Solutions Partnerships creating success

Air & Sea	Road & Rail			Contract Logistics	IT-Solutions
Airfreight Seafreight Sea-Air Customs brokerage	National and European Groupage	Courier Express Parcel Service	Direct Load Rail Solutions (International)	Contract Logistics	IT-Solutions

#### **Industry Solutions**

•	Agricultural
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- Automotive
- Chemical
- Cruise

- Fashion
- Healthcare
- Hi-Tech
- Hospital

- Marine
- Perishable
- **Project Cargo**
- Renewable Energy

**CUSTOMER SOLUTIONS** 



## Solar Solution Australia: Collinsville & Whitsundays Solar Farms

Partnerships creating success

#### **Overview**

Logistics Management of Collinsville & Whitsundays Solar Farms, Central Queensland (Australia) through Hellmann Project Cargo

#### Division

- 138MW PV solar plant
- Total 2020 TEUs inbound through Brisbane & Townsville Ports
- Project Dates: February 2017 to October 2017

#### **Service Scope**

- Inbound clearance through Australian Customs and Quarantine requirements
- Management of container inbound, rail and/or truck movements to nominated depot
- Container unpack via dedicated facility in Townsville and delivery scheduling to Solar Farm sites



# Solar Solution Australia: Lilyvale Solar Farm

#### Overview

Total import 1,137 Containers inbound to Brisbane and Townsville ports.

Project Date: January 2018 - August 2018.

#### **Service Scope**

- Inbound clearance through Australian Customs and Quarantine requirements including rural tailgate inspection management of full container deliveries to site.
- Management of container international shipping from various origins including Spain, China, Mexico.
- Both container unpacks and Storage at Brisbane and Townsville depots.
- Delivery from Brisbane included 970km distance route requiring strict daily vehicle and driver fatigue management procedures.
- Both Unpacked Cargo and full Containers delivered to Site and Empty Containers backhauled for return to Container Yard.
- Overall Project delivery was concluded well within the construction ROS deadlines



### SUPPORTED BY

## The Hellmann Network 437 branches in 162 countries









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