

## With My Team I Cover All 5 Points of a Successful Corporate/Personal Estate Plan

## Dear, Client

Life Insurance, as I have written to you in my blogs over the past decades, by-passes Probate and, within 14 - 21 days of date of death, is paid out to your named beneficiaries completely free of any income or other tax implications. Clearly, I am a strong believer in having sufficient and appropriate Life insurance in place for every estate plan I am consulted on. Life Insurance is important for your family's immediate financial sustainability after a tragic death. Your family needs the time to grieve, not to worry how they will get by financially.

Life Insurance is crucial for those of you who own a corporation. Neither you nor your fellow shareholders want your spouse as a shareholder of your company on your passing. Certainly, your spouse would prefer a fixed cash insurance payout on your death rather than suddenly have to take over your role in the corporation, something your spouse may know very little about or lack the desire to learn. I work with Jonathan Isaacs of the Isaacs Group who has since the late 1980's navigated my clients through the interplay of <u>Shareholder/Buy-Sell Agreements</u> and Life Insurance. Over the years, to this day, I receive calls from spouses after the greatest losses of their lives to thank me for suggesting Jonathan who hand delivers the benefit cheques just days after the greatest loss of their life.

I invite you to set up a <u>Zoom appointment</u> with me to discuss any aspect of this blog with you.

