



The Exponent

January/February 1994

THE UNIVERSITY OF CHICAGO WOMEN'S BUSINESS GROUP

Working Women and the Law

by Melanie Joyce '80

Imagine you are the victim of sexual harassment at work. Should you risk reporting it or should you just leave? Practically speaking, is a decision to report the same as a decision to leave? What are the wisest choices in the event of sexual harassment on the job? Our February program with Andrea R. Waitroob, an attorney and lecturer in industrial relations at the University of Chicago Graduate School of Business since 1984, will provide discussion and perhaps some answers to those questions. This program is a joint offering of the Programs and Career Management Committees.

Ms. Waitroob will discuss with us the issue of sexual harassment: what to do when it occurs, what the consequences of these



choices are, and how the issues have changed in light of the recent Supreme Court ruling that mental anguish need not have occurred for harassment to have occurred.

The program will be on Thursday, February 3, 1994 at The Monroe Club, 111 W. Monroe St., 23rd floor. It will begin at 5:30 P.M. with cocktails. At 6:15 P.M. we will spend some time introducing ourselves to each other to facilitate networking. Our program will start at 6:30 and finish by 7:30 P.M.

Andrea Waitroob's expertise as a lecturer is fueled by her work as a management labor attorney with Vedder, Price Kaufman & Kammholz. She has spent her career there representing and advising public and private sector clients on labor law and employment problems. Her many published works include articles dealing with sex and age discrimination. She is a member of the Chicago Bar Association labor Law Committee, and a 1978 graduate of the University of Chicago Law School.

This promises to be an interesting and relevant program, and an opportunity to meet and get to know better your fellow UCWBG members. Please use the coupon below to sign up for this event. Contact Melanie Joyce, 312/461-2816 or Bobbie Williams, 312/908-8120 with questions.

WHAT: Working Women and the Law
WHEN: Thursday, February 3, 1994
5:30 P.M. Cocktails
6:15 P.M. Attendee Introduction
6:30-7:30 P.M. Program
WHERE: The Monroe Club
111 West Monroe Street, Floor 23, Chicago
COST: \$23 UCWBG members; \$28 non-members

RSVP by Monday, January 31

Working Women and the Law
Thursday, February 3, 1994

Name _____

Guest _____

Day Phone () _____

Payment Information Total Amount: _____ (\$23 members; \$28 non-members)

Select payment option: Check enclosed Visa Mastercard

Card Number: _____ Expiration Date: _____

Signature (required): _____

To register for this program, return this coupon with check payable to UCWBG or credit card information to:
Suzanne Keers, Unit K, 1919 North Bissell, Chicago, IL 60614. Voice Message: 312/942-7212.
You may fax a credit card reservation to: 312/942-2240.

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From the President's Desk . . .

I am proud to be the fifteenth president of the University of Chicago Women's Business Group and am looking forward to a dynamic year of service. Since 1980, the UCWBG has grown tremendously, both in membership and in impact. We should all be proud of what we've accomplished and should look forward with great anticipation to a bright, achievement-filled future.

We are a group of smart, competent, hard-working women who, at whatever stage in our careers, are making things happen in the business world. This is a powerful commonality and one we must celebrate. To that end, this year's theme is "Celebrating the UCWBG." This means leveraging our collective strength for the good of all our members—the whole is always greater than the sum of the parts, and in our case, that couldn't be more true.

For the benefit of each woman in this group, I want us to be "celebrated" in three key spheres next year: the GSB, the Chicago business community, and most importantly, within our own community of women.

GSB

The appointment of Dean Robert Hamada is an opportunity for new beginnings at the GSB. In 1994, we will be committed to solidifying our relationship with the GSB and to helping Dean Hamada achieve his vision, while sharing our own with him.

Chicago Business Community

This year we'll explore ways to build alliances with major corporations, relying on our members who work for the Sara Lees, Quaker Oats, and Harris Banks of the world to serve as ambassadors of the group. Aside from elevating our stature among the business community, a partnership with companies such as these could potentially be a source of support that would allow us to provide an even higher level of service to our members.

continued on page 4



Chandra Greer '90
President

Board Member Profiles

Name: Kathleen B. Terman

Current Board Position:

Immediate Past President

Current Career Position:

Supervising Analyst in the Customer and Financial Information Systems department of Commonwealth Edison

Greatest Personal Achievement:

Moving to Chicago from California when I was 18 to attend the University of Chicago

Why are you a UCWBG

member? Five years ago I

would have said for self-development reasons. Now I would say it's because I have found it to be one of the best places to meet interesting, intelligent, and articulate women.

What teacher made the greatest impression on you? I went to an excellent public high school in California where I had some wonderful teachers. Two in particular influenced me greatly: my math teacher, who introduced me to the joys of mathematical logic, and my English teacher, who introduced me to the beauty of literature. The former influenced my future career: I majored in mathematics and statistics at the University of Chicago and am now in the computer programming field. The latter led me to a lifelong love of literature. I can still remember word-for-word poems I memorized in high school because I thought they were so beautiful.

What is your favorite way to relax? I grew up in Carmel, California, which is one of the most beautiful places on earth. My family was involved with the local Sierra Club and as a child I spent many hours on Sierra Club hikes. I still like to hike—I find that I really need to make an occasional trip to visit nature.

What is your favorite athletic activity? I love watching ballet, ice skating, and gymnastics, although I haven't done any of those since I was a child. Now I do the whole health club thing: ride the stationary bike, swim, work out with weights, and I have various exercise videos that I try to do regularly.

A few words that best describe me: intelligent, hard working, and kind.



Kathleen B. Terman '85
Immediate Past President

THE UNIVERSITY OF CHICAGO WOMEN'S BUSINESS GROUP

1994 Board of Directors

President: Chandra Greer '90
312/220-5043

President-Elect: Suzanne Keers '88
312/942-7212

VP-Administration: Karin Janowski '90
708/246-4347

VP-Finance: Connie Kantutis '90
312/942-2567

VP-Membership: Julia Hathaway '90
312/281-6396

VP-Programs: Lisa M. Kieres '84
312/935-9383

VP-Career Management: Danielle Palmer Capek '92
708/251-7968

VP-Internal Communications: Kathy Bailey '91
708/387-8822

VP-Marketing/Public Relations: Christine B. Cantarino '92
708/632-3395

Immediate Past President: Kathy Terman '85
312/394-8065

Director: Karin Kurp Halperin '87
312/461-5632

Director: Melanie Joyce '80
312/461-2816

UCWBG (voice box) 708/256-5804

Meet the Board of Directors

by Karin Kurp Halperin '87

During the December holiday party, the membership was introduced to its new Board of Directors. As always, they are listed at the bottom of page two. If you have a question, comment, or wish to get involved, feel free to call one of the directors. A profile of part of the directors is included in this issue. Part II will follow in the March/April issue.

President: The president of the UCWBG generally supervises all other officers of the group, scheduling and presiding over all meetings of the board. She works closely with the VP-Administration, establishing those meetings' agenda, and proposes the establishment of special committees as necessary. It is the president who sets the tone of the group and originates the year's goals. She writes a monthly column for *The Exponent*, and, though it is mainly the responsibility of the president-elect to do so, she interfaces with the GSB, alumni office, and student groups. By invitation she participates in various GSB functions such as the Business Forecast Luncheon and Management Conferences.

As the 1994 president, **Chandra Annette Greer** ('90, Campus) has been active with the UCWBG from the beginning. She spent last year being groomed as president-elect. Prior to that Chandra was VP-Marketing in 1992, designing the membership brochure, and VP-Public Relations during 1991, and a member of the membership committee immediately upon graduating from the GSB.

Her professional background started in 1986 with a B.A. in marketing from the University of Illinois. She was an oil supply analyst with Amoco Corporation; next her MBA; then, post-MBA, Chandra joined Leo Burnett USA where she is an account executive. Chandra's theme and goals are detailed in her first president's message on page two.

President-Elect: The president-elect of the UCWBG presides in the absence of the president. She assists the president or past-president as needed. She maintains the lines of communication with the GSB, alumni office, and student groups. She chairs Leadership Forum meetings, serves on the advisory board committee, and follows-up on activities of the UCWBG Loan Fund. Throughout the year, the president-elect updates the operations manual and position descriptions, and most importantly, formulates her goals and objectives for her coming year as president.

Suzanne Keers ('88, 190) joined UCWBG in 1986 and served on the nominating committee in 1990, was a member of the programs committee in 1991, served as VP-Finance in 1991 and 1992, and finished as VP-Career Management during 1993. Suzanne brings a wealth of experience and new ideas. Her vision as president-elect for 1994 is a year of relationship building with UCWBG members to ensure we are meeting their needs and with the new university administration to ensure they are meeting our needs.

Suzanne is director of the management engineering division of information services at Rush-Presbyterian-St. Luke's Medical Cen-

ter, Chicago. In her spare time, Suzanne serves as an assistant professor in the Health Systems Management program of Rush University. Suzanne holds an undergraduate degree in industrial engineering from the University of Wisconsin at Madison.

Immediate Past President: After two busy years as president-elect and president, the immediate past president can only relax a little. This board member serves as a valuable resource to provide an historical perspective to the board, chairs the nominating committee, serves on the Advisory Board, and works on special assignments. **Kathleen B. Terman**, ('85, 190) is our immediate past president for 1994. In addition to serving as president and president-elect, Kathleen was VP-Programs in 1991, co-chair of the 10th anniversary party in 1990, and served on the Career Management Committee in 1988 and 1989. This year Kathleen plans to continue chairing the new Innopreneurship Committee, which is charged with the commission of introducing new services to the UCWBG and its members.

Professionally, Kathleen is supervising analyst of the meter and marketing application development group in the information systems department of Commonwealth Edison Company.

VP-Finance: The VP-Finance is treasurer of the UCWBG. She prepares the annual budget by activity. In addition to a variance analysis from that budget, her monthly report details the disposition of funds and the general financial condition of the organization. Bi-monthly she provides a financial analysis. She handles the filing for tax-exempt status and keeps financial records, while maintaining our relationship with the Group's bank. At year-end, she co-ordinates the transfer of check signing privileges to the new officers and recommends the next year's membership fee to the board.

Connie Kantutis ('90, Campus) returns to the position of VP-Finance for a second year. Connie is well suited for this office since she is director of financial systems at Rush-Presbyterian-St. Luke's Medical Center. In addition she is also an assistant professor in the health systems management masters program at Rush University. In this role, she has instructed students in operations management, information systems, and finance courses, as well as giving numerous presentations on TQM-related topics.

Connie received a B.S. in engineering management from the University of Illinois at Chicago and serves as past-president of the Chicago chapter of the Healthcare Information and Management Systems Society.

Her primary goals for the upcoming year are to proceed forward with incorporating UCWBG, and to identify ways in which UCWBG can maintain a strong financial status while still providing its members with high quality programs and networking opportunities. ♪



Suzanne Keers '88
President-Elect



Connie Kantutis '90
VP-Finance

Campus Update

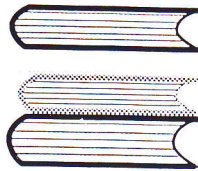
by Kendra Leindecker '93

Bertero Culver has recently announced that the Bernice E. Lavin Jumpstart Fund will provide three partial scholarships for women at the GSB. The goal of the grant is to offer students direct assistance, as well as to help the GSB increase the number of women applicants and matriculants.

The GSB continues placing importance on globalization with the opening of the Graduate School of Business International Executive MBA Program at Barcelona in

July 1994. Courses will be taught by faculty members from the campus, 190, and executive programs.

The new six-story building for the Downtown Campus is scheduled to be open in time for Spring quarter. The building's amenities include a full-service bookstore, lounges on every floor, and conference centers, a dining room, and alumni club on the top floor. ☺



GSB Reunion '94

The GSB welcomes all alumni, family, and friends to celebrate Reunion '94 on May 6-7, 1994. The GSB is highlighting the classes of '44, '64, '69, '74, '79, '84, and '89 with special class activities.

GSB Reunion '94 is scheduled to begin on Friday, May 6 with the 42nd Annual Management Conference at the new Downtown Center. Saturday, the festivities will continue on campus in Hyde Park. Wrapping up the weekend will be the Saturday evening production of the GSB Family.

All alumni are urged to join in the weekend of activities. If you would like more information or a schedule of events, please contact the GSB Office of Alumni Relations by phone at 312/702-7727 or by fax at 312/702-3730. We hope to see you at Reunion '94 on May 6-7, 1994. ☺

Advertising in the 1994 UCWBG Directory

The UCWBG Annual Directory is "Target Rich" in high-profile women. All the U of C Graduate School of Business and Law School graduates who are members of the UCWBG receive this directory. To make a big impact while conserving dollars, simply advertise in our 1994 directory. The cost-effective rates have remained constant for the past several years and are a real bargain. If you are interested in the maximum impact for a minimum expense, contact Julia Hathaway at 312/281-6396 or send your check (payable to the UCWBG—we do not invoice) along with the advertisement to Julia

Hathaway, 666 W. Oakdale Avenue, Chicago, IL 60657. We will typeset information from a business card or we can print the ad from your own camera-ready artwork for that special look. Rates are:

\$200 Back Cover	\$80 Full Page
\$50 Half Page	\$30 Quarter Page

We look forward to seeing your ad in our 1994 directory. Advertisements must be received by January 31, in order to be included in the 1994 directory. Advertising is open for members only. ☺

UCWBG Award Honorary Membership to Abbie Smith

by Kathleen Terman '85

The UCWBG Board of Directors is pleased to award an honorary membership in the UCWBG to Abbie Smith, professor of accounting at the University of Chicago Graduate School of Business. Abbie was chosen for her outstanding contributions to the UCWBG as well as to the community of women, both nationally and in Chicago.

Abbie has been a member of the faculty of the Graduate School of Business since 1980, carrying an active teaching load as well as conducting research activities in executive compensation and its relation to financial accounting data and to corporate restructuring. She was a member of the UCWBG advisory board for two years and this year moderated the UCWBG-sponsored

panel at the GSB Management Conference. Abbie has a B.S. degree in nutrition from Cornell University and an MBA in accounting and finance and a Ph.D. in accounting, also from Cornell. She did research for the Financial Accounting Stan-

dards Board in 1977 and 1978 and was on the faculty for the Financial Analysts Seminar in 1985, 1986, 1988, and 1989. She was a faculty member of the Singapore National Productivity Board's Senior Management Program in 1985, and she has been on the faculty of the Credit Training Program and Executive Seminars of The First National Bank of Chicago since 1982. Abbie also sits on the Board of Directors and the Audit Committee of Helene Curtis Industries, Inc. ☺

Lost at Holiday Party

Black angora wool hat with scarf attached. Please call Suzanne Keers at 312/942-7212.

President, cont'd from page 2

The UCWBG

Finally, and most importantly, we will celebrate the excellence of our group among ourselves. Collectively we represent a powerful force, but we need to remember that among our 400 members lies the potential for an almost infinite number of one-on-one connections. This year we will be committed to fostering an environment that celebrates the extraordinary skills, talents, and resources we have to offer each other and providing an infrastructure that facilitates networking whether it be for social, professional, or personal purposes.

We have an exciting vision for 1994—one that promises a wealth of new ideas and ample opportunity to sing our praises loudly and clear. Welcome to the party as we begin a year of "Celebrating the UCWBG."

Chandra Greer '90
President

UCWBG Evaluates Association Management Companies

The UCWBG is currently evaluating association management companies to provide basic administrative and support services for the group. If you know of a company that you would recommend which provides these kinds of services, or if you would like to bid on these services yourself, please contact Kathy Terman at 312/394-8065 by January 15, 1994. ☺

Three Members Receive Distinguished Service Awards

by Kathleen Terman '85

At the annual holiday party and business meeting, three members were awarded Distinguished Service Awards for their outstanding contributions to the UCWBG. These three—Holly Berman, Donna Seltin, and Kitty Voss—have worked long and hard for the group, starting innovative new programs and helping the UCWBG remain the strong club that it is. The UCWBG is very fortunate to have members such as these.

Holly Berman '83 started the Mothers' Network in 1990 and has continued to run this important subgroup to the present time. In 1990 she was also on the Career Management Committee, and in 1991 was VP-Career Management. In that year, in addition to the formal duties of her board position, Holly also organized the second new member brunch and worked with Donna Seltin to form the Job Search Support Group. Holly has been a prolific writer for *The Exponent* during the last four years.

Donna Seltin '88 began her involvement with the UCWBG by working on the Career Management Committee in 1988 and 1989. Following that, Donna served on the board for three years: first as VP-Adminis-

tration and later as a Director-at-Large. Donna conducted two successful membership phone-a-thons as well as exploring a "cause" for the UCWBG and being a liaison for the 190 Student subgroup with Diane Dahl. Donna worked with Holly Berman to establish the Job Search Support Group and most recently organized our program on women and power in June.

Kitty Voss '80 is a past president of the UCWBG and served on the board for a total of five years. As president, Kitty started the first Stage II group, a support group for senior members of the UCWBG. As immediate past president, Kitty worked with Ellie Workman of the GSB Alumni Office to establish the very successful Career Management Roundtables. She also worked with Diane Dahl to organize the panel we sponsored at the GSB Management Conference this year. Kitty is currently chairperson of our advisory committee. In addition, Kitty has personally mentored many women in the group and continues to offer herself as a resource to the UCWBG.

Congratulations and thank you from all of us. ♪

North/Northwest Networking Group

by Agnes Roach '80

The North/Northwest Networking Group will celebrate its fourth Chinese New Year at a Thai restaurant. Those who have tried it can enthusiastically recommend it, and those who haven't can enjoy a new experience. Since we are also starting our own new year, this is a good way to begin the year by networking and visiting with other UCWBG members. We are always happy to see new faces, and to welcome returning members. To be sure you are on the mailing/notification list, call one of the people listed below.

During 1993, the North/Northwest Group sampled a variety of restaurants: Greek, American, Thai, Italian, and eclectic. We had a very interesting speaker, Barbara Dahl, from the University of Illinois Lake County Extension Service, who gave us some points on "Protecting Our Personal Privacy in a Computer Age." Best of all, we met new people and networked to find jobs and build business. Be sure to join us in 1994.

Date: Thursday, January 27, 1994
Time: 6:15 P.M.
Place: Ruby of Siam Restaurant
Bannockburn Green Shopping Center
Waukegan & Half Day Roads
Bannockburn, IL
708/940-8292

To R.S.V.P (by 5:00 P.M. on Tuesday, January 25) or get directions, call:

Nancy Gunder '83	312/296-5533 or 708/433-3806
Agnes Roach	708/356-0575
Virginia Tomasek '87	708/835-8475 ♪

Holiday Party

by Ruth Ann Watkins '80, XP-44

Eighty members and guests enjoyed the annual holiday party at the Embassy Suites hotel on December 7. While the attendees mingled, the lively conversation was periodically interrupted by the drawing of door prizes. Kathleen Terman, outgoing president, summarized the impressive accomplishments achieved this year and introduced the current board members and Chandra Greer, 1994 president. Chandra discussed the theme for her term and introduced the new board.

The Programs Committee would like to thank the following organizations and members who provided the lovely holiday prizes.

- *Bridgeport Fruit Basket Company*—two \$50 gift certificates for fruit basket arrangements
- *Leigh Communications, Inc.*—*Directory of Chicago Area Women's Organizations*
- *Primavera Restaurant at the Fairmont Hotel of Chicago*—\$25 gift certificate
- *John Leahy, Leahy & Associates, Chicago*—four tickets to the Chicago Blackhawks vs. Tampa Lightning hockey game
- *Ernest Wooden, general manager, Omni Chicago Hotel*—two complimentary evenings in an executive suite
- *Nina Ushana, owner, Nina Ushana Hair Salon*—\$38 gift certificate
- *Carolyn Thur*—two one-year subscriptions to *Audio Tech Business Summaries* (valued at \$135 each)
- *Richard Johnson, owner, The Hair Loft*—three gift certificates
- *Judie Moore Green, owner, The LaSalle Shop*—\$75 gift certificate
- *Lisa Kieres, '84, Campus*—four tickets to the Chicago Bears vs. Denver Broncos football game
- *Charles DeVilliers, wine advisor*—three bottles of imported wine from Your Country Wine Cellar (valued at \$35 each)
- *Donna Seltin, '88, Campus, Shaklee independent distributor*—one \$45 Shaklee Herbal Springs Gift Basket and one \$60 Shaklee Custom Gift Basket
- *The Mariana Skrokiert Salon of Chicago*—\$25 gift certificate
- *Shawn McGuinness, '89, 190 of Rubloff, Inc.*—three holiday baskets
- *Lavanne Myhre, '88, Campus*—one voice activated VCR control ♪

Golfers Needed

Contact Maureen Brown Thomas '87 at 312/975-8367 for information on a women's golf foursome at Cog Hill in Lemont. Regular tee time on Saturdays; entry fee is nominal. ♪

Networking in the '90s Workshop Builds Skills

by Teresa Turlek '93

You may find the concept of networking useful or intimidating, necessary or time-consuming. Melissa Giovagnoli's workshop presented by the Career Management Committee on October 14 at the IBM building, was a relaxed, entertaining, hands-on session, delivered to about 50 members and guests after a delicious buffet of salads, sandwiches, and sweets.

Melissa highlighted some basic tenets of networking (*define goals*), but with a '90s twist: Define strategies for a *quality life*. Don't worry about quantity of activities. Reflect and simplify: do more of less... useful advice for the stressed '90s. *Build relationships*. What a nice word for networking. That was the focus of the evening's learning: defining and utilizing relationships. Here's how to do it.

First, research. Using the old 80/20 rule, read up on the industries of interest to you, looking for the 20% of the people who

are influencers. Write down and eventually network with one or two of them. Looks like a bit of creative visualization at this point, but the thought is father of the deed. Keep an open mind.

Second, plan where to go, what events to attend, to meet these people.

Third, take action. Remembering who you want to meet, as you meet people who know these people, you are in a position to ask where they will be, how they can be met, or even a direct question such as "will you introduce me to (influential person)?" Anticipate and be ready for the exchange. Perhaps you could ask to meet over breakfast or lunch, to explore if an opportunity exists. Finally, readjust the process. Collaboration or strategic alliance is the highest level of networking.

You are now moving in circles of influence, giving and receiving. You and your

contacts are referral sources. Here are several useful workshop skills.

Circles of Influence

Write down ten names and rank these relationships on the level of influence, defined as "If I made a request of them, this person would like to assist me." Then do not be shy about asking—it is empowering.

Points of Credibility

In relationship building, commonality builds rapport and trust. Write down your top three accomplishments, and those identified by others, and three major strengths. This knowledge will benefit you during exchanges. Write down leads, referrals, sources, projects. Organize notes, who said what, next meeting date. Ask about interests, values, affiliations, publications read—remember commonalities build rapport. Log results. Melissa has two books on the subject published by the HAIMS group. ✍

Breakfast Subgroup

by Pamela Harrison '91

We are pleased to announce that the preliminary 1994 calendar for the Breakfast Subgroup is now available. These gatherings, to be held every second month, are intended to provide an informal setting where members can get to know one another better. We tried to find something to please everyone, but if your favorite breakfast place is missing from the list, why not join us next time and tell us about it? Exact dates will be confirmed later, but we hope the schedule will whet your appetites.

Month	Location
January	Ann Sathers, Hyde Park and Oriental Institute
March	West Egg Cafe
May	Chicago Architectural Tour
July	Picnic in the Park
September	Breakfast at the home of a committee member
Nov./Dec.	Walnut Room

Our first meeting of the year will be on Sunday, January 23. Join us at Ann Sathers restaurant, 1329 E. 57th Street (Hyde park) 10:00 a.m. for coffee, juice, and one of the following scrumptious dishes: eggs

benedict, swedish pancakes, or a choice of omelets—all for just \$9.95 (tax and tip included).

We will then walk over to the Oriental Institute (1155 E. 58th Street) for a docent tour from 12:00 noon to 1:00 P.M., given by member Jane Belcher. The Oriental Institute Museum, founded in 1919 by James Henry Breasted, is a showcase of the history, art, and archeology of the ancient Near East. It exhibits major collections of antiquities from Egypt, Mesopotamia, Iran, Syria, Palestine, and Anatolia. The museum's Egyptian collection is one of the largest and most complete in the United States, particularly with regard to artifacts that illustrate aspects of Ancient Egyptian daily life, religion, and funerary practices. The collection is unusual in that the majority of the artifacts in the museum were found as result of the Institute's own archaeological expeditions, which has allowed the Institute's scholars to gain scientific and historical information from the circumstances of their discover. The tour promises to be quite fascinating.

The tour will be followed by coffee and tea in the director's study from 1:00 to 2:00

P.M. A short talk on women and families in Mesopotamia will be presented by Martha Roth, associate professor at the Oriental Institute and associate editor for the *Assyrian Dictionary*. There will be a \$5.00 charge per person for the tour and talk, which will be donated to the museum in UCWBG's name.

Street parking is available at both Ann Sathers and the Oriental Institute, but you may also use the parking lot behind Ida Noyes. If you can't make it for the breakfast, fee free to sign up for the tour only—or vice versa. To make a reservation, please call Kathy Terman at 312/394-8065 (w) or 312/281-2257 (h) no later than Wednesday, January 19. Space is limited to 25 places, so call early to avoid disappointment. ✍



Welcome to New Members

The UCWBG extends a warm welcome to the following members who recently joined us. We look forward to meeting you at UCWBG programs and activities.

Dallas Carroll '95
Weiss Memorial Hospital

Lyn Flannery '94
Amoco

Kathleen A. Graham '96
Sanford Rose Associates

Joan Davidson Green '79
Action Images, Inc.

Chwu-Ching Jun '95
IRIS DC, Inc.

Maureen Klotnia '93
AT&T

Kathy Koziol '96
Follett College Stores

Sandy LaBaugh '97
Old Kent Bank

Karen McCann '92
Chicago, IL

Libby McCarten '94
Symantec Corporation

Carol Meylan '85
MCI Telecommunications

Victoria Nager
Chicago, IL

Marti O'Rourke '94
Strathmore Paper Company

Susan Pinkus '82
Deerfield, IL

Information Exchange

Mary M. Collins '90, 190, announces the arrival of Elizabeth Mariko Kumaki born on November 4, 1993. Mary can be reached at home, 708/674-3378, through January 1994. Congratulations!

Diane DiGiovanni '82, Campus, was recently promoted to senior manager-corporate finance, AT&T. In her new position, she manages a corporate finance staff working in the areas of debt and equity financing, mergers and acquisitions analysis, support for the quarterly meeting of the Finance Committee of the Board of Directors, and other analytical and financial policy issues.

Karin Kurp Halperin '87, 190, joined Harris Bankcorp in August working as a senior financial analyst.

Agnes A. Roach, CFP, '80, Campus, was quoted in *The Ophthalmology Resident* (premier issue, 1993) by Willie Colon in an article entitled "How to Find a Good Financial Planner," pages 7-12.

Jane E. Ranshaw '72, Campus, will be conducting a one-day workshop entitled "Consulting: Designing a New Reality" in Chicago on February 19 and in San Francisco, California on April 9. It's a full day focusing on practical advice, such as finding a market niche, locating potential clients, and negotiating fees. You'll leave with an action plan for your consulting practice. UCWBG members receive a 20% discount and there's another discount for registering by February 1. Contact Jane Ranshaw & Associates at 312/281-0932.

Ann Quinn Kelly '95
Chicago, IL

Susan Radzinowicz '93
Personal Touch Home Health

Catherine Rericks '87
Household International

Susan Singleton '78
SPS Payment Systems

Jennifer Kamp Tretheway '77
The Northern Trust Company

Lilly Yu '93
Quaker Oats

Job Opportunity

Women-owned and run firm is looking for a highly motivated self-starter to sell and help manage innovative health care products and services to corporate clients. Person should have sales/marketing experience, be professional, and be able to work independently. Pay will be on a commission and project basis. If interested, please call Caren Heller at 312/684-8616 or Linda Greenberg at 312/548-1016.



Information Exchange



Has a special event occurred in your life? Have you been/will be a guest speaker, started a new company, been appointed to a board of directors, started/expanded family, etc.? We'd like to include the information in the next issue of *The Exponent* "Information Exchange" section. Please write to UCWBG Information Exchange, c/o Kathy Bailey, 90 S. 6th Ave. #204, La Grange, IL 60525 or fax changes to 708/387-8565.

- New Address**
 New Job
 Promotion or Award
 Accomplishment

Name _____

Day Phone _____

Class Year _____ Campus 190 XP _____

Please describe any change in the space below.

Calendar

January

- 8 UCWBG Board meeting
Leo Burnett, USA, 35 West Wacker, 25th floor, 9:00 A.M.
- 18 Chicago GSB Club
Pro-Am Investment Challenge
Palmer House Hilton, 5:30 P.M.
Contact: Marianne Murphy, 312/606-5627
- 23 UCWBG Brunch in Hyde Park
Ann Sathers Restaurant, 1329 E. 57th St., 10:00 A.M.
Oriental Institute, 1155 E. 58th St., 12:00 P.M.
RSVP: Kathy Terman, 312/394-8065 or 312/281-2257
before January 19
(see article on page 8)
- 27 UCWBG North/Northwest Network Group
Ruby of Siam Restaurant, Bannockburn, 6:15 P.M.
Contact: Agnes Roach, 708/356-0575
(see article on page 9)
- 31 UCWBG Directory advertising deadline
Contact: Julia Hathaway, 312/281-6396

February

- 3 UCWBG Working Women and the Law
Speaker: Andrea R. Waintroob
The Monroe Club, 5:30 P.M.
111 West Monroe Street, 23rd floor, Chicago
RSVP before February 1
Contact: Melanie Joyce, 312/461-2816 or
Bobbie Williams, 312/908-8120
(see article on front page)
- 11 March/April *Exponent* deadline
- 12 UCWBG Board meeting
Leo Burnett, USA, 35 West Wacker, 25th floor, 9:00 A.M.

Send Calendar listings to The Exponent at the address below or phone Kathy Bailey at 708/387-8822.



The University of Chicago Women's Business Group

825 Green Bay Road
Suite 270
Wilmette, IL 60091

Forwarding and Address Correction Requested

Help us plan
interesting
programs by
completing your
enclosed survey!

University of Chicago Women's Business Group
INSTANT FEEDBACK SURVEY

Please take a few minutes to complete this survey. Your responses will help us plan programs and activities that are most interesting and useful to you. Your responses are confidential and will not be shared with anyone else. Thank you for your participation!

Statement	Strongly Disagree	Disagree	Agree	Strongly Agree
1. I am interested in attending programs and activities sponsored by the UCWBG.				
2. I would like to attend programs and activities sponsored by the UCWBG.				
3. I would like to attend programs and activities sponsored by the UCWBG.				
4. I would like to attend programs and activities sponsored by the UCWBG.				
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19. I would like to attend programs and activities sponsored by the UCWBG.				
20. I would like to attend programs and activities sponsored by the UCWBG.				

2. Name (Last, First, Middle Initial): _____

3. Title: _____

4. Department: _____

5. Phone: _____

6. Fax: _____

7. E-mail: _____

8. If you do not wish to provide your name, please check this box: Yes No

9. Please return this survey to: _____

The Exponent is published bimonthly by the
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