

## **CURRICULUM VITAE**

**RON L. BROWN, IFCCE, MCE, CARS, CCCO, MPRS, CFA**

**12/15/2022**

### **GENERAL INFORMATION**

**AS PRESIDENT AND GENERAL MANAGER OF CSI GROUP, OKLAHOMA CITY, OKLAHOMA OVERSEES ALL ACTIVITY OF THE FOLLOWING ENTITIES:**

**COLLECTION SERVICES INTERNATIONAL**

**COMBINED SERVICES FOR INSURANCE**

**CONSEC INVESTIGATIONS, INC**

**NATIONAL ASSOCIATION OF FRAUD INVESTIGATORS**

**EAGLE GROUP XX, INC.**

**OKLAHOMA STATE LICENSED PRIVATE INVESTIGATOR SPECIALIZING IN FINANCIAL FRAUD & ASSET RECOVERY INVESTIGATIONS # API 0217**

**ACA INTERNATIONAL AND CLEET CERTIFIED INSTRUCTOR**

**EDUCATION CHAIRMAN OF ALLIED FINANCE ADJUSTERS**

**PRESIDENT AND PRIMARY FACILITATOR FOR EAGLE GROUP XX/USA**

**CSI GROUP**

**OKLAHOMA CITY, OK, 73107**

**405-943-9608**

**800-411-1844**

**RBROWN2150@AOL.COM**

**RBROWN@CSI-ARM.COM**

## **AWARDS AND ACHIEVEMENTS**

### **ACA INTERNATIONAL**

**Instructor Achievement Award 25 Seminars 1996**  
**Instructor Achievement Award 50 Seminars 1998**  
**Instructor Achievement Award 75 Seminars 2000**  
**Instructor Achievement Award 100 Seminars 2002**  
**Instructor Achievement Award 125 Seminars 2004**  
**Instructor Achievement Award 150 Seminars 2005**  
**Instructor Achievement Award 175 Seminars 2007**  
**Instructor Achievement Award 200 Seminars 2008**  
**Instructor Achievement Award 225 Seminars 2010**  
**Instructor Achievement Award 250 Seminars 2018**  
**Certified Instructor of the Year 2002**  
**Certified Instructor of the Year 2004**  
**Certified Instructor of the Year 2009**  
**Beacon Award 2001**  
**Continuous Service Award 2003**  
**Education Council 1998- 2001 and 2005-2010**  
**Education Council Chairperson 2 years**  
**Subject Matter Expert (SME) in preparing ACA Skip tracing Seminar materials**  
**Subject Matter Expert (SME) in application of Neuro Linguistic techniques**  
**Collection Advisor Top 50 Most Influential Collection Professionals 2007**  
**Collection Advisor Top 25 Most Influential Collection Professionals 2011**  
**Collection Advisor Top Compliance Guru 2015**  
**Receivables Advisor Top 50 Receivables Professionals 2019**  
**Receivables Advisor VIP Speaker Collect Tech 19 2019**  
**Allied Finance Adjusters Education Advancement Award 2020**  
**Allied Finance Adjusters Education Advancement Award 2021**  
**Allied Finance Adjusters Golden Achievement Award 2022**

### **OKLAHOMA COLLECTORS ASSOCIATION**

**Oklahoma State Unit Legal Compliance Officer**  
**Unit National Director to ACA International**  
**Oklahoma Attorney General Office Liaison to Credit and Collection Industry**  
**Participant in ACAI Strategic Planning Meeting 2007**  
**Merged OCA with ACA of Texas 2020 to form SWCA**

### **SOUTHWEST COLLECTORS ASSOCIATION**

**Elected First President of SWCA 2020**  
**Served as President 2021**  
**Served as Immediate Past President 2022**

## **CREDENTIALING**

**International Fellowship of Certified Collection Executives (IFCCE)**  
**Master Credit Executive (MCE)**  
**Certified Asset Recovery Specialist (CARS)**  
**Mortgaged Property Recovery Specialist (MPRS)**  
**Field Agent Credential Training (FACT) (CFA)**  
**Certified Instructor (CI) 1994-2022**  
**Professional Collection Specialist (PCS) 2015-2022**  
**Trainer Specialist Program (TSP) 2015-2022**  
**Credit and Collection Compliance Officer (CCCO) 2010-2022**  
**Oklahoma Licensed Private Investigator (API 0217)**

## **EDUCATION AND TRAINING**

**Graduated Bearden High School, Knoxville, TN with an Academic Degree 1963**  
**Attended Central State University, Edmond, Oklahoma, 1964-1966**  
**Attended Oklahoma State University Technical Institute, Oklahoma City, Oklahoma, 1967-1968**  
**Anadite Security Officer Training 1969**  
**ARA Repossessors Course Completion 1974**  
**Graduate SKLAR Management Course 1976**  
**CLEET Armed Private Investigator State Certification Training 1987**  
**CLEET Firearms Training Course 1987**  
**SOR/CLEET Transition Firearms Training Program 1992**  
**ACA Intl. Fellowship of Certified Collection Executives 1993**  
**ACA International Instructor Training Course 1993**  
**SOR/CLEET Fugitive Re-Committal Course 1994**  
**SPIRIT/CLEET Asp Baton Course 1994**  
**TFA Loss Management Seminar 1994**  
**TFA Skip Tracing Seminar 1994**  
**TFA Corporate Image Seminar 1995**  
**TFA Adjuster Certification Seminar 1996**  
**ACA International Instructor Recertification 1995**  
**ACA International Scholar Degree 1996**  
**ACA International Fellow Degree 1997**  
**OPIA/CLEET Asset Investigations Class 1997**  
**ACA International Marketing Seminar 1997**  
**ACA International Sales Seminar 1997**  
**ACA International Business Risk Seminar 1997**  
**ACA International Tracing Technology Seminar 1997**  
**METRO TECH/CLEET Tactical Shotgun Training 1999**  
**ACA International Graduate FDCPA Seminar 1999**  
**ACA International Graduate Collector Seminar 1999**  
**TFA "Manhunt" Seminar 1999 (Speaker)**  
**SOR/CLEET Hazardous Materials Handling 2002**  
**CARS National Certification 2002**

**URS Risk Management Seminar 2003 (Speaker)**  
**OPIA/CLEET Tracing & Collection Techniques 2003**  
**OPIA/ CLEET Financial Crime Investigations 2003**  
**URS Repossession Risk Management Conference 2003**  
**SOR Training Center “Surveillance” 2004**  
**Prime Safety Seminar 2003/RD&P “Current Laws of REPO INDUSTRY”**  
**Prime Safety Seminar 2004/RD&P “GLBA COMPLIANCE PACKAGE”**  
**Prime Safety Seminar 2005/RD&P “CAT” Program**  
**SOR/CLEET Bomb Threat Management Training Course 2006**  
**SOR/CLEET Loss Prevention Management Training Course 2006**  
**ACA International Skip tracing Advanced Technology Seminar 2007**  
**ACA International FDCPA Seminar 2007**  
**ACA International Data Security & Privacy Seminar 2007**  
**ACA International FDCPA Hot Topics Update Seminar 2007**  
**ACA International CREDIT/COLLECTION WORKSHOP 2008**  
**NFA SEMINAR ON REPOSSESSION & RULES OF THE UCC 2009**  
**NAFI SEMINAR ON DOCUMENT VERIFICATION AND AUTHENTICATION 2009**  
**XE COMPANY TACTICAL LIFESAVER COURSE 2009**  
**SOR/CLEET EXECUTIVE PROTECTION SPECIALIST 2010**  
**NAFI SEMINAR ON CYBERCRIME PREVENTION AND INVESTIGATION 2010**  
**NAFI SEMINAR ON ADVANCED SURVEILLANCE AND COUNTER SURVEILLANCE 2011**  
**ACA International Credit Collection Compliance Officer Training Program 2012**  
**CAMC SEMINAR ON MORTGAGED PROPERTY RECOVERY SPECIALIST TRAINING 2012**  
**ARA/RISC Continuing Education Class on Breach of Peace, Data Security 2012**  
**TFA Professional Recovery Specialist (Industry Compliance Standards) 2012**  
**Eagle Group XX Fair Credit Reporting Act (Agency Hiring Obligations) 2013**  
**ARA/RISC Continuing Education Class on recovery Laws and regulations 2013**  
**Weltman, Weinburg & Reis, LPA The Repossession Industry and the CFPB 2013**  
**ARA/RISC Seminar on UDAAP and FDCPA 2013**  
**ARA/RISC Seminar on Communication Skills & Preparation 2013**  
**Eagle Group XX Consumer Complaint Tracking & Response Policy 2013**  
**ARA/RISC Seminar on How to Get Your Employees Compliant 2013**  
**TFA Situational Awareness & Confrontational Avoidance Techniques 2014**  
**ACA International Skiptracing Online 2014**  
**ACA International Becoming an Exceptional Leader 2014**  
**Oklahoma State University Motorcycle Safety Foundation’s Standard Rider 2014**  
**TFA Navigating the CFPB Maze 2014**  
**ACA International Understanding CFPB Expectations 2015**  
**Park Avenue Webinar CFPB Consumer Complaint Tracking & Response 2015**  
**ACA Duties of Data Furnishers Under the FCRA 2015**  
**ACA Conducting a Risk Assessment/Controls and Corrective Actions 2015**  
**ACA Advanced Fair Debt Collection Practices Act 2015**

**ACA Data Security and Privacy 2015**  
**ACA Writing Effective Policies and Procedures 2015**  
**ACA Ethical and Professional Collections 2015**  
**ARA Breach of Peace & TCPA Act 2016**  
**ARA Background Checks 2016**  
**EGXX Compliance Conference 2016**  
**ARA Recruiting & HR Compliance 2017**  
**Presenter National Alliance of Buy Here Pay Here Dealers (NABD) Conference 2008-2017**  
**Presenter NCUCA Conference 2017**  
**Presenter Idaho Credit Union Conference 2017**  
**Presenter IACC Seminar 2017**  
**EGXX Compliance Conference 2017**  
**TFA Compliance Conference 2017**  
**Presenter NCSEA Annual Conference 2017**  
**Keynote Presenter CU Solutions Seminar 2017**  
**Keynote CU Solutions Credit Union Conference NJ 2017**  
**Keynote CCUCC Seminar 2017**  
**Keynote CU Solutions Credit Union Conference GA 2018**  
**IMI ACADEMY Three Day Active Shooter Seminar 2018**  
**HIGH PLAINS EDUCATIONAL CO-OP Education Law Conference 2018**  
**Eagle Group XX Cyber Security Seminar 2018**  
**Eagle Group XX Recovering Assets from Native American Lands 2018**  
**Eagle Group XX CTACT-STACT Training 2019**  
**John Hopkins University COVID-19 Contact Tracing 2020**  
**ASTHO Basics of COVID-19 2020**  
**Presenter ACA International 2020 Virtual Conference**  
**Presenter SWCA 2020 Conference**  
**Presenter Allied Finance Adjusters Annual Conference 2020**  
**Presenter Allied Finance Adjusters Annual Conference 2021**  
**Presenter ACA International Conference 2021**  
**Presenter AFA/RSIG Conference 2021**  
**Presenter AFA/RSIG Conference 2022**  
**Presenter Allied Mid-Year Conference 2022**

#### **OKLAHOMA COLLECTORS ASSOCIATION**

**National Service Award 2000**  
**Special Service Award 2001**  
**RR Sesline Memorial Award for Excellence 2003**  
**OCA National Director 1992-2020**

#### **TIME FINANCE ADJUSTERS**

**Active TFA Member 1981-2018**  
**TFA Advisory Council 1983-2018**  
**TFA Board Executive Director 1987-2018**  
**TFA "Longobardi Award" for Professional Performance 1998**

**Co-Presented the TFA “Manhunt Seminars”**  
**Co-Authored the TFA Published “Manhunt, the Book”**  
**TFA National Compliance Officer**  
**Merged TFA with ARA 2018**

**ALLIED FINANCE ADJUSTERS**

**Active AFA Member 2019-2022**  
**Repossessor Magazine Article Contributor**  
**Education Chairman 2020-2022**

**AMERICAN RECOVERY ASSOCIATION**

**Active member 1973 - 2019**  
**Association Development Committee 82-83**  
**Current Membership Committee 84-85**  
**Legislative Committee 84-85**  
**New Membership Committee 85-86**  
**Master of Ceremonies ACA National Convention 1986**  
**Association Development and Education Committee 86-87**  
**Future Convention Site Committee 87-88**  
**Legislative Committee 2010**  
**Master of Ceremonies North Atlantic Repossessors Summit 2015**  
**Master of Ceremonies North Atlantic Repossessors Summit 2016**  
**Served on the Executive Committee of the ARA/TFA Unity Initiative 2018**

**OKLAHOMA CITY COMMUNITY COLLEGE**

**Developed and Taught Classes in Collections, Skip Tracing and the Fair Debt Collection Practices Act**

**COUNCIL ON LAW ENFORCEMENT EDUCATION & TRAINING**

**Developed five CLEET Certified and approved courses approved as continuing education classes for private investigators and security guards**

**OKLAHOMA PRIVATE INVESTIGATORS ASSOCIATION**

**Active Member 1987-2018**

## **Current and Past Association Memberships and Board Positions**

TIME FINANCE ADJUSTERS (1982-2018) (Chairman of the Board)  
AMERICAN RECOVERY ASSOCIATION (1963-2019)  
OKLAHOMA COLLECTORS ASSOCIATION (Held all seats on executive board)  
NATIONAL ASSOCIATION OF FRAUD INVESTIGATORS (Chairman of the Board)  
INTERNATIONAL ACADEMY OF CRIMINOLOGY (1980-1981)  
CALIFORNIA ASSN. OF LICENSED REPOSSESSORS  
INTERNATIONAL ASSN. OF AUTO THEFT INVESTIGATORS  
FLORIDA ALLIANCE OF CERTIFIED ASSET RECOVERY SPECIALISTS  
OKLAHOMA PRIVATE INVESTIGATORS ASSOCIATION  
ACA INTERNATIONAL  
SHERIFF AND PEACE OFFICERS ASSOCIATION OF OKLAHOMA  
AIR AMERICA ASSOCIATION  
FORMER TEXAS RANGER ASSOCIATION  
10<sup>TH</sup> AIRBORNE RANGER ASSOCIATION  
MASONIC BLUE LODGE 434 BRITTON OKLAHOMA MASTER MASON  
MASONIC GRAND LODGE GUTHRIE OKLAHOMA 32 DEGREE  
SANTE FE RAILROAD CREDIT UNION PAST CHAIRMAN OF THE BOARD  
FORMER BOARD MEMBER OF "COMPSOURCE" INSURANCE FUND  
COMP SOURCE PAST SECRETARY  
COMP SOURCE PAST VICE CHAIRMAN  
COMP SOURCE PAST CHAIRMAN  
ACA INTERNATIONAL EDUCATION COUNSEL PAST CHAIRMAN  
ELI RESEARCH AND CODING INSTITUTE FORMER CONSULTING EDITOR  
COLLECTION ADVISOR PUBLICATION SKIP TRACING ADVISOR  
EAGLE GROUP XX FOUNDER AND FACILITATOR  
NORTH AMERICAN REPOSSESSORS SUMMIT 2015 EMCEE  
NORTH AMERICAN REPOSSESSORS SUMMIT 2016 PLANNING COMMITTEE  
NORTH AMERICAN REPOSSESSORS SUMMIT 2016 EMCEE  
OKLAHOMA STATE COMPSOURCE BOARD 2011-2014  
OKLAHOMA STATE INCENTIVE EVALUATION COMMISSION 2016/2019

## **PUBLICATIONS**

Brown, Ron, "Gramm-Leach-Bliley act" application to asset recovery firms  
Brown, Ron, "Don't Get TRAPPED into sharing a cell with your recovery agent"  
Brown, Ron, "TFA Executive Board Notes 1984-2015"  
Articles Published in ACA "The Collector"  
Brown, Ron, "Digging For Clues"  
Brown, Ron, "The Indefinable Offense, Harassment"  
Brown, Ron, "Cell Phones and the FDCPA"  
Brown, Ron, "Listen Up, Neurolinguistics can help consumers say, yes"  
Brown, Ron, "Black and White"  
Brown, Ron, "ManHunt, The Book" (co-authored)  
Brown, Ron, "Avoiding the Pitfalls of Predatory Lending"

### **ARTICLES PUBLISHED IN "COLLECTION ADVISOR" PERIODICAL**

Brown, Ron "The Great Cell Phone Number Illusion"  
Brown, Ron "Old Header Information Worthless to a Professional Tracer."  
Brown, Ron "The Changing Face of Skip Tracing"  
Brown, Ron "Skip Tracing Web Sites, Free and Not-So-Free"  
Brown, Ron "Using the Word "Because" to Locate the Unlocatable"  
Brown, Ron "The Basic Fact of Neurolinguistics: People hate the Word "no""  
Brown, Ron "Listen Closely for Inflection, Tonal range and Background Noise"  
Brown, Ron "Social Sites make Locating Debtors Easier Than Ever"  
Brown, Ron "Manipulating and massaging Data to Find Skips"  
Brown, Ron "The Hunter Instinct and Communication"  
Brown, Ron "Mirroring Response of Informants"  
Brown, Ron "The Secret of the Skip Tracers Positive Mental Attitude"  
Brown, Ron "Two Sources a Skip Tracer Needs"  
Brown, Ron "Overcoming Purchased Debt Obstacles"  
Brown, Ron "Skip Tracing, Art or Science"  
Brown, Ron "Power of Imagination"  
Brown, Ron "Skiptracing a Retrospective"  
Brown, Ron "21<sup>st</sup> Century Hunters: Cybertrackers"  
Brown, Ron "Free Sites for Tracing"  
Brown, Ron "Essentials of Geotagging I, II, III"  
Brown, Ron "The Way They Run and How We Catch Them I, II, III"  
Brown, Ron "Understanding the Social Security Number"  
Brown, Ron "Fake and Real Social Security Numbers"  
Brown, Ron "Old Header Information...Worthless"  
Brown, Ron "Tracing Commercial Debt"  
Brown, Ron "Commercial Account Tracing"  
Brown, Ron "The Invisible Web I, II"  
Brown, Ron "4 Primary Sources of Information"  
Brown, Ron "Beware of the Skip Guesser"



## **PROFESSIONAL SUMMARY**

**January 1972 to Present**

**Employed as an Asset Recovery Specialist by Credit Service, Inc. dba CSI Group. Positions held include, collection specialist, field investigator, senior field investigator, minority shareholder, majority shareholder, secretary-treasurer, vice-president, president and chief executive officer.**

**Majority shareholder of CONSEC Investigations, Inc.**

**Majority shareholder of EAGLE GROUP XX, Inc. dba Eagle Group XX/USA**

**Majority Shareholder of COMMERCIAL ASSET MANAGEMENT**

**CORPORATION**

**During the course of employment (1972-2022) has worked over 35,000 field asset recovery assignments.**

**Trained and lectured over 2,500 recovery specialists in the proper procedures and laws of self-help repossessions.**

**Recognized as a Subject Matter Expert on Collection and Repossession Statutes, Asset Recovery Industry Standard Policies and Procedures, Predatory Lending and “Breach of Peace” in relation to asset location and recovery.**

**Founder and current facilitator of “EAGLE GROUP XX”**

**Co-developed the Mortgaged Property Recovery Specialist Credential program**

**Co-developed the Field Agent Compliance Training program**

**Co-developed the Support Employee Compliance Training program**

**Co-developed the Situational Awareness & Confrontational Avoidance Techniques program**

**Developer of the Annual Regulatory Compliance (ARC) training modules**

**Keynote speaker in the Asset Recovery Industry on the subjects related to Automobile Financing, Debt Collection, Asset Recovery, Predatory Lending, Compliance, and Federal Statutes at State and National Conventions and Conferences.**

**Recognized Expert Witness by the following Courts:**

**Tennessee**

**New York**

**New Mexico**

**North Carolina**

**Nevada**

**Illinois**

**Texas**

**Written accepted opinions related to “Breach of Peace”, Wrongful Repossession and Predatory Lending Practices.**

**Provided Depositions related to “Breach of Peace”, Wrongful Repossession and Predatory Lending Practices.**

**Provided Testimony related to Breach of Peace and Wrongful Repossession**

**End**