

TEAM TROST & POST
 your neighbors in real estate
 trostandpost.com



COMPASS

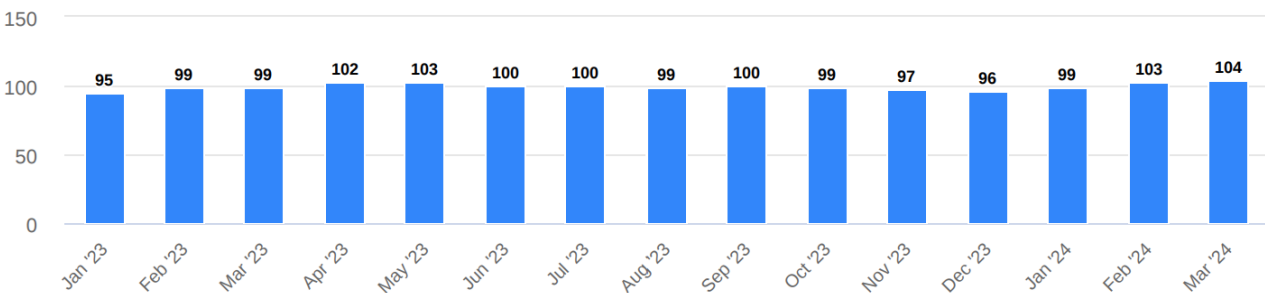
SHORELINE/ LAKE FOREST PARK

March 2024

	MAR 2024	CHANGE FROM FEB 2024	CHANGE FROM MAR 2023
Homes sold	59	↑44%	↓28%
Homes for sale	47	↓13%	↓37%
Median days on market	5	↓29%	↓44%
Median price per square foot	\$485	↑3.1%	↑6%
Months of inventory	0.8	↓40%	↓13%
Median sold price	\$860,000	↑0.6%	↑14%
Homes under contract	76	↑46%	↑12%

Sold/List Price %

Sold price/original list price %



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Some March 2024 Shoreline/LFP Sales



NORTH CITY

1848 NE 169th St, Shoreline
4 bed | 1 bath | 1,270 SF
\$725,000 | 100% of List Price



MERIDIAN PARK

2133 N 172nd St, Shoreline
6 bed | 3.25 bath | 4,256 SF
\$1,195,000 | 101.27% List Price



RICHMOND BEACH

825 NW 190th St Dr, Shoreline
4 bed | 1.5 bath | 1,610 SF
\$1,030,000 | 128.76% of List Price



LAKE FOREST PARK

17251 44th Ave NE, LFP
4 bed | 2.75 bath | 1,970 SF
\$1,155,000 | 124.86% of List Price



RICHMOND HIGHLANDS

115 N 168th St, Shoreline
3 bed | 1.75 bath | 1,220 SF
\$881,000 | 110.82% of List Price



RIDGECREST

15839 6th Ave NE, Shoreline
3 bed | 1.5 bath | 2,220 SF
\$935,000 | 106.86% of List Price



SUPPORT LOCAL

Discover the importance of hiring a Local Real Estate Expert (like Team Trost & Post)

LOVE LOCAL

Real estate is local — hyper-local, actually. Your agent should be, too.

It takes many years to get to know any specific community and the real estate market. Each market is distinct, complex, and many elements influence its desirability- it's important to seek a local real estate agent's expertise and knowledge. They are familiar with the area's facilities and have the expertise to address every question buyers ask.

They're well connected

A professional local realtor will have put a lot of effort in establishing strong relationships with reputable local professionals. They aren't just picking vendors out of a massive database, these connections are personally tried and true.

Few are more knowledgeable than they are.

The most obvious reason is the fact that they are familiar with the region. It's not just the viewpoint of someone who worked in the area or sold a few homes there. The agent in the local area is familiar with the business in the region as well as the local schools. They will also be familiar with the residents of the area and be aware of the special nuances you won't find on the internet.

They keep the humanity in the process

Buying or selling a home is a deeply personal process for people. Local experience matters. While many real estate firms are becoming increasingly automated, often discounting commissions and limiting personal service, people looking to buy and sell real estate should keep the overall picture in mind. Local knowledge and expertise can have a far larger impact than a lower commission, both on lifestyles and on pocketbooks.

They're invested in the local community.

Your real estate agent is also your neighbor. They invest personally & professionally in their community to make it an improved place for all. The local real estate agent is probably a major patron of local events such as Shoreline Little League, non profits, social events, PTA boards and local businesses. Your real estate agent is a major element of the community that makes it wonderful.

Check out their reviews

You want a Realtor with experience in the specific area where you're hoping to buy or sell—not the next neighborhood over. So make sure to view the map showing the exact locations of each agent's listings.

If you're impressed by an agent's reviews, contact the agent and ask to be connected with the clients who wrote them. Talking with these people gives you the opportunity to ask good follow-up questions.



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