

## TEAM TROST & POST

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## November 2025 **SHORELINE | LAKE FOREST PARK**

		Curnt vs. Prev Mor	nth	Cu	rnt vs. Same Month 1	Yr Ago	Curnt vs. Same Qtr 1 Yr Ago				
	Nov. 25	Oct. 25	% Change	Nov. 25	Nov. 24	% Change	Sep. 25 to Nov. 25	Sep. 24 to Nov. 24	% Change		
For Sale	123	157	-21.7% 🔻	123	100	23% 📥	123	100	23% 📥		
Sold	67	80	-16.2% <b>▼</b>	67	79	-15.2% <b>T</b>	220	263	-16.3% 🔻		
Pended	58	85	-31.8% ▼	58	58	0%	223	245	-9% 🔻		

## November 2025 was a Seller's market\*\*

Home For Sale in November 2025 was 123 units. It was down 21.7% compared to last month and up 23% compared to last

Home Closed in November 2025 was 67 units. It was down 16.2% compared to last month and down 15.2% compared to last year.

Home Placed under Contract in November 2025 was 58 units. It was down 31.8% compared to last month and the same as compared to last year.

\*\*Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

Date	9/24	10/24	11/24	12/24	1/25	2/25	3/25	4/25	5/25	6/25	7/25	8/25	9/25	10/25	11/25
For Sale	165	144	100	74	77	67	90	116	176	189	170	175	187	157	123
New Listing	119	113	45	33	55	67	107	131	170	134	117	104	125	116	53
Sold	79	105	79	73	30	48	61	89	73	98	86	73	73	80	67
Pended	91	96	58	32	37	57	70	85	86	94	70	66	80	85	58
Months of Inventory (Closed Sales)	2.1	1.4	1.3	1	2.6	1.4	1.5	1.3	2.4	1.9	2	2.4	2.6	2	1.8
Months of Inventory (Pended Sales)	1.8	1.5	1.7	2.3	2.1	1.2	1.3	1.4	2	2	2.4	2.7	2.3	1.8	2.1
Absorption Rate (Closed Sales) %	47.9	72.9	79	98.6	39	71.6	67.8	76.7	41.5	51.9	50.6	41.7	39	51	54.5
Absorption Rate (Pended Sales) %	55.2	66.7	58	43.2	48.1	85.1	77.8	73.3	48.9	49.7	41.2	37.7	42.8	54.1	47.2
Avg. Active Price	1,184	1,153	1,134	1,081	1,199	1,319	1,110	1,092	1,304	1,300	1,256	1,070	1,063	1,080	1,097
Avg. Sold Price	964	1,053	923	914	896	1,301	1,103	1,101	971	1,243	945	1,165	994	1,029	985
Avg. Sq. Ft. Price (Sold)	489	513	466	476	447	577	544	512	509	558	493	510	447	488	481
Sold/List Diff. %	99	103	100	100	101	102	107	103	102	101	99	99	101	100	100
Sold/Orig LP Diff. %	99	101	98	98	99	101	106	103	101	100	97	98	100	98	99
Avg Days on Market	22	23	30	27	40	36	25	18	10	12	19	25	20	29	24
Avg CDOM	23	22	37	29	42	32	23	23	10	15	21	28	30	37	32
Median Active Price	885	876	850	850	875	900	856	870	899	899	845	828	889	830	835
Median Sold Price	865	868	860	850	787	912	1,020	925	835	994	850	925	830	856	850

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## Some November Shoreline/LFP Sales

























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