Andrew Laughlin Curriculum Vitae

64/12 Commodore Drive, Surfers Paradise, QLD, Australia, 4217

+61 (0)401 632 004 | andrew.laughlin@mail.com

Objective

To provide professional services in maritime management ranging from vessel logistics to construction projects, consulting and marine surveying.

Qualifications

DIPLOMA IN MARINE SURVEYING | AUGUST 2017 | AUSTRALASIAN INSTITUTE OF MARINE SURVEYORS DIPLOMA IN MARITIME OPERATIONS, | 2008 | WIDE BAY TAFE AUSTRALIA MCA/RYA MASTER OF YACHTS 200GT | 1995 | ROYAL YACHTING ASSOCIATION ENGLAND PADI MASTER INSTRUCTOR | 1993 | PROFESSIONAL ASSOCIATION OF DIVING INSTRUCTORS

Skills & Abilities

MANAGEMENT

- · Strong management skills with the philosophy of leading by example.
- Has held management or director positions since 1996.

SALES

- · Proven sales track record having built up several businesses from inception to successful sale phase.
- · Has lectured and taught sales and presentation programs in the Swiss corporate banking sector.

COMMUNICATION

- · Languages spoken: English mother tongue with fluent French and intermediate Indonesian.
- · Strong communicator thru management and training experience in the marine and corporate sectors.

LEADERSHIP

· Has learnt leadership from a young age with roles as both a yacht captain and dive instructor. Leads by example and has taken these skills into the management and development roles undertaken.

Experience

MARINE-SURVEY.COM.AU | JANUARY 2020 TO PRESENT

Independent Marine Surveyor and consultant working between Gold Coast/ Brisbane area in Australia
and contracted surveys and consulting in Indonesia. Full member of the Australasian Institute of
Marine Surveyors and accredited by multiple large international insurers.

DIRECTOR | PT INDONUSA SEGARA MARINE | JANUARY 2017 TO JANUARY 2020

 Managing director and owner of a maritime service company specializing in marine consulting, yacht management, construction projects, consulting and marine surveying.

DIRECTOR | PT WAOW CHARTERS INDONESIA | SEPTEMBER 2008 TO DECEMBER 2016

Project manager and director for the construction of a 60-meter three mast wooden sailing schooner
destined for the luxury dive charter market. Oversaw the project from the design and keel laying in the
Kalimantan jungle to fit out and operations. WAOW became a luxury reference within the charter vessel
industry in Indonesia.

DIRECTOR | BLUE OCEAN MARINE PTY LTD | SEPTEMBER 2003 TO OCTOBER 2008

One of three partners in a marine dealership at Mariners Cove, Main Beach, Gold Coast Australia. Blue
Ocean Marine was the Queensland dealer for Carver Yachts, Sunrunner, Doral and Bavaria Motor
Yachts. In addition to a substantial new boat dealership the business sold brokerage vessels, undertook
yacht deliveries, imported vessels from the USA and managed clients refit projects. Andrew sold to his
partners after taking on the WAOW project listed above.

DIRECTOR | ENGLISH TRAINING SERVICES | AUGUST 1996 TO OCTOBER 2002

• Founder and managing director of an English language training company. Started the business as a freelance commercial language instructor in the banking sector and built the business up over the following 6 years. When the business was sold in 2002 there were 650 students, 25 teachers and office space consisting of 11 training rooms in the banking suburb of Geneva. Clients included Lloyds, Paribas, Pictet and Lombard Odier. Andrew accepted a competitor buy-out offer to return to the marine sector and move back to Australia.

YACHT CAPTAIN & DIVE INSTRUCTOR | WORLDWIDE | 1988 TO 1996

Traveled the world as a yacht captain and dive instructor for 8 years. Worked in Thailand, Philippines,
United States, Australia, Caribbean and Fiji. During this time racked up thousands of dives and many
nautical miles including two Atlantic crossings and several years working as a dive boat captain.
 References and specifics of this period are available on request.

Memberships

- · Australasian Institute of Marine Surveyors (AIMS)
- · Royal Yachting Association (RYA)
- Australian Yachting Federation (AYF)
- · Professional Association of Diving Instructors (PADI)

Hobbies

- · Playing Guitar
- Sailing
- · Scuba Diving

