

# Power of Three Worksheet



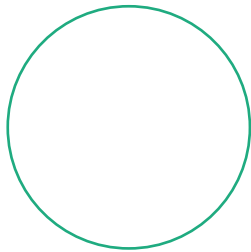
In order to achieve your Power of Three bonus, each team must total 600 PV for that month

- > Fill in team members names on the lines
- > Write their LRP volume for that month in the circle
- > Then add up the volume for each team and write the total TV - or "Team Volume" - box

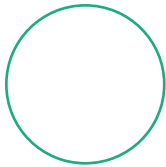
**NOTE:** Teams are defined as a Wellness Advocate and their front line. All volume from the WA's front line—both LRP and standard orders—count towards 600 PV required. Check off the boxes when a team reaches all the requirements: 4 LRP orders of at least 100 PV each, totaling at least 600 PV.

		\$50	\$250	\$1500
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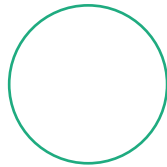
# Rank Planners PREMIER, SILVER, GOLD



Premier



2k+

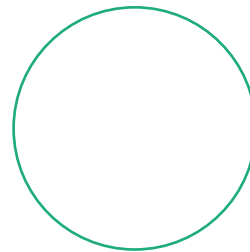


2k+

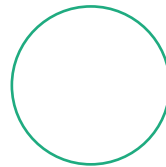
5000 OV



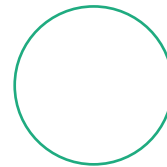
Average monthly earnings \$600\*  
Pays levels 1-6



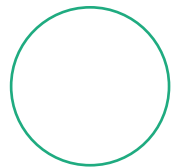
Silver



3k



3k

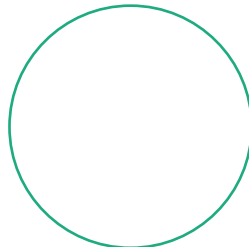


3k

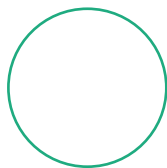
9000 OV



Average monthly earnings \$1,300\*  
Pays levels 1-7+



Gold



Premier

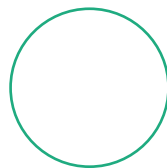


2k+



2k+

5k min



Premier

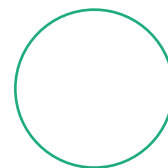


2k+



2k+

5k min



Premier



2k+



2k+

5k min



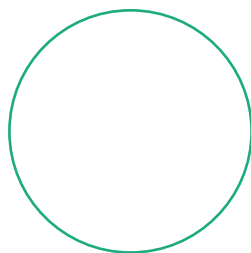
Average monthly earnings \$3,000\*

\*Your own earnings will be based on your performance.

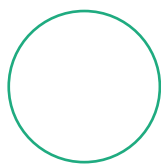
# Rank Planners PLATINUM, DIAMOND



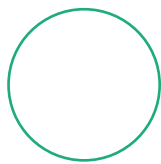
Average monthly earnings \$6,000\*



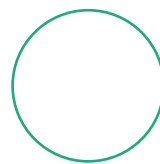
Platinum



Silver



Silver



Silver



3k



3k



3k



3k



3k



3k



3k



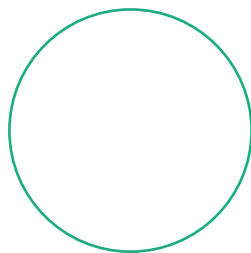
3k



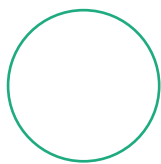
3k



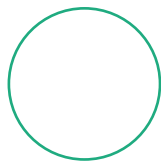
Average monthly earnings \$12,000\*



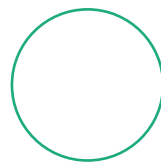
Diamond



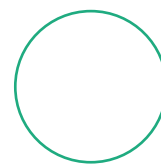
Silver



Silver



Silver



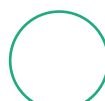
Silver



3k



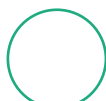
3k



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3k

\*Your own earnings will be based on your performance.

# Skills Assessment



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Planning and prioritization												
Clear vision												
Goal setting and achieving												
Setting appointments												
Making sales and average order												
Lead generation												
Customer retention												
Recruiting and launching												
Training new people												
Coaching to sales results												
Gaining buy-in												
*Developing leaders												
*Team culture												
*Scaling												

\*For Blue & Presidential Diamonds

## RATE YOURSELF!

- 1- Never done it before
- 2- Just starting
- 3- I'm good (getting results)
- 4- Rockstar (consistent results & teaching others)

➤ Do this skill assessment once a month or when you're feeling stuck. After you rate yourself in these areas, you'll select the skill that will help you the most to move forward. Once you pick a skill, you'll use trainings available to learn about it, watch someone do it, then practice it with a mentor or coach and watch yourself grow!

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Planning and prioritization												
Clear vision												
Goal setting and achieving												
Setting appointments												
Making sales and average order												
Lead generation												
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Recruiting and launching												
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# Master Contact List

## CONTACTS/REFERRALS

invite	intro	enroll	referral/host
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1				
2				
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# Master Customer List

CUSTOMER NAME		notes	FB Group	LRP	referral/ host	memb. overview	biz overview
1							
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# Master Team List

BUILDER NAME	notes	FB Group	First Chat	Launch Training	Enrolled on own
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# Goals Tracker

January - March



## TOP 3 PRIORITIES

➤ Based on your priorities, set your 90, 60, & 30 Day Goals

1.

2.

3.

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\_\_\_\_\_  
} 90 Day

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} 60 Day

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} 90 Day

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} 60 Day

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} 30 Day

➤ Identify activities you will do in the next two weeks that will move you towards your goals!

2 WEEK ACTIVITIES

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PARKING LOT!





# Goals Tracker

April - June



## TOP 3 PRIORITIES > Based on your priorities, set your 90, 60, & 30 Day Goals

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2.

3.

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} 90 Day

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} 60 Day

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} 30 Day

> Identify activities you will do in the next two weeks that will move you towards your goals!

2 WEEK ACTIVITIES

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PARKING LOT!



# Goals Tracker

July - September



## TOP 3 PRIORITIES

➤ Based on your priorities, set your 90, 60, & 30 Day Goals

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} 90 Day

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} 60 Day

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} 30 Day

➤ Identify activities you will do in the next two weeks that will move you towards your goals!

2 WEEK ACTIVITIES

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PARKING LOT!



# Goals Tracker

October - December



## TOP 3 PRIORITIES

> Based on your priorities, set your 90, 60, & 30 Day Goals

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\_\_\_\_\_ } 90 Day

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\_\_\_\_\_ } 60 Day

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\_\_\_\_\_ } 30 Day

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\_\_\_\_\_ } 90 Day

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\_\_\_\_\_ } 60 Day

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2 WEEK ACTIVITIES

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PARKING LOT!