New England Natural Sales

Lots of new stuff happening at New England Natural Sales, mostly NEW items within existing brands that you already carry! Sun Warrior has a multitude of new SKUs and promos. Wild Carrot is the hottest new skin care/body care line to launch in the East. Inesscents has some cool new items, and The Organic Skin Care Line has started performing very well and can be combined with a Sun Warrior order! PLUS CBD has some very innovative and healing formulas! So make sure to check out this newsletter and also pay attention to any email from my inside sales manager, Aly, as she keeps track and sends reminders to all INFRA and NCG accounts, as well as the total independents, about deals.

2026 is going to be a great year of all of you and us, as we continue to bring some the best products in the industry to you, that pass our test of quality, integrity, sourcing, effectiveness and sales worthy! We appreciate you all so much and looking forward to a strong 4th quarter end a strong Q1 start. Always feel free to reach out to us for any questions, including sometimes just tracking down an order. We know your time is scarce in the stores and the demand you face, we are here for you.

Body and Facial Care:

The three best new and up-and-coming brands in the industry are Wild Carrot, Inessence, and The Organic Skin Care Line.

Wild Carrot: A woman-owned amazing company with absolutely incredible hand-poured, hand-picked, and intentional spirit into every jar, every bottle, every product.

Inesscents. A truly out-of-body experience, there is nothing like this on the market.

The Organic Skin Care Line (also under the Growve/Sunwarrior brand of products)

Protein

Sun Warrior - remains the dominant protein in the industry.

they have so many skus now and all seem to do super well and customers LOVE them. With new products every month, this brand will never go stale...

Sprout Living:

an amazing alternative for your super ingredient-savvy customers there is not ONE ingredient in these formulas that is for just taste or filling - it's 100% functional and clean.

Lifestyle/Homegoods

This is the fastest growing category in Health food stores as customers have continued to make you a one-stop shop do make sure you have some "surprises" in the store to add to your customer's cart:

Our top lines:

Boody Wear, Peepers, Pranarom, and Koo Shoo

These brands add SO much incremental profit dollars to your store and customers LOVE THE BRANDS. All eco eco-friendly, beautiful, and unique.

Supplements

CV Sciences

we have many new formulas in both personal and pet. They are a full-service company that offers many formulas, some with CBD, some without, some with THC enhanced. There is something to offer all of your customers.

Youth Theory:

THEY HAVE EVERYTHING! CAN'T GET IN A SKU FROM ANOTHER BRAND? TRY YOUTH THEORY - NEW SKUS LAUNCH EACH MONTH.

Sun Warrior:

Pay extra special attention to the new items and promos for the end of Q4 and beginning of Q1! Many amazing new SKUs.

Vitanica:

This is the go-to brand for ANYTHING relating to women's health.

True Grace:

An independently woman-owned support company built by long-time industry experts. Results are amazing, sourcing is second to none, and they are not owned by a large conglomerate. The Electromag is their hottest new item and selling like crazy

Grocery

Yes, these lines are unique, clean and plant-based:

Lunar Fox- a super clean 100% vegan food line with great taste, and packaging and they are owned by CV Science so you can place an order together!

Organic Traditions:

NOT just grocery items but a lot of super grocery and supplement type skus like matcha, fiber items, and yes the best selection of nuts, seeds, dried fruits, smoothies, you name it they got it and they are in Threshold as well as direct.





Body and Facial Care:



a landscape of beauty"

Wild Carrot Herbals is a wild-woman, mama-owned company rooted in the very remote town of Enterprise, Oregon. They stand for integrity, authenticity, compassion, and a deep connection between nature and well-being. Rooted in tradition, They infuse whole medicinal plants into their oils by hand. Their skincare is free from gluten, GMOs, parabens, phthalates, and always cruelty-free.



Borage Butter Face Cream BENEFITS

- Calming
- Anti-Inflammatory
- Hydrating
- Balancing



Neroli Night Cream BENEFITS

- Regenerative
- Tightening
- Nourishing
- Soothing



Saffron Seal Nutrient Cream BENEFITS

- Hydrating
- Regenerative
- Protecting
- Soothing



Vanilla Bean Luscious Face Cream BENEFITS

- Plumping
- Moisterizing
- Soothing
- Hydrating



Wild Rose Hydrating Eye Cream BENEFITS

- Hydrating
- Anti-Inflammatory
- Repartivie
- Protective



Soulshine Day Cream BENEFITS

- Plumping
- Hydrating
- Protecting
- Soothing



Love in a Mist Facial Toner BENEFITS

- Soothing
- Brightening
- Toning
- Hydrating



Sun Salutation Serum

A soothing serum that protects, hydrates, and nourishes your skin before and after sun exposure.



Yarrow & Pomegranate Firming Eye Cream







a landscape of beauty



BENEFITS

- Soothing
- Moisterizing
- Softening
- Protective



BENEFITS

- Resurfacing
- Exfoliating
- Smoothing
- Gold Mica
 Sparkle



BENEFITS

- Soothing
- Calming
- Moisterizing
- Nourishing



BENEFITS

- Hydrating
- Soothing
- Restorative
- Balancing



BENEFITS

- Calming
- Moisterizing
- Soothing
- Promotes restful sleep



- Grapefruit Rose
- Douglas Fir
- Blue Tansy



BENEFITS

- Hydrating
- Moisterizing
- Soothing
- Lubricaing



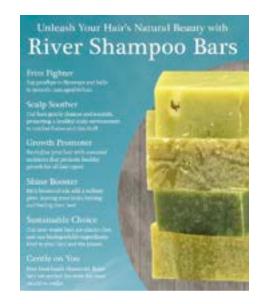
BENEFITS

- Pain Reducer
- Anti Inflammatory
- Stimulates Blood Flow
- Warming



BENEFITS

- Soothing
- Calming
- Helps to Decongest
- Helps Ease Coughing







grande route river shampon bar weedland and damper









Encourages Growth



HAPPY SKIN. HAPPY PLANET

NON-GMO C02 EXTRACTION CERTIFIED ORGANIC INGREDIENTS

THE ONLY GLOW

TINTED FACE OIL Available in three easily blended shades



DOTHE OPERATOR

VITAMIN SEA

NEW ZEALAND MARINE AND VITAMIN C SERUM Life's a beach, thanks to this hydrating, brightening, and plumping vitamin C face serum.



CLEAN SLATE FRUIT ACID COMPLEX CLEANSER



THE GOOD OIL HONEYSUCKLE AND TURMERIC FACE OIL Aromatic and restorative, for the perfect glow.

NEW ZEALAND MARINE & VITAMIN C MOISTURIZER



DAILY RITUALS SEA BUCKTHORN AND

ROSEHIP MOISTURIZER

An everyday angel boosted with





COMING UP ROSES ROSE AND BAMBOO EXFOLIATING MASK



TASK FORCE NINE TURMERIC AND **CALENDULA CALMING CREAM**



SET THE TONE HYDRATING ROSE MIST TONER



PRIMP N' PRIME PRIMER AND TIMENTED **MOISTERIZER**



HYDRATION AGENT VANILLA AND AMARANTH **MOISTURIZER**























This product line is taking off in the health food channel, offering a truly unique scent and sensory journey with each unique SKU, crafted with LOVE and delivering amazing results. Each raw material we use has its own sourcing story. Our local organic herb farm where our calendula flowers are grown, our organic almond farm in California who grow + cold-press our almond oil or the villages in West Africa where village women produce our shea butter according to traditional methods; Every farmer and processor matters to us. These small producers help ensure vibrancy and vitality of the ingredients they produce, while being provided living wages and fair market prices which are vital to a thriving economy within these communities.

























Protein



Sunwarrior is here for every step as you take your nutritional journey to light, energy, and love. We believe the answers to optimal health are found in nature. Our vision is to taste better and be healthier so that we can accomplish our mission to help you be your best self, performing at your optimum and living your best life. We do this by offering clean, high-quality, plant-based SUNWARRIOR : ingredients from nature.









Core Protein Set











ACTIVE NUTRITION FOR ACTIVE PEOPLE













WARRIOR BLEND PERFORMANCE















WARRIOR BLEND ENDURANCE











WARRIOR BLEND STRENGTH











This super clean protein will be a game changer for your protein customers! perfect line for sensitive individuals and those who want to avoid any and all added ingredients except the protein and functional **SPROUT LIVING** ingredients.

They make innovative products of exceptional quality made with thoughtful formulas fron wholesome ingredients by a passionate team in the kitchen (not a lab.) Phew!

Because of this, everything they make avoids a lot of unnecessary additives you find in plant nutrition: no gums, no "flavoring" and absolutely nothing synthetic.



1 Serving Packets

Introducing Colorfuel Functional Drink Mixes







2025 Promo Schedule

20% OFF All 2 lb (Epic & Simple Protein) Colorfuela 1lb

November

Epic Protein 2lb, Simple Protein 2lb Colorfuel

Buy-In October 20-November 15

December

20% OFF **All Protein Display Boxes**

Epic Protein and Simple Protein

Buy-In November 20-December 15

Lifestyle/Homegoods





BOODY MAKES IT OUR MISSION TO CREATE THE BEST underwear out there. No frills, no fuss, just supreme softness and function. As we've grown, so has our product offering.

Consciously crafted in organically grown bamboo viscose, our products help you live a little easier, and a lot comfier

Thoughtful, Sustainable Essentials









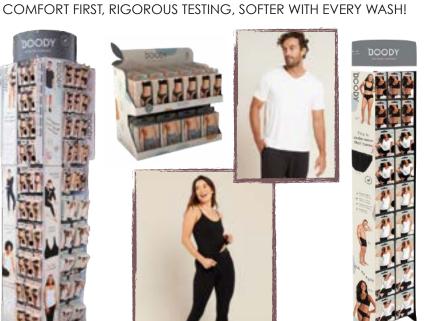


















We are family! Peepers is a 4th generation family run company that is continuously reinventing the spectacle, and we have fun doing it!

Enhancing the way you live and work in the digital world starts with exceptional lens technology. Our proprietary, baked-in 7 LAYER lens formula works together to prevent symptoms of digital eye strain, help reduce the chance of headaches,

and help alleviate tired eyes.

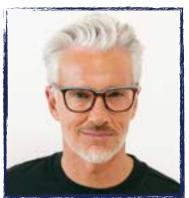
BLUE LIGHT FILTERING, ULTRA-COMFORTABLE AND CLEARLY FASHIONABLE

Our company began with a quest to find upbeat eyewear, and that light-hearted spirit is embedded in everything we do. From our unique designs to a caring customer experience, our

family's legacy is dedicated to the pursuit of fashion as its most fun.













Blue light filtering

Peepers Blue Light Focus™ lenses filter over 40% of high-energy visible blue light'.







PRANARŌM

From single notes to wellness blends, combo blends, diffusion blends, hydrosols, meditation blends, specialty roll-ons, and topicals PRANAROM has ECOCERT, 100% organic, highest quality essential oil formulas.







Need a small holder/display to hold your Koo Shoo product? Simply ask us for some and we will send ASAP. Once you try Koo Shoo you will never use another hair ti





CV Sciences is a consumer wellness company specializing in nutraceuticals and plant-based nutrition. Supporting your mind-body connection is critical to keeping you focused and feeling your best. +PlusCBD products can help manage your stress response, soothe occasional soreness, support restful sleep, and more.

Wellness Blends

CBD + ADDED
WELLNESS INGREDIENTS



SLEEP GUMMIES

 10 mg CBD with Melatonin, Magnolia Bark & Lemon Balm, Raspberry (30/60 ct)

CALM GUMMIES

■ 10 mg CBD with L-Theanine & 5-HTP, Strawberry Lemonade (30/60 ct)

RELIEF SOFTGELS

30 mg CBD + CBDA with Levagen+ PEA (30/60 ct)

Aura Collection THC Forward Blends



SERENE GUMMIES

- 10 mg THC, 2 mg CBD, Myrcene, Alpine Apple flavor **ILLUMINATE GUMMIES**
- 10 mg THC, 10 mg CBD, Limonene, Mountain Berry INSPIRE FIZZ TABLETS
- 2.5 mg THC, Lemon Zest flavor

Extra Support

HIGHER POTENCY CBD + WELLNESS INGREDIENTS



EXTRA SUPPORT SLEEP GUMMIES

 25 mg CBD with Melatonin, CBN, Magnolia Bark & Lemon Balm, Blackberry (30 ct)

EXTRA SUPPORT CALM GUMMIES

25 mg CBD with L-Theanine & 5-HTP, Lemon Berry (30 ct)

+PlusHLTH Wellness NON-CANNABOID



CANNABINOID FREE

Peace Daily Calm & Relaxation Gummies

Mood Enhancement, Emotional Balance

Clarity Focus & Cognitive Support Gummies

Heightened Focus,

Reshape Metaboloc Balance SOFTGELS

Appetite regulation, Blood Sugar Balance, Controls Cravings



Full Spectrum

GUMMIES

10 mg CBD, Cherry Mango

SOFTGELS

- 15 mg CBD (30/60/90 ct) & 50 mg CBD (30/60/90 ct) OILS
- 250 mg CBD, Peppermint (1 fl oz)
- 750 mg CBD, Peppermint & Monk Fruit (1.86 fl oz)
- 2000 mg CBD, Peppermint & Monk Fruit (1.86 fl oz)



Great New Product!

Ignite Male Performance Softgels

Designed to help men 35+ supercharge their drive Promotes energy, focus, and endurance

+PlusCBD Topicals



Pet Formula Full Spectrum +THC







25 mg CBD, Wild Berry (30/60 ct)

SOFTGELS

- 25 mg CBD (30/60 ct)
- 100 mg CBD (30 ct)

Reserve Colection CBD +THC COMBOS



GUMMIES

- 25 mg CBD, 2.5 mg THC, Sour Watermelon & Peach
- Extra: 25 mg CBD, 5 mg THC, Dragon Fruit (10/30/60)
- Sleep: 25 mg CBD, 2.5 mg THC, 5 mg CBN, with melatonin, Blackberry (10/30/60 ct)

SOFTGELS

25 mg CBD, 2.5 mg THC (30/60 ct)

OILS

750 mg CBD, 75 mg THC, Dark Chocolate Mint, & Lemon Ginger (1 fl oz)



New items from Vitanica the champion of womans health by Dr. Tori Hudson.

















youtheory continues to win top industry awards with a rapidly expanding portfolio of new and innovative health products. Our global success is powered by our people, principles, passion

and process. The promise of human potential and inspiring wellness in all takes our team around the globe in search of the purest, most efficacious ingredients to create the

New Product Placement Deal 50% Off Buy 2 get 2 free or Buy 3 get 3 free Promote at 35% or BOGO (timelines and deals may

















core five lineup



#1 Ashwagandha*

Highest \$/TDP in tracked channels shilajit

#2

#1 Shilajit**

Growing +417%



Dominates non tracked channels

Outpacing subcategory growth



#4

Dominates non tracked channels

Product improvement on our very first product!



#5

Our newest ingredient entering a high growth sub-category!













ElectroMag with Creatin COMING SOON!



30 Count Bottle or 60 Count Pouch







RAPID HYDRATION* FOR:

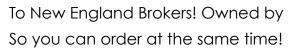
















CV SCIENCES™



LUNAR FOX PLANT-BASED FOODS

FOR VEGAN, VEGETARIAN,

AND FLEXITARIAN

- 100% Plant-Based
- Fiber Rich Prebiotic
- Fortified with LactoSpore Probiotics
- In-House Milled Pea Protein
- Vegan Gluten Free -Soy-Free- Grain Free
- Shelf Stable
- Tastes Great
- 30% Off Opening Deal

Available in these 7 Varieties







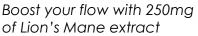


prevention, regeneration and longevity.

Organic Traditions hopes to provide you with high quality food and knowledge. With over 100 superfoods, Organic Traditions offers every nutritional cornerstone that compromises a nutrient-dense superfood lifestyle. Organic Traditions offers the most comprehensive range of Certified Organic superfoods and unique functional blends for

ECO-CERT, ORGANIC, KOSHER AND 100% SPROUTED

















THIS LINE IS AVAILABLE THROUGH THRESHOLD LET US KNOW IF YOU NEED A TURNOVER FORM OR WANT US TO PUT ONE THROUGH FOR YOU. GREAT NEW PLACEMENT DEALS

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Top Line List

Boody Wear CV Sciences Inesscents Koo Shoo

Plastic Free Hair Accessories

Lunar Fox.

Organic Traditions

Nutrient Dense Superfoods

Peepers Eyewear

Pranarom

Sprout Living

Sun Warrior

The Organic Skin Company

True Grace

Vitanica

Wild Carrot

Youtheory

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