

SUZIE JACUZIE

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CHIEF EXECUTIVE OFFICER

STATEMENT OF VALUE

Visionary leader and expert non-profit executive with 15+ years' experience developing and expanding community centers that increase impact, broaden investments, and leverage organizational presence. Key results in fundraising and crystallizing strategies that cultivate and solicit top-level prospective donors. Extensive senior strategic management skills and fostering commitments that lead to social change.

KEY ACCOMPLISHMENTS

Budget & Operations	Managed \$25M budget and created stakeholder relationships that led to increased donations, partnerships, and opportunities.
Program Management	Developed nation-wide educational programs that improved economic vitality for families and communities.
Strategic Leadership	Designed and implemented a strategic plan strengthening the organizations' overall fundraising capacity.
Start-up Operations	Established 8 community centers across U.S. increasing impact by 90% in less than 6 years. Fundraised \$2.5M.

LEADERSHIP COMPETENCIES

- ♦ Fundraising
- ♦ Board Relations
- ♦ Communications
- ♦ Diversity and Inclusion
- ♦ Engagement & Relationship
- ♦ Organizational Management
- ♦ Staff Development
- ♦ Public Speaking
- ♦ Planning
- ♦ Financial Management
- ♦ Resource Development
- ♦ Adaptability

PROFESSIONAL EXPERIENCE

EXECUTIVE DIRECTOR

Mattapan Urban Center, Mattapan, MA

2013-Present

- ♦ **Exceeded \$1M fundraising goal with \$2.5M planned gift.**
- ♦ Selected by Mayor of Boston to drive and design city-wide programs—now delivered in 6 states in Massachusetts.
- ♦ Partnered with board of directors setting new fundraising strategies and maximized donor stewardship and contributions.
- ♦ Instituted "Employee of the Quarter" recognition program, improving productivity by **65%**; built recognizable company branding that positioned center Best Nonprofit Excellence Award 7 consecutive years.

FOUNDER AND EXECUTIVE DIRECTOR

Dare-To-Dream Leadership Center, Boston, MA

1997-2013

- ♦ Visualized and launched leadership centers in 8 major cities across the U.S; expanded the center's reputation nationally and internationally through television coverage, social media, and speaking engagements.
- ♦ Spearheaded capital campaign **raising \$6.5M**; extended breadth of operations, program development, fundraising capacity, board, and staff development. Led the formation of alumni council boards.
- ♦ Exceeded number of organizational partners and funders attracting donors, sponsorships, and new business opportunities.

SENIOR EXECUTIVE DIRECTOR

Leadership Pyramid Center, Boston, MA

1990-1997

- ♦ Elected by board members to engage high-profile stakeholders and community leaders.
- ♦ Raised company awareness and initiated marketing communications program generating partnerships from school districts and community colleges across the U.S.

PRESENTATIONS & PUBLISHED WORK

- ♦ "Dare-to-Dream!" Keynote speaker empowering young adults to pursue their dreams. Clay College, Boston, MA. 2013.
 - ♦ "From the Ground UP-Start your own business." Symposium for first-year students, University of Boston. Boston, MA. 2012.
 - ♦ "Policies & Procedures Manual, "A comprehensive 130-page guide prepared for the Human Resources Department of Boston Public Education Council, Inc., 2012.
 - ♦ "Mind Your Own Business." Developed program and presented to African American women on entrepreneurship. Black Leadership Conference - Boston, MA 2007.
 - ♦ JaCuzie, Suzie, "Fresh Concepts for New Entrepreneurs". Boston Journal Magazine. Boston, MA: Cantu Publishing Company, 2007.
 - ♦ "Organizational Leadership for People of Color." A career management guide prepared for two-year community colleges in Boston, 2000.
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EDUCATION AND PROFESSIONAL DEVELOPMENT

Master of Business Administration | Boston University, Boston, MA | 1997

Master of Education, Organizational Development | The University of Massachusetts Boston, Boston, MA | 1994

Bachelor of Arts, Nonprofit Management | Northeastern University, Boston, MA | 1992

Fundraising for Executives | Bentley University, Waltham, MA | 1991

COMMITTEE AND TASK FORCE INVOLVEMENT

Steering Committee Member and Co-Chair, Nonprofit Ethics Committee

Elected Board Member, Boston Entrepreneurial Program

International Advisory Board Member, International Women Leaders of African Descent