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**Rob Ritchie**

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| Work experience | |
|  | 2017 – Current **GoDaddy Inc.**  **Customer Development Team Gilbert, AZ**   1. Customer Development Consultants interact with GoDaddy’s existing customers in needs-based consultative conversations. Respond to customer inquiries, guide customers through the purchasing process, make product or service recommendations, and resolve complaints or technical concern. 2. Manage target customers to achieve profitable sales target and business strategy, goals and plans of the department including sharing market information and coordinating in solving business and product problems.   2003 – 2015 **Self Employed-Independent Insurance Agent**  **Health & Life Agent Phoenix, AZ**   1. Sell health & life insurance to individuals and families that have inquired interest in receiving information. 2. Currently am licensed in multiple states to include the state of Arizona, and California.   2001 – 2003 **Bean Trees Cafe**  **Owner Gold River, CA**   1. Owned and operated coffee, deli shop on daily basis. Increased gross revenue from 120,000 to 190,000 yearly.   1994 – 2001 **24 Hour Fitness Inc.**  **General Manager Elk Grove, CA**   1. Increased new sales and production from $150,000 to $240,000   per month.   1. Supervise and direct the daily hiring, training and development of   sales staff and revenue producing department heads.   1. Manage club activities to maximize production and obtain optimum   efficiency and economy.  1986 – 1994 **US Marine Corps**  ***Sergeant / E-5 Non-Commissioned Officer Camp Pendleton, CA*** | |
| Education | |
|  | 2003 – 2015 **Web CE**  ***Continuing Education Richardson, TX***  2001 **A.D. Banker & Company**  **Life Agent License Sacramento, CA**  1990 - 1994 **University of Phoenix**  ***General Education Camp Pendleton, CA***  1982 - 1986 **Wilcox High School**  **General Education Santa Clara, CA** |