

Company Name : Vetromoda Private Limited

Correspondence Email : hr@vetromoda.com

Website : www.vetromoda.com

Contact details : Ms. Mansi (8826874009)

JOB DESCRIPTION

Designation : Sales Executive

Department : B2B & Enterprise sales

No. of opening : 10

Job Location 1 : Vetromoda, Plot No.2, CRC Estate, MG Road, Sultanpur, New Delhi – 110030

Job Location 2 : Vetromoda, 17, 4th Floor, Yusuf Sarai, New Delhi 110016

Job Purpose

Candidate will be responsible for Sales promotion, Business Development, Key Account Management.

Responsibilities

- Will be handling Indian Market.
- Generating business through Architects, Interior Designers, Builders, Corporates, end consumers.
- Should apply different methods to improve sales and product promotions.
- Will be travelling to different states for generating business.
- Follow up with sales leads.
- Understanding client needs and recommending products as per their needs and specifications.
- Managing architect, interior, fabricator , retailer meet etc. to stimulate sales growth.

Requisite Skills

- Client servicing.
- Promotion & Tech savvy.
- Be open to travel in different states.
- Excellent written and verbal communication skills.

Desired Skills

- Computer skills (MS-office , Power Point etc.)
- Fluent in english & hindi

Education

- Min Graduation or MBA preferred

Relevant Experience

- Minimum 2 years

Monthly Salary (CTC)

- 5,00,000 P.A - 6,00,00 P.A + Incentives (as per performance)