MATRIX
TELECOM | SECURITY

Expect More.

Matrix Comsec

Established in 1991, Matrix is one of the renowned name in Telecom, IP Video Surveillance and People Mobility Solutions domain. Matrix has gained trust and admiration of customers representing the entire spectrum of industries in more than 50 countries.

MATRIX
TELECOM | SECURITY

Matrix
Customers

400,000+

Customers world-wide comprising of Corporate Offices, Branch Offices, Manufacturing Units, Large Enterprises, Government Institutions, Call Centers, Hotels have trusted Matrix solutions to fulfill their diverse telecom and security needs.

Matrix
Solutions

250+

Well-engineered Security and Telecom workhorses built on robust architecture, and designed to offer More Productivity, More Cost Saving, More Flexibility, More Reliability and More Performance.

Matrix **Partners**

500+

Partners world-wide represent Matrix across three solutions domains. No matter where our customer is; we are just a arms reach away.

Matrix
Reach

50+

Countries in Europe, Middle-East, Africa, America, Asia-Pacific, Australia region have an active presence of brand Matrix. Matrix solutions are well accepted and trusted in these countries.

Matrix **Global Network**

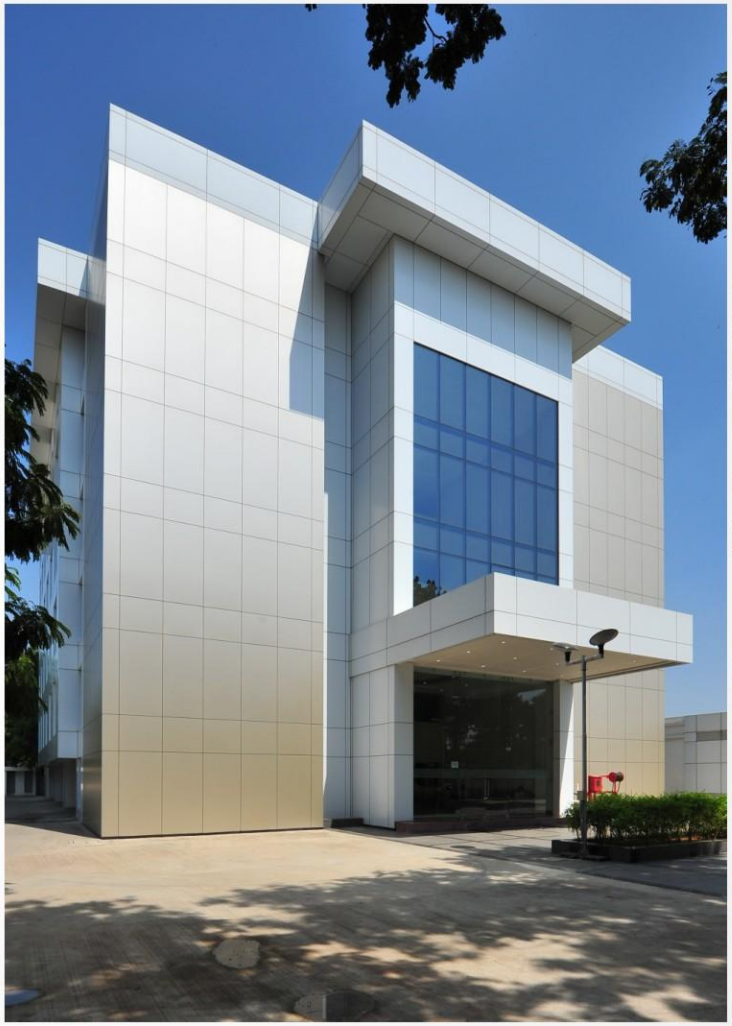
Expect More.

MATRIX TELECOM | SECURITY

Matrix
R&D Experience

1000+

Man-years of R&D experience, have underlined Matrix's presence amongst the experienced, high quality and professional solution provider in Security and Telecom solutions domain.



Matrix **R&D Center**

Expect More.

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TELECOM | SECURITY

Matrix **R&D Center**

77,000 Sq.Ft of R&D Technology Center Housing 200+ R&D Engineers

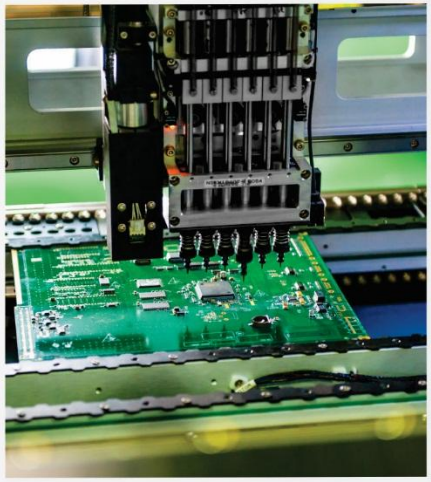
More than 40% of total Manpower dedicated to R&D of Cutting-edge solutions.

Conferred upon with 10+ Renowned Awards For World-class R&D

World-class Technology Infrastructure Platform, Solution Experience Center and Processes

Expect More.

MATRIX TELECOM | SECURITY

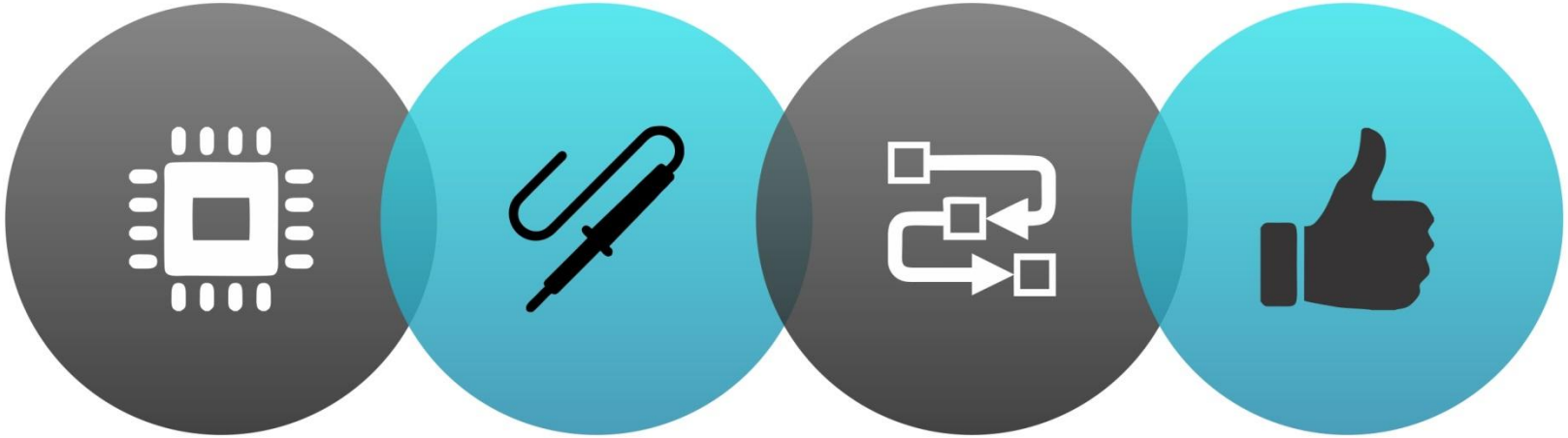


Matrix **Manufacturing Unit**

Expect More.

MATRIX
TELECOM | SECURITY

Matrix **Manufacturing Unit**



73,000 Sq.Ft World-class manufacturing facility.

More than 100 Production Workstations.

World-class Quality systems and Processes.

Manufacturing Products with International Quality Standard Certifications: CE, FCC, RoHS

Expect More.

MATRIX
TELECOM | SECURITY

Matrix
Awards and Achievements

Matrix have bagged more than 30 renowned national and international awards for quality engineering of its solutions. Some of these include design excellence awards in Germany and Japan. Such awards of international repute are the testimony of world-class quality of Matrix solutions.

MATRIX
TELECOM | SECURITY

Matrix **Awards & Achievements**

Award for Outstanding Achievements in Research and Development

2016 - ELCINA–EFY

Corporate Award for Excellence in Computer and Tele-Communication Systems

2016 – Institution of Electronics & Telecommunication Engineers

Best Intelligent Security Solutions Award

2015-16
Electronics Maker Magazine

India Design Mark Award for Innovative Product Design

2016 – India Design Council

Expect More.

MATRIX
TELECOM | SECURITY

Matrix **Awards & Achievements**

Best Access Control Solution

2016 – Security Consultant Association of India

Excellent Innovation in Telecom Technology and Products

2015 - TEMA

India's 100 Innovative SME Company

2015 – INC. Magazine

The Good Design Award for Excellence in Product Design

2013 – Japan Institute of Design Promotion

Expect More.

MATRIX TELECOM | SECURITY

Matrix **Awards & Achievements**

One of the India's Fastest Growing SME

2012 – INC. Magazine

India Design Mark Award for Innovative Product Design

2012 – India Design Council

Excellence in Product Design and Engineering

2010 – The Red Dot Award

Excellence in Product Design and Engineering

2010 – The IF Design Award

Expect More.

MATRIX TELECOM | SECURITY

Matrix **Awards & Achievements**

Best SSI Unit Award

2008 – Federation of Gujarat Industries

Corporate Award for Excellence in Computer and Telecommunication

2007 – Institution of Electronics & Telecommunication Engineers

Best Electronics Company Award

2004, 2005, 2006, 2007, 2010 and 2011 – EFY Magazine

Excellence in Professional Electronics

2004 – Govt. of India

Expect More.

MATRIX TELECOM | SECURITY

Matrix **Range of Solutions**

IP Video Surveillance Solution

People Mobility Solution

Telecom Solutions

Matrix

IP Video Surveillance Solution

3-Dimensional Security:
Proficient, Persistent, Preventive

Matrix SATATYA is a family of flexible, modular and scalable video surveillance solutions specifically designed for enterprises on four pillars of visibility, control, intelligence and integration.

MATRIX
TELECOM | SECURITY

Matrix **IP Video Surveillance Solution**

Video Management Software

Network Video Recorder

IP Cameras

Intelligent Video Analytics

Centralized Management Software

Mobile Application

Expect More.

MATRIX TELECOM | SECURITY

Matrix
People Mobility Solutions

Right People, in Right Place at Right Time.

Matrix COSEC is an adaptive, modular, scalable and function-rich Access Control, Time-Attendance and People Mobility Management solution designed for modern organizations.

MATRIX
TELECOM | SECURITY

Matrix **People Mobility Solution**

- Time-Attendance
- Access Control
- Visitor Management
- Cafeteria Management
- Job Processing & Costing
- Employee Self Service
- Roster Management
- Vehicle Access Management
- Contract Workers Management
- Field Visit Management

Expect More.

MATRIX TELECOM | SECURITY

Matrix
Telecom Solutions

Matrix offers a comprehensive range of telecom solutions built on cutting-edge technologies and designed for performance, flexibility and reliability.

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Matrix **Telecom Solutions**

Unified Communication Server

IP-PBX

VOIP-GSM Gateways

Hotel-Motel PBX

PLCC EPAX

Expect More.

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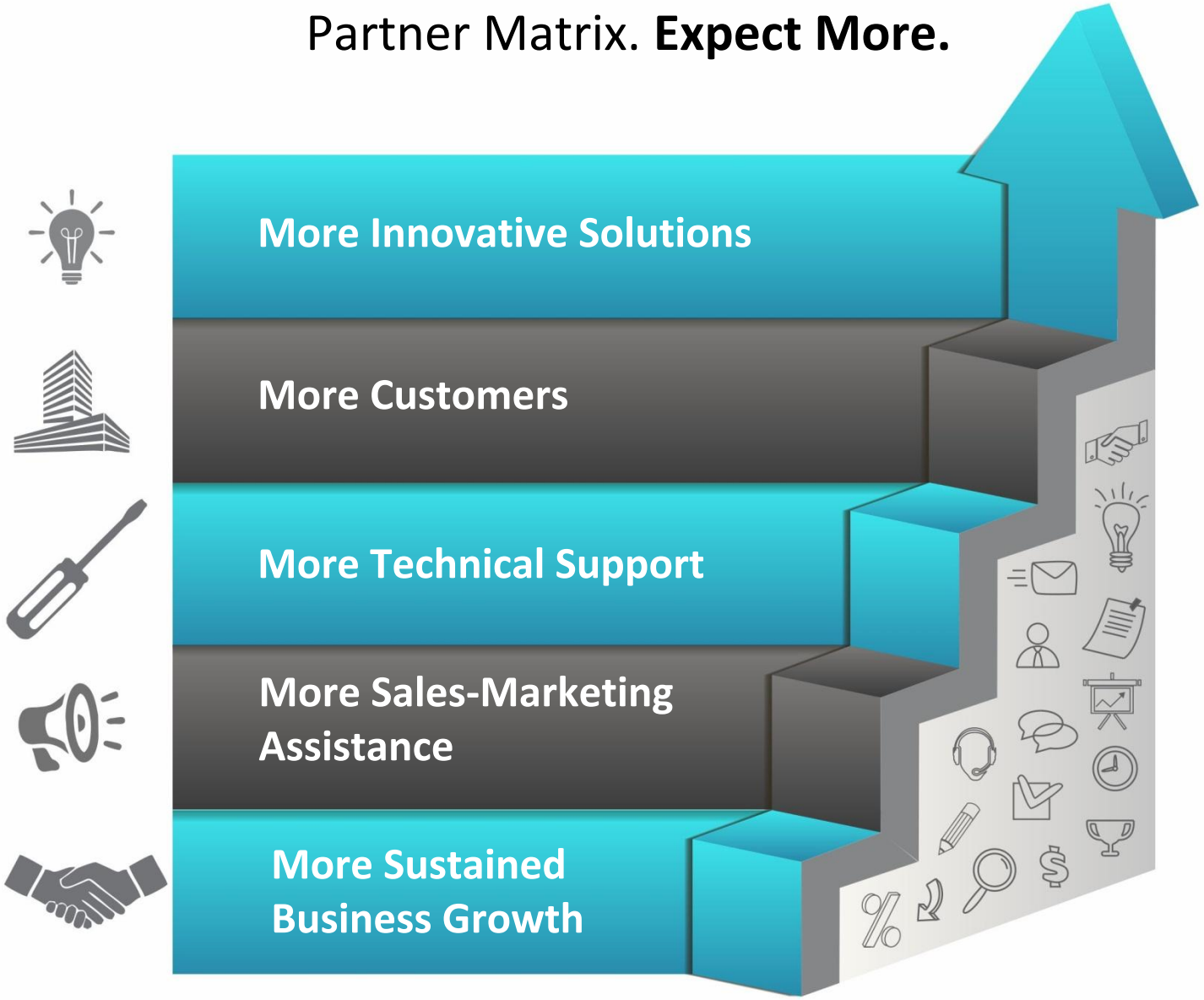
A few good reasons
why it makes
a right business sense to
Partner Matrix!.

Partner Matrix. **Expect More.**



Expect More.

MATRIX TELECOM | SECURITY

MATRIX OFFERS MORE…

MORE INNOVATIVE SOLUTIONS

250+ Telecom and Security Solutions

Backed by Award Winning R&D

New Solutions Introduced Regularly

YOU GET MORE…

MORE MARKETS TO ENTER

Telecom and Security = Growing Industries; High Profitability

Business Opportunities in 20+ High Net-worth Market Segments

Cross Selling Opportunities

Expect More.

MATRIX TELECOM | SECURITY

MATRIX OFFERS MORE…

MORE CUSTOMERS

Single point source for any IPVS, People Mobility and Telecom solutions requirement.

Enterprise and Large Projects oriented solutions.

Established reference base of 400,000+ customers.

YOU GET MORE…

MORE PROFITABILITY

Offering catering to large spectrum of customer requirements.

High worth Business Opportunities in enterprise and large projects segment.

High Repeat Sales

Expect More.

MATRIX TELECOM | SECURITY

MATRIX OFFERS MORE…

MORE TECHNICAL SUPPORT

Pre-sales Support: Solution Design, Tender Compliance, Proof of Concern

Post-sales Support: Installation, Servicing, Warranty, Quick RMA, Online and On-field Technical Support

YOU GET MORE…

MORE CUSTOMER DELIGHT

Low Support Cost

Quick Problem Solution

Retain Customers Trust and Loyalty

Stay Well Versed about Latest Technology and Trends

Expect More.

MATRIX TELECOM | SECURITY

MATRIX OFFERS MORE…

MORE PROMOTIONAL ASSISTANCE

Presentation and Demonstration to Customers

100+ Marketing Promotional Tools.

Regular Promotional Activities like Exhibitions, Product Expos, Advertisements.

YOU GET MORE…

MORE RAPID BUSINESS GROWTH

More Lead Generation

Higher Sales Conversion

Faster Sales

Less Selling Cost

More Market Reach

Expect More.

MATRIX TELECOM | SECURITY

MATRIX OFFERS MORE…

MORE BUSINESS FRIENDLY POLICIES

100% Business through Partners

Uniform Pricing

100% AMC with Partners

Stock Availability at Supply Points

Transparent Accounting

YOU GET MORE…

MORE SUSTAINED BUSINESS GROWTH

Less Internal Competition

Return on Time-Efforts-Money Investments

Safe Guard Business Growth

Earn Reputation and Credibility of a Reliable Solution Provider

Expect More.

MATRIX TELECOM | SECURITY

PROFIT FROM PARTNERSHIP

More Growth.
More Profits.
More Support.

Matrix Comsec

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