**Nemertec – Summary of Services**

Your Strategic Partner for Emerging Technology

# Introduction

Nemertec supports organisations working in AI, Quantum, Blockchain, and other emerging technologies through strategic recruitment, advisory, consulting, and support services.

# What Makes Us Different

- Specialists in emerging tech sectors
- Blend of recruitment, advisory, and consulting
- Global network of domain experts
- Agile, insight-led delivery
- Focused on diversity, compliance, and innovation

# Core Services

## 1. Recruitment Services

- **Role Scoping & Workforce Planning:** Define and forecast critical emerging tech roles
- **Technical Talent Sourcing:** Access to top-tier, global, often passive candidates
- **Screening & Evaluation:** Tech, culture fit, soft skills & adaptability vetting
- **Executive Search:** Leadership hiring: CTOs, Chief Scientists, Heads of R&D
- **Diversity-Focused Hiring:** Outreach & strategy for inclusive tech teams
- **Recruitment as a Service (RaaS):** Embedded recruitment with reporting and pipeline metrics
Who it’s for: Startups, scaleups, R&D teams, Big Tech, and any company hiring for emerging technology roles.

## 2. Advisory Services

- **Regulatory Guidance:** Support with AI laws, crypto regulations, GDPR, export controls, etc.
- **Technology Governance:** Ethics, compliance, internal frameworks, and advisory boards
- **Assurance & Trust-Building:** AI audits, smart contract reviews, infrastructure evaluation
- **Go-to-Market Strategy & Investor Readiness:** Pitch support, policy scanning, market fit validation
Who it’s for: Tech companies scaling innovation responsibly, aiming for enterprise deals, IPOs, or credibility in regulated markets.

## 3. Consulting

- **Strategic Guidance & Roadmapping:** Align tech vision with execution and ROI
- **Innovation Capability Building:** Structures for R&D, cross-functional collaboration, and internal labs
- **Ecosystem Development:** Public-private partnerships, accelerators, and venture studio support
- **Execution & Delivery:** Workflow optimisation, team structuring, transformation support
Who it’s for: Organisations ready to grow, pivot, or accelerate innovation through data-informed decisions and expert delivery.

## 4. Government Services

- **Public sector transformation** using AI, blockchain, and analytics
- **Use cases:**
 • Smart resource allocation
 • NLP for citizen feedback
 • Blockchain for transparency & digital identity
 • Generative AI for drafting and simulations
- **Support with** governance, ethics, and internal capability-building
Who it’s for: Governments and public agencies seeking responsible, future-ready digital solutions.

## 5. Support Services

- **Employer Branding:** EVP development, job post and career page support
- **Relocation & Global Mobility:** Visa support, relocation guidance, global hiring infrastructure
- **Onboarding & Retention:** Structured onboarding, check-ins, attrition risk monitoring
Who it’s for: Global or scaling companies needing talent mobility and retention systems.

## 6. Training

- **Custom Training Programs:** Technical upskilling across AI, Blockchain, Quantum
- **Executive Briefings:** Strategy and governance learning for leadership
- **Upskilling & Reskilling:** Practical workshops, sandbox training, certification pathways
- **Capability Gap Analysis:** Role-based learning journeys and team development plans
Who it’s for: Organisations building internal capability and driving innovation from within.

# Who We Work With

- Public sector & government
- Big Tech and enterprise
- Startups and scaleups
- SMEs entering new tech domains
- Universities and business schools

# Let’s Build the Future – Together

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