

Becky Fuller, Professional Experience

Colorado Enterprise Fund, Colorado Springs, Colorado

Senior Credit Analyst, June 2021- present

- Underwriting of commercial loan requests
- Mentor team members with the goal of improving their technical skills and success
- Implementation of continuous improvement in internal and external processes

Junior Achievement of Southern Colorado 2023-2025

o Board Chair 2023-2025, Board Treasurer 2020-2023, Board Member 2019-2025

Responsible for organizational management with the following impact:

- 2024/2025 - 14 employees, 22 Board Members, 1,068 Volunteers, 124 schools served, 29K student experiences and 120K hours of instruction.
- 2023/2024 - 12 employees, 20 Board Members, 817 Volunteers, 117 schools served, 19.9K student experiences and 97K hours of instruction.

Consultant, Colorado Springs, Colorado

Owner, September 2018 – June 2021

- Hourly consulting in financial services industry

Preferred Lending Partners, Colorado Springs, Colorado

Director of Business Development, November 2017 – September 2018

Business Development Manager, September 2012 – November 2017

- Originate SBA 504 loans
- Establish and support relationships with referral sources and clients
- Mentor / train business development skills within organization
- Support underwriting group with technical support

Radiant Financial Services, Colorado Springs, Colorado

Owner, October 2008 – September 2012

- See below for description of Radiant Financial Services work

Colorado Lending Source, Colorado Springs, Colorado

Business Development Manager, January 2007- October 2008

- Originate SBA 504 loans via networking, education and training
- Create and support relationships between clients (lenders and borrowers) with CLS

Small Business Development Center, Colorado Springs, Colorado Springs, Colorado

Assistant Director, February 2006 – January 2007

- Assist clients with a variety of advisory needs in starting or growing their own business
- Facilitate relationship between clients with financing needs and lenders who can fulfill the need

Radiant Financial Services, Inc., Colorado Springs, Colorado

President and Owner, February 2001 – February 2006

- Contract underwriting of SBA guaranteed loans in the 7(a) and 504 loan programs
- Assist clients to define financing needs over \$250,000 and create strategies for fulfilling those needs

Transamerica Small Business Capital, Colorado Springs, Colorado

Vice President / Regional Account Manager, February 2000 to February 2001

- Established new SBA loan marketing and sales office

Vectra Bank Colorado, Denver, Colorado

Business Development Officer, February 1998 to January 2000

- Highest producing SBA Business Development Officer of the year 1999

Senior Underwriter, July 1996 to February 1998

- Managed credit underwriting workflow in a SBA lending program

Key Bank of Colorado, Denver, Colorado

Credit Analyst II, June 1995 to July 1996

- Analyzed financial information in a high-volume loan center serving four states

The Money Store Investment Corporation, Denver, Colorado

Credit Analyst, June 1994 to June 1995

- Analyzed financial information provided by customers to determine credit worthiness
- Structured loans to fit within the Lender and SBA's lending parameters

U. S. Small Business Administration, Denver District Office

Finance Division Intern, May 1993 to August 1993

- Reviewed loan guaranty applications and applied SBA's SOP to recommend guaranty decisions
- Developed long term relationships with SBA personnel

Education

University of Colorado, Boulder, B. S. Business Administration

Areas of Emphasis: Accounting and Entrepreneurship / Small Business Management