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SMBs have long been held back by software that doesn't meet all their unique needs. At SBS, our goal has always been to provide small business with enterprise-grade solutions at an affordable price point. With QuickBooks and Method we can deliver.

What is Method?

- **A CRM:** The second tool SMBs need after QuickBooks. Method provides a CRM that helps SMBs win more sales, serve customers faster and get paid sooner.
- **100% Customizable:** This means that Method can solve for client specific needs.

Businesses that get the most value out of QuickBooks leverage the power of Method customization to solve for specific business issues, while also using the many features of the built in CRM tools.

Here's why SBS Associates, Inc. recommends Method:

Extends the Power of QB	Increases Productivity	Increases Customer Retention	Maximizes Data Security
Support areas of the business beyond Accounting such as Sales Reps, Customer Service, Shipping & Receiving	Method's two-way real-time QB sync provides all users with the most up to date information. It eliminates redundancies, reduces errors & saves time & costs	Allows for custom solutions apps at more affordable pricing than higher-end Accounting while staying with the QB product line	Keeps non-Accounting staff out of QB & sensitive financial data and provides task-based permissions for an added level of security

Examples of how SBS has solved for client specific business needs with Method include:

Commission & Royalty Calculations	Authorization processes for POs, Bills, SOs, Invoices etc.	Time Tracking & Work Order Management	Warranty Tracking & Return Authorizations	Open Sales Order Item Pricing updates	Customer Portal for Online Order Placement
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