

Inherit a Home? Helping Someone Downsize?



18 Essential Things You May Need To Do Before Selling.



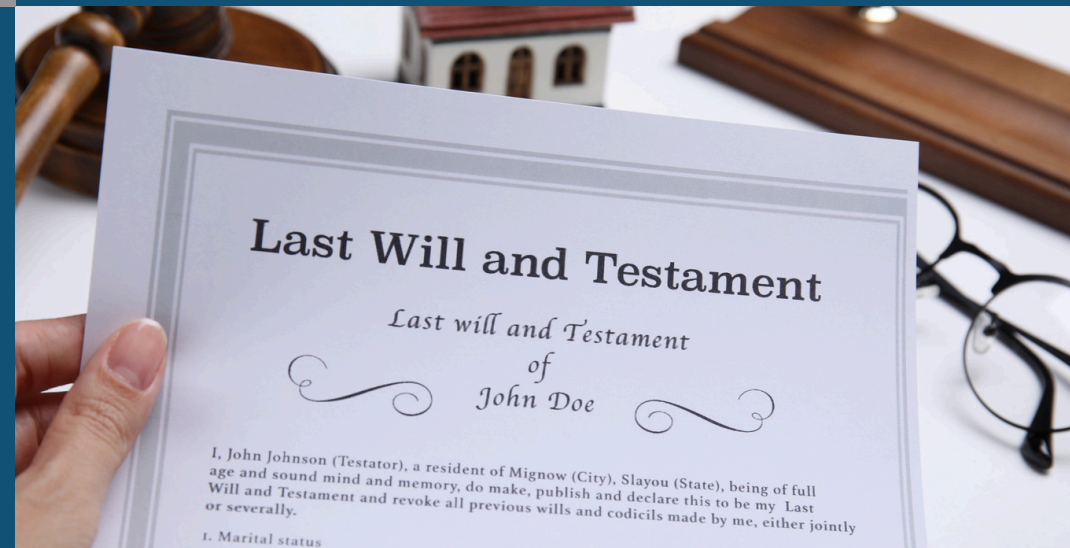


Legal Considerations

Obtain a Probate Court Order to sell the property if it was part of an estate.

Will and Trust Documents

Understand the terms regarding the property, including instructions for sale or distribution.



Documentation

Compile necessary documents such as the title, deed, tax records, etc. to facilitate a smoother sale.



Insurance Considerations

Ensure the property is adequately insured during the selling process.



Repairs

Fix any obvious issues to ensure the home is in good condition.



Deep Clean

Thoroughly clean every area of your home, and remove odors to create a fresh and inviting atmosphere.





Neutral Colors

Consider repainting/removing wallpaper to create neutral tones to appeal to a broader range of buyers.

Lighting

Open curtains, and replace bulbs to create a warm, well-lit feeling.



Donate, Sell, Throw Out

Remove unnecessary items to make spaces feel larger and more open.



De-personalize

Take down family photos and personal decor to help buyers envision themselves in the space.



Upgrade Fixtures

Swap out outdated lighting and cabinet handles for modern options, if possible.



Safety Features

Ensure smoke detectors, carbon monoxide alarms, and door locks are functional.





Landscaping

Trim overgrown shrubs and trees to keep them neat, enhance architecture, and increase visibility.

Paint the Door

A fresh coat of paint on the front door in an on-trend color can create a striking focal point.



Add Accessories

If finances permit, add welcome mat, fresh mulch in the beds, and some potted plants to enhance curb appeal.



Pet Damage

Repair chewed baseboards/door frames, replace/clean carpeting if it has pet stains, replace window screens if torn.



Improve Air Quality

Replace air filters, run an air purifier, and keep floors swept/vacuumed to minimize odors and allergens.



Hire The Right Realtor

Hire a real estate professional who understands estate sales, and can navigate legal and emotional complexities.





You don't have to tackle the overwhelming process of preparing your home for sale alone! The team at Mark Adams & Associates offers a free consultation and can assist with all aspects of the selling process. Our comprehensive checklist is designed to help you identify key areas that need attention before listing your property. We'll guide you through each step and ensure no detail is overlooked. Contact us today for all your real estate needs, and let us help make your home-selling journey a success!

Call or Text Us Today at 804-237-8585 for more information.