

Your Practice:	Assessment	Step 1
	Recommendation/ To Do List	Step 2
	Individualized Report	Step 3
Let's Start ...	Rate yourself on each System. 1. Need Help 2 Satisfactory 3 Ideal	
1	Accounting	
2	Billings/Collections	
3	Budgets	
4	Communication & Tools	
5	Computers, Cyber Theft, Theft in the Workplace	
6	Covid 19 Protocols	
7	Effective Marketing	
8	Effective Scripting	
9	Employee Manual	
10	Employee Releasing + Exit Interview	
11	Employment Hiring Process	
12	Employment Qualifications & Job Descriptions	
13	Equipment	
14	Fees/Procedures	
15	Financial Options	
16	Health & Safety	
17	Hygiene Department	
18	Insurance Management	
19	Leasing Pro's/Cons	
20	New Patient Experience	
21	Overhead Expenses	
22	Patient Arrival/Departure	
23	Recare Management	
24	Reports & Analysis (https://www.delv-in.com/)	
25	Revenue & Production	
26	Schedule Managing	
27	Specialist Referrals	
28	Team Leadership	
29	The Admin Team	
30	The Associate Experience	
31	The Clinical Team	
32	The Hygiene Team	
33	Treatment Acceptance	
34	Value of Networking	
35	Your Patient Base	
	TOTAL:	
36	On Line Training https://www.dentalofficeconsulting.com/	
	Scores: - 35-65 You need immediate help 66-76 Congrats, you just need some help 77-105 We're proud of you! You may just want a bit of help. Maybe training	