

SALOMON HAZDAY JR.

PROFESSIONAL EXPERIENCE

June 2017 – Present

SALOMON HAZDAY JR. P.A. – Miami, Florida

Attorney specializing in technology and commercial transactions. Extensive experience in the software industry, both domestic and international. Serve as outside counsel providing legal support to multinational corporations as well as small and mid-sized businesses. Representative clients: SFDC, MasTec, Temenos Group AG, Software Group BG AD, TransAmerica Training, Axxis Solutions, Thierry's Catering, Fuddruckers South Florida Franchisee.

December 2011 – June 2017

Senior Counsel – Americas

TEMENOS GROUP AG – Miami, Florida

Responsible for all legal matters in the United States, Canada, Latin America and the Caribbean for Temenos, the market leading provider of software solutions to financial institutions, with more than 1,600 installations in over 150 countries. Responsibilities include:

- Supporting sales teams with all revenue generating agreements, including Software License and Maintenance Agreements, SaaS Agreements, Consulting Services Agreements, and Partner and Channel Agreements.
- Acting as advisor to all departments and divisions on all legal issues within the Americas, including regulatory & compliance matters and labor & employment issues.
- Engagement and management of external counsel throughout the Americas, including litigation counsel.
- General corporate matters such as corporate organizations, corporate formalities for subsidiaries, registration of IP, Non-Disclosure Agreements.
- Mergers and acquisitions in the Americas.
- Member of senior management team in the Americas, and member of the Board of Directors for TriNovus Systems, LLC.
- Supervise two junior attorneys.

June 2004 – December 2011

SALOMON HAZDAY JR. P.A. – Miami, Florida

Served as external counsel to various multinational corporations and small and mid-sized businesses. Special focus on the negotiation of software and technology licensing and other complex technology

agreements, both for sellers and for buyers of technology. Practice also encompassed mergers and acquisitions, joint ventures and strategic alliances, creation of business organizations, shareholder agreements and operating agreements, private placements, corporate governance, corporate divorces, lease agreements, and landlord-tenant disputes. Representative clients: Carnival Corporation, Sol Meliá Hotels & Resorts, Grupo Eulen, Jaspersoft, SunGard, Tyco International, SpectorSoft, AutoDesk, TransAmerica Training, Highpoint Consulting.

December 1999 – June 2004
Senior Regional Counsel – Latin America
PEOPLESOFT, INC. – Coral Gables, Florida

Responsible for all legal matters in Latin America for PeopleSoft, then the second largest enterprise application software company in the world. Responsibilities include:

- Sales contracts, corporate work, acquisitions, litigation, and labor matters, for six entities in territory.
- Supporting direct/indirect sale of software licenses and delivery of consulting, maintenance, and training services in Latin America.
- Engaging and coordinating local counsel.
- Instituting and monitoring FCPA compliance program on a worldwide basis.
- Member of senior management team in Latin America.
- Supervise four in-house attorneys in Latin America and support staff.

September 1997 – December 1999
Corporate Counsel
ZAPATA INDUSTRIES, INC. - Miami, Florida

Served as Corporate Counsel for United States and Canada operations of privately held Mexican manufacturing group specializing in closures and packaging products for the beverage, food, and other industries. Responsible for negotiating and structuring joint ventures, strategic alliances, and licensing agreements, and advise on all legal matters, including labor and employment, intellectual property, and litigation. Engaged and coordinated external counsel.

September 1995 – September 1997
Attorney
HAFT & ASSOCIATES, P.A. - Miami, Florida

Focused on corporate and transactional matters. Extensive work on acquisitions, private placement securities transactions, loan documentation, and general commercial transactions. Handled some commercial litigation.

January 1995 – September 1995
Consultant / Litigation Support
LEWIS B. FREEMAN and PARTNERS - Miami, Florida

Conducted investigations and fulfilled various other support duties in commercial litigation cases.
Designed compliance programs for companies vulnerable to money laundering prosecutions.

EDUCATION

UNIVERSITY OF MIAMI SCHOOL OF LAW - Coral Gables, Florida
Juris Doctor, *Cum Laude*, May 1994

FLORIDA INTERNATIONAL UNIVERSITY - Miami, Florida
Master of Business Administration, August 1989

GEORGIA INSTITUTE OF TECHNOLOGY - Atlanta, Georgia
Bachelor of Industrial Engineering, December 1982

OTHER

Florida Bar Member
Georgia Bar Member