

Sales & Estimating Associate

Full-Time | In-Person | Salary + Commission

Location: 375 Industrial Drive, St. Martin, MN 56376 **Email resumes to:** Derek@LifestyleLumber.com

Phone: (320) 548-3459

About the Role:

Lifestyle Lumber is seeking a driven and knowledgeable Sales & Estimating Rep. to join our in-person team. This position plays a key role in maintaining strong relationships with vendors and customers while driving new business through proactive lead generation.

Key Responsibilities:

- Generate and nurture leads with builders, homeowners, and contractors
- Provide accurate and timely estimates for residential, light commercial projects and agricultural builds
- Maintain strong, professional vendor relationships to stay informed on materials, pricing, and availability
- Assist customers in selecting appropriate building materials
- Coordinate with Yard Crew to ensure smooth project execution
- Track sales progress and follow up on open opportunities
- Contribute to a positive team environment through communication and collaboration

Qualifications:

- 3–5 years of experience in building materials sales or estimating
- Strong knowledge of lumber, hardware, and other building materials
- Customer-first mindset with excellent communication skills
- Proficient in lead generation and sales follow-up
- Ability to work efficiently, stay organized, and manage time well
- Detail-oriented with a willingness to learn and adapt

What We Offer:

- Competitive base salary + commission
- Supportive, locally rooted team environment
- Opportunities for growth within a fast-paced industry
- Direct collaboration with general contractors, vendors, and trades

Want to join a team that's building more than just homes? **Apply in person** or send your resume to Derek@LifestyleLumber.com.

