



**CLOUD-9**

Compensation Plan

Effective January 2025







The Cirrus Networks Cloud-9 Compensation Plan is crafted to recognize and reward the efforts of our Affiliates and Associates in empowering individuals to embrace the Gnode Decentralized Ecosystem. This plan is more than a reward structure, it's a roadmap to achieving your personal and professional goals.





## Key Highlights of the Cloud-9 Plan:

**Goal-Oriented Design:** Supports you in setting and achieving short, mid, and long-term objectives.

**Parallel Growth:** Enables you to grow the decentralized Gnode blockchain network while unlocking additional digital rewards.

**Fast Rewards:** Incentivizes Affiliate activities with quick and tangible benefits.

**Leadership Empowerment:** Encourages teamwork and promotes leadership development.

**Frequent Rewards:** Offers both weekly and monthly incentives to keep you motivated.

*Welcome to Cirrus Networks, and congratulations on taking charge of your success while building a decentralized future together!*

# Key Highlights





## Cirrus Networks Compensation Plan Glossary of Terms

**Affiliate:** A Cirrus Networks independent representative who has enrolled as an Affiliate and participates in the one-level Affiliate Commission Plan.

**Associate:** A Cirrus Networks independent representative who has enrolled as an Associate and participates in the multi-level Associate Commission Plan.

**Career Title:** The highest rank an Associate has earned in any monthly commission period.

**Commissionable Volume (CV):** A company-assigned volume on each SKU and price type, usually based on the order value used to calculate percentage commissions. Non-commissionable products will have zero CV assigned. For most commissionable Cirrus products, this is one-to-one with the US dollar amount. For example, a \$1,000 order generates 1,000 Commissionable Volume (CV) points.

**Customer:** A person who purchases through Cirrus Networks but does not choose to participate as an Affiliate or Associate. A customer does not take a position in a lineage but is considered Level 1 to their sponsoring Associate or Affiliate for purposes of payout.

**Downline:** All Associates and Affiliates enrolled by you and those enrolled by people in your downline organization.

**Dynamic Compression:** If an Associate is not active at Cloud 1 or higher, their commission will roll up to the next active Cloud 1 or higher Associate or Affiliate.

**Enrollment Tree:** When an Associate or Affiliate enrolls another person (Affiliate, Associate, or Customer), the enrolling Associate or Affiliate is considered the 'Enroller,' and the person enrolled is considered the 'Enrollee.' In terms of a parent-child relationship, the parent record is the 'Enroller,' and the child record is the 'Enrollee.'

**Generation:** A Generation begins with an Associate with a Career Title of Cloud-5 or higher, regardless of their level of depth below their upline. Generation 1 to the upline would include the first downline Career Title Cloud-5 or higher Associate and all of their downline Associates down to but not including the next downline Career Title Cloud-5 or higher (no other Cloud-5 or higher Career Titled Associate between the upline Associate and the downline Associate). Generation 2 would start with the next (second) Career Title Cloud-5 or higher below an Associate, and so on. Generation 0 includes all downline Associates and Affiliates of an Associate but does not include the first downline Career Title Cloud-5 or higher Associates and their downline. Generation 0 is considered the Personal Team of an Associate.

**Generation Rank:** The highest rank an Associate has achieved within a rolling six-month period.

Glossary



**Group Volume (GV):** The Qualifying Volume from the Affiliate or Associate's PV and the total PV of their entire downline, regardless of rank or depth.

**Paid-as Rank:** An Associate's rank earned within a monthly commission period. Paid-as rank resets each month. Ranks are earned within calendar months based on a combination of Personal Volume (PV), Group Volume (GV), and Volume Leg (VL) requirements. All ranks reset at the beginning of each month.

**Personal Volume (PV):** The Qualifying Volume from the Affiliate or Associate's personal purchases, personal subscriptions/recurring fees, and customer purchases. Customer volume contributes as PV for qualification but pays out as Level 1 on fast-start, affiliation commissions, and unilevel commissions.

**Qualifying Volume (QV):** A company-assigned volume on each SKU and price type used for rank qualification. For most Cirrus products, this is one-to-one with the US dollar amount. For example, a \$1,000 order generates 1,000 points of Qualifying Volume (QV). Non-commissionable products will have zero QV assigned.

**Team:** See "Generation." Your Generation 0 is your Team.

**Volume Leg (VL):** Volume leg requirements indicate a structural volume requirement of a specific number of legs at or above a minimum threshold.



Glossary





## Commission Periods

**Weekly Commissions:** Weekly commissions are calculated for the period from Tuesday to Monday 11:59pm Pacific Time. Affiliate commissions and fast-start commissions are paid weekly on Fridays for the prior week, 4 days later.

**Monthly Commissions:** Monthly commissions are based on the calendar month Pacific Time. These commissions are paid by the 12th of the following month. Ranks are achieved within a monthly commission period, and ranks/qualifications reset at the start of each new month.

**Time Zone:** All commission periods are based on US Pacific Time. Monthly commission periods end at midnight Pacific Time.



# Commissions



# 2 Ways To Earn



You can earn as a Cirrus Affiliate or a Cirrus Associate. Customers can upgrade to an Affiliate or Associate at any time. Only one change request between Affiliate and Associate status is allowed per 12-month period. Affiliates can only enroll customers. If a customer enrolled under an Affiliate converts to an Affiliate or Associate, they become sponsored by the Associate above their Affiliate enroller.

A Cirrus representative can choose to earn through either the Affiliate or Associate compensation plan. When a customer makes a purchase, the payout plan is determined by the status of their Affiliate or Associate who referred them.

## Affiliate Compensation Model

Earn 40% on the commissionable volume of the first order of a personally enrolled Customer. The remainder CV pays to the unilevel upline.

Earn 20% on the commissionable volume of all orders after the first order of a personally enrolled Customer. The remainder CV pays to the unilevel upline.

First Purchase

40%

2nd+ Purchase

20%





# Associate Compensation Model

|                      |                 | 1     | 2     | 3     | 4     | 5            | 6            | 7             | 8             | 9             | 1             | 2              | 3              |
|----------------------|-----------------|-------|-------|-------|-------|--------------|--------------|---------------|---------------|---------------|---------------|----------------|----------------|
|                      |                 | CLOUD | CLOUD | CLOUD | CLOUD | CLOUD        | CLOUD        | CLOUD         | CLOUD         | CLOUD         | RAINMAKER     | RAINMAKER      | RAINMAKER      |
| TITLE QUALIFICATIONS | Personal Volume | 0     | 0     | 0     | 0     | 0            | 0            | 0             | 0             | 0             | 0             | 0              | 0              |
|                      | Group Volume    | 500   | 1,000 | 2,000 | 4,000 | 10,000       | 20,000       | 40,000        | 70,000        | 130,000       | 250,000       | 400,000        | 750,000        |
|                      | Volume Legs     |       |       |       |       | 2 x<br>2,500 | 2 x<br>5,000 | 2 x<br>10,000 | 2 x<br>17,500 | 2 x<br>30,000 | 2 x<br>75,000 | 2 x<br>100,000 | 3 x<br>100,000 |
| UNILEVEL COMMISSION  | Level 1         | 5%    | 5%    | 5%    | 5%    | 7%           | 7%           | 7%            | 8%            | 8%            | 10%           | 10%            | 10%            |
|                      | Level 2         |       | 3%    | 3%    | 3%    | 3%           | 5%           | 5%            | 6%            | 6%            | 7%            | 7%             | 7%             |
|                      | Level 3         |       |       | 2%    | 2%    | 2%           | 3%           | 3%            | 4%            | 4%            | 5%            | 5%             | 5%             |
|                      | Level 4         |       |       |       | 2%    | 2%           | 2%           | 3%            | 3%            | 4%            | 5%            | 5%             | 5%             |
|                      | Level 5         |       |       |       |       | 2%           | 2%           | 2%            | 2%            | 3%            | 4%            | 5%             | 5%             |
|                      | Level 6         |       |       |       |       |              | 2%           | 2%            | 2%            | 2%            | 3%            | 4%             | 5%             |
|                      | Level 7         |       |       |       |       |              |              | 2%            | 2%            | 2%            | 2%            | 3%             | 5%             |
|                      | Level 8         |       |       |       |       |              |              |               | 1%            | 1%            | 2%            | 3%             | 4%             |
|                      | Level 9         |       |       |       |       |              |              |               |               | 1%            | 1%            | 2%             | 4%             |
| DYNAMIC COMPRESSION  |                 |       |       |       |       |              |              |               |               |               |               |                |                |
| CHECK MATCH          | Level 1         |       |       |       |       | 7%           | 7%           | 7%            | 8%            | 8%            | 10%           | 10%            | 10%            |
|                      | Level 2         |       |       |       |       |              | 5%           | 5%            | 6%            | 6%            | 7%            | 7%             | 7%             |
|                      | Level 3         |       |       |       |       |              |              | 3%            | 4%            | 4%            | 5%            | 5%             | 5%             |
|                      | Level 4         |       |       |       |       |              |              |               | 3%            | 4%            | 5%            | 5%             | 5%             |
|                      | Level 5         |       |       |       |       |              |              |               | 2%            | 3%            | 4%            | 5%             | 5%             |
|                      | Level 6         |       |       |       |       |              |              |               |               | 2%            | 3%            | 4%             | 5%             |
|                      | Level 7         |       |       |       |       |              |              |               |               | 2%            | 2%            | 3%             | 5%             |
|                      | Level 8         |       |       |       |       |              |              |               |               |               |               |                | 4%             |
| FAST START           |                 |       |       |       |       |              |              |               |               |               |               |                |                |
|                      | Level 1         | 30%   | 30%   | 30%   | 30%   | 30%          | 30%          | 30%           | 30%           | 30%           | 30%           | 30%            | 30%            |

Cirrus Associates earn commissions through Unilevel, Check-Match, and Fast-Start.  
Fast start pays on first order only. Remainder CV pays to the unilevel.



**Ranks:** Ranks are earned within calendar months based on a combination of Personal Volume (PV), Group Volume (GV) and Volume Leg (VL) requirements. All ranks reset at the beginning of each month.

**Volume Leg:** Volume leg requirements indicates a structural volume requirement of a specific number of legs at or above a minimum threshold.

**Unilevel Commissions:** Unilevel commissions pay up to 9 levels with dynamic compression. Unilevel commissions pay based on the enrollment lineage. If a position is not active as Cloud 1 rank or higher, the commission rolls-up to the next active Associate (see Dynamic Compression).

**Fast Start Commissions:** Fast start commission pays on the first order of a customer, Associate, or Affiliate. 30% is paid to the enroller. 50% of the Commissionable Volume of an order that pays a Fast Start Commission pays out through the standard unilevel commission structure.

## Maintenance Requirements

Associates must be qualified at Cloud 1 rank or higher at least one month in every 6 months to maintain Associate status. An Associate that doesn't meet this maintenance requirement will be converted to Customer status and their enrollees will be permanently rolled-up to the next qualified Cloud 1 or higher Associate in the enrollment tree upline.

## How Do Refunds and Returns Affect the Compensation Plan?

When a return or refund occurs, any commissions paid by the compensation plan must also be reversed. This may also affect rank qualifications. To learn more about refunds and returns please consult the Return Policy document located in your back office.

## Income Disclaimer

*The Cirrus Networks Cloud-9 compensation plan is an exciting opportunity that rewards you for selling our products and for sponsoring other Affiliates or Associates who do the same. Although the opportunity is unlimited, individual results will vary depending on market conditions, commitment levels and sales skills of each Affiliate or Associate. Since Cirrus Networks has recently launched, statistical data is not yet available to prepare reliable and accurate income disclosures. These numbers do not reflect the expenses Associated with building a Cirrus Networks business, which could exceed the commissions received. There will certainly be Affiliates or Associates who will earn less while others will earn much more.*

*If income projections were presented to you prior to your enrollment, such projections are not necessarily representative of the income, if any, that you can or will earn through your participation in the Compensation Plan. These income projections should not be considered as guarantees or projections of your actual earnings or profits. Earning supplemental income with Cirrus Networks results only from hard work, dedication, and leadership.*





