

Valley Academy Public Board Meeting Agenda
June 10th, 2021 @ 6 pm
539 N 870 W, Hurricane, UT 84737

1. Welcome

2. Pledge of Allegiance and Mission Statement:

The mission of Valley Academy is to provide a superior, character building academic program enhanced by integrated training in fine and performing arts, and a technologically advanced curriculum; *in a **Social Emotional Learning** environment that promotes responsible freedom.*

3. Public Comment

The Board requests that you provide written notice to be heard for public comment so we can plan for the time required for this agenda item. Requests may be sent to miranda@valleyacademycharter.com. Please plan ahead for your comments to be 3 minutes or less. Due to open meeting regulations, please be aware that the board will not be able to *formally* discuss or take action on items brought up in this meeting's public comment period.

4. Monthly Training Topic: Questions to ask at your Board Meeting [UAPCS | On-demand Training Videos \(utahcharters.org\)](#)

5. Review and discussion of Annual Board Calendar

6. Review and Report: Action Items from last month's meetings.

7. Business Manager's Monthly Report

8. Director's Monthly Report

9. Reports from Board Committees:

- a. Finance/Audit
- b. Policy
- c. Charter Accountability
- d. Technology
- e. Executive
- f. Safety/SLT

10. Approval of minutes from the May 13th meeting.

11. Discussion and approval of final 2020-2021 budget.

12. Discussion and approval of proposed 2021-2022 budget.

13. Discussion and possible approval of amended 2021-2022 school calendar.

14. Discussion and possible approval of purchase of chromebooks.

15. Discussion and possible approval of the purchase of presentation equipment

16. Discussion and approval of 2021-2022 leadership positions.

- a. Chair
- b. Vice-Chair
- c. Secretary
- d. Treasurer

17. Closed session, if needed. **Utah Code 52-4-205(a).**

18. Any action necessary from closed session

19. Recap and assignment of any action items needed from this meeting
20. Next proposed meeting is July 17th, 2021
21. Adjourn

Budget Detail Report

Actuals as of: **May 31st, 2021** Percentage of Year **91.7%**



	(448 Students) Previous Yr's Actuals FY20	(502 Students) Current Yr's Actuals FY21	(450 Students) Approved Budget FY21	Amount Changed	(502 Students) FY21 Forecast	Actuals as a % of Forecast
Revenue						
1000 Local						
1510 Interest on Investments	\$ -	\$ 1,367	\$ 10,000	\$ (8,250)	\$ 1,750	78.1%
1600 Food Service	\$ 38,000	\$ 21,776	\$ 35,000	\$ (13,224)	\$ 21,776	100.0%
1700 Student Activities	\$ 300	\$ 4,402	\$ 7,000	\$ (2,000)	\$ 5,000	88.0%
1700 Middle School Fees	\$ -	\$ 2,586	\$ -	\$ 2,586	\$ 2,586	100.0%
1700 Washington DC	\$ 29,383	\$ (5,576)	\$ -	\$ (5,576)	\$ (5,576)	100.0%
1700 Ski Trip	\$ 5,110	\$ 2,765	\$ -	\$ 2,765	\$ 2,765	100.0%
1715 Student Government	\$ 3,119	\$ 274	\$ -	\$ 685	\$ 685	39.9%
1910 Rental of Facility	\$ 6,300	\$ 7,300	\$ 7,400	\$ -	\$ 7,400	98.6%
1920 Private Donations	\$ 4,964	\$ 2,830	\$ 5,000	\$ (2,170)	\$ 2,830	100.0%
1920 Dixie Direct	\$ 4,400	\$ 5,720	\$ 4,500	\$ 1,220	\$ 5,720	100.0%
1920 Friday Dress/Spirit Shirts	\$ 2,210	\$ 5,420	\$ 2,600	\$ 2,900	\$ 5,500	98.6%
1922 PTO/PAC	\$ 1,537	\$ -	\$ -	\$ -	\$ -	0.0%
1930 Sale of Assets	\$ -	\$ 23,500	\$ -	\$ 23,500	\$ 23,500	100.0%
1950 Yearbooks	\$ -	\$ 1,320	\$ -	\$ -	\$ 1,320	100.0%
1990 Miscellaneous	\$ 8,222	\$ 2,012	\$ 1,000	\$ 1,012	\$ 2,012	100.0%
Total 1000:	\$ 103,545	\$ 75,696	\$ 72,500	\$ 3,448	\$ 77,268	98.0%
3000 State						
3010 Regular School Prgm K-12	\$ 1,374,906	\$ 1,381,077	\$ 1,366,844	\$ 140,060	\$ 1,506,903	91.6%
3020 Professional Staff	\$ 78,795	\$ 70,607	\$ 79,147	\$ (2,273)	\$ 76,874	91.8%
3105 Special Education -- Add-On	\$ 211,486	\$ 249,810	\$ 211,486	\$ 61,219	\$ 272,705	91.6%
3110 Special Education -- Self-Contained	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
3120 Special Education-- Extended Year	\$ 3,138	\$ 2,071	\$ 2,703	\$ (444)	\$ 2,259	91.7%
3125 Special Education- State Program	\$ 4,626	\$ 5,094	\$ 4,043	\$ 1,514	\$ 5,557	91.7%
3178 Special Education - Extended Year	\$ 1,294	\$ 1,006	\$ 4,443	\$ (3,437)	\$ 1,006	100.0%
Deferred SpED Revenue					\$ (19,492)	
3101 Class Size Reduction - K-8	\$ 144,778	\$ 147,033	\$ 145,424	\$ 14,975	\$ 160,399	91.7%
3200 Charter School Base Fund	\$ 44,084	\$ 23,125	\$ -	\$ 25,000	\$ 25,000	92.5%
3219 Charter School Local Replacement	\$ 1,078,125	\$ 1,178,947	\$ 1,156,500	\$ 129,624	\$ 1,286,124	91.7%
3258 Supp Educ COVID19 Stipend	\$ -	\$ 80,657	\$ -	\$ 80,657	\$ 80,657	100.0%
3210 Flexible Allocation	\$ 4,579	\$ -	\$ -	\$ -	\$ -	0.0%
3331 EHS - Gifted and Talented	\$ 1,746	\$ 3,772	\$ 1,754	\$ 2,361	\$ 4,115	91.7%
3336 Enhancement for At-Risk Students	\$ 33,154	\$ 36,356	\$ 33,181	\$ 6,480	\$ 39,661	91.7%
3341 Early Intervention OEk Grant	\$ -	\$ 110,000	\$ -	\$ 120,000	\$ 120,000	91.7%
3305 Early Literacy Prgm K-3	\$ 19,144	\$ 20,899	\$ 17,246	\$ 5,553	\$ 22,799	91.7%
3442 Elementary School Counselor Grant	\$ 50,000	\$ 50,000	\$ 50,000	\$ -	\$ 50,000	100.0%
3407 TSSP	\$ 2,505	\$ 640	\$ -	\$ 640	\$ 640	100.0%
3868 Classroom Supplies & Materials	\$ 3,452	\$ 4,059	\$ 3,467	\$ 592	\$ 4,059	100.0%
3876 Educator Salary Adjustment	\$ 113,156	\$ 123,005	\$ 113,156	\$ 21,031	\$ 134,187	91.7%
3520 School Land Trust Program	\$ 49,122	\$ 56,619	\$ 55,944	\$ 675	\$ 56,619	100.0%
3577 Computer Science Grant	\$ 7,700	\$ 7,300	\$ -	\$ 7,300	\$ 7,300	100.0%
3578 Teacher & Student Success Act Program	\$ 50,633	\$ 59,594	\$ 50,633	\$ 14,379	\$ 65,012	91.7%
3579 Student Health & Counseling Support	\$ 31,213	\$ 14,443	\$ 31,213	\$ 10,064	\$ 41,277	35.0%
3510 Library Books & Electronic Res	\$ 604	\$ 525	\$ 546	\$ 27	\$ 573	91.6%
3874 Suicide Prevention	\$ -	\$ 2,246	\$ -	\$ 2,746	\$ 2,746	81.8%
3870 School Lunch (Liquor Tax)	\$ 36,231	\$ 43,846	\$ 35,000	\$ 13,000	\$ 48,000	91.3%
Total 3000:	\$ 3,344,471	\$ 3,672,731	\$ 3,362,730	\$ 651,743	\$ 3,994,981	91.9%
4000 Federal						
4210 ESSER Cares	\$ -	\$ -	\$ 57,949	\$ -	\$ 57,949	0.0%
4215 ESSER II	\$ -	\$ -	\$ -	\$ 50,000	\$ 50,000	0.0%
4220 GEERS Funding	\$ -	\$ -	\$ -	\$ 40,498	\$ 40,498	0.0%
4580 PPE Grant	\$ -	\$ 6,544	\$ -	\$ 6,544	\$ 6,544	100.0%
4581 Coronavirus Relief Grant	\$ -	\$ 14,939	\$ -	\$ 14,939	\$ 14,939	100.0%
4582 CARES WiFi Upgrade Grant	\$ -	\$ 14,553	\$ -	\$ 14,553	\$ 14,553	100.0%
4522 IDEA Pre-School	\$ 1,576	\$ -	\$ 1,576	\$ -	\$ 1,576	
4524 IDEA Part-B	\$ 67,301	\$ 72,381	\$ 67,301	\$ 14,540	\$ 81,841	88.4%
4526 MTSS Grant	\$ 6,000	\$ -	\$ -	\$ -	\$ -	0.0%
4571 National School Lunch Prgm	\$ 20,000	\$ 20,170	\$ 20,000	\$ 2,000	\$ 22,000	91.7%
4572 Free & Reduced Reimbursement	\$ 101,571	\$ 131,639	\$ 101,571	\$ 43,429	\$ 145,000	90.8%
4574 Breakfast	\$ 40,805	\$ 35,104	\$ 40,805	\$ (2,805)	\$ 38,000	92.4%
4801 Title IA (Previous Year funds)	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
4801 Title IA	\$ 75,000	\$ 3,112	\$ 75,000	\$ (2,213)	\$ 72,787	4.3%
4860 Title IIA	\$ 9,148	\$ 11,790	\$ 9,148	\$ 2,642	\$ 11,790	100.0%
4500 E-Rate Reimbursement	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
REAP Grant	\$ 33,665	\$ 67,231	\$ 33,665	\$ 33,566	\$ 67,231	100.0%
Total 4000:	\$ 355,066	\$ 377,463	\$ 407,015	\$ 217,693	\$ 624,708	60.4%
Total Revenue:	\$ 3,803,082	\$ 4,125,890	\$ 3,842,245	\$ 872,884	\$ 4,696,957	87.8%



	(448 Students) Previous Yr's Actuals FY20	(502 Students) Current Yr's Actuals FY21	(450 Students) Approved Budget FY21	Amount Changed	(502 Students) FY21 Forecast	Actuals as a % of Forecast
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Expenses

100 Salaries						
121 Principal	\$ 146,200	\$ 163,600	\$ 180,000	\$ -	\$ 180,000	90.9%
131 Teachers	\$ 1,000,265	\$ 1,048,830	\$ 1,126,578	\$ (24,331)	\$ 1,102,247	95.2%
132 PTO Cash Out	\$ 22,000	\$ -	\$ 20,000	\$ -	\$ 20,000	0.0%
132 Substitute Teachers	\$ 19,646	\$ 31,543	\$ 21,000	\$ 11,000	\$ 32,000	98.6%
133 Special Education Salary	\$ 125,741	\$ 106,746	\$ 120,226	\$ (1,294)	\$ 118,932	89.8%
134 Stipends	\$ 5,000	\$ 106,982	\$ 5,000	\$ 106,982	\$ 111,982	95.5%
142 Counselor/School Developer	\$ 55,284	\$ 98,810	\$ 111,084	\$ -	\$ 107,793	91.7%
149 School Nurse	\$ 3,000	\$ 2,732	\$ 3,000	\$ -	\$ 3,000	91.1%
152 Secretarial & Clerical	\$ 66,563	\$ 88,356	\$ 101,876	\$ -	\$ 101,876	86.7%
161 Teacher Aides	\$ 52,000	\$ 63,679	\$ 59,616	\$ 9,384	\$ 69,000	92.3%
162 SpEd Aides	\$ 63,000	\$ 116,801	\$ 107,199	\$ 38,118	\$ 145,317	80.4%
163 Title I Aides	\$ 65,000	\$ 67,562	\$ 67,840	\$ 10,256	\$ 78,096	86.5%
182 Custodian	\$ 65,000	\$ 76,162	\$ 78,700	\$ -	\$ 78,700	96.8%
183 Bus Drivers	\$ 87,199	\$ 67,731	\$ 73,481	\$ 6,650	\$ 80,131	84.5%
189 Christmas Bonuses	\$ 10,998	\$ 13,749	\$ 13,000	\$ 749	\$ 13,749	100.0%
192 Lunch Room	\$ 74,000	\$ 73,712	\$ 79,546	\$ (1)	\$ 79,546	92.7%
Total 100:	\$ 1,860,896	\$ 2,126,995	\$ 2,168,146	\$ 157,514	\$ 2,322,368	91.6%
200 Benefits						
210 Retirement	\$ 74,453	\$ 80,089	\$ 87,423	\$ 2,625	\$ 90,048	88.9%
220 Social Security	\$ 142,359	\$ 153,041	\$ 165,863	\$ 5,545	\$ 171,408	89.3%
240 Group Insurance	\$ 309,000	\$ 307,711	\$ 300,000	\$ 50,000	\$ 350,000	87.9%
270 Worker's Compensation Fund	\$ 10,390	\$ 6,590	\$ 8,500	\$ -	\$ 8,500	77.5%
280 Unemployment Insurance	\$ 13,210	\$ 5,753	\$ 8,000	\$ -	\$ 8,000	71.9%
Total 200:	\$ 549,411	\$ 553,184	\$ 569,786	\$ 58,170	\$ 627,957	88.1%
300 Prof & Technical Services						
323 SpEd Services (OT / Psych / Interpreter)	\$ 40,000	\$ 42,851	\$ 40,000	\$ 5,000	\$ 45,000	95.2%
330 Employee Training & Development	\$ 14,000	\$ 3,705	\$ 10,000	\$ (5,000)	\$ 5,000	74.1%
340 Legal	\$ 8,500	\$ 4,743	\$ 5,000	\$ 1,000	\$ 6,000	79.1%
350 Business Manager Services	\$ 70,800	\$ 64,900	\$ 70,800	\$ -	\$ 70,800	91.7%
352 Audit	\$ 10,250	\$ 10,780	\$ 10,500	\$ 280	\$ 10,780	100.0%
355 Technology Services (IT)	\$ 27,500	\$ 23,057	\$ 25,780	\$ -	\$ 25,780	89.4%
Total 300:	\$ 171,050	\$ 150,036	\$ 162,080	\$ 1,280	\$ 163,360	91.8%
400 Purchased Property Services						
411 Water / Sewage	\$ 3,539	\$ 4,871	\$ 2,800	\$ 2,400	\$ 5,200	93.7%
412 Disposal Service	\$ 4,000	\$ 4,485	\$ 4,000	\$ 3,000	\$ 7,000	64.1%
415 Fire Monitoring	\$ 1,500	\$ 3,150	\$ 1,500	\$ 1,650	\$ 3,150	100.0%
430 Repairs & Maintenance	\$ 18,500	\$ 21,379	\$ 13,000	\$ 12,000	\$ 25,000	85.5%
430 Repairs & Maintenance (Bus)	\$ -	\$ 14,702	\$ -	\$ 15,000	\$ 15,000	98.0%
441 Building Lease	\$ 397,109	\$ 364,016	\$ 397,109	\$ -	\$ 397,109	91.7%
441 Portable Lease	\$ 45,863	\$ 72,434	\$ 96,000	\$ -	\$ 96,000	75.5%
443 Copy Machine Lease & Servicing	\$ 13,000	\$ 16,040	\$ 11,400	\$ 5,600	\$ 17,000	94.4%
Total 400:	\$ 483,511	\$ 501,077	\$ 525,809	\$ 39,650	\$ 565,459	88.6%



	(448 Students) Previous Yr's Actuals FY20	(502 Students) Current Yr's Actuals FY21	(450 Students) Approved Budget FY21	Amount Changed	(502 Students) FY21 Forecast	Actuals as a % of Forecast
500 Other Purchase Services						
521 Property Insurance	\$ 7,182	\$ 4,118	\$ 9,000	\$ (1,472)	\$ 7,528	54.7%
522 Liability Insurance	\$ 5,095	\$ 6,567	\$ 5,095	\$ 1,472	\$ 6,567	100.0%
530 Telephone	\$ 3,800	\$ 3,768	\$ 3,800	\$ 200	\$ 4,000	94.2%
540 Marketing	\$ 6,000	\$ 3,660	\$ 3,500	\$ 1,500	\$ 5,000	73.2%
542 Board Expenses	\$ 158	\$ -	\$ 300	\$ -	\$ 300	0.0%
580 Travel	\$ 19,500	\$ 2,343	\$ 9,000	\$ -	\$ 9,000	26.0%
595 Washington DC	\$ 20,778	\$ -	\$ -	\$ -	\$ -	0.0%
595 Student Activities	\$ 10,500	\$ 12,967	\$ 5,000	\$ 8,000	\$ 13,000	99.7%
Total 500:	\$ 73,013	\$ 33,423	\$ 35,695	\$ 9,700	\$ 45,395	73.6%
600 Supplies and Materials						
611 Classroom	\$ 25,500	\$ 30,639	\$ 18,000	\$ 13,000	\$ 31,000	98.8%
611 Intro to Agriculture Supplies	\$ 6,000	\$ 58	\$ 2,500	\$ -	\$ 2,500	2.3%
612 Office	\$ 9,000	\$ 10,467	\$ 10,000	\$ 5,000	\$ 15,000	69.8%
612 PTO/PAC	\$ 1,218	\$ 5,008	\$ -	\$ 5,100	\$ 5,100	98.2%
613 SpED Supplies	\$ 2,000	\$ 6,965	\$ 2,000	\$ 5,440	\$ 7,440	93.6%
615 First Aid Supplies	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
617 Student Appreciation / Parties	\$ 2,000	\$ 5,298	\$ 1,000	\$ 4,500	\$ 5,500	96.3%
618 Student Gov't	\$ 3,533	\$ 169	\$ -	\$ 169	\$ 169	100.0%
619 Professional Dev / Appreciation	\$ 9,000	\$ 14,323	\$ 5,000	\$ 9,500	\$ 14,500	98.8%
619 Counselor Supplies	\$ 1,000	\$ 6,707	\$ -	\$ 7,000	\$ 7,000	95.8%
621 Natural Gas	\$ 4,000	\$ 3,157	\$ 3,000	\$ 500	\$ 3,500	90.2%
622 Electricity	\$ 26,000	\$ 33,864	\$ 26,000	\$ 10,000	\$ 36,000	94.1%
626 Motor Fuel (Buses)	\$ 25,000	\$ 22,588	\$ 20,000	\$ 3,000	\$ 23,000	98.2%
631 Food Program Supplies	\$ 141,749	\$ 140,211	\$ 120,000	\$ 25,000	\$ 145,000	96.7%
641 Textbooks & Curriculum	\$ 30,000	\$ 59,225	\$ 15,000	\$ 45,000	\$ 60,000	98.7%
644 Library Books	\$ 2,600	\$ 2,285	\$ 1,000	\$ 1,500	\$ 2,500	91.4%
650 Supplies - Technology Related	\$ -	\$ 15,002	\$ -	\$ 45,000	\$ 45,000	33.3%
670 Software (Educational)	\$ 5,400	\$ 26,302	\$ 4,000	\$ 25,000	\$ 29,000	90.7%
680 Maintenance & Cleaning Supplies	\$ 18,500	\$ 30,028	\$ 15,000	\$ 20,000	\$ 35,000	85.8%
Total 600:	\$ 312,500	\$ 412,296	\$ 242,500	\$ 224,709	\$ 467,209	88.2%
700 Property, Equipment						
710 Land & Site Improvements	\$ 66,500	\$ 38,209	\$ -	\$ 40,000	\$ 40,000	95.5%
732 Buses	\$ 19,000	\$ 65,350	\$ -	\$ 65,500	\$ 65,500	99.8%
733 Furniture & Fixtures	\$ 12,500	\$ 1,019	\$ 1,000	\$ 100	\$ 1,100	92.6%
734 Technology Hardware	\$ 65,000	\$ 19,222	\$ 10,000	\$ 20,000	\$ 30,000	64.1%
739 Kitchen Equipment	\$ 3,500	\$ 1,718	\$ -	\$ 2,000	\$ 2,000	85.9%
790 Cap Ex Fund	\$ -	\$ 35,140	\$ -	\$ 35,140	\$ 35,140	100.0%
Total 700:	\$ 166,500	\$ 160,658	\$ 11,000	\$ 162,740	\$ 173,740	92.5%
800 Debt Service and Misc						
810 Dues & Fees	\$ 10,000	\$ 10,771	\$ 10,000	\$ 2,000	\$ 12,000	89.8%
812 Banking Fees	\$ 3,000	\$ 2,340	\$ 3,000	\$ -	\$ 3,000	78.0%
831 Wells Fargo Loan Re-payment	\$ 9,100	\$ 6,685	\$ 12,000	\$ -	\$ 12,000	55.7%
890 Miscellaneous	\$ 1,331	\$ -	\$ -	\$ -	\$ -	0.0%
890 Contingency	\$ -	\$ -	\$ -	\$ 50,000	\$ 50,000	0.0%
Total 800:	\$ 23,431	\$ 19,796	\$ 25,000	\$ 52,000	\$ 77,000	25.7%
Total Expenses:	\$ 3,640,312	\$ 3,957,466	\$ 3,740,016	\$ 705,763	\$ 4,442,488	89.1%
Net Income:	\$ 162,770	\$ 168,424	\$ 102,229		\$ 254,470	66.2%

Current Operating Margin	\$ 254,470	5.42%
Operating Goal 3+%	\$ 140,909	3.00%
Operating Goal 5+%	\$ 234,848	5.00%
Operating Goal 6+%	\$ 281,817	6.00%



VALLEY ACADEMY
CLASSICAL • COLLEGIATE • CHRISTIAN

FY22 WORKING BUDGET

Budget Detail Report

		448	502		502
		Previous Yr's	Current FY21	Changes	FY22
		Actuals	Forecast		Forecast
Revenue					
1000	Local				
	1510 Interest on Investments	\$ -	\$ 1,750	\$ -	\$ 1,750
	1600 Food Service	\$ 38,000	\$ 35,000	\$ -	\$ 35,000
	1700 Student Activities	\$ 300	\$ 5,000	\$ -	\$ 5,000
	1700 Middle School Fees	\$ -	\$ 2,150	\$ -	\$ 2,150
	1700 Washington DC	\$ 29,383	\$ (5,576)	\$ 5,576	\$ -
	1700 Ski Trip	\$ 5,110	\$ 2,765	\$ (2,765)	\$ -
	1715 Student Government	\$ 3,119	\$ 685	\$ -	\$ 685
	1910 Rental of Facility	\$ 6,300	\$ 7,400	\$ (400)	\$ 7,000
	1920 Private Donations	\$ 4,964	\$ 2,100	\$ (100)	\$ 2,000
	1920 Dixie Direct	\$ 4,400	\$ 5,720	\$ (5,720)	\$ -
	1920 Friday Dress/Spirit Shirts	\$ 2,210	\$ 4,637	\$ (2,137)	\$ 2,500
	1922 PTO/PAC	\$ 1,537	\$ -	\$ -	\$ -
	1930 Sale of Assets	\$ -	\$ 9,920	\$ (9,920)	\$ -
	1950 Yearbooks	\$ -	\$ 1,320	\$ -	\$ 1,320
	1990 Miscellaneous	\$ 8,222	\$ -	\$ -	\$ -
	Total 1000:	\$ 103,545	\$ 72,871	\$ (15,466)	\$ 57,405
3000	State				
	3010 Regular School Prgm K-12	\$ 1,374,906	\$ 1,506,903	\$ 126,760	\$ 1,633,664
	3020 Professional Staff	\$ 78,795	\$ 76,874	\$ -	\$ 76,874
	Deferred SpED Revenue				\$ -
	3105 Special Education -- Add-On	\$ 211,486	\$ 272,705	\$ -	\$ 272,705
	3110 Special Education -- Self-Contained	\$ -	\$ -	\$ -	\$ -
	3120 Special Education-- Extended Year	\$ 3,138	\$ 2,259	\$ -	\$ 2,259
	3125 Special Education- State Program	\$ 4,626	\$ 5,557	\$ -	\$ 5,557
	3178 Special Education - Extended Year	\$ 1,294	\$ 1,006	\$ -	\$ 1,006
	3101 Class Size Reduction - K-8	\$ 144,778	\$ 160,399	\$ -	\$ 160,399
	3200 Charter School Base Fund	\$ 44,084	\$ 25,000	\$ -	\$ 25,000
	3219 Charter School Local Replacement	\$ 1,078,125	\$ 1,286,124	\$ 69,778	\$ 1,355,902
	3258 Supp Educ COVID19 Stipend	\$ -	\$ 80,657	\$ (80,657)	\$ -
	3210 Flexible Allocation	\$ 4,579	\$ -	\$ -	\$ -
	3331 EHS - Gifted and Talented	\$ 1,746	\$ 3,251	\$ -	\$ 3,251
	3336 Enhancement for At-Risk Students	\$ 33,154	\$ 39,661	\$ -	\$ 39,661
	3341 Early Intervention OEK Grant	\$ -	\$ 120,000	\$ (30,000)	\$ 90,000
	3305 Early Literacy Prgm K-3	\$ 19,144	\$ 22,799	\$ -	\$ 22,799
	3442 Elementary School Counselor Grant	\$ 50,000	\$ 50,000	\$ -	\$ 50,000
	3407 TSSP	\$ 2,505	\$ 640	\$ (640)	\$ -
	3868 Classroom Supplies & Materials	\$ 3,452	\$ 4,059	\$ -	\$ 4,059
	3876 Educator Salary Adjustment	\$ 113,156	\$ 134,187	\$ -	\$ 134,187
	3520 School Land Trust Program	\$ 49,122	\$ 56,619	\$ -	\$ 56,619
	3577 Computer Science Grant	\$ 7,700	\$ 7,300	\$ -	\$ 7,300
	3578 Teacher & Student Success Act Program	\$ 50,633	\$ 65,012	\$ -	\$ 65,012
	3579 Student Health & Counseling Support	\$ 31,213	\$ 41,277	\$ -	\$ 41,277
	3510 Library Books & Electronic Res	\$ 604	\$ 573	\$ -	\$ 573
	3874 Suicide Prevention	\$ -	\$ 2,746	\$ -	\$ 2,746
	3870 School Lunch (Liquor Tax)	\$ 36,231	\$ 35,000	\$ -	\$ 35,000
	Total 3000:	\$ 3,344,471	\$ 4,000,610	\$ 85,241	\$ 4,085,851
4000	Federal				
	ESSER II	\$ -	\$ -	\$ -	\$ -
	4800 CARES Act Funding	\$ -	\$ 57,949	\$ (57,949)	\$ -
	4800 Coronavirus Relief Grant	\$ -	\$ 14,939	\$ (14,939)	\$ -
	4800 PPE Grant	\$ -	\$ 6,544	\$ (6,544)	\$ -
	4800 GEERS Funding	\$ -	\$ 40,498	\$ (40,498)	\$ -
	4800 CARES WiFi Upgrade Grant	\$ -	\$ 14,553	\$ (14,553)	\$ -
	4522 IDEA Pre-School	\$ 1,576	\$ 1,576	\$ -	\$ 1,576
	4524 IDEA Part-B	\$ 67,301	\$ 67,301	\$ -	\$ 67,301
	4526 MTSS Grant	\$ 6,000	\$ -	\$ -	\$ -
	4571 National School Lunch Prgm	\$ 20,000	\$ 20,000	\$ -	\$ 20,000
	4572 Free & Reduced Reimbursement	\$ 101,571	\$ 101,571	\$ -	\$ 101,571
	4574 Breakfast	\$ 40,805	\$ 40,805	\$ -	\$ 40,805
	4801 Title IA	\$ 75,000	\$ 72,787	\$ -	\$ 72,787
	4860 Title IIA	\$ 9,148	\$ 11,790	\$ -	\$ 11,790
	REAP Grant	\$ 33,665	\$ 39,266	\$ 2,021	\$ 41,287
	Total 4000:	\$ 355,066	\$ 489,579	\$ (74,513)	\$ 357,117
	Total Revenue:	\$ 3,803,082	\$ 4,563,060	\$ (4,738)	\$ 4,500,373

Budget Detail Report



	448	502		502
	Previous Yr's Actuals	Current FY21 Forecast	Changes	FY22 Forecast
Expenses				
100 Salaries				
121 Principal	\$ 146,200	\$ 180,000	\$ 15,000	\$ 195,000
131 Teachers	\$ 1,000,265	\$ 1,102,247	\$ (6,846)	\$ 1,095,401
132 PTO Cash Out	\$ 22,000	\$ 20,000	\$ -	\$ 20,000
132 Substitute Teachers	\$ 19,646	\$ 21,000	\$ -	\$ 21,000
133 Special Education Salary	\$ 125,741	\$ 118,932	\$ 74,827	\$ 193,759
134 Stipends	\$ 5,000	\$ 77,487	\$ -	\$ 1,200
142 Counselor/School Developer	\$ 55,284	\$ 107,793	\$ (3,050)	\$ 104,743
149 School Nurse	\$ 3,000	\$ 3,000	\$ -	\$ 3,000
152 Secretarial & Clerical	\$ 66,563	\$ 101,876		\$ 103,914
161 Teacher Aides	\$ 52,000	\$ 59,616	\$ 2,664	\$ 62,280
162 SpEd Aides	\$ 63,000	\$ 145,317	\$ (27,615)	\$ 117,702
163 Title I Aides	\$ 65,000	\$ 78,096	\$ 51,263	\$ 129,359
182 Custodian	\$ 65,000	\$ 78,700	\$ 774	\$ 79,474
183 Bus Drivers	\$ 87,199	\$ 80,131	\$ (10,741)	\$ 69,390
189 Christmas Bonuses	\$ 10,998	\$ 13,749	\$ 1,251	\$ 15,000
192 Lunch Room	\$ 74,000	\$ 79,546	\$ 6,611	\$ 86,156
<i>Total 100:</i>	\$ 1,860,896	\$ 2,267,489	\$ 104,139	\$ 2,297,378
200 Benefits				
210 Retirement	\$ 74,453	\$ 90,048	\$ -	\$ 90,048
220 Social Security	\$ 142,359	\$ 171,408	\$ 4,341	\$ 175,749
240 Group Insurance	\$ 309,000	\$ 300,000	\$ 30,000	\$ 330,000
270 Worker's Compensation Fund	\$ 10,390	\$ 8,500	\$ -	\$ 8,500
280 Unemployment Insurance	\$ 13,210	\$ 8,000	\$ -	\$ 8,000
<i>Total 200:</i>	\$ 549,411	\$ 577,957	\$ 34,341	\$ 612,298
300 Prof & Technical Services				
323 SpEd Services (OT / Psych / Interpreter)	\$ 40,000	\$ 40,000	\$ -	\$ 40,000
330 Employee Training & Development	\$ 14,000	\$ 10,000	\$ -	\$ 10,000
340 Legal	\$ 8,500	\$ 5,000	\$ -	\$ 5,000
350 Business Manager Services	\$ 70,800	\$ 70,800	\$ 2,856	\$ 73,656
352 Audit	\$ 10,250	\$ 10,780	\$ -	\$ 10,780
355 Technology Services (IT)	\$ 27,500	\$ 25,780	\$ -	\$ 25,780
<i>Total 300:</i>	\$ 171,050	\$ 162,360	\$ 2,856	\$ 165,216
400 Purchased Property Services				
411 Water / Sewage	\$ 3,539	\$ 5,200	\$ -	\$ 5,200
412 Disposal Service	\$ 4,000	\$ 7,000	\$ -	\$ 7,000
415 Fire Monitoring	\$ 1,500	\$ 3,150	\$ -	\$ 3,150
430 Repairs & Maintenance	\$ 18,500	\$ 20,000	\$ -	\$ 20,000
430 Repairs & Maintenance (Bus)	\$ -	\$ 12,500	\$ -	\$ 12,500
441 Building Lease	\$ 397,109	\$ 397,109	\$ -	\$ 397,109
441 Portable Lease	\$ 45,863	\$ 96,000	\$ 4,551	\$ 100,551
443 Copy Machine Lease & Servicing	\$ 13,000	\$ 14,478	\$ -	\$ 14,478
<i>Total 400:</i>	\$ 483,511	\$ 555,437	\$ 4,551	\$ 559,988
500 Other Services				
521 Property Insurance	\$ 7,182	\$ 7,528	\$ -	\$ 7,528
522 Liability Insurance	\$ 5,095	\$ 6,567	\$ -	\$ 6,567
530 Telephone	\$ 3,800	\$ 3,800	\$ -	\$ 3,800
540 Marketing	\$ 6,000	\$ 3,500	\$ -	\$ 3,500
542 Board Expenses	\$ 158	\$ 300	\$ -	\$ 300
580 Travel	\$ 19,500	\$ 9,000	\$ -	\$ 9,000
595 Washington DC	\$ 20,778	\$ -	\$ -	\$ -
595 Student Activities	\$ 10,500	\$ 7,765	\$ -	\$ 7,765
<i>Total 500:</i>	\$ 73,013	\$ 38,460	\$ -	\$ 38,460

Budget Detail Report



	448	502	502	
	Previous Yr's Actuals	Current FY21 Forecast	Changes	FY22 Forecast
600 Supplies and Materials				
611 Classroom	\$ 25,500	\$ 30,000	\$ -	\$ 30,000
611 Intro to Agriculture Supplies	\$ 6,000	\$ 2,500	\$ -	\$ 2,500
612 Office	\$ 9,000	\$ 10,000	\$ -	\$ 10,000
612 PTO/PAC	\$ 1,218	\$ 3,000	\$ -	\$ 3,000
613 SpED Supplies	\$ 2,000	\$ 6,951	\$ 49	\$ 7,000
615 First Aid Supplies	\$ -	\$ -	\$ -	\$ -
617 Student Appreciation / Parties	\$ 2,000	\$ 3,500	\$ -	\$ 3,500
618 Student Gov't	\$ 3,533	\$ 169	\$ -	\$ 169
619 Professional Dev / Appreciation	\$ 9,000	\$ 11,000	\$ -	\$ 11,000
619 Counselor Supplies	\$ 1,000	\$ 6,000	\$ -	\$ 6,000
621 Natural Gas	\$ 4,000	\$ 3,000	\$ -	\$ 3,000
622 Electricity	\$ 26,000	\$ 30,000	\$ -	\$ 30,000
626 Motor Fuel (Buses)	\$ 25,000	\$ 20,000	\$ -	\$ 20,000
631 Food Program Supplies	\$ 141,749	\$ 120,000	\$ -	\$ 120,000
641 Textbooks & Curriculum	\$ 30,000	\$ 50,000	\$ 10,000	\$ 60,000
644 Library Books	\$ 2,600	\$ 2,000	\$ -	\$ 2,000
650 Supplies - Technology Related	\$ -	\$ 15,002	\$ -	\$ 15,002
670 Software (Educational)	\$ 5,400	\$ 11,500	\$ 2,300	\$ 13,800
680 Maintenance & Cleaning Supplies	\$ 18,500	\$ 30,000	\$ -	\$ 30,000
<i>Total 600:</i>	\$ 312,500	\$ 354,622	\$ 12,349	\$ 366,971
700 Property, Equipment				
710 Land & Site Improvements	\$ 66,500	\$ 35,000	\$ -	\$ 35,000
732 Buses	\$ 19,000	\$ 64,600	\$ (64,600)	\$ -
733 Furniture & Fixtures	\$ 12,500	\$ 1,100	\$ 5,000	\$ 6,100
734 Technology Hardware	\$ 65,000	\$ 17,500	\$ -	\$ 17,500
739 Kitchen Equipment	\$ 3,500	\$ 2,000	\$ -	\$ 2,000
790 Cap Ex Fund	\$ -	\$ 35,140	\$ (35,140)	\$ -
<i>Total 700:</i>	\$ 166,500	\$ 155,340	\$ (94,740)	\$ 60,600
800 Debt Service and Misc				
810 Dues & Fees	\$ 10,000	\$ 10,000	\$ -	\$ 10,000
812 Banking Fees	\$ 3,000	\$ 3,000	\$ -	\$ 3,000
831 Wells Fargo Loan Re-payment	\$ 9,100	\$ 12,000	\$ -	\$ 12,000
890 Miscellaneous	\$ 1,331	\$ -	\$ -	\$ -
890 Contingency	\$ -	\$ -	\$ -	\$ -
<i>Total 800:</i>	\$ 23,431	\$ 25,000	\$ -	\$ 25,000
<i>Total Expenses:</i>	\$ 3,640,312	\$ 4,136,664	\$ 1,547,201	\$ 4,125,910
Net Income:	\$ 162,770	\$ 426,395	\$ (1,551,939)	\$ 374,463
		\$ 182,522	8.32%	\$ 180,015



**STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
CONTRACT NUMBER: PA2209**

Effective Date: 9/29/2015

Please review the other State of Utah contracts for optimal pricing, delivery, and service before making your purchasing decision.

Computer Equipment Vendor Table

VENDOR	PRODUCTS OFFERED	STATE OF UTAH CONTRACT NUMBER
Ace Tech Partners	Desktops, Servers, Storage	---
Apple	Desktops, Laptops, Tablets	PA2212
ByteSpeed	Desktops, Laptops, Tablets, Servers, Storage	---
Ciara	Desktops, Laptops, Tablets, Servers	---
Cisco	Servers	---
Cray	Servers	---
CTL	Desktops, Laptops, Tablets, Servers, Storage	PA2215
Dell	Desktops, Laptops, Tablets, Servers, Storage	PA2213
EMC	Storage	MA965
Firefly	Servers	---
Fujitsu	Desktops, Laptops, Tablets, Servers, Storage	---
Grace Global	Desktops, Laptops, Servers, Storage	MA2046
Hitachi	Servers, Storage	PA2217
Howard	Desktops, Laptops, Tablets, Servers, Storage	---
Hewlett Packard Inc.	Desktops, Laptops, Tablets	MA432
Hewlett Packard Enterprise	Servers, Storage	PA2211
IBM	Servers, Storage	---
Lenovo	Desktops, Laptops, Tablets, Servers, Storage	PA2209
M&A Technology	Desktops, Tablets, Servers, Storage	---
Microsoft	Laptops, Tablets	PA2219
Microtech	Servers, Storage	---
NetApp	Storage	---
Nimble Storage	Storage	---
Oracle	Servers, Storage	---
Panasonic	Laptops, Tablets	---
Pure Storage	Storage	---
Samsung	Tablets	---
Tegile	Storage	---
Tintri	Storage	---
Toshiba	Laptops, Tablets	---
Transource	Desktops, Laptops, Tablets, Servers, Storage	MA2104
Violin Memory	Storage	---
XioTech (X-IO)	Storage	---

ORDERING INSTRUCTIONS

This contract covers only those procurement items listed. When placing orders, make sure to identify your organization as a government entity and provide the contract number. It is the responsibility of the ordering agency to ensure that the vendor is given the correct delivery and billing address. Agencies should return to the vendor any invoice which reflects incorrect pricing. Other items ordered that are not listed on the contract must be invoiced separately.



**STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
CONTRACT NUMBER: PA2209**

Effective Date: 9/29/2015

Revision number:

Purchasing Agent: Fay Tan
Phone #: (801) 538-3524
Email: ftan@utah.gov

Items: Computer Equipment and Related Services (Desktops, Laptops, Tablets, Servers, and Storage)

Vendor: 970063A

Lenovo (United States), Inc.
1009 Think Place
Morrisville, NC 27560

Remittance:

P.O. Box 643055
Pittsburg, PA 15264-3068

Internet Homepage:

www.lenovo.com/wasca

General Contact:

Telephone:

Fax number:

Email:

Melissa Autrey-Freeman
(919) 294-0609
(919) 257-4989
mautrey@lenovo.com

no return call

Usage Report Contact:

Same

Reporting Type:

Brand/trade name:

Summary
Lenovo

Price:

Terms:

Effective dates:

Potential renewal options remaining:

Days required for delivery:

Please see website for pricing.

NET 30

9/29/2015 – 3/31/2017

Three (3) 1-year renewal options (through 3/31/2020)

10 business days with valid purchase order receipt to ship on standard product without part constraints

Minimum discounts are guaranteed for full contract term.

Price guarantee period:

Freight:

Minimum order:

Min shipment without charges:

Other conditions:

F.O.B. destination

N/A

N/A

Please see contract.

expired

This is a new contract.

Master Agreement #: MNWNC-117

Administrative Fee: The administrative fee for this contract is one percent (1%) and is already included in the contract price.

This is a multiple award contract. The vendors listed below have each been awarded a master agreement by the State of Minnesota as a result of the above-named solicitation and are therefore eligible to enter into a contract with the State of Utah. Vendors with which the State of Utah has contracted are identified below. If you wish to place an order with a vendor that does not yet have a computer equipment and services contract with the State of Utah, please e-mail the Purchasing Agent listed above to request that a contract be initiated.



**STATE OF UTAH "BEST VALUE" COOPERATIVE CONTRACT
CONTRACT NUMBER: PA2209**

Effective Date: 9/29/2015

All state-level executive branch agencies not listed in § 63F-1-102(6)(b) of the Utah Code are under the jurisdiction of the Department of Technology Services (DTS). These agencies must place orders for items listed in this contract through DTS and may not order directly from the vendor or resellers. If you are ordering on behalf of such an agency, please use ServiceNow or contact DTS Procurement at (801) 538-1008 or dtsprocurement@utah.gov to place your order.

Orders may be placed directly with Lenovo via the on-line store at www.lenovo.com/us/en/wscal/index.html, by e-mail at orderdesknc@lenovo.com, or by fax at (855) 515-1780. For assistance with ordering, you may reach out to the following Lenovo sales representatives:

State and Local Government
Kristin Whittlesey
Field Sales Representative
(720) 552-3232
kwhittlesey@lenovo.com

- no return call

Katie Jackson
Inside Sales Representative
(866) 426-8334 ext. 2940487
kjackson@lenovo.com

- no quote returned

Education
Marty Provo
Field Sales Representative
(480) 389-6561
mprovo@lenovo.com

- no option to leave message

Ashley Newton
Inside Sales Representative
(866) 426-8334 ext. 2942873
anewton@lenovo.com

- Disconnected #

Orders may also be placed with the following "WSCA Resellers":

VC# 11462IB
CDW Logistics, Inc.
Contact: Rodger White
200 N. Milwaukee Ave.
Vernon Hills, IL 60061
(866) 339-7922
rodgwhi@cdwg.com

- no return

VC# 33386DD
Software House International (SHI)
Contact: Dan Pressley
2 Riverview Dr.
Somerset, NJ 08873
(801) 230-9584
dan_pressley@shi.com

- no return

All orders must include the Contract Number and the Master Agreement Number. Payments for orders placed with Lenovo should be issued to Lenovo, and payments for orders placed with a WSCA Reseller should be issued to the Reseller.

Lenovo has also authorized the following "WSCA Agents" to assist end users in locating products and services:

3MD Technologies, Inc.
Agent ID: 1213378212
17735 NE 65th St. Ste. 130
Redmond, WA 98052

Better Direct, LLC
Agent ID: 1213378321
2011 E. 5th St. #6
Tempe, AZ 85281

CDW Logistics, Inc.
Agent ID: 1213385686
200 N. Milwaukee Ave.
Vernon Hills, IL 60061

CPU Computer Repair (CSS Now)
Agent ID: 1213408920
50 W. Powhattan Ave.
Essington, PA 19029



An Insight Investments Company

Account Name	Proposal Number	Date
Valley Academy Charter School (VAL32)	QUO-74744-D7K9G8	6/8/2021

Rep Contact Info:

Travis Pettit
 Account Executive
 2NDGEAR
 611 Anton Blvd. Ste 700
 Costa Mesa, CA 92626
 Phone:714-702-1031
 Fax:714-751-3613
 tpettit@2ndgear.com

Bill To:

Attn: Dale Varga
 Valley Academy Charter School
 539 N 870 W
 Hurricane, UT 84737-1646
 Phone: (435) 635-7815

Remit To:

2NDGEAR
 Accounts Receivable
 611 Anton Blvd, Ste 700
 Costa Mesa, CA 92626

Qty	Mfr	Description	Limited Warranty	Unit Price	Ext Price
100	LENO	100E-G2 AMD-1.6-A4-9120C 4GB RAM 32GB-SSD Battery and AC adapter	1-Year Advance Replacement Warranty	\$236.00	\$23,600.00
100	GOOGLE	Google Management	Full Manufacturer's Warranty	\$33.00	\$3,300.00

Proposal Terms and Conditions: By either (i) execution of this Proposal, or (ii) issuance of a Purchase Order ("PO") by Purchaser to 2NDGEAR, Purchaser agrees that the terms and conditions found at 2NDGEAR Sales Agreement Terms and Conditions shall govern the sale of equipment specified above and shall supersede the terms and conditions of any Purchaser PO. 2NDGEAR Limited Warranty can be accessed at 2NDGEAR Advance Replacement Warranty

Freight ID:	424704
Subtotal:	\$26,900.00
Shipping:	\$226.84
Estimated Tax:	Per State
Total Purchase:	\$27,126.84

Delivery Terms: Estimated shipping dates to be provided

Freight Terms:

Proposal Expiration Date: Quote Valid for 15 days and/or While Supplies Last

Payment Terms: As specified on 2NDGEAR's invoice

Additional Comments: 2NDGEAR will Will Call or ship and invoice the least expensive freight, duties, etc. in addition to the product above. Taxes per delivery location may also apply. All customs fees, broker fees, and/or carrier rates are the responsibility of client. Invoices to be paid in USD.

	Dollar Buyout Purchase Option	FMV Purchase Option
*Leasing Options: 24 Months	\$1,221.26	\$1,167.46
36 Months	\$841.97	\$801.62

Agreed to and Accepted by:	
Signature: _____	Ship To: _____
Name: _____	
Title: _____	
Date: _____	
PO#: _____	

Dell Chromebook 3100 - 11.6" - Celeron N4020 - 4 GB RAM - 16 GB eMMC

Mfg. Part: DFXFX | CDW Part: 6096213 | UNSPSC: 4321503

Availability: • In Stock

Get it Saturday, April 24 to [8A020](#)

If ordered within 1 hrs 35 mins.

Warranties

None

Include: [Dell 3Y Accidental Damage Service - accidental damage coverage - 3 years](#) - **\$63.99**



 [View All Warranties](#)

 [View Accessories](#)

~~\$364.99~~ **SAVE \$75.11**

\$248.99 My CDW Price

Product Details

- Celeron N4020 / 1.1 GHz
- Chrome OS
- 4 GB RAM
- 16 GB eMMC
- 11.6" TN 1366 x 768 (HD) @60 Hz
- UHD Graphics 600
- Wi-Fi



103 Godwin Ave, PMB 255, Midland Park, NJ 07432
 Tel: 877-798-8951 | Fax: 973-553-5427
 posterstudioexpress.com

Poster Studio Express® Quotation

June 4, 2021

EXPIRES June 30th, 2021

Prepared for:

Tracy Stevens
 Executive Director
 Valley Academy Charter School

Prepared By:

Meghan Gilbert
 Manager
 meghan@redcirclemail.com
 972-984-8874

PACKAGE A

QTY	Item Description	M.S.R.P / Unit	Disc. Price / Unit	Total
1	Poster Studio Express A Package 24" 1. 24" Color Poster Printer 2. Printer Stand 3. 4 Rolls Coated Paper 4. 1 Set Print Heads 5. 2 Sets Ink Cartridges (1 XL, 1 starter) 6. All In One Design Station Laptop 7. Poster Studio Express Design Software 8. Hi Resolution Scanner/ 1 Touch Scan to Print 9. Remote Installation and Training 10. Unlimited remote Tech Support 11. 3 Year next day ON-SITE printer warranty 12. 270+ Education Poster Templates 13. 400,000 Graphics and Royalty Free Stock photos 14. 1000+ Poster Design Fonts 15. 2 Elmo OX-1 Document Cameras (exp 6/30/21)	\$ 5,995.00	\$ 4,995.00	\$ 4,995.00
1	Installation and Training (Remote)	\$ 250.00	FREE	FREE
1	Shipping and Handling	\$ 199.00	FREE	FREE
TOTAL				\$ 4,995.00
Payment Terms Net 30 Days				

Printer Options

The prices listed in this table indicate the difference in price of this package when the printer is substituted with the listed model size.

Model Size	Price Difference	Adjusted Total
36" Wide	+\$1,000.00	\$5,995.00***



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 972-984-8874

PACKAGE B

QTY	Item Description	M.S.R.P / Unit	Disc. Price / Unit	Total
1	Poster Studio Express B Package 24" 1. 24" Color Poster Printer 2. Printer Stand 3. 4 Rolls Coated Paper 4. 1 Set Print Heads 5. 2 Sets Ink Cartridges (1 XL, 1 starter) 6. Poster Studio Express Design Software 7. Remote Installation and Training 8. Unlimited remote Tech Support 9. 1 Year next day ON-SITE printer warranty 10. 270+ Education Poster Templates 11. 400,000 Graphics and Royalty Free Stock photos 12. 1000+ Poster Design Fonts 13. 1 Elmo OX-1 Document Cameras (exp 6/30/21)	\$ 4,495.00	\$ 3,995.00	\$ 3,995.00
1	Installation and Training (Remote)	\$ 250.00	FREE	FREE
1	Shipping and Handling	\$ 199.00	FREE	FREE
			TOTAL	\$ 3,995.00

Payment Terms Net 30 Days

Printer Options

The prices listed in this table indicate the difference in price of this package when the printer is substituted with the listed model size.

Model Size	Price Difference	Adjusted Total
36" Wide	+\$1,000.00	\$ 4,995.00***



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Prepared By:

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 972-984-8874

PACKAGE C

QTY	Item Description	M.S.R.P / Unit	Disc. Price / Unit	Total
1	Poster Studio Express C Package 24" 1. 24" Color Poster Printer 2. 1 Set Print Heads 3. 1 Set Starter Ink Cartridges 4. Remote Installation and Training 5. Unlimited remote Tech Support 6. 1 Year next day ON-SITE printer warranty 7. 1 XL Set of Ink (exp 6/30/21)	\$ 2,995.00	\$ 2,495.00	\$ 2,495.00
1	Installation and Training (Remote)	\$ 250.00	FREE	FREE
1	Shipping and Handling	\$ 199.00	FREE	FREE

TOTAL \$ 2,495.00

Payment Terms Net 30 Days



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Poster Studio Express® Quotation

June 4, 2021

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 Executive Director
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Prepared By:

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 Manager
 meghan@redcirclemail.com
 972-984-8874

PACKAGE A+ INDOOR/ OUTDOOR PRINTER

QTY	Item Description	M.S.R.P / Unit	Disc. Price / Unit	Total
1	Poster Studio Express "A+ Plus" Package 24"	\$ 7,495.00	\$ 6,995.00	\$ 6,995.00
	1. 24" INDOOR/ OUTDOOR Color Poster Printer			
	2. Printer Stand			
	3. 4 Rolls Coated Paper			
	4. 1 Roll Banner Canvas			
	5. 1 Set Print Heads			
	6. 2 Sets Ink Cartridges (1 XL, 1 starter)			
	7. Poster Studio Express All In One Design Station Laptop			
	8. Poster Studio Express Design Software			
	9. Hi Resolution Scanner/ 1 Touch Scan to Print			
	10. Remote Installation and Training			
	11. Unlimited remote Tech Support			
	12. 1 Year next day ON-SITE printer warranty			
	13. 270+ Education Poster Templates			
	14. 400,000 Graphics and Royalty Free Stock photos			
	15. 1000+ Poster Design Fonts			
	16. 2 Elmo OX-1 Document Cameras (exp 6/30/21)			

1	Installation and Training (Remote)	\$ 250.00	FREE	FREE
1	Shipping and Handling	\$ 199.00	FREE	FREE
			TOTAL	\$6,995.00

Payment Terms Net 30 Days

Printer Options

The prices listed in this table indicate the difference in price of this package when the printer is substituted with the listed model size.

Model Size	Price Difference	Adjusted Total
44" Wide	+\$2,000.00	\$ 8,995.00***
44" Wide WITH Vertical Trimmer and Dual Roll Capacity	+ 3,000.00	\$ 9,995.00***
3 Year Next Business Day Warranty 24" Printer	+ \$1,000.00	

TIPS Contract No. 210101



103 Godwin Ave, PMB 255, Midland Park, NJ 07432

Tel: 877-798-8951 | Fax: 973-553-5427

posterstudioexpress.com

Poster Studio Express® Lease Package

June 4, 2021

EXPIRES June 30th, 2021

Prepared for:

Tracy Stevens
Executive Director
Valley Academy Charter School

Prepared By:

Meghan Gilbert
Manager
meghan@redcirclemail.com
972-984-8874

LEASE OPTIONS

1 Poster Studio Express Lease Package 24"

- 24" Color Poster Printer
- Printer Stand
- 1 Set Print Heads
- 1 starter set of Ink
- Poster Studio Express Design Software
- Remote Installation and Training
- Unlimited remote Tech Support
- 270+ Education Poster Templates
- 400,000 Graphics and Royalty Free Stock photos
- 1000+ Poster Design Fonts

3 Year Lease Plan	\$ 1,500.00/yr
5 Year Lease Plan	\$ 1,300.00/yr

36" and 44" Lease plans available. Ask us about current pricing!

*Lease requires exclusive supply purchase agreement with Poster Studio Express. Valid in contiguous 48 states only. Printer is returned to Poster Studio Express at lease end.



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posterstudioexpress.com

Poster Studio Express®

Quotation

June 4, 2021

EXPIRES June 30th, 2021

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Executive Director
Valley Academy Charter School

Prepared By:

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Manager
meghan@redcirclemail.com
972-984-8874

Laminator Options

Protect your creations by adding a laminator to any of our packages!

25" Cold Laminator + 300' Laminate Rolls	\$+1,799.00
25" Hot Laminator + 300' Laminate Rolls	\$+1,799.00
44" Cold Laminator + 300' Laminate Rolls	\$+3,799.00

Sales Order

PRESENTATION SOLUTIONS
 PO BOX 159
 4809 FOX RUN ROAD
 BUCKNER, KY 40010
 (502) 222-7277

Order Number: 0072278

Order Date: 6/4/2021

Salesperson: Bruce Jacobson
Customer Number: 00-VALLEYL

Sold To:

Valley Local School District
 BOE Accounts Payable
 1821 State Route 728
 Lucasville, OH 45648

Ship To:

Valley Local School District
 Dr. Stacy Stevens - Principal
 1821 State Route 728
 435.635.7815
 Lucasville, OH 45648

Confirm To:

Customer P.O.	Ship VIA	F.O.B.	Terms			
QUOTE	FREIGHT		NET 10			
Item Number	Unit	Ordered	Shipped	Back Order	Price	Amount
/COLORPROPKG	EACH	1	0	0	9,995.00	9,995.00
The ColorPro ULTRA DIAMOND Package						
CAN-CPULXL	EACH	1	0	0	1,500.00	1,500.00
ColorPro ULTRA XL Poster Print		Whse: 000				
Color Pro XL Upgrade		***The ink cartridges and print head will be packaged in their own separate box, strapped to the printer box***				
/ITEM	EACH	1	0	0	0.00	0.00
USB Cable						
UL-STDBOND-24	EACH	4	0	0	0.00	0.00
ColorPro 24" Standard Bond Pap		Whse: 000				
ULTRASCAN400-C	EACH	1	0	0	0.00	0.00
Canon Custom-Integrated, High		Whse: 000				
CC-AIO	EACH	1	0	0	0.00	0.00
COMMAND CENTER		Whse: 000				
The RECOGNIZER ULTRA Package						
REC-UL-5G	EACH	1	0	0	0.00	0.00
THE Recognizer Ultra Award & D		Whse: 000				
/ITEM	EACH	1	0	0	0.00	0.00
USB Cable						
ID-TAPE-112W	EACH	1	0	0	0.00	0.00
Identifier Plus 4" Tape, White		Whse: 000				
ID-ACC-AT	EACH	1	0	0	0.00	0.00
Identifier/Plus Application T		Whse: 000				
ID-TAPE-101MS	EACH	1	0	0	0.00	0.00
Identifier/Plus 4" Tape, Silve		Whse: 000				

Continued

Sales Order

PRESENTATION SOLUTIONS
 PO BOX 159
 4809 FOX RUN ROAD
 BUCKNER, KY 40010
 (502) 222-7277

Order Number: 0072278

Order Date: 6/4/2021

Salesperson: Bruce Jacobson
Customer Number: 00-VALLEYL

Sold To:

Valley Local School District
 BOE Accounts Payable
 1821 State Route 728
 Lucasville, OH 45648

Ship To:

Valley Local School District
 Dr. Stacy Stevens - Principal
 1821 State Route 728
 435.635.7815
 Lucasville, OH 45648

Confirm To:

Customer P.O.	Ship VIA	F.O.B.	Terms			
QUOTE	FREIGHT		NET 10			
Item Number	Unit	Ordered	Shipped	Back Order	Price	Amount
ID-RIB-101BK	EACH	1	0	0	0.00	0.00
Identifier 4" Ribbon-Black (ea			Whse: 000			
PLQ6-8BM	EACH	1	0	0	0.00	0.00
Blank Plaques - 6" X 8", Blac			Whse: 000			
/ITEM	EACH	1	0	0	0.00	0.00
Recognizer Starter Kit						
The COOLLAM Package						
COOLLAM	EACH	1	0	0	0.00	0.00
CoolLam 25" Non-heat Laminator			Whse: 000			
CL-FILM-100	EACH	1	0	0	0.00	0.00
CoolLam Dual-Sided Laminating			Whse: 000			
One Year Warranty						
Additional Supplies Quoted						
UL-STDBOND-36	EACH	1	0	0	89.95	89.95
36" Standard Bond Paper, 36"x1			Whse: 000			
UL-WLSVR-24	EACH	1	0	0	249.95	249.95
Wall-Friendly Adhesive Vinyl,			Whse: 000			
PLQ6-8BM	EACH	1	0	0	139.95	139.95
Blank Plaques - 6" X 8", Blac			Whse: 000			
YS-1824	EACH	1	0	0	124.95	124.95
Yard Signs 18" X 24" Box of 25			Whse: 000			
UL-IOV-24	EACH	1	0	0	169.95	169.95
Stadium Pro Indoor/Outdoor Vin			Whse: 000			
UL-BANTABS	EACH	1	0	0	79.95	79.95
Banner Tabs, Pack of 100			Whse: 000			
UL-PUNCH	EACH	1	0	0	79.95	79.95
Banner Tabs, Punch			Whse: 000			

Net Order:	12,429.65
Less Discount:	0.00
Freight:	399.00
Sales Tax:	0.00
Order Total:	12,828.65



103 Godwin Ave, PMB 255, Midland Park, NJ 07432
 Tel: 877-798-8951 | Fax: 973-553-5427
 stickermakerexpress.com

Sticker Maker Express® Quotation

by Red Circle Solutions

Expires 30 Days From Date Of Quote

Prepared for:

Tracy Stevens
 Executive Director
 Valley Academy Charter School
 tracy@valleyacademycharter.com | (435)
 635-7815

Prepared By:

Meghan Gilbert
 meghan@redcirclemail.com
 972-984-8874

QTY	Item Description	M.S.R.P / Unit	Disc. Price / Unit	Total
1	Sticker Maker Express “A” Package <ul style="list-style-type: none"> 8.5” Wide Sticker Maker Express Elite Printer 3 Full Color, Pigment Ink Cartridges Sticker Maker Express All In One Design Station Sticker Maker Express Design Software Remote Installation and Training Unlimited remote Tech Support 400,000 Graphics and Royalty Free Stock photos 1000+ Design Fonts 2,250 2’x1” Waterproof Gloss Blank Stickers (Roll) 450 3”x5” Ultra-tough Waterproof Gloss Stickers (Roll) 925 4”x2” Ultra-tough Waterproof Matte Stickers (Roll) 48 8”X10” Blank Plaques In Any Finish 200 7”x9” Silver Poly Labels for blank Plaques 	\$ 6,495.00	\$ 5,995.00	\$ 5,995.00
1	Installation and Training (Remote)	\$ 250.00	FREE	FREE
1	Shipping and Handling	\$ 199.00	FREE	FREE
			TOTAL	\$5,995.00

Payment Terms Net 30 Days



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 stickermakerexpress.com

Sticker Maker Express® Quotation

by Red Circle Solutions

Expires 30 Days From Date Of Quote

Prepared for:

Tracy Stevens
 Executive Director
 Valley Academy Charter School
 tracy@valleyacademycharter.com | (435)
 635-7815

Prepared By:

Meghan Gilbert
 meghan@redcirclemail.com
 972-984-8874

QTY	Item Description	M.S.R.P / Unit	Disc. Price / Unit	Total
1	Sticker Maker Express “B” Package <ul style="list-style-type: none"> ● 8.5” Wide Sticker Maker Express Elite Printer ● 2 Full Color, Pigment Ink Cartridges ● Sticker Maker Express Design Software ● Remote Installation and Training ● Unlimited remote Tech Support ● 400,000 Graphics and Royalty Free Stock photos ● 1000+ Design Fonts ● 2,250 2’x1” Waterproof Gloss Blank Stickers (Roll) ● 925 4”x2” Ultra-tough Waterproof Matte Stickers (Roll) ● 24 8”X10” Blank Plaques In Any Finish ● 200 7”x9” Silver or Gold Poly Labels for blank Plaques 	\$ 5,495.00	\$ 4,995.00	\$ 4,995.00
1	Installation and Training (Remote)	\$ 250.00	FREE	FREE
1	Shipping and Handling	\$ 199.00	FREE	FREE
			TOTAL	\$4,995.00

Payment Terms Net 30 Days



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Tel: 877-798-8951 | Fax: 973-553-5427
stickermakerexpress.com

Sticker Maker Express® Quotation

by Red Circle Solutions

Expires 30 Days From Date Of Quote

Prepared for:

Tracy Stevens
Executive Director
Valley Academy Charter School
tracy@valleyacademycharter.com | (435)
635-7815

Prepared By:

Meghan Gilbert
meghan@redcirclemail.com
972-984-8874

QTY	Item Description	M.S.R.P / Unit	Disc. Price / Unit	Total
1	Sticker Maker Express “C” Package <ul style="list-style-type: none">• 8.5” Wide Sticker Maker Express Elite Printer• 2 Full Color, Pigment Ink Cartridges• Remote Installation and Training• Unlimited remote Tech Support• 2,250 2’x1” Waterproof Gloss Blank Stickers (Roll)• 925 4”x2” Ultra-tough Waterproof Matte Stickers (Roll)	\$ 4,495.00	\$ 3,995.00	\$ 3,995.00
1	Installation and Training (Remote)	\$ 250.00	FREE	FREE
1	Shipping and Handling	\$ 199.00	FREE	FREE
			TOTAL	\$3,995.00

Payment Terms Net 30 Days