

## **The Department for Work and Pensions has launched a new Scheme called Kickstart to support young people gain valuable experience and become more employable.**

The Kickstart Scheme is a 6-month paid job with a local employer and mainly funded by the Government. It provides an opportunity for you to get experience of working in one of the UK's most exciting industries.

**We are Novus Talent** and we are committed to supporting the Kickstart Scheme during this difficult period and getting our young people into sustainable and viable jobs. To support this, we will use our influence and contacts to ensure the IT industry is doing its bit for the cause and to ensure the best available talent is placed within IT organisations.

The IT industry has to be one of the most exciting and dynamic industries for anyone to work in. It continues to evolve and provides employment for millions of talented people worldwide. It's a fast growing market with no sign of slowing down – if anything it is speeding up.

Would you be interested in career in IT Sales and looking for your first step on the sales ladder?

If you're ambitious, competitive, not phased with IT, enjoy working in a team environment and engaging with new people on a daily basis, whilst being provided with full support and development opportunity, then this might just be the introduction into sales you have been looking for.

The IT industry is known for the opportunities it presents to individuals who have natural talent and are prepared to go the extra mile for success. Almost every successful Sales leader in the IT industry will have started their career in an Inside Sales team so if you believe you have what it takes, then please get in touch as we have numerous roles available.

You will work full time within a successful sales team to help them discover and generate sales opportunities and close business too. You also will have all the tools you need to be successful; including extensive sales, product and industry training. We will also help you with your soft skills and align you to an external mentor who will provide you with guidance/support should you require it.

Jobs from the Kickstart Scheme will be open to 16 - 24 years old claiming Universal Credit and are at risk of long-term unemployment, although typically IT recruits from those coming out of full time education, so ages 18-24. If you have a work coach, then please speak with them about the Kickstart Scheme and whether it's right for

you. Get them to contact us if you want more information about the industry and the opportunity or you can contact us directly. What have you got to lose? Do it today!