

Ryann Ostrander, MBA

EXECUTIVE SUMMARY

Senior life sciences executive with deep expertise in business development, strategic partnerships, contract negotiation, and clinical operations. Proven track record of supporting growth-stage and established organizations through commercialization strategy, operational scaling, and cross-functional leadership. Brings a rare combination of biotech business acumen, clinical research experience, and healthcare operations leadership, with strong exposure to regulated environments, real-world evidence generation, and physician-driven organizations.

CORE COMPETENCIES

- Life Sciences & Biotech Business Development
- Strategic Partnerships & Alliance Management
- Contract Strategy, Negotiation & Governance
- Commercialization & Market Expansion
- Clinical Operations & Research Support
- Regulatory & Compliance Oversight (GLP, OSHA)
- Healthcare & Clinical Practice Operations
- Cross-Functional Executive Leadership
- Real Estate & Facility Expansion Strategy

PROFESSIONAL EXPERIENCE

Vision BioSciences, LLC

Vice President, Business Development

2021 – Present

- Lead enterprise-level business development strategy for a life sciences organization supporting biotech innovation and clinical advancement.
- Drive identification, evaluation, and execution of strategic partnerships, collaborations, and commercial opportunities.
- Oversee contract lifecycle management, including negotiation, redlining, execution, and compliance across scientific, clinical, and commercial agreements.
- Partner closely with executive leadership, legal counsel, scientific teams, and external stakeholders to align growth initiatives with corporate strategy.
- Support commercialization readiness and infrastructure growth, including involvement in commercial real estate and facility expansion initiatives.
- Contribute to long-term strategic planning, risk mitigation, and value creation for the organization.

North Texas Retina Consultants*Clinic Supervisor***2017 – 2024**

- Provided executive-level operational leadership for a high-volume, multi-site ophthalmology practice supporting multiple physicians.
- Oversaw clinical operations, staffing strategy, and performance management for 15+ ophthalmic technicians across locations.
- Played a key leadership role in launching and scaling new satellite clinics, including site readiness, workflow design, and operational integration.
- Ensured compliance with regulatory, coding, and risk management standards, including CPT, ICD-10, and OSHA requirements.
- Developed and implemented policies and procedures to support quality, safety, and operational efficiency.
- Acted as a strategic liaison between physicians, clinical staff, and administrative leadership.

North Texas Retina Consultants*Surgical Assistant***2016 – 2025**

- Support vitreoretinal surgeons in surgical and clinical environments, contributing to procedural efficiency and patient safety.
- Maintain adherence to clinical best practices and regulatory standards in fast-paced surgical settings.

Strategic Clinical Research Group*Unmasked Coordinator***2014 – 2016**

- Served as Unmasked Coordinator and Injection Assistant for multiple clinical research trials.
- Supported clinical trial execution, protocol adherence, and regulatory compliance in accordance with study requirements.
- Collaborated with investigators and research teams to ensure data integrity and patient safety.

EDUCATION**Master of Business Administration (MBA)**

University of Texas at Tyler

August 2021

Bachelor of Science in Kinesiology

Tarleton State University

May 2012

CERTIFICATIONS & PROFESSIONAL TRAINING

- Shipping Category B Biological Substances
- Conflicts of Interest Compliance
- Good Laboratory Practice (GLP)
- Ophthalmic Surgical Assistant
- Certified Ophthalmic Assistant