Virginia **Art Therapy Association**

Proposal: Website Redesign & Business Strategy

PRESENTED BY:







Jessica Crawford Kymberli Ferguson Samantha Gillyard Chukwudi T. Unonu

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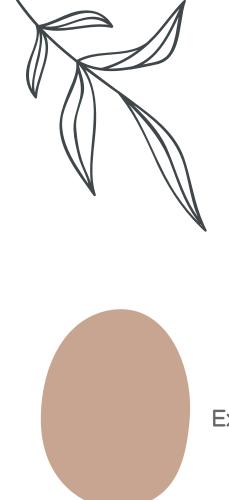
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Recommendations & Timeline

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Ol Introduction

Executive Summary & Background Research

Executive Summary

Our research team spent four months assessing opportunities for VATA to redesign its website. We discovered chances for VATA's digital presence to improve within the online health community via:

- Content Inventory*
- Competitive S.W.O.T Analysis
- Preliminary Business Strategy
- Search Engine Research & Scope
- Accessibility Review**
- User Research on Target Audiences

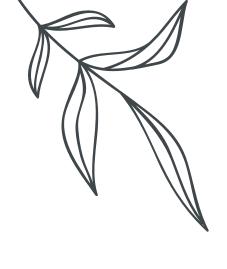


Background Research

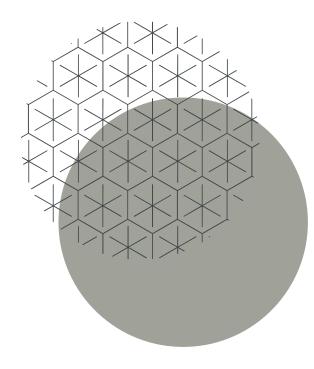
- Client meeting to get to know you and your audience:
 - Art Therapists
 - Potential Clients
 - Art Therapist Students
- Content inventory to get to know your website
 - What is there?
 - What is redundant?
 - What goals is the content trying to achieve?

Website Ownership Goals

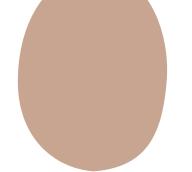
- 1. Engage community in events
- 2. Connect prospective clients with art therapists
- 3. **Provide** visitors an understanding of what VATA and art therapy is about
- 4. Communicate benefits of VATA membership and acquire new members
- 5. Create community among art therapists via events and connection
- 6. **Inform** art therapy students and licensed art therapists about professional development opportunities &/or scholarships VATA provides
- 7. **Update** licensed art therapists with the latest statewide, regional, and national news impacting the industry of art therapy and therapy



O2Personas







PERSONAS



<u>Kellye</u> Art Therapist "Art is you being free from all the world's heaviness. I would like to be able to follow what is happening daily in Art Therapy and get an overview of opportunities to connect with others in the field."



<u>Ability</u> Inability to say "No" Needs reading glasses



Aptitude Very experienced with technology



Attitude High Functioning



Tochukwu Potential Client "I understand the importance of therapy during COVID-19. As a single father and manager, personally having time for art and consistent therapy sessions are challenging to arrange."



Ability "Get it done" attitude, macro-management



Experienced with management-based tools and technologies (AGILE)



<u>Attitude</u>

Distracted by work and stress

PERSONAS



Amelia The Student

"As someone who has mental illness issues myself, I am excited to go out into the world and help others in a similar situation, but I'm wary of moving away. I really hope I can find a supervisor through my networks in Virginia."



Clayton The Skeptic

"As a state senate staffer. I personally don't see a need for there to be state regulations on 'art therapy.' There are definitely more important things to spend our state resources on than creating limitations on how a person is allowed to use glue and scissors. Nevertheless, I will do my job to investigate the policy in this area."



Ability_Low attention and motivation due to stress and depression



Aptitude Very experienced with technology



Attitude Impatient, easily discouraged



Ability Frequent eye fatigue, gets chronic migraines



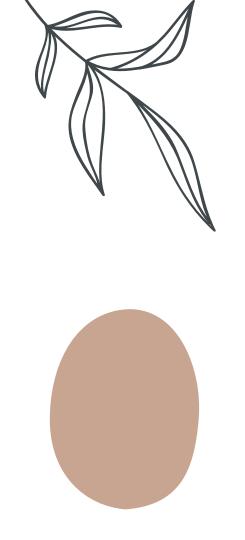
Aptitude

Tech savvy, accesses the internet daily from phone, tablet and desktop



Attitude

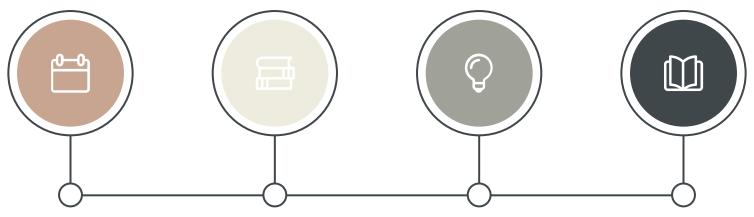
Ambitious, but impatient



Accessibility Review

Current Website Pain Points

Accessibility Review

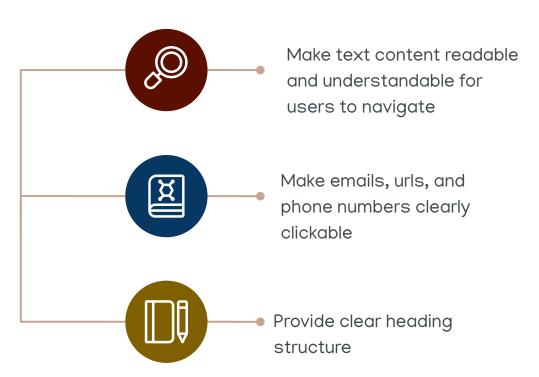


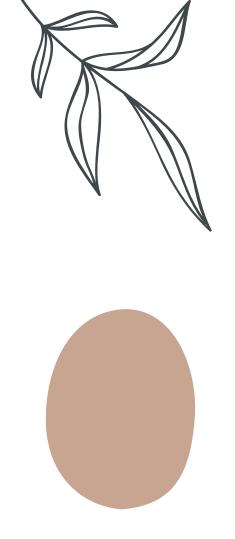
Make sure labels are clear and concise.

Make content distinguishable with the help of color and contrast Provide alternative text for non-text content

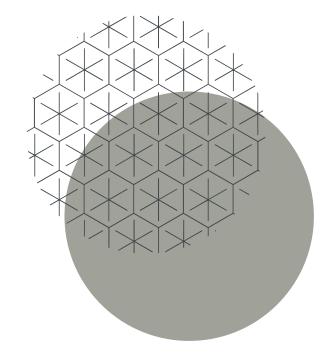
Reduce large blocks of text and support ease of reading through bolding

Accessibility Review Cont'd





O4-Industry Analysis



S.W.O.T. Analysis, Takeaways, and Website Strategic Planning

Local/Competing Organizations

S.W.O.T. Analysis

Pennsylvania ATA



Maryland ATA



Potomac ATA



Psychology Today

Gender v



Alaina Klause Licensed Professional Counselor, LPC, CCTP Verified

Types of Therapy V

Age v

Price V

Starting therapy can be an overwhelming process; yo step! I am happy you are here. I am a Licensed Profest Counselor with a person-centered, humanistic approan environment in which individuals can feel safe, see

American ATA

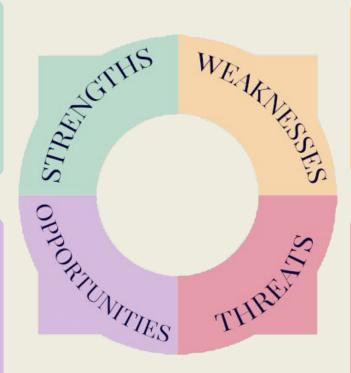


Virginia Art Therapy Association

S.W.O.T. Analysis

- Social media engagement is strong
- Reactive buttons and dropdown menu items

- The national ATA does not have clear instructions on how to join a local chapter
- A big site like Psychology Today can't provide the uniqueness of a local community



- Wix.com "Website Builder" product has design limitations
- Identical layout as local ATAs
- Social media not optimized to send followers to website

- Psychology Today offers a therapists database, including an "art therapist" filter
- Strategies employed by other websites to increase traffic include define "art therapy" and employ SEO

Main Takeaways

S.W.O.T. Analysis

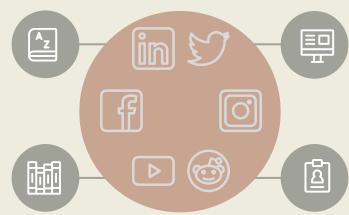
Digital Experience (Website)

Clarify

answer to the question "What's Next?" on all web pages

Reference

all "child" web pages within their "parent" web pages



Support

members via quick utility item login / access to membership forums

Update

imagery to include more member art, therapist profile photos, and Virginia imagery

Main Takeaways

S.W.O.T. Analysis

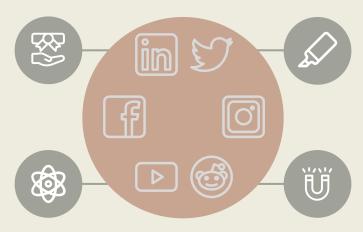
Digital Marketing (Social Media)

Optimize

web pages and blog posts with high traffic on social media

Connect

website link to social media accounts

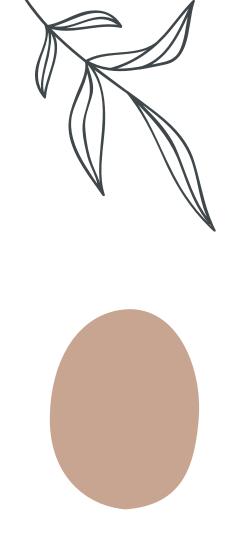


Select

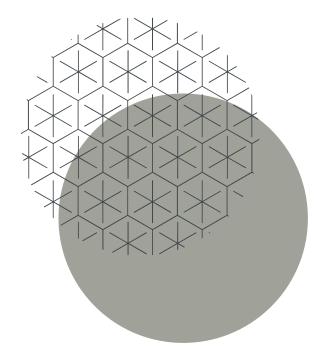
feature social media posts on website to highlight

Recognize

existing members with awards to encourage further engagement*



Card Sort Studies



Open Card Sort and Hybrid Card Sort

Study Design

We asked 30 users to sort 26 cards representing VATA website content into categories.

Users were either medical/mental health professionals or past or present therapy patients.

First, half of users completed an open card sort and then, the other half did a hybrid:

Open

Users had to create their own categories for cards to fit in.

Hybrid

Users could use our four predefined categories + ability to add more

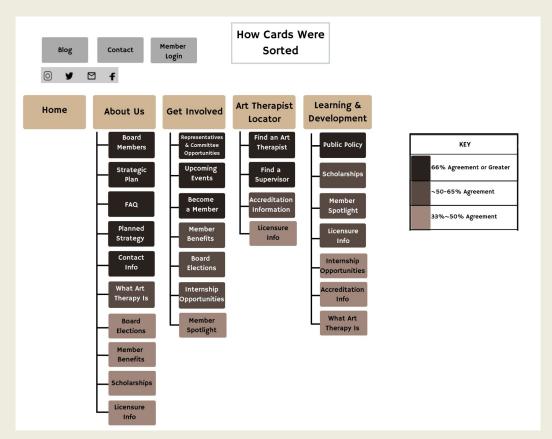
Study Results

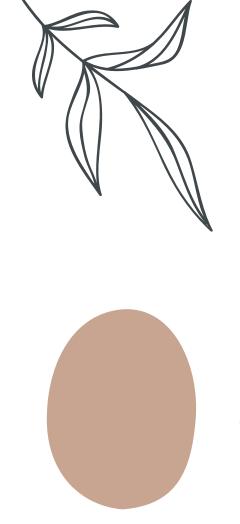
1) We had four categories emerge from the open card sort:



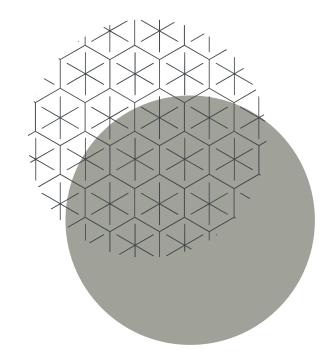
2) In the hybrid sort, users gave us feedback that they would expect a utility menu for member login and contact us, and a unique home page.

Card Sort Results



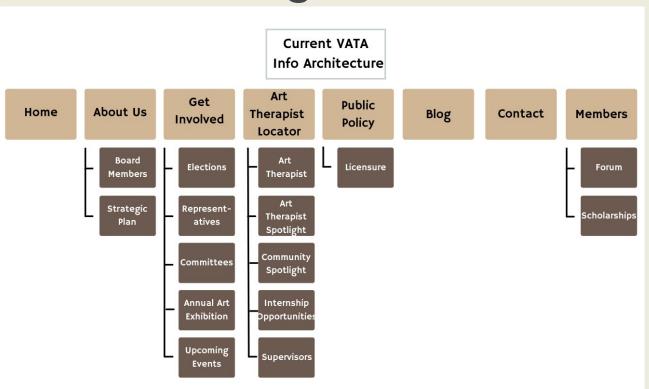


O6 Proposed Updates

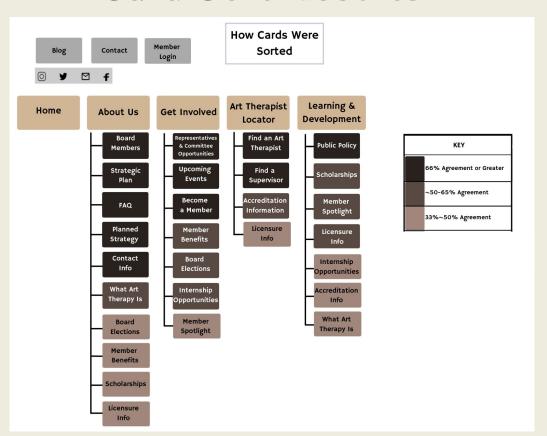


Sitemap + Wireframes + User Scenarios

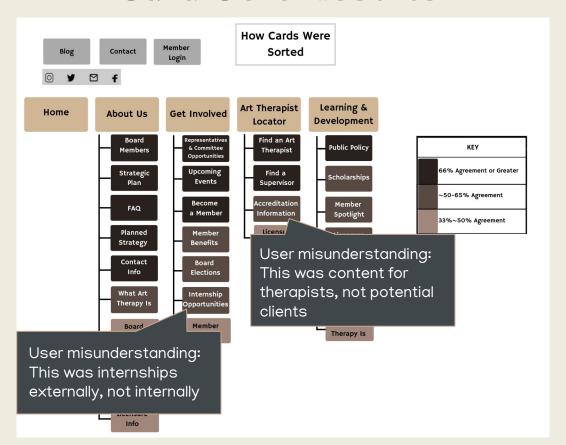
Existing Sitemap



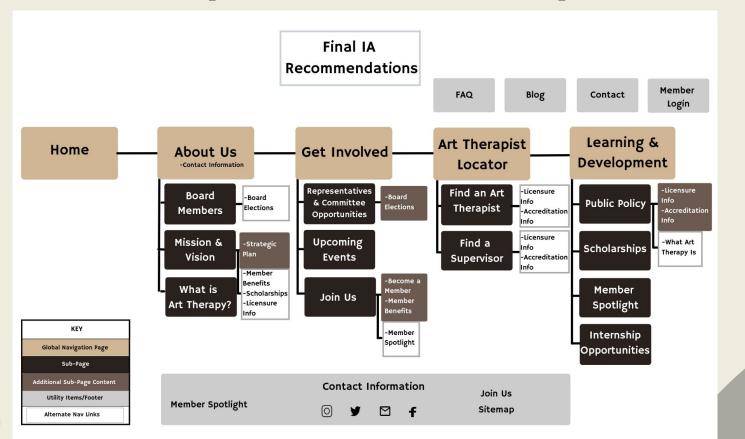
Card Sort Results



Card Sort Results

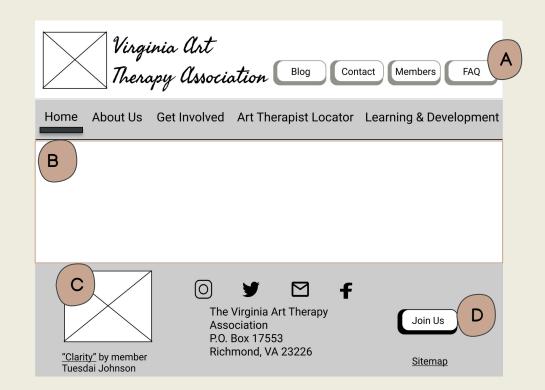


Proposed New Sitemap



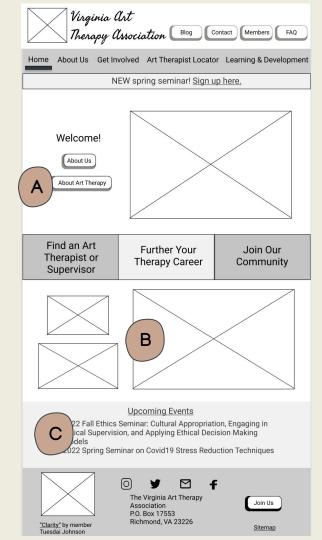
Persistent Elements

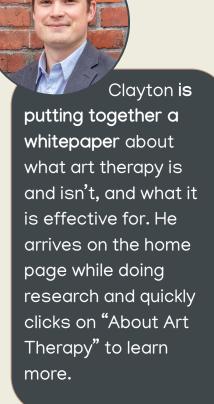
- A Utility Menu
- B Indicator shows what section someone is in
- C Highlights Spotlight for increased visibility and engagement
- Persistent Join Us button to support goal of more members



Home Page

- A Quick links to support goals
- More images to space content and draw users in
- C Highlighting upcoming events to increase engagement and showcase community

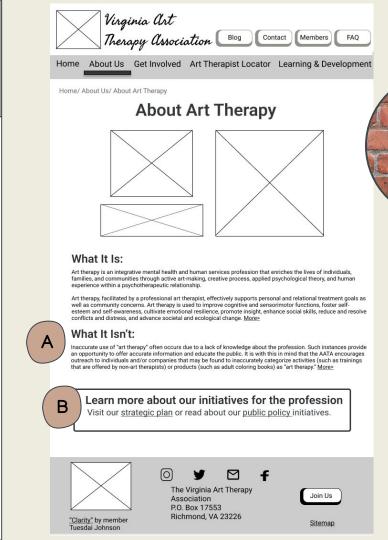




About Art Therapy

What It Isn't" corrects misinformation

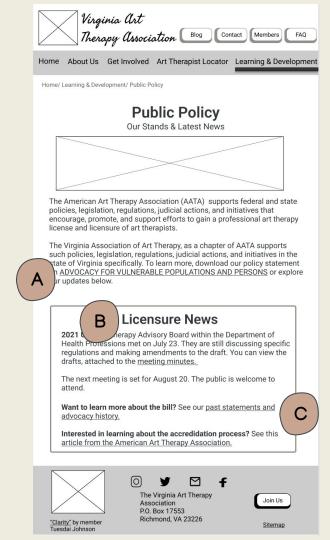
Alternate links provide opportunity to learn



As a skeptic of the industry, he is pleased to see that there is a definition of what it doesn't do. He clicks on the public policy link to learn more.

Public Policy

- (A) Links with clear labels
- B Boxes to contain related content
- C Links to policy downloads to save space



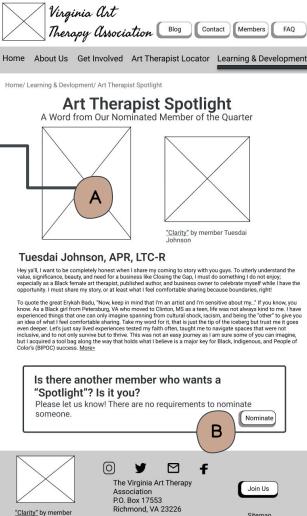
He likes that there are downloads of policy information here. He can print these out for himself or include them in his report appendix. After learning more, he is happy to have a better understanding of why this licensure bill is important for his whitepaper.

Art Therapist Spotlight

- Content features members
- Encouragement of nominations



Tuesdai Johnson



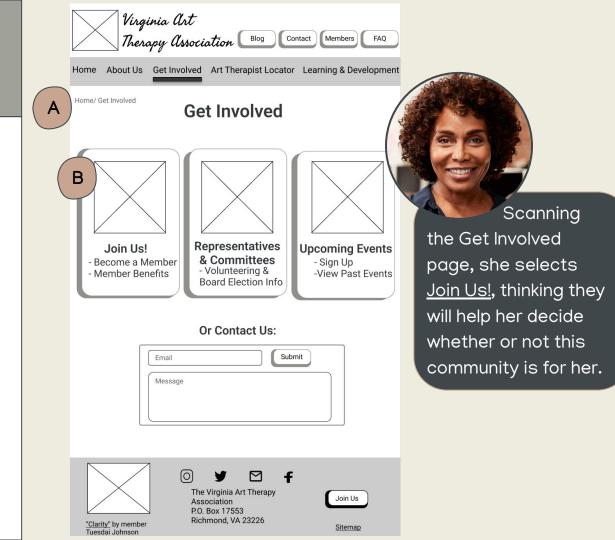
Sitemap

Kellye browses the VATA Instagram page where she clicks on a member spotlight from a post. She looks closely at the page and wants to know more about the community, so she

selects Get Involved.

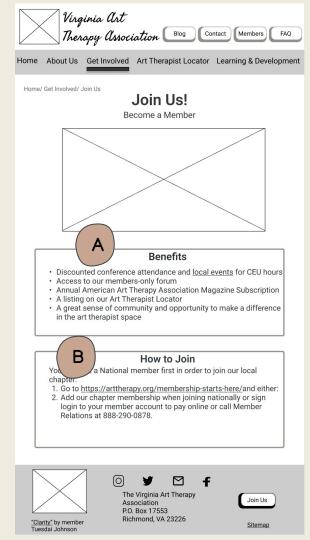
Get Involved

- A Breadcrumbs make it easy to go back
- B Cards display subpages and have short descriptions of expected content for quick comparison and decision making



Join Us

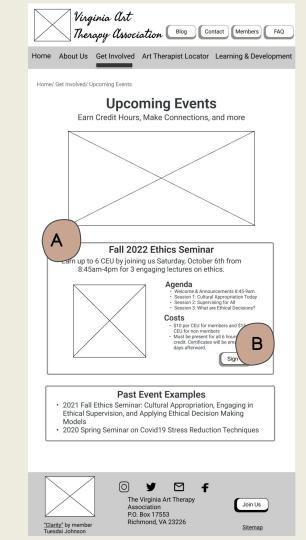
- A Quick links to support goals.
- Addresses the question of "What's Next?" with detail steps for user to archive goal.

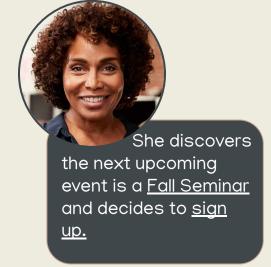




Upcoming Events

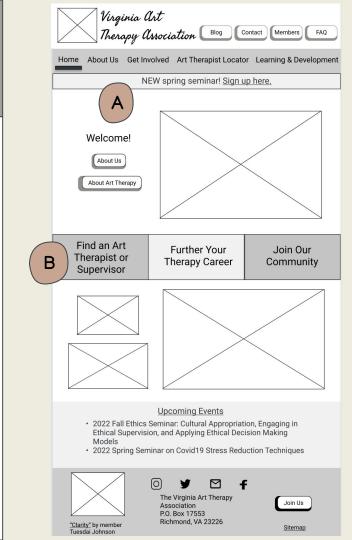
- Highlighting upcoming events to increase engagement and showcase community
 - Persistent Sign up button to support goal of more members.





Home

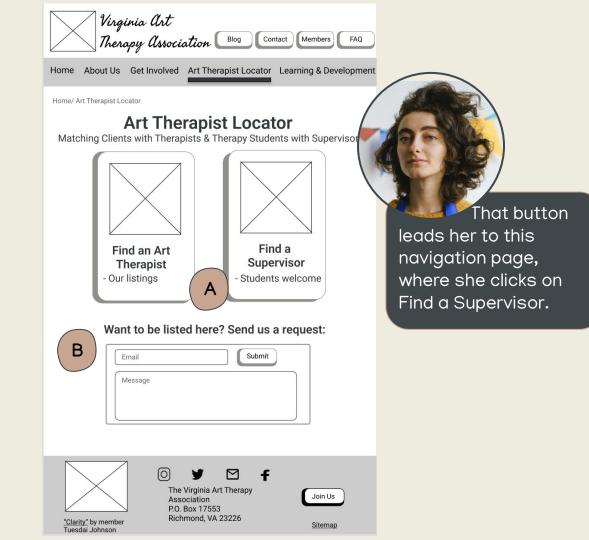
- (A) Banner for news
- B Calls to action/alternate ways to navigate to action pages



While looking for a supervisor online, she finds a link to VATA in an art therapist group on Facebook. She expects to find up to date information about places she could work under supervision and clicks Find an Art Therapist or Supervisor.

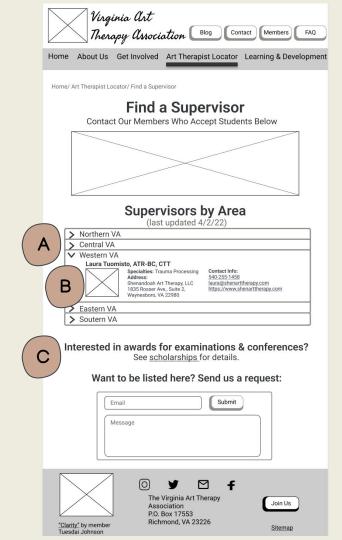
Art Therapist Locator

- A Subtitle makes it clear who this section is for
- B Form to increase listings and engagement



Find a Supervisor

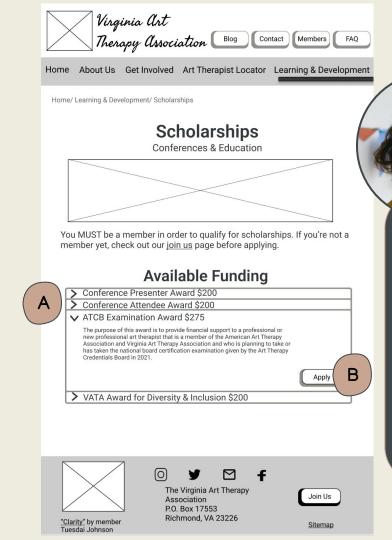
- A Utilizes progressive disclosure
- Profile photo is inviting, contact info is clickable
- Related link to scholarships to promote goal of more engagement



On this page, Amelia likes that she can skip right to the supervisors by location and all their information is in one place. After getting contact information here, she wonders if she would qualify for scholarships, and clicks the scholarships link.

Scholarships

- A Reactive drop down buttons
- B Call to action after each description is clear



After clicking the scholarships link, she sees she would qualify for some of these. She decides to join VATA since it seems they have great opportunities and community, and is reassured she found a good resource.

Tochukwu

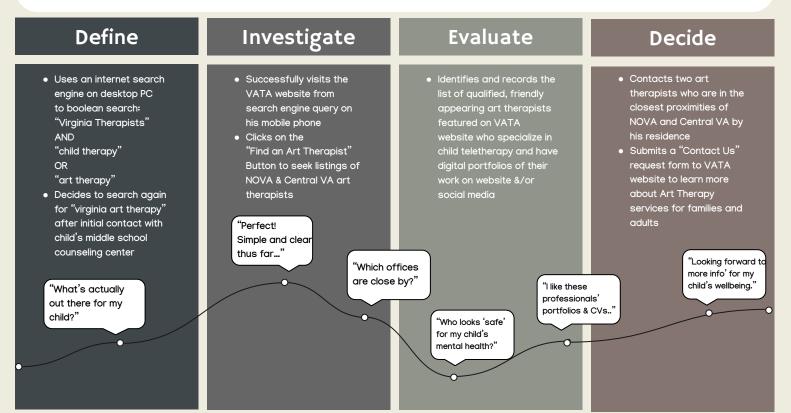


Scenario:

Curiously seeking potential adolescent teletherapy options in art therapy for child, he logs into the VATA website seeking options within the Northern & Central Virginia areas since his household borders three counties

Expectations:

- Locate web page &/or list of local VA Art Therapists
 Identify three Art Therapists who specialize in adolescent
- Schedule impromptu/scheduled calendar appointment for consultation on services
- Discover web page that answers specific questions and concerns about state requirements for therapy services





Considerations



An Analogy



General Categories



Get them there.

Tasks that support driving traffic to the website.



Make them want to stay.

Tasks concerning elements meant to entice visitors.



Help them get around & interact.

Tasks that support the visitor's ability to navigate and take action.

Prioritization



Help them get around & interact.

- Add Learning and Development Area
- Incorporate "utility" menu that persists on all pages (i.e. blog, contact, member login, FAQ)

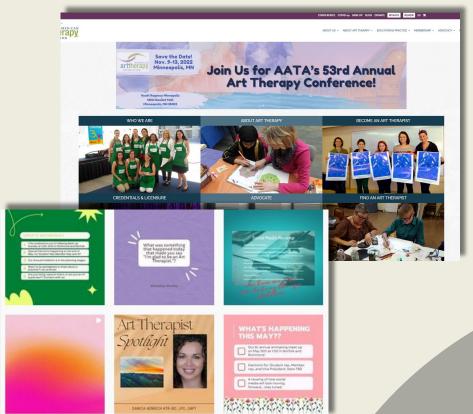


Prioritization



Make them want to stay.

- Redesign homepage content to support key tasks and association goals
- Increase use of engaging imagery/color palette (i.e. coordinate with IG Account)



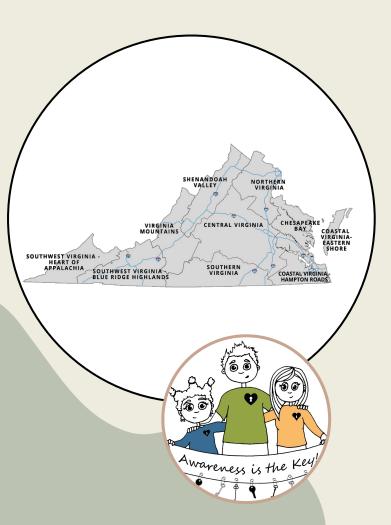
Prioritization



Get them there.

 Add association website link to all VATA social media bios/profile pages after other updates have been made.





Closing

Through our research, VATA can make strongly informed design decisions to empower more users to discover their great content and increase engagement by:

- Getting more users to the website
- Making them want to stay there
- Encouraging them to take action



The Art Therapist



The Student



The Client



The Skeptic



Questions?

Contact Us Below

Jessica Crawford jessica.crawford@ubalt.edu



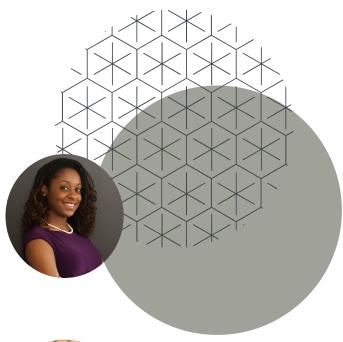
Kymberli Ferguson kymberli.ferguson@ubalt.edu



Samantha Gillyard samantha.qillyard@ubalt.edu



Chukwudi T. Unonu chukwudi.unonu@ubalt.edu







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 Edition
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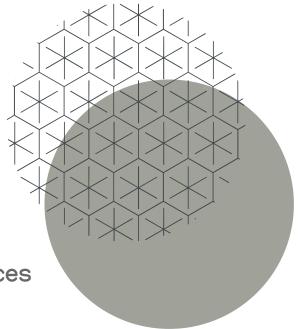
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Appendix

Research Specifics + Other Resources



APPENDIX

A Content Inventory

B S.W.O.T Analysis

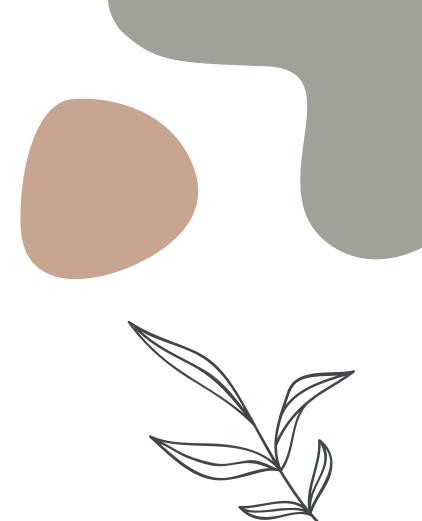
C Accessibility Review

User Research

E Business Strategy (Add-ons)

Full Personas

G Additional Wireframes



A Content Inventory

Archive:
Web Page Templates
February 2022



Click URL For Full PDF

https://drive.google.com/file/d/17XHvc-Uk26OK6VJLtRvNgIKINvZFoLFn/view?usp=sharing

Members

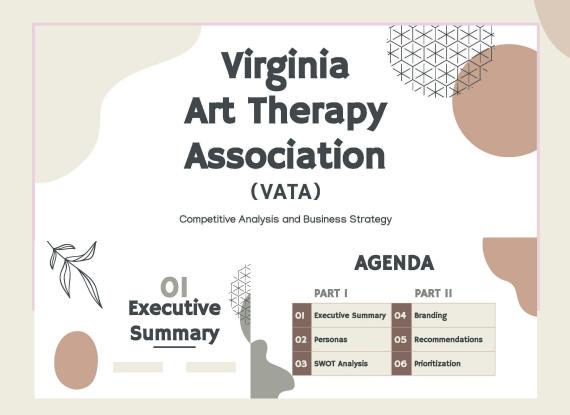
Wall

B

S.W.O.T Analysis

Competitive & Internal

March 2022



Click URL For Full PDF

https://drive.google.com/file/d/1PrTC0lOvZYX5t25TEYHExeParz8kJr11/view?usp=sharing

C Accessibility WCAG April 2022

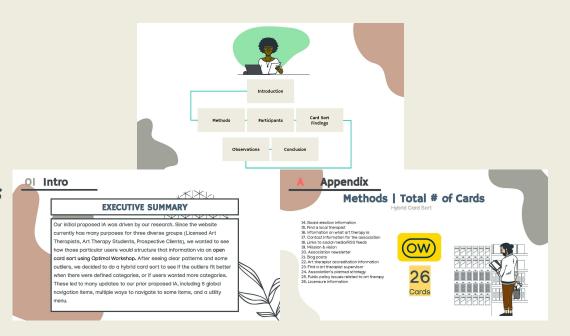
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User Research

Card Sorting Survey
Open and Hybrid Card Sorts
April 2022



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EBusiness Strategy

Add-Ons
Request For Proposal (RFP)

Crawford, Jessiea; Fergusen, Kymherli; Gillyard, Samantha; and Unonu, Chukwedi T. IDLAGD, WB2 (SPRING 2022) University of Baltimer

Virginia Art Therapy Association

Proposal: Website Redesign & Business Strategy





Submitted: Tuesday, May 17, 2022

Click URL For:

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(2) PDF

Business Strategy

Add-Ons Recommendations: Addendum Crawford, Jessica; Ferguson, Kymberli; Gillyard, Samantha; and Unonu, Chukwudi T. IDIA630.WB2 (SPRING 2022) University of Baltimore

Virginia Art Therapy Association Recommendations: Addendum





Submitted: Tuesday, May 17, 2022

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E Business Strategy Pennsylvania ATA Membership Awards (Web Page)



MOST ACTIVE ARTIST-

This award is bestowed to a Pennsylvania Art Therapy Association member who maintains a significant connection to their personal art making process by publicly exhibiting in shows and competitions.

Please submit your nominations via email to paataorg@gmail.com by July 31st, 2022.

INNOVATIVE APPLICATIONS OF ART THERAPY AWARD-

This award is granted to a Pennsylvania Art Therapy Association member who demonstrates an outstanding and innovative approach to art therapy through technique, practice, or otherwise. The recipient's unique and cutting edge work exemplifies new frontiers for the practice or application of art therapy.

Please submit your nominations via email to paataorg@gmail.com by July 31st, 2022.

OUTSTANDING SUPERVISOR AWARD-

This award is granted to a Pennsylvania Art Therapy Association member and supervisor who demonstrates outstanding mentorship, encouragement of art therapists, and demonstrates excellence in leadership in the field of art therapy.

Please submit your nominations via email to paataorg@gmail.com by July 31st, 2022.

GRADUATE RESEARCH AWARD-

This award is granted to a graduating Master's degree, art therapy student who is a current Pennsylvania Art Therapy Association member. Graduate Program Directors are invited to submit a copy of students' final research projects, theses, or capstones (as a PDF, website or video link), completed during the current academic year. Program Directors may submit

Full Personas



Kellye

The Art Therapist

Age: Late 50s

Pronouns: She / Her Marital Status: Married Children: 18 year old step-son Employment: Full-Time

Location/Residence: Alexandria, VA

"Art is you being free from all the world's heaviness. I would like to be able to follow what is happening daily in Art Therapy and get an overview of opportunities to connect with others in the field."



Ability
Inability to say "No"
Needs reading glasses



<u>Aptitude</u>

Very experienced with technology



Attitude High Functioning

Background

Education:

B.S. in Creative TherapyM.S. in Clinical Health Counseling

Needs:

To connect/network with other art therapist professionals in the area for referrals and support.

Wants:

To retire in 5–10 years; Publish a book on her journey through art therapy and the impact it has had on her personal life.

Notes:

Loves to collaborate with others but is not willing pay large fee for membership sites.



Amelia

Student

Age: 24

Pronouns: She / They / Them Marital Status: Single Children: None

Employment: Unemployed

Location/Residence: Mother is Landlord

"As someone who has mental illness issues myself, I am excited to go out into the world and help others in a similar situation, but I'm wary of moving away. I really hope I can find a supervisor through my networks in Virginia."



Ability Low attention and motivation due to stress and depression



Aptitude Verv experience

Very experienced with technology



Attitude

Impatient, easily discouraged

Background

Education:

M.S. in Applied Psychology, B.A. in Art

Needs:

Amelia finished graduate school at Virginia State University and is close to finally being able to practice as an art therapist. However, supervisors are sparse, and she needs to find one quickly. She feels an enormous pressure to complete her practicum nearby, as relocating is a big cost, and her support system is in Virginia.

Wants:

To quickly be able to see what supervisors might be available and reduce stress/feel reassured.



Clayton

The Skeptic

Age: 31

Pronouns: He / Him / His Marital Status: Single

Children: None Employment: Part-Time

Location/Residence: Richmond, VA

"I personally don't see a need for there to be state regulations on 'art therapy.'
There are definitely more important things to spend our state resources on than creating limitations on how a person is allowed to use glue and scissors. Nevertheless, I will do my job."



Ability

Frequent eye fatigue, gets chronic migraines



Aptitude

Tech savvy, accesses the internet daily from phone, tablet and desktop



<u>Attitude</u>

Ambitious, but impatient

<u>Background</u>

Education:

Clayton is a Political Science major at the University of Richmond who is working 20 hours/week in an internship with the VA General Assembly.

Needs: To perform some exploratory research and **quickly gather information** about the art therapy profession and practice.

Wants: Clayton is still early in his internship and wants to make a good impression and increase his chances of getting a letter of recommendation. He also wants to increase his working knowledge about art therapy so that he can speak intelligently during meetings.



Tochukwu

Potential Art Therapy Client

Age: Late 30s - Early 40s Pronouns: He / Him / His Marital Status: Widower

Children: 10 year-old child with special needs

Employment: Full-Time

Location/Residence: Hampton, VA

"I understand the importance of therapy during COVID-19. As a single father and manager, personally having time for art and consistent therapy sessions are challenging to arrange."



Ability "Get it done" attitude, macro-management



Aptitude

Experienced with management-based tools and technologies (AGILE)



Attitude

Distracted by work and busyness

Background

Education:

G.E.D. and Certifications (CCM, CPC, PMP, PAL-EBM)

Needs:

Nigerian Immigrant who became U.S. citizen in his late teens. Previous experiences with language barriers prior to promotion in management. Father of child needing several federal and state programs that focuses on I.D.E.A. Act and underrepresented adolescent youths.

Wants:

To be ahead of the learning curve for therapeutic experiences for their child. Is open, but skeptical, to participating in those experience as well if it means empowering their children's development experiences and learning skills.

G Wireframes

Representatives

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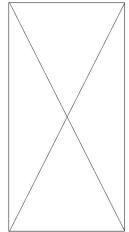
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Representatives 20 Committees

Elections and how to make a difference in our community



There are five board positions that are elected in the fall on even and odd years as described below. If you want to volunteer otherwise, please check out the amazing opportunities for members to be representatives or committee members and email us by clicking volunteer. You may volunteer for more than one.

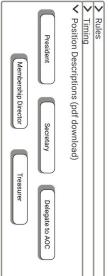
Representatives

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Committees

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Elections ģ Board **Positions**





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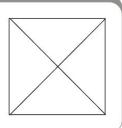
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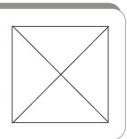
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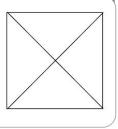
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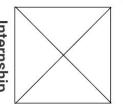
Scholarships

-Education Conferences



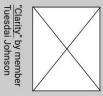
Art Therapist Spotlight

 Nominate New This Quarter's



Opportunities Internship

students -Member listings for



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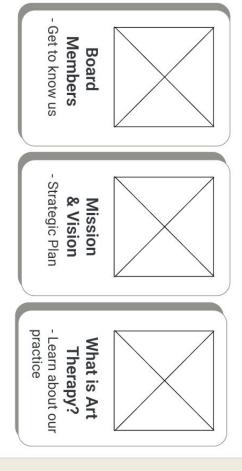
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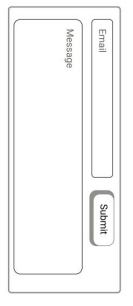
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