# **Quarterly Financial Supplement**

For the period ended September 30, 2021



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RVI considers portions of the information in this press release to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, both as amended, with respect to the Company's expectation for future periods. Although the Company believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be achieved. For this purpose, any statements contained herein that are not historical fact may be deemed to be forward-looking statements. There are a number of important factors that could cause our results to differ materially from those indicated by such forward-looking statements, including, among other factors, the impact of the COVID-19 pandemic on our ability to manage our properties and finance our operations and on tenants' ability to operate their businesses, generate sales and meet their financial obligations, including the obligation to pay ongoing and deferred rents; our ability to sell our remaining assets on commercially reasonable terms; property damage, expenses related thereto and other business and economic consequences (including the potential loss of rental revenues) resulting from extreme weather conditions and natural disasters in locations where we own properties, and the ability to estimate accurately the amounts thereof; sufficiency and timing of any insurance recovery payments related to damages from extreme weather conditions and natural disasters; local conditions such as an increase in the supply of, or a reduction in demand for, retail real estate in the area; the impact of e-commerce; dependence on rental income from real property; the loss of, significant downsizing of or bankruptcy of a major tenant and the impact of any such event on rental income from other tenants at our properties; impairment charges; the ability to secure and maintain management services provided to us, including pursuant to our external management agreement with one or more subsidiaries of SITE Centers; and our ability to maintain our REIT status. For additional factors that could cause the results of the Company to differ materially from those indicated in the forward-looking statements, please refer to the Company's most recent report on Forms 10-K and 10-Q. The impacts of the COVID-19 pandemic may also exacerbate the risks described therein, any of which could have a material effect on the Company. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect events or circumstances that arise after the date hereof.

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For additional information:

Christa Vesy, EVP and Chief Financial Officer

# Retail Value Inc. Reports Third Quarter 2021 Operating Results

**BEACHWOOD, OHIO, November 3, 2021** – Retail Value Inc. (NYSE: RVI) today announced operating results for the quarter ended September 30, 2021.

## Financial Results for the Quarter

- Third quarter 2021 net income attributable to common shareholders was \$21.0 million, or \$0.99 per diluted share, as compared to net loss of \$69.0 million, or \$3.48 per diluted share, in the year-ago period. The period-over-period increase in net income is primarily attributable to the reduction of impairment charges in 2021 compared to 2020, higher gain on disposition of real estate, lower interest expense and the impact of the COVID-19 pandemic.
- Third quarter 2021 operating funds from operations attributable to common shareholders ("Operating FFO" or "OFFO") was \$13.5 million, or \$0.64 per diluted share, compared to \$14.6 million, or \$0.74 per diluted share, in the year-ago period. The period-over-period decrease in OFFO is primarily attributable to the impact of asset sales offset by the impact of the COVID-19 pandemic and lower interest expense. Third quarter results included \$1.4 million of net revenue related to prior periods primarily from cash basis tenants.
- The continental U.S. leased rate was 89.5% at September 30, 2021 as compared to 89.6% at June 30, 2021.

# Significant Third Quarter and Recent Transaction Activity

- Sold the Company's remaining interests in nine assets in Puerto Rico for \$550.0 million (Puerto Rico operating results reflected as "discontinued operations" on a retrospective basis).
- Repaid the outstanding balance on its mortgage loan of \$214.5 million and all restricted cash balances were released to the Company by the loan's servicer.
- In October 2021, sold five assets in the continental U.S. for \$264.0 million.
- In October 2021, the Company paid a dividend on the Company's Series A Preferred Shares (the "RVI Preferred Shares") in the aggregate amount of \$190.0 million.
- In October 2021, the Company paid a cash dividend of \$22.04 per common share. The total dividend paid on account of the common shares was \$465.4 million.
- In November 2021, the Company entered into a contract to sell Green Ridge Square in Grand Rapids, Michigan for \$23.3 million in cash, subject to adjustment for certain closing pro-rations, allocations, credits, closing costs and escrows. Closing remains subject to customary conditions and is expected to occur by the end of 2021.

#### **Key Third Quarter Operating Results**

The operating metrics as of September 30, 2021, for the Company's three remaining assets (Green Ridge Square, Crossroads Centers and Willowbrook Plaza) are as follows:

Shopping Center Count	3
Gross Leasable Area - Owned (thousands)	1,156
Base Rent PSF	\$14.02
Leased Rate	87.6%
Commenced Rate	84.8%
3Q21 Net Operating Income	
excluding \$0.2 of uncollectible	
revenue (millions)	\$2.9

# Impact of the COVID-19 Pandemic

 At September 30, 2021, the balance sheet reflects \$0.6 million of net deferred rents outstanding for tenants with payment plans that are not accounted for on the cash basis. This includes balances due from tenants at sold properties.

#### **About RVI**

RVI is an independent publicly traded company trading under the ticker symbol "RVI" on the New York Stock Exchange. RVI holds three assets in the continental U.S. and is managed by one or more subsidiaries of SITE Centers Corp. RVI focuses on realizing value in its business through operations and sales of its assets. Additional information about RVI is available at www.retailvalueinc.com.

## **Non-GAAP Measures**

Funds from Operations ("FFO") is a supplemental non-GAAP financial measure used as a standard in the real estate industry and is a widely accepted measure of real estate investment trust ("REIT") performance. Management believes that both FFO and Operating FFO provide additional indicators of the financial performance of a REIT. The Company also believes that FFO and Operating FFO more appropriately measure the core operations of the Company and provide benchmarks to its peer group.

FFO is generally defined and calculated by the Company as net income (loss) (computed in accordance with generally accepted accounting principles in the United States ("GAAP")) adjusted to exclude (i) gains and losses from disposition of real estate property and related investments, which are presented net of taxes, if any, (ii) impairment charges on real estate property and related investments and (iii) certain non-cash items. These non-cash items principally include real property depreciation and amortization of intangibles. The Company's calculation of FFO is consistent with the definition of FFO provided by NAREIT. The Company calculates Operating FFO by excluding certain non-operating charges and income. Operating FFO is useful to investors as the Company removes non-comparable charges and income to analyze the results of its operations and assess performance of the core operating real estate portfolio. Other real estate companies may calculate FFO and Operating FFO in a different manner.

The Company also uses net operating income ("NOI"), a non-GAAP financial measure, as a supplemental performance measure. NOI is calculated as property revenues less property-related expenses. The Company believes NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level and, when compared across periods, reflects the impact on operations from trends in occupancy rates, rental rates, operating costs and acquisition and disposition activity on an unleveraged basis.

FFO, Operating FFO and NOI do not represent cash generated from operating activities in accordance with GAAP, are not necessarily indicative of cash available to fund cash needs and should not be considered as alternatives to net income computed in accordance with GAAP as indicators of the Company's operating performance or as alternatives to cash flow as a measure of liquidity. Reconciliations of these non-GAAP measures to their most directly comparable GAAP measures are included in this release herein.

# Safe Harbor

RVI considers portions of the information in this press release to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, both as amended, with respect to the Company's expectation for future periods. Although the Company believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be achieved. For this purpose, any statements contained herein that are not historical fact may be deemed to be forward-looking statements. There are a number of important factors that could cause our results to differ materially from those indicated by such forward-looking statements, including, among other factors, the impact of the COVID-19 pandemic on our ability to manage our properties and finance our operations and on tenants' ability to operate their businesses, generate sales and meet their financial obligations, including the obligation to pay ongoing and deferred rents; our ability to sell our remaining assets on commercially reasonable terms; property damage, expenses related thereto and other business and economic consequences (including the potential loss of rental revenues) resulting from extreme weather conditions and natural disasters in locations where we own properties, and the ability to estimate accurately the amounts thereof; sufficiency and timing of any insurance recovery payments related to damages from extreme weather conditions and natural disasters; local conditions such as an increase in the supply of, or a reduction in demand for, retail real estate in the area; the impact of ecommerce; dependence on rental income from real property; the loss of, significant downsizing of or bankruptcy of a major tenant and the impact of any such event on rental income from other tenants at our properties; impairment charges; the ability to secure and maintain management services provided to us, including pursuant to our external management

agreement with one or more subsidiaries of SITE Centers; and our ability to maintain our REIT status. For additional factors that could cause the results of the Company to differ materially from those indicated in the forward-looking statements, please refer to the Company's most recent report on Forms 10-K and 10-Q. The impacts of the COVID-19 pandemic may also exacerbate the risks described therein, any of which could have a material effect on the Company. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect events or circumstances that arise after the date hereof.

# **Retail Value Inc.**Income Statement

in thousands, except per share

Weighted average shares - Basic & Diluted - EPS

3Q21 3Q20 9M21 9M20 **Revenues:** Rental income (1) \$14,718 \$18,988 \$50,479 \$63,774 Straight-line rent (1) (59) 378 (258)(400)Other property revenues (31)33 38 31 14,628 19,399 50,259 63,405 **Expenses:** 8,947 Operating and maintenance 1,922 2,403 6,485 850 Property Management fees 675 2,076 3,049 Real estate taxes 2,661 4,091 8,562 12,878 5,258 7,344 17,123 24,874 Net operating income (1) 9,370 12,055 33,136 38,531 Other income (expense): Asset management fees (731)(997)(2,425)(3,633)(2,039)(7,897)(14,797)Interest expense, net (4,109)

Depreciation and amortization	(4,439)	(6,538)	(16,127)	(22,729)
General and administrative	(874)	(860)	(2,997)	(2,861)
Impairment charges	(1,573)	(16,640)	(1,573)	(43,460)
Debt extinguishment costs, net	(5,158)	(440)	(6,307)	(4,417)
Other income, net	0	0	0	0
Gain on disposition of real estate, net	37	8,324	1,882	21,956
Loss before other items	(5,407)	(9,205)	(2,308)	(31,410)
Tax expense	(50)	(59)	(193)	(184)
Loss from continuing operations	(5,457)	(9,264)	(2,501)	(31,594)
Income (loss) from discontinued operations (2)	26,466	(59,741)	(42,862)	(52,464)
Net income (loss)	\$21,009	(\$69,005)	(\$45,363)	(\$84,058)

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Basic and Diluted:				
Loss per common share – Continuing operations	\$(0.26)	\$(0.47)	\$(0.12)	\$(1.60)
Income (loss) per common share – Discontinued operations	1.25	(3.01)	(2.04)	(2.65)
Net income (loss) per common share	\$0.99	\$(3.48)	\$(2.16)	\$(4.25)

21,117

19,829

21,043

19,798

(1) Activity for the three remaining properties was as follows (Green Ridge Square, Crossroads Center and Willowbrook Plaza): Uncollectible revenue (included in rental income) (\$208)(\$1,177)\$2,600 (\$3,057)Straight-line rent (54) (15)50 (558)2,683 2,048 11,390 6,397 Net operating income

<sup>(2)</sup> Puerto Rico segment classified as a "discontinued operation" for financial reporting purposes on a retrospective basis. See additional detail on page 6.

**Retail Value Inc.**Other Financial Information

in thousands, except per share

	3Q21	3Q20	9M21	9M20
Net income (loss) attributable to Common Shareholders	\$21,009	(\$69,005)	(\$45,363)	(\$84,058)
Depreciation and amortization of real estate	8,057	13,780	32,585	44,427
Impairment of real estate	1,573	77,795	82,633	104,615
Gain on disposition of real estate, net	(24,146)	(8,324)	(25,687)	(21,956)
FFO attributable to Common Shareholders	\$6,493	\$14,246	\$44,168	\$43,028
Debt extinguishment, transaction, other, net	7,016	333	8,061	3,976
Operating FFO attributable to Common Shareholders	\$13,509	\$14,579	\$52,229	\$47,004
Weighted average shares and units – Basic & Diluted – FFO & OFFO	21,117	19,829	21,043	19,798
FFO per share – Basic & Diluted	\$0.31	\$0.72	\$2.10	\$2.17
Operating FFO per share – Basic & Diluted	\$0.64	\$0.74	\$2.48	\$2.37
Common stock dividends declared, per share	N/A	N/A	N/A	N/A
Certain non-cash items (including properties reported as discont	tinued operations):			
Loan cost amortization	(429)	(883)	(1,923)	(2,817)
Capital expenditures (including properties reported as discontin	ued operations):			
Maintenance capital expenditures	590	471	1,817	1,134
Tenant allowances and landlord work	2,282	1,618	3,555	3,229
Leasing commissions - SITE Centers	306	288	1,701	1,992
Leasing commissions - external	311	71	498	226
Hurricane restorations	87	1,875	2,421	9,887

# **Retail Value Inc.**Other Financial Information

in thousands, except per share

in thousands, except per share		G	1.0	
	3Q21	Continental U	9M21	9M20
Revenues:				
Minimum rents	\$9,859	\$14,795	\$31,641	\$46,895
Ground lease minimum rents	795	1,082	2,431	3,386
Percentage and overage rent	22	147	275	250
Recoveries	3,671	5,402	12,050	17,981
Uncollectible revenue	29	(2,229)	3,173	(6,279)
Ancillary and other rental income	222	169	504	641
Lease termination fees	61	0	147	500
Other property revenues	(31)	33	38	31
Expenses:	14,628	19,399	50,259	63,405
Operating and maintenance	1,922	2,403	6,485	8,947
Property management fees	675	850	2,076	3,049
Real estate taxes	2,661	4,091	8,562	12,878
	5,258	7,344	17,123	24,874
Net operating income (1)	9,370	12,055	33,136	38,531
Other income (expense):				
Asset management fees	(731)	(997)	(2,425)	(3,633)
Interest expense, net	(2,039)	(4,109)	(7,897)	(14,797)
Depreciation and amortization	(4,439)	(6,538)	(16,127)	(22,729)
General and administrative (not allocated to segment)	N/A	N/A	N/A	N/A
Impairment charges	(1,573)	(16,640)	(1,573)	(43,460)
Debt extinguishment costs, net	(5,158)	(440)	(6,307)	(4,417)
Gain on disposition of real estate, net (2)	(3,138)	8,324	1,882	21,956
Tax expense	(50)	6,324 ( <b>59</b> )	(193)	,
Net (loss) income	(\$4,583)	(\$8,404)	\$496	(184) ( <b>\$28,733</b> )
Net (1088) income	(\$4,505)	(\$0,707)	φ+20	(φ20,733)
(1) NOI from assets sold or held for sale	6,745	10,156	21,820	32,033
(2) SITE Centers disposition fees for assets sold	0	856	547	2,622
	3Q21	Puerto Rico (Discontinuo 3Q20	9M21	9M20
	3Q21	3Q20	/11121	
Revenues:	3021	3Q20		)1112U
Revenues: Minimum rents	\$7,945	\$14,565	\$34,220	\$44,203
Minimum rents Ground lease minimum rents	\$7,945	\$14,565	\$34,220	\$44,203
Minimum rents	\$7,945 1,065 198	\$14,565 2,048 277	\$34,220 4,472 2,040	\$44,203 6,062 1,229
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries	\$7,945 1,065 198 3,427	\$14,565 2,048 277 5,993	\$34,220 4,472 2,040 14,917	\$44,203 6,062 1,229 18,130
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue	\$7,945 1,065 198 3,427 1,383	\$14,565 2,048 277 5,993 (3,912)	\$34,220 4,472 2,040 14,917 1,317	\$44,203 6,062 1,229 18,130 (7,540)
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income	\$7,945 1,065 198 3,427 1,383 855	\$14,565 2,048 277 5,993 (3,912) 1,627	\$34,220 4,472 2,040 14,917 1,317 3,837	\$44,203 6,062 1,229 18,130 (7,540) 4,116
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees	\$7,945 1,065 198 3,427 1,383 855 1,310	\$14,565 2,048 277 5,993 (3,912) 1,627 0	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097	\$44,203 6,062 1,229 18,130 (7,540) 4,116
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income	\$7,945 1,065 198 3,427 1,383 855	\$14,565 2,048 277 5,993 (3,912) 1,627	\$34,220 4,472 2,040 14,917 1,317 3,837	\$44,203 6,062 1,229 18,130 (7,540) 4,116
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses:	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 66,272
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178	\$14,565 2,048 277 5,993 (3,912) 1,627 0	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 <b>63,917</b>	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 66,272
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses:	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 66,272
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 <b>63,917</b>	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 66,272
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617 7,168 1,558	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 <b>63,917</b> 19,037 4,533	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 <b>66,272</b> 21,313 4,477
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406 686	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617 7,168 1,558 1,227	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917 19,037 4,533 2,808	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 <b>66,272</b> 21,313 4,477 3,642
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406 686 6,916	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917  19,037 4,533 2,808 26,378	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 <b>66,272</b> 21,313 4,477 3,642 <b>29,432</b>
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1)	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406 686 6,916	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917  19,037 4,533 2,808 26,378	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 <b>66,272</b> 21,313 4,477 3,642 <b>29,432</b>
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1) Other income (expense):	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406 686 6,916 9,262	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917 19,037 4,533 2,808 26,378 37,539	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 66,272 21,313 4,477 3,642 29,432
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1)  Other income (expense): Asset management fees Interest expense, net	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406 686 6,916 9,262	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953  10,664	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917  19,037 4,533 2,808 26,378  37,539	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 <b>66,272</b> 21,313 4,477 3,642 <b>29,432</b> 36,840
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1)  Other income (expense): Asset management fees	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406 686 6,916 9,262	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953  10,664  (1,005)	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917 19,037 4,533 2,808 26,378 37,539	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 <b>66,272</b> 21,313 4,477 3,642 <b>29,432</b> <b>36,840</b>
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1)  Other income (expense): Asset management fees Interest expense, net Depreciation and amortization General and administrative (not allocated to segment)	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406 686 6,916 9,262 (889) (485) (3,629) N/A	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953  10,664  (1,005) (1,066) (7,259) N/A	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917  19,037 4,533 2,808 26,378  37,539  (2,736) (2,055) (16,503) N/A	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 <b>66,272</b> 21,313 4,477 3,642 <b>29,432</b> <b>36,840</b> (3,017) (3,330) (21,749) N/A
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1)  Other income (expense): Asset management fees Interest expense, net Depreciation and amortization General and administrative (not allocated to segment) Impairment charges	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406 686 6,916 9,262 (889) (485) (3,629) N/A 0	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953  10,664  (1,005) (1,066) (7,259) N/A (61,155)	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917  19,037 4,533 2,808 26,378  37,539  (2,736) (2,055) (16,503) N/A (81,060)	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 <b>66,272</b> 21,313 4,477 3,642 <b>29,432</b> 36,840 (3,017) (3,330) (21,749) N/A (61,155)
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1)  Other income (expense): Asset management fees Interest expense, net Depreciation and amortization General and administrative (not allocated to segment) Impairment charges Debt extinguishment costs, net	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178  4,824 1,406 686 6,916  9,262  (889) (485) (3,629) N/A 0 (1,858)	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953  10,664  (1,005) (1,066) (7,259) N/A (61,155) 0	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917  19,037 4,533 2,808 26,378  37,539  (2,736) (2,055) (16,503) N/A (81,060) (1,951)	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 <b>66,272</b> 21,313 4,477 3,642 <b>29,432</b> 36,840 (3,017) (3,330) (21,749) N/A (61,155)
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1)  Other income (expense): Asset management fees Interest expense, net Depreciation and amortization General and administrative (not allocated to segment) Impairment charges Debt extinguishment costs, net Other expense, net	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178  4,824 1,406 686 6,916  9,262  (889) (485) (3,629) N/A 0 (1,858)	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953  10,664  (1,005) (1,066) (7,259) N/A (61,155) 0 107	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917  19,037 4,533 2,808 26,378  37,539  (2,736) (2,055) (16,503) N/A (81,060) (1,951) 197	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 66,272 21,313 4,477 3,642 29,432 36,840 (3,017) (3,330) (21,749) N/A (61,155) 0
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1)  Other income (expense): Asset management fees Interest expense, net Depreciation and amortization General and administrative (not allocated to segment) Impairment charges Debt extinguishment costs, net Other expense, net Gain on disposition of real estate, net (2)	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406 686 6,916 9,262 (889) (485) (3,629) N/A 0 (1,858) 0 24,109	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953  10,664  (1,005) (1,066) (7,259) N/A (61,155) 0 107 0	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917  19,037 4,533 2,808 26,378  37,539  (2,736) (2,055) (16,503) N/A (81,060) (1,951) 197 23,805	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 <b>66,272</b> 21,313 4,477 3,642 <b>29,432</b> 36,840 (3,017) (3,330) (21,749) N/A (61,155) 0 441
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1)  Other income (expense): Asset management fees Interest expense, net Depreciation and amortization General and administrative (not allocated to segment) Impairment charges Debt extinguishment costs, net Other expense, net	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178  4,824 1,406 686 6,916  9,262  (889) (485) (3,629) N/A 0 (1,858)	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953  10,664  (1,005) (1,066) (7,259) N/A (61,155) 0 107	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917  19,037 4,533 2,808 26,378  37,539  (2,736) (2,055) (16,503) N/A (81,060) (1,951) 197	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 <b>66,272</b> 21,313 4,477 3,642 <b>29,432</b> 36,840 (3,017) (3,330) (21,749) N/A (61,155) 0
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1)  Other income (expense): Asset management fees Interest expense, net Depreciation and amortization General and administrative (not allocated to segment) Impairment charges Debt extinguishment costs, net Other expense, net Gain on disposition of real estate, net (2) Tax expense Net income (loss)	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406 686 6,916 9,262 (889) (485) (3,629) N/A 0 (1,858) 0 24,109 (44) \$26,466	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953  10,664  (1,005) (1,066) (7,259) N/A (61,155) 0 107 0 (27) (\$59,741)	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917  19,037 4,533 2,808 26,378  37,539  (2,736) (2,055) (16,503) N/A (81,060) (1,951) 197 23,805 (98) (\$42,862)	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 66,272 21,313 4,477 3,642 29,432 36,840 (3,017) (3,330) (21,749) N/A (61,155) 0 441 0 (494) (\$52,464)
Minimum rents Ground lease minimum rents Percentage and overage rent Recoveries Uncollectible revenue Ancillary and other rental income Lease termination fees Other property revenues  Expenses: Operating and maintenance Property management fees Real estate taxes  Net operating income (1)  Other income (expense): Asset management fees Interest expense, net Depreciation and amortization General and administrative (not allocated to segment) Impairment charges Debt extinguishment costs, net Other expense, net Gain on disposition of real estate, net (2) Tax expense	\$7,945 1,065 198 3,427 1,383 855 1,310 (5) 16,178 4,824 1,406 686 6,916 9,262 (889) (485) (3,629) N/A 0 (1,858) 0 24,109 (44)	\$14,565 2,048 277 5,993 (3,912) 1,627 0 19 20,617  7,168 1,558 1,227 9,953  10,664  (1,005) (1,066) (7,259) N/A (61,155) 0 107 0 (27)	\$34,220 4,472 2,040 14,917 1,317 3,837 3,097 17 63,917  19,037 4,533 2,808 26,378  37,539  (2,736) (2,055) (16,503) N/A (81,060) (1,951) 197 23,805 (98)	\$44,203 6,062 1,229 18,130 (7,540) 4,116 19 53 66,272  21,313 4,477 3,642 29,432  36,840  (3,017) (3,330) (21,749) N/A (61,155) 0 441 0 (494)

# **Balance Sheet**

# \$ in thousands

	At Period E	nd
	3Q21	4Q20
Assets:		
Land	\$10,442	\$106,708
Buildings	99,141	421,401
Fixtures and tenant improvements	22,755	68,795
	132,338	596,904
Depreciation	(67,377)	(253,565)
	64,961	343,339
Construction in progress	2,341	321
Real estate, net	67,302	343,660
Cash	460.040	56.940
Restricted cash	460,949	56,849
	0	115,939
Receivables and straight-line (1)	7,960	15,007
Intangible assets, net (2)	4,391	9,452
Other assets, net (3)	4,672	5,767
Assets related to discontinued operations	0	649,202
Real estate assets and other assets held for sale	240,682	0
Total Assets	785,956	1,195,876
Liabilities and Equity:		
Secured debt	0	258,795
Dividends payable	0	23,002
Other liabilities (4)	17,433	25,848
Liabilities related to discontinued operations	0	98,445
Liabilities held for sale	4,698	0
Total Liabilities	22,131	406,090
Redeemable preferred equity	190,000	190,000
Common shares	2,112	1,983
Paid-in capital	740,517	721,234
Distributions in excess of net income	(168,791)	(123,428)
Common shares in treasury at cost	(13)	(3)
Total Equity	573,825	599,786
Total Liabilities and Equity	\$785,956	\$1,195,876
(1) Tenant receivables - continental U.S.	550	N/A
Tenant receivables - Puerto Rico	588	N/A
SL rents (including fixed CAM), net - continental U.S.  Property insurance receivable	867 2,615	N/A N/A
Other receivables	3,340	N/A
(2) Operating lease right of use asset	1,108	N/A
(3) Note receivable	3,000	N/A
(4) Operating lease liabilities	2,140	N/A

Prior year footnote amounts are not presented due to impact of discontinued operations and held for sale classification.

# **Retail Value Inc.** Portfolio Summary

# GLA in thousands

	9/30/2021	6/30/2021	3/31/2021	12/31/2020	9/30/2020
Shopping Center Count					
Operating Centers	8	17	22	22	23
Continental U.S.	8	8	11	11	11
Puerto Rico	0	9	11	11	12
Gross Leasable Area (GLA)					
Owned and Ground Lease	3,779	7,316	8,451	8,451	8,905
Continental U.S.	3,779	3,779	4,533	4,533	4,539
Puerto Rico	N/A	3,537	3,918	3,918	4,366
Unowned	865	1,131	1,131	1,131	1,125
Quarterly Operational Overview					
Continental U.S.					
Base Rent PSF	\$13.43	\$13.41	\$13.17	\$13.35	\$13.31
Leased Rate	89.5%	89.6%	86.7%	88.9%	90.7%
Leased Rate < 10K SF	69.2%	69.8%	67.2%	68.8%	70.4%
Leased Rate > 10K SF	94.1%	94.1%	90.9%	93.2%	95.1%
Puerto Rico					
Base Rent PSF	N/A	\$19.40	\$19.60	\$19.95	\$19.72
Leased Rate	N/A	92.2%	88.3%	89.2%	87.6%
Leased Rate < 10K SF	N/A	77.0%	76.1%	79.2%	79.5%
Leased Rate > 10K SF	N/A	99.5%	94.0%	94.0%	91.4%
Operational Statistics					
% of Aggregate Property NOI - Continental U.S.	50.3%	44.2%	47.2%	47.5%	53.1%
% of Aggregate Property NOI Puerto Rico	49.7%	55.8%	52.8%	52.5%	46.9%

# Retail Value Inc. Property List For Properties Owned as of November 3, 2021

Center	MSA	Owned GLA	Total GLA	ABR PSF (1)	Leased Rate %	Anchor Tenants (1)
Green Ridge Square	Grand Rapids-Wyoming, MI	216	407	\$12.66	93.1%	Bed Bath & Beyond, Best Buy, Chuck E Cheese (U), Michaels, Target (U)
Crossroads Center <sup>(2)</sup>	Gulfport-Biloxi-Pascagoula, M	S 555	591	\$12.16	91.9%	Academy Sports, Barnes & Noble, Belk, Burke's Outlet, Cinemark, Michaels, Ross Dress for Less, T.J. Maxx
Willowbrook Plaza	Houston-The Woodlands-Sugar Land, TX	385	393	\$15.62	78.4%	AMC Theatres, Bed Bath & Beyond, Bel Furniture, buybuy BABY, Cost Plus World Market
		1,156	1,391			

<sup>(</sup>U) Indicates unowned. Anchors include tenants greater than 20K SF

**Top 10 Tenants** 

# \$ and GLA in thousands

						Credit Ratings
Tenant	Number of Units	Base Rent	% of Total	Owned GLA	% of Total	(S&P/Moody's/Fitch)
AMC Theatres	1	\$2,203	16.9%	92	8.0%	CCC+/Caa3/NR
Cinemark	1	1,068	8.2%	63	5.4%	B/NR/B+
Bed Bath & Beyond (1)	3	833	6.4%	127	11.0%	B+/Ba3/NR
Michaels	2	542	4.1%	48	4.2%	B/B1/NR
Best Buy	1	516	3.9%	45	3.9%	BBB+/A3/NR
Five Below	3	446	3.4%	27	2.3%	NR
Academy Sports	1	378	2.9%	50	4.3%	NR
Ross Stores	1	339	2.6%	30	2.6%	BBB+/A2/NR
TJX Companies	1	278	2.1%	30	2.6%	A/A2/NR
Office Depot	1	271	2.1%	17	1.5%	NR
Top 10 Total	15	\$6,874	52.6%	529	45.8%	
Total Portfolio		\$13,068	100.0%	1,156	100.0%	

 $<sup>^{(1)}</sup>$  Bed Bath (2) / buybuy BABY (1)

Note: All data and metrics as of September 30, 2021.

<sup>(1)</sup> Based upon commenced occupancy as of September 30, 2021

<sup>(2)</sup> Asset is subject to a ground lease.

# Dispositions

# \$ and GLA in thousands

	Duomanty, Nomo	City State	Owned	Derica
	Property Name	City, State	GLA	Price
04/17/18	Silver Spring Square (pre spin)	Mechanicsburg, PA	343	\$80,810
06/27/18	The Walk at Highwoods Preserve (pre spin)	Tampa, FL	138	25,025
07/06/18	Tequesta Shoppes	Tequesta, FL	110	14,333
07/10/18	Lake Walden Square	Plant City, FL	245	29,000
08/01/18	East Lloyd Commons	Evansville, IN	160	23,000
08/13/18	Grandville Marketplace	Grandville, MI	224	16,700
08/29/18	Brandon Boulevard Shoppes	Valrico, FL	86	14,650
09/14/18	Gresham Station	Gresham, OR	342	64,500
10/18/18	Palm Valley Pavilions	Goodyear, AZ	233	44,800
11/13/18	I-Drive Value Center	Orlando, FL	186	26,157
11/20/18	Douglasville Pavilion	Douglasville, GA	266	35,120
12/14/18	Kyle Crossing	Kyle, TX	121	27,600
		<b>Total 2018</b>	2,454	\$401,695
02/08/19	Millenia Plaza	Orlando, FL	412	\$56,400
02/27/19	Homestead Pavilion (TD Bank)	Homestead, FL	4	4,091
03/01/19	West Allis Center (Chick-Fil-A)	Milwaukee, WI	5	2,211
03/04/19	Lowe's Home Improvement	Hendersonville, TN	129	16,058
03/26/19	Midway Marketplace	St. Paul, MN	324	31,210
04/05/19	Mariner Square	Spring Hill, FL	194	17,000
05/23/19	Shoppers World of Brookfield	Brookfield, WI	203	19,450
05/31/19	Homestead Pavilion	Homestead, FL	295	62,250
06/13/19	Beaver Creek Crossings	Apex, NC	321	52,750
08/07/19	Harbison Court	Columbia, SC	242	36,500
08/09/19	West Allis Center	West Allis, WI	259	18,100
12/19/19	Marketplace at Towne Centre	Mesquite, TX	180	19,150
	•	Total 2019	2,568	\$335,170
01/15/20	Newnan Crossing S.C. Parcel (excluding Lowe's)	Newnan, GA	92	\$11,600
02/19/20	Hamilton Commons	Mays Landing, NJ	403	60,000
02/26/20	Tucson Spectrum	Tucson, AZ	717	84,000
06/30/20	Big Oaks Crossing	Tupelo, MS	348	21,000
07/27/20	Newnan Crossing -Lowe's Parcel	Newnan, GA	130	15,550
09/24/20	Riverdale Village	Coon Rapids, MN	788	70,000
12/21/20	Peach Street Marketplace -LongHorn Steakhouse	Erie, PA	5	2,075
12/22/20	Plaza Palma Real	Humacao, PR	448	50,000
		Total 2020	2,931	\$314,225
04/09/21	Marketplace of Brown Deer	Brown Deer, WI	405	\$10,250
04/13/21	Noble Town Center	Jenkintown, PA	168	14,000
04/14/21	Plaza Vega Baja	Vega Baja, PR	185	4,500
04/21/21	Uptown Solon	Solon, OH	182	10,100
06/03/21	Señorial Plaza	Rio Piedras, PR	202	20,350
08/27/21	Puerto Rico Portfolio (9 Assets)	Puerto Rico	3,538	550,000
10/01/21	Continental U.S. Portfolio (5 Assets)	Various	2,623	264,000
<del></del> -		Total 2021 YTD	7,303	\$873,200
		Asset sales (Post Spin)		\$1,818,455
				Ψ <b>-</b> ,0 <b>1</b> 0, 100

# Capital Structure

\$, shares and units in thousands, except per share

September 30, 2021	December 31, 2020	December 31, 2019
\$26.33	\$14.87	\$36.80
21,117	21,083	19,052
\$556,015	\$313,508	\$701,119
\$190,000	\$190,000	\$190,000
\$0	\$0	\$0
\$0	\$354,202	\$674,331
\$460,949	\$172,788	\$183,294
(\$460,949)	\$181,415	\$491,037
\$285,066	\$684,923	\$1,382,155
	\$26.33 21,117 \$556,015 \$190,000 \$0 \$0 \$0 \$460,949 (\$460,949)	\$26.33 \$14.87 21,117 21,083 \$556,015 \$313,508 \$190,000 \$190,000 \$0 \$0 \$0 \$0 \$0 \$354,202 \$460,949 \$172,788 (\$460,949) \$181,415

<sup>(1)</sup> On October 28, 2021, the Company paid a common dividend of \$22.04 per share.

<sup>(2)</sup> On October 6, 2021, the Company paid a dividend of \$190.0 million to SITE Centers.

# Notable Accounting and Supplemental Policies

The information contained in the Quarterly Financial Supplement does not purport to disclose all items required by the accounting principles generally accepted in the United States of America ("GAAP") and is unaudited information. The Company's Quarterly Financial Supplement should be read in conjunction with the Company's Form 10-K and Form 10-Q.

## **Rental Income (Revenues)**

- Percentage and overage rents are recognized after the tenants' reported sales have exceeded the applicable sales breakpoint.
- Tenant reimbursements are recognized in the period in which the expenses are incurred.
- Lease termination fees are recognized upon termination of a tenant's lease when the Company has no further obligations under the lease.

# **Lease Modification Accounting**

- Elected not to apply lease modification accounting to lease amendments in which the total amount of rent due under the lease is substantially the same and there has been no increase in the lease term. A majority of the Company's concession amendments within this category provide for the deferral of rental payments to a later date within the remaining lease term.
- If abatements are granted as part of a lease amendment, the Company has elected to not treat the abatements as variable rent and instead will record the concession's impact over the tenant's remaining lease term on a straight-line basis. Modifications to leases that involve an increase in the lease term have been treated as a lease modification.
- For those tenants where the Company is unable to assert that collection of amounts due over the lease term is probable, regardless if the Company has entered into a deferral agreement to extend the payment terms, the Company has categorized these tenants on the cash basis of accounting. As a result, no rental income is recognized from such tenants once they have been placed on the cash basis of accounting until payments are received and all existing accounts receivable relating to these tenants have been reserved in full, including straight-line rental income. The Company will remove the cash basis designation and resume recording rental income from such tenants during the period earned at such time it believes collection from the tenants is probable based upon a demonstrated payment history or recapitalization event.

## **Deferred Financing Costs**

Costs incurred in obtaining term financing are included as a reduction of the related debt liability and costs
incurred related to the revolving credit facilities are included in other assets on the consolidated balance sheets.
All costs are amortized on a straight-line basis over the term of the related debt agreement; such amortization is
reflected as interest expense in the consolidated income statements.

# Real Estate

- Real estate assets are stated at cost less accumulated depreciation, which, in the opinion of management, is not
  in excess of the individual property's estimated undiscounted future cash flows, including estimated proceeds
  from disposition.
- Construction in progress includes expansions and re-tenanting.
- Depreciation and amortization are provided on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings 20 to 31.5 years
Building Improvements 3 to 20 years

Furniture/Fixtures/ Shorter of economic life or lease terms

**Tenant Improvements** 

# Notable Accounting and Supplemental Policies

# Capitalization

- Expenditures for maintenance and repairs are charged to operations as incurred. Renovations and expenditures that improve or extend the life of the asset are capitalized.
- The Company capitalizes interest on funds used for the construction or expansion of shopping centers.
   Capitalization of interest ceases when construction activities are completed and the property is available for occupancy by tenants.
- Interest expense incurred during construction is capitalized and depreciated over the building life.

# **Discontinued Operations**

• A discontinued operation includes only the disposal of a component of an entity and represents a strategic shift of the Company's geographical concentration and business. The disposition of all of the Company's Puerto Rico assets qualified for discontinued operations presentation. The sale of the individual continental U.S assets did not qualify for discontinued operations presentation, and thus, the results of the properties that have been sold to date remain in Income from Continuing Operations, and any associated gains or losses from the disposition are included in Gain on Disposition of Real Estate.

#### Non-GAAP Measures

## FFO and Operating FFO

The Company believes that Funds from Operations ("FFO") and Operating FFO, both non-GAAP financial measures, provide additional and useful means to assess the financial performance of REITs. FFO and Operating FFO are frequently used by the real estate industry, as well as securities analysts, investors and other interested parties, to evaluate the performance of REITs. The Company also believes that FFO and Operating FFO more appropriately measure the core operations of the Company and provide benchmarks to its peer group

FFO excludes GAAP historical cost depreciation and amortization of real estate and real estate investments, which assume that the value of real estate assets diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions, and many companies use different depreciable lives and methods. Because FFO excludes depreciation and amortization unique to real estate and gains and losses from depreciable property dispositions, it can provide a performance measure that, when compared year over year, reflects the impact on operations from trends in occupancy rates, rental rates, operating costs, interest costs and acquisition, disposition and development activities. This provides a perspective of the Company's financial performance not immediately apparent from net income determined in accordance with GAAP.

FFO is generally defined and calculated by the Company as net income (loss) (computed in accordance with GAAP), adjusted to exclude (i) gains and losses from disposition of real estate property and related investments, which are presented net of taxes, if any, (ii) impairment charges on real estate property and related investments and (iii) certain non-cash items. These non-cash items principally include real property depreciation and amortization of intangibles. The Company's calculation of FFO is consistent with the definition of FFO provided by NAREIT.

The Company believes that certain charges and income recorded in its operating results are not comparable or reflective of its core operating performance. Operating FFO is useful to investors as the Company removes non-comparable charges, income and gains to analyze the results of its operations and assess performance of the core operating real estate portfolio. As a result, the Company also computes Operating FFO and discusses it with the users of its financial statements, in addition to other measures such as net income (loss) determined in accordance with GAAP and FFO. Operating FFO is generally defined and calculated by the Company as FFO excluding certain charges and income that management believes are not comparable and indicative of the results of the Company's operating real estate portfolio. Such adjustments include gains/losses on the early extinguishment of debt and transaction costs. The disclosure of these adjustments is regularly requested by users of the Company's financial statements.

The adjustment for these charges and income may not be comparable to how other REITs or real estate companies calculate their results of operations, and the Company's calculation of Operating FFO differs from NAREIT's definition of FFO. Additionally, the Company provides no assurances that these charges and income are non-recurring. These charges and income could be reasonably expected to recur in future results of operations.

These measures of performance are used by the Company for several business purposes and by other REITs. The Company uses FFO and/or Operating FFO in part (i) as a disclosure to improve the understanding of the Company's operating results among the investing public, (ii) as a measure of a real estate asset's performance and (iii) to compare the Company's performance to that of other publicly traded shopping center REITs. For the reasons described above, management believes that FFO and Operating FFO provide the Company and investors with an important indicator of the Company's operating performance. They provide recognized measures of performance other than GAAP net income, which may include non-cash items (often significant). Other real estate companies may calculate FFO and Operating FFO in a different manner.

## Non-GAAP Measures

Management recognizes the limitations of FFO and Operating FFO when compared to GAAP's net income. FFO and Operating FFO do not represent amounts available for dividends, capital replacement or expansion, debt service obligations or other commitments and uncertainties. Management does not use FFO or Operating FFO as an indicator of the Company's cash obligations and funding requirements for future commitments, acquisitions or development activities. Neither FFO nor Operating FFO represents cash generated from operating activities in accordance with GAAP, and neither is necessarily indicative of cash available to fund cash needs. Neither FFO nor Operating FFO should be considered an alternative to net income (computed in accordance with GAAP) or as an alternative to cash flow as a measure of liquidity. FFO and Operating FFO are simply used as additional indicators of the Company's operating performance. The Company believes that to further understand its performance, FFO and Operating FFO should be compared with the Company's reported net income (loss) and considered in addition to cash flows determined in accordance with GAAP, as presented in its condensed consolidated financial statements. Reconciliations of these measures to their most directly comparable GAAP measure of net income (loss) have been provided herein.

# **Net Operating Income ("NOI")**

The Company uses NOI, which is a non-GAAP financial measure, as a supplemental performance measure. NOI is calculated as property revenues less property-related expenses. The Company believes NOI provides useful information to investors regarding the Company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level and, when compared across periods, reflects the impact on operations from trends in occupancy rates, rental rates, operating costs and acquisition and disposition activity on an unleveraged basis.

