

Competitive Landscape

How we'll win where others can't

Features & Benefits	Plug Zen	Chargepoint	Blink	Wallbox
Average Costs	\$15K (10 Ports)	\$45K (2 ports)	\$40K (2 ports)	\$30K (2 ports)
Modular/ Upgradeable	✓	✗	✗	✗
Repair/ Port Replace	<i>1 hour, \$100s</i>	<i>Days, \$1,000s</i>	<i>Days, \$1,000s</i>	<i>Days, \$1,000s</i>
Hybrid (Cable/wireless)	✓	✗	✗	✗
V2G Ready	✓	✗	✗	✗
Open Source	✓	✗	✗	✗