

Single Family Monthly Sales Volume

August 2024



Area Name	August 2024			July 2024			August 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	7	\$12,153,000	\$1,825,000	8	\$13,404,999	\$1,387,500	7	\$14,264,000	\$1,995,000
Hana	0	--	--	0	--	--	1	\$875,000	\$875,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$3,600,000	\$3,600,000	0	--	--	1	\$3,900,000	\$3,900,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	8	\$9,785,000	\$1,215,000	8	\$9,096,768	\$1,125,000	3	\$2,993,000	\$915,000
Kapalua	1	\$17,000,000	\$17,000,000	1	\$6,875,000	\$6,875,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	1	\$499,000	\$499,000	0	--	--	0	--	--
Kihei	8	\$18,095,108	\$1,542,554	6	\$9,398,000	\$1,602,500	8	\$11,852,500	\$1,357,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	2	\$3,005,000	\$1,502,500	6	\$7,938,700	\$1,425,000	3	\$4,325,000	\$1,200,000
Lahaina	1	\$3,300,000	\$3,300,000	1	\$4,272,880	\$4,272,880	1	\$6,800,000	\$6,800,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	11	\$14,669,000	\$1,285,000	5	\$10,559,999	\$1,160,000	2	\$2,085,000	\$1,042,500
Maui Meadows	0	--	--	0	--	--	2	\$6,060,000	\$3,030,000
Nahiku	0	--	--	1	\$749,000	\$749,000	0	--	--
Napili/Kahana/Honokowai	4	\$6,620,000	\$1,557,500	3	\$4,895,000	\$1,595,000	3	\$4,395,000	\$1,445,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	4	\$4,986,500	\$1,337,000	2	\$2,200,000	\$1,100,000	1	\$1,450,000	\$1,450,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	1	\$775,000	\$775,000
Wailea/Makena	1	\$4,075,000	\$4,075,000	0	--	--	1	\$2,700,000	\$2,700,000
Wailuku	13	\$15,597,580	\$1,100,000	8	\$9,550,455	\$1,185,000	23	\$24,295,356	\$1,090,000
Lanai	1	\$750,000	\$750,000	2	\$1,325,000	\$662,500	2	\$1,438,000	\$719,000
Molokai	1	\$2,200,000	\$2,200,000	5	\$2,749,000	\$385,000	0	--	--
All MLS	64	\$116,335,188	\$1,325,000	56	\$83,014,801	\$1,200,000	59	\$88,207,856	\$1,200,000

Condominium Monthly Sales Volume

August 2024



Area Name	August 2024			July 2024			August 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	7	\$14,310,839	\$975,000	6	\$9,731,000	\$1,575,000	6	\$13,694,000	\$1,974,500
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	3	\$625,000	\$220,000	3	\$1,210,000	\$310,000	3	\$800,000	\$280,000
Kapalua	0	--	--	0	--	--	3	\$5,150,000	\$1,700,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	20	\$16,801,400	\$722,500	30	\$29,222,000	\$770,000	46	\$40,804,500	\$773,750
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	0	--	--	0	--	--	0	--	--
Maalaea	0	--	--	0	--	--	8	\$5,132,000	\$569,500
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	8	\$9,524,999	\$1,057,500	9	\$7,311,300	\$695,000	15	\$9,675,500	\$635,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	1	\$800,000	\$800,000
Wailea/Makena	22	\$84,218,250	\$2,599,775	12	\$57,849,350	\$3,040,750	10	\$49,357,000	\$3,212,500
Wailuku	3	\$2,090,000	\$730,000	6	\$3,845,000	\$605,000	5	\$2,658,500	\$545,000
Lanai	1	\$4,500,000	\$4,500,000	1	\$310,000	\$310,000	0	--	--
Molokai	2	\$575,000	\$287,500	0	--	--	4	\$1,207,000	\$323,500
All MLS	66	\$132,645,488	\$1,000,000	67	\$109,478,650	\$799,000	101	\$129,278,500	\$750,000

Land Monthly Sales Volume

August 2024



Area Name	August 2024			July 2024			August 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$2,705,000	\$675,000	1	\$790,000	\$790,000	2	\$2,690,000	\$1,345,000
Hana	3	\$2,250,000	\$750,000	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	0	--	--	2	\$1,556,500	\$778,250
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	0	--	--	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$2,335,000	\$925,000	2	\$1,775,000	\$887,500	1	\$715,000	\$715,000
Lahaina	1	\$1,700,000	\$1,700,000	3	\$2,925,000	\$800,000	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	1	\$780,000	\$780,000	2	\$17,550,000	\$8,775,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	1	\$976,000	\$976,000	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	1	\$485,000	\$485,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$650,000	\$650,000	0	--	--	1	\$899,000	\$899,000
Wailuku	1	\$520,000	\$520,000	0	--	--	4	\$1,923,500	\$471,500
Lanai	0	--	--	0	--	--	0	--	--
Molokai	3	\$532,500	\$127,500	2	\$520,000	\$260,000	1	\$320,000	\$320,000
All MLS	17	\$11,668,500	\$700,000	9	\$6,790,000	\$780,000	14	\$26,139,000	\$677,500

Single Family Sales – Year to Date

August 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-24 YTD Sales	Aug-23 YTD Sales	Unit Change	Percent Change	Aug-24 YTD Average	Aug-23 YTD Average	Dollar Change	Percent Change	Aug-24 YTD Median	Aug-23 YTD Median	Dollar Change	Percent Change	Aug-24 YTD Volume	Aug-23 YTD Volume	Dollar Change	Percent Change
Haiku	49	40	+9	+22.5%	\$1,782,061	\$1,791,805	-\$9,744	-0.5%	\$1,500,000	\$1,565,000	-\$65,000	-4.2%	\$87,320,999	\$71,672,196	+\$15,648,803	+21.8%
Hana	5	5	0	0.0%	\$1,057,600	\$1,262,500	-\$204,900	-16.2%	\$1,125,000	\$950,000	+\$175,000	+18.4%	\$5,288,000	\$6,312,500	-\$1,024,500	-16.2%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	9	11	-2	-18.2%	\$3,042,778	\$5,504,012	-\$2,461,235	-44.7%	\$2,750,000	\$3,550,000	-\$800,000	-22.5%	\$27,385,000	\$60,544,136	-\$33,159,136	-54.8%
Kahakuloa	1	1	0	0.0%	\$1,415,000	\$1,525,000	-\$110,000	-7.2%	\$1,415,000	\$1,525,000	-\$110,000	-7.2%	\$1,415,000	\$1,525,000	-\$110,000	-7.2%
Kahului	53	67	-14	-20.9%	\$1,180,460	\$991,301	+\$189,160	+19.1%	\$1,195,600	\$955,000	+\$240,600	+25.2%	\$62,564,388	\$66,417,143	-\$3,852,755	-5.8%
Kapalua	5	8	-3	-37.5%	\$7,457,600	\$4,872,500	+\$2,585,100	+53.1%	\$5,513,000	\$4,350,000	+\$1,163,000	+26.7%	\$37,288,000	\$38,980,000	-\$1,692,000	-4.3%
Kaupo	0	1	-1	-100.0%	--	\$725,000	--	--	--	\$725,000	--	--	\$0	\$725,000	-\$725,000	-100.0%
Keanae	1	0	+1	--	\$499,000	--	--	--	\$499,000	--	--	--	\$499,000	\$0	+\$499,000	--
Kihei	75	76	-1	-1.3%	\$1,583,023	\$1,358,715	+\$224,308	+16.5%	\$1,350,000	\$1,167,500	+\$182,500	+15.6%	\$118,726,758	\$103,262,350	+\$15,464,408	+15.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	30	30	0	0.0%	\$1,591,933	\$1,663,500	-\$71,568	-4.3%	\$1,532,500	\$1,377,500	+\$155,000	+11.3%	\$47,757,975	\$49,905,000	-\$2,147,025	-4.3%
Lahaina	16	26	-10	-38.5%	\$2,695,977	\$3,702,837	-\$1,006,860	-27.2%	\$2,833,750	\$2,000,000	+\$833,750	+41.7%	\$43,135,630	\$96,273,758	-\$53,138,128	-55.2%
Maalaea	1	0	+1	--	\$2,933,006	--	--	--	\$2,933,006	--	--	--	\$2,933,006	\$0	+\$2,933,006	--
Makawao/Olinda/Haliimaile	63	29	+34	+117.2%	\$1,496,411	\$1,458,789	+\$37,621	+2.6%	\$1,224,000	\$1,110,000	+\$114,000	+10.3%	\$94,273,874	\$42,304,891	+\$51,968,983	+122.8%
Maui Meadows	7	14	-7	-50.0%	\$2,576,429	\$2,645,286	-\$68,857	-2.6%	\$2,760,000	\$2,840,000	-\$80,000	-2.8%	\$18,035,000	\$37,034,000	-\$18,999,000	-51.3%
Nahiku	1	0	+1	--	\$749,000	--	--	--	\$749,000	--	--	--	\$749,000	\$0	+\$749,000	--
Napili/Kahana/Honokowai	24	20	+4	+20.0%	\$1,503,842	\$1,384,875	+\$118,967	+8.6%	\$1,586,500	\$1,417,500	+\$169,000	+11.9%	\$36,092,216	\$27,697,499	+\$8,394,717	+30.3%
Olowalu	0	2	-2	-100.0%	--	\$4,800,000	--	--	--	\$4,800,000	--	--	\$0	\$9,600,000	-\$9,600,000	-100.0%
Pukalani	16	20	-4	-20.0%	\$1,382,455	\$1,166,220	+\$216,235	+18.5%	\$1,262,500	\$1,025,000	+\$237,500	+23.2%	\$22,119,275	\$23,324,400	-\$1,205,125	-5.2%
Spreckelsville/Paia/Kuau	10	7	+3	+42.9%	\$3,350,700	\$1,585,300	+\$1,765,400	+111.4%	\$2,487,500	\$1,700,000	+\$787,500	+46.3%	\$33,507,000	\$11,097,103	+\$22,409,897	+201.9%
Wailea/Makena	20	13	+7	+53.8%	\$7,215,389	\$8,319,729	-\$1,104,340	-13.3%	\$4,850,000	\$5,800,000	-\$950,000	-16.4%	\$144,307,781	\$108,156,481	+\$36,151,300	+33.4%
Wailuku	106	116	-10	-8.6%	\$1,203,464	\$1,221,499	-\$18,035	-1.5%	\$1,250,000	\$1,070,000	+\$180,000	+16.8%	\$127,567,191	\$141,693,909	-\$14,126,718	-10.0%
Lanai	9	6	+3	+50.0%	\$697,778	\$713,833	-\$16,056	-2.2%	\$675,000	\$719,000	-\$44,000	-6.1%	\$6,280,000	\$4,283,000	+\$1,997,000	+46.6%
Molokai	28	20	+8	+40.0%	\$630,016	\$637,089	-\$7,072	-1.1%	\$486,000	\$437,500	+\$48,500	+11.1%	\$17,640,450	\$12,741,770	+\$4,898,680	+38.4%
All MLS	529	512	+17	+3.3%	\$1,767,269	\$1,784,278	-\$17,008	-1.0%	\$1,300,000	\$1,172,500	+\$127,500	+10.9%	\$934,885,543	\$913,550,136	+\$21,335,407	+2.3%

Total Condominium Sales – Year to Date

August 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-24 YTD Sales	Aug-23 YTD Sales	Unit Change	Percent Change	Aug-24 YTD Average	Aug-23 YTD Average	Dollar Change	Percent Change	Aug-24 YTD Median	Aug-23 YTD Median	Dollar Change	Percent Change	Aug-24 YTD Volume	Aug-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	64	53	+11	+20.8%	\$1,665,091	\$1,850,653	-\$185,562	-10.0%	\$1,517,500	\$1,500,000	+\$17,500	+1.2%	\$106,565,839	\$98,084,600	+\$8,481,239	+8.6%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	22	16	+6	+37.5%	\$279,023	\$261,750	+\$17,273	+6.6%	\$250,000	\$279,000	-\$29,000	-10.4%	\$6,138,500	\$4,188,000	+\$1,950,500	+46.6%
Kapalua	15	22	-7	-31.8%	\$3,350,800	\$2,238,364	+\$1,112,436	+49.7%	\$2,350,000	\$1,685,000	+\$665,000	+39.5%	\$50,262,000	\$49,244,000	+\$1,018,000	+2.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	220	276	-56	-20.3%	\$950,614	\$888,163	+\$62,451	+7.0%	\$782,500	\$800,000	-\$17,500	-2.2%	\$209,135,133	\$245,133,075	-\$35,997,942	-14.7%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	43	-42	-97.7%	\$95,000	\$949,045	-\$854,045	-90.0%	\$95,000	\$865,000	-\$770,000	-89.0%	\$95,000	\$40,808,950	-\$40,713,950	-99.8%
Maalaea	14	34	-20	-58.8%	\$848,786	\$705,588	+\$143,197	+20.3%	\$862,000	\$717,000	+\$145,000	+20.2%	\$11,883,000	\$23,990,000	-\$12,107,000	-50.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	108	118	-10	-8.5%	\$763,454	\$766,557	-\$3,103	-0.4%	\$690,000	\$750,000	-\$60,000	-8.0%	\$82,453,049	\$90,453,700	-\$8,000,651	-8.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	4	+1	+25.0%	\$995,600	\$898,250	+\$97,350	+10.8%	\$1,009,000	\$899,000	+\$110,000	+12.2%	\$4,978,000	\$3,593,000	+\$1,385,000	+38.5%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%
Wailea/Makena	120	61	+59	+96.7%	\$3,711,118	\$3,698,688	+\$12,430	+0.3%	\$2,682,500	\$2,050,000	+\$632,500	+30.9%	\$445,334,146	\$225,619,949	+\$219,714,197	+97.4%
Wailuku	43	41	+2	+4.9%	\$611,930	\$565,854	+\$46,077	+8.1%	\$605,000	\$540,000	+\$65,000	+12.0%	\$26,313,000	\$23,200,000	+\$3,113,000	+13.4%
Lanai	5	1	+4	+400.0%	\$2,428,000	\$1,650,000	+\$778,000	+47.2%	\$2,400,000	\$1,650,000	+\$750,000	+45.5%	\$12,140,000	\$1,650,000	+\$10,490,000	+635.8%
Molokai	11	24	-13	-54.2%	\$308,591	\$316,813	-\$8,222	-2.6%	\$275,000	\$323,500	-\$48,500	-15.0%	\$3,394,500	\$7,603,500	-\$4,209,000	-55.4%
All MLS	629	694	-65	-9.4%	\$1,525,486	\$1,173,442	+\$352,044	+30.0%	\$900,000	\$830,000	+\$70,000	+8.4%	\$959,530,667	\$814,368,774	+\$145,161,893	+17.8%

Fee Simple Condominium Sales – Year to Date

August 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-24 YTD Sales	Aug-23 YTD Sales	Unit Change	Percent Change	Aug-24 YTD Average	Aug-23 YTD Average	Dollar Change	Percent Change	Aug-24 YTD Median	Aug-23 YTD Median	Dollar Change	Percent Change	Aug-24 YTD Volume	Aug-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	60	48	+12	+25.0%	\$1,734,364	\$1,954,206	-\$219,842	-11.2%	\$1,550,000	\$1,575,000	-\$25,000	-1.6%	\$104,061,839	\$93,801,900	+\$10,259,939	+10.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	22	16	+6	+37.5%	\$279,023	\$261,750	+\$17,273	+6.6%	\$250,000	\$279,000	-\$29,000	-10.4%	\$6,138,500	\$4,188,000	+\$1,950,500	+46.6%
Kapalua	15	22	-7	-31.8%	\$3,350,800	\$2,238,364	+\$1,112,436	+49.7%	\$2,350,000	\$1,685,000	+\$665,000	+39.5%	\$50,262,000	\$49,244,000	+\$1,018,000	+2.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	213	270	-57	-21.1%	\$964,926	\$889,652	+\$75,273	+8.5%	\$790,000	\$800,000	-\$10,000	-1.3%	\$205,529,133	\$240,206,075	-\$34,676,942	-14.4%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	38	-37	-97.4%	\$95,000	\$1,019,486	-\$924,486	-90.7%	\$95,000	\$870,750	-\$775,750	-89.1%	\$95,000	\$38,740,450	-\$38,645,450	-99.8%
Maalaea	9	12	-3	-25.0%	\$986,667	\$886,875	+\$99,792	+11.3%	\$1,000,000	\$857,500	+\$142,500	+16.6%	\$8,880,000	\$10,642,500	-\$1,762,500	-16.6%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	92	96	-4	-4.2%	\$785,607	\$789,820	-\$4,213	-0.5%	\$702,500	\$787,000	-\$84,500	-10.7%	\$72,275,799	\$75,822,700	-\$3,546,901	-4.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	4	+1	+25.0%	\$995,600	\$898,250	+\$97,350	+10.8%	\$1,009,000	\$899,000	+\$110,000	+12.2%	\$4,978,000	\$3,593,000	+\$1,385,000	+38.5%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%	\$838,500	\$800,000	+\$38,500	+4.8%
Wailea/Makena	120	61	+59	+96.7%	\$3,711,118	\$3,698,688	+\$12,430	+0.3%	\$2,682,500	\$2,050,000	+\$632,500	+30.9%	\$445,334,146	\$225,619,949	+\$219,714,197	+97.4%
Wailuku	43	41	+2	+4.9%	\$611,930	\$565,854	+\$46,077	+8.1%	\$605,000	\$540,000	+\$65,000	+12.0%	\$26,313,000	\$23,200,000	+\$3,113,000	+13.4%
Lanai	5	1	+4	+400.0%	\$2,428,000	\$1,650,000	+\$778,000	+47.2%	\$2,400,000	\$1,650,000	+\$750,000	+45.5%	\$12,140,000	\$1,650,000	+\$10,490,000	+635.8%
Molokai	10	23	-13	-56.5%	\$325,450	\$324,065	+\$1,385	+0.4%	\$275,000	\$335,000	-\$60,000	-17.9%	\$3,254,500	\$7,453,500	-\$4,199,000	-56.3%
All MLS	596	633	-37	-5.8%	\$1,577,350	\$1,224,269	+\$353,081	+28.8%	\$950,000	\$855,000	+\$95,000	+11.1%	\$940,100,417	\$774,962,074	+\$165,138,343	+21.3%

Leasehold Condominium Sales – Year to Date

August 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-24 YTD Sales	Aug-23 YTD Sales	Unit Change	Percent Change	Aug-24 YTD Average	Aug-23 YTD Average	Dollar Change	Percent Change	Aug-24 YTD Median	Aug-23 YTD Median	Dollar Change	Percent Change	Aug-24 YTD Volume	Aug-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	5	-1	-20.0%	\$626,000	\$856,540	-\$230,540	-26.9%	\$632,000	\$650,000	-\$18,000	-2.8%	\$2,504,000	\$4,282,700	-\$1,778,700	-41.5%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	7	6	+1	+16.7%	\$515,143	\$821,167	-\$306,024	-37.3%	\$475,000	\$964,500	-\$489,500	-50.8%	\$3,606,000	\$4,927,000	-\$1,321,000	-26.8%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	5	-5	-100.0%	--	\$413,700	--	--	--	\$435,000	--	--	\$0	\$2,068,500	-\$2,068,500	-100.0%
Maalaea	5	22	-17	-77.3%	\$600,600	\$606,705	-\$6,105	-1.0%	\$599,000	\$612,250	-\$13,250	-2.2%	\$3,003,000	\$13,347,500	-\$10,344,500	-77.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	16	22	-6	-27.3%	\$636,078	\$665,045	-\$28,967	-4.4%	\$410,000	\$443,000	-\$33,000	-7.4%	\$10,177,250	\$14,631,000	-\$4,453,750	-30.4%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	1	0	0.0%	\$140,000	\$150,000	-\$10,000	-6.7%	\$140,000	\$150,000	-\$10,000	-6.7%	\$140,000	\$150,000	-\$10,000	-6.7%
All MLS	33	61	-28	-45.9%	\$588,795	\$646,011	-\$57,216	-8.9%	\$495,000	\$577,000	-\$82,000	-14.2%	\$19,430,250	\$39,406,700	-\$19,976,450	-50.7%

Land Sales – Year to Date

August 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Aug-24 YTD Sales	Aug-23 YTD Sales	Unit Change	Percent Change	Aug-24 YTD Average	Aug-23 YTD Average	Dollar Change	Percent Change	Aug-24 YTD Median	Aug-23 YTD Median	Dollar Change	Percent Change	Aug-24 YTD Volume	Aug-23 YTD Volume	Dollar Change	Percent Change
Haiku	18	21	-3	-14.3%	\$763,361	\$967,138	-\$203,777	-21.1%	\$782,500	\$912,500	-\$130,000	-14.2%	\$13,740,500	\$21,742,765	-\$8,002,265	-36.8%
Hana	7	8	-1	-12.5%	\$875,000	\$618,250	+\$256,750	+41.5%	\$750,000	\$607,500	+\$142,500	+23.5%	\$6,125,000	\$4,946,000	+\$1,179,000	+23.8%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	7	-3	-42.9%	\$901,250	\$2,360,357	-\$1,459,107	-61.8%	\$907,500	\$940,000	-\$32,500	-3.5%	\$3,605,000	\$16,522,500	-\$12,917,500	-78.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	3	3	0	0.0%	\$1,342,500	\$1,240,000	+\$102,500	+8.3%	\$1,342,500	\$1,200,000	+\$142,500	+11.9%	\$4,110,000	\$3,720,000	+\$390,000	+10.5%
Kaupo	1	1	0	0.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%
Keanae	1	1	0	0.0%	\$665,000	\$685,000	-\$20,000	-2.9%	\$665,000	\$685,000	-\$20,000	-2.9%	\$665,000	\$685,000	-\$20,000	-2.9%
Kihei	2	0	+2	--	\$2,472,500	--	--	--	\$2,472,500	--	--	--	\$4,945,000	\$0	+\$4,945,000	--
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	17	15	+2	+13.3%	\$868,353	\$1,753,200	-\$884,847	-50.5%	\$775,000	\$1,200,000	-\$425,000	-35.4%	\$14,762,000	\$26,298,000	-\$11,536,000	-43.9%
Lahaina	23	3	+20	+666.7%	\$887,000	\$1,275,000	-\$388,000	-30.4%	\$825,000	\$1,300,000	-\$475,000	-36.5%	\$20,401,001	\$3,825,000	+\$16,576,001	+433.4%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	2	8	-6	-75.0%	\$1,165,000	\$2,856,250	-\$1,691,250	-59.2%	\$1,165,000	\$1,025,000	+\$140,000	+13.7%	\$2,330,000	\$22,850,000	-\$20,520,000	-89.8%
Maui Meadows	0	1	-1	-100.0%	--	\$1,620,000	--	--	--	\$1,620,000	--	--	\$0	\$1,620,000	-\$1,620,000	-100.0%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	1	0	+1	--	\$4,200,000	--	--	--	\$4,200,000	--	--	--	\$4,200,000	\$0	+\$4,200,000	--
Olowalu	1	3	-2	-66.7%	\$976,000	\$915,000	+\$61,000	+6.7%	\$976,000	\$780,000	+\$196,000	+25.1%	\$976,000	\$2,745,000	-\$1,769,000	-64.4%
Pukalani	3	1	+2	+200.0%	\$518,000	\$485,000	+\$33,000	+6.8%	\$495,000	\$485,000	+\$10,000	+2.1%	\$1,554,000	\$485,000	+\$1,069,000	+220.4%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$2,350,000	--	--	--	\$2,350,000	--	--	--	\$2,350,000	\$0	+\$2,350,000	--
Wailea/Makena	35	5	+30	+600.0%	\$5,095,000	\$2,170,562	+\$2,924,438	+134.7%	\$5,000,000	\$943,808	+\$4,056,192	+429.8%	\$178,325,000	\$10,852,808	+\$167,472,192	+1,543.1%
Wailuku	7	27	-20	-74.1%	\$669,286	\$614,315	+\$54,971	+8.9%	\$520,000	\$550,000	-\$30,000	-5.5%	\$4,685,000	\$16,586,500	-\$11,901,500	-71.8%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	10	10	0	0.0%	\$203,650	\$193,550	+\$10,100	+5.2%	\$118,750	\$221,250	-\$102,500	-46.3%	\$2,036,500	\$1,935,500	+\$101,000	+5.2%
All MLS	136	114	+22	+19.3%	\$1,955,667	\$1,358,823	+\$596,844	+43.9%	\$900,001	\$701,000	+\$199,001	+28.4%	\$265,440,001	\$155,946,993	+\$109,493,008	+70.2%